

REAL ESTATE COMMISSION

	Actual FY 2020	Agency Est. FY 2021	Gov. Rec. FY 2021	Agency Req. FY 2022	Gov. Rec. FY 2022	Agency Req. FY 2023	Gov. Rec. FY 2023
Operating Expenditures:							
State General Fund	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Funds	1,253,005	1,314,542	1,314,542	1,323,203	1,323,203	1,334,153	1,334,153
<i>Subtotal</i>	<i>\$ 1,253,005</i>	<i>\$ 1,314,542</i>	<i>\$ 1,314,542</i>	<i>\$ 1,323,203</i>	<i>\$ 1,323,203</i>	<i>\$ 1,334,153</i>	<i>\$ 1,334,153</i>
Capital Improvements:							
State General Fund	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Other Funds	0	0	0	0	0	0	0
<i>Subtotal</i>	<i>\$ 0</i>	<i>\$ 0</i>	<i>\$ 0</i>	<i>\$ 0</i>	<i>\$ 0</i>	<i>\$ 0</i>	<i>\$ 0</i>
TOTAL	<u>\$ 1,253,005</u>	<u>\$ 1,314,542</u>	<u>\$ 1,314,542</u>	<u>\$ 1,323,203</u>	<u>\$ 1,323,203</u>	<u>\$ 1,334,153</u>	<u>\$ 1,334,153</u>

Percentage Change:

Operating Expenditures							
State General Fund	-- %	-- %	-- %	-- %	-- %	-- %	-- %
All Funds	(1.4)	4.9	4.9	0.7	0.7	0.8	0.8
FTE Positions	11.7	11.7	11.7	11.7	11.7	11.7	11.7

For purposes of this analysis, full-time equivalent (FTE) positions include non-FTE permanent unclassified positions but continue to exclude temporary employees. FTE positions reflect permanent state positions equating to a 40-hour work week.

AGENCY OVERVIEW

The Kansas Real Estate Commission (KREC) is composed of five members who are appointed by the Governor. Members are appointed to staggered four-year terms. One member is chosen from each of the state's four congressional districts, and the fifth member is appointed from the state at large. Kansas law requires that at least three members have experience as real estate brokers for a minimum of five years each and at least one member shall never have been engaged in the real estate business (KSA 74-4201).

The mission of KREC is to protect the public interest in the selling, purchasing, and leasing of real estate and to develop responsive policies and procedures, which are customer service focused and not unduly burdensome to regulated real estate licensees. These responsibilities are divided into three main categories:

- **Licensing.** The KREC reviews all applications for real estate salespersons and brokers licensure, license renewal, and processes all requests for license cancellation and reinstatement;

MAJOR ISSUES FROM PRIOR YEARS

The **2012 Legislature** added \$27,939, all from the Real Estate Fee Fund, to restore expenditures deleted in the Governor's recommendation for the Voluntary Retirement Incentive Program for fiscal year (FY) 2013.

The **2013 Legislature** added \$76,885 for FY 2014 and \$87,226 for FY 2015, all from the Real Estate Fee Fund, to hold the agency's operating budget at the FY 2012 level.

- **Education.** The KREC is responsible for increasing consumers' and licensees' knowledge of Kansas real estate practice law through education and outreach; and
- **Compliance.** The KREC also is responsible for ensuring real estate-licensed activities comply with state regulations and statutes. The KREC examines the records maintained by real estate brokers and investigates complaints from the public.

In addition, the KREC administers the Real Estate Recovery Revolving Fund, which was created to reimburse persons who suffer monetary damages by reason of certain acts committed in connection with a real estate sales transaction by a licensed real estate broker or salesperson or by an unlicensed employee of a licensed broker. Damages awarded from the fund are not included in the data that follows. Attorney fees associated with defending the fund are reportable and are included in the data.

The **2014 Legislature** approved expenditures of \$27,500 in FY 2014 and \$77,500 for FY 2015, all from the Real Estate Recovery Revolving Fund, for the purpose of replacing the Commission's electronic records management system.

The **2014 Legislature** also added \$2,718, all from the Real Estate Fee Fund, for FY 2015 for employee bonuses of \$250 for all full-time employees, except elected officials, who were employed on December 6, 2013.

The **2015 Legislature** passed SB 108, which increased the statutory limit by \$50 on the agency's two-year licensing fees charged to real estate brokers and salespersons. The change will increase receipts into the agency's fee fund by an estimated \$168,853 for FY 2016 and \$154,028 for FY 2017.

The **2016 Legislature** passed SB 352, which allowed non-Kansas residents to apply for a broker's license if they 1) are brokers in another state and 2) meet all the requirements imposed by the Kansas Real Estate Brokers' and Salespersons' License Act. The bill is expected to generate less than \$2,500 of revenue, which will be placed in the Real Estate Fee Fund for FY 2017.

The **2017 Legislature** authorized the transfer of \$195,671, all from the State General Fund (SGF), to the Real Estate Fee Fund for FY 2018 as part of the Fee Fund Settlement Agreement that dealt with a funds sweep in 2009.

The **2018 Legislature** added \$19,379, all from special revenue funds, for salary adjustments for FY 2019 equivalent to two steps on the Statewide Pay Matrix for employees who did not receive a salary adjustment as part of the 2017 Salary Initiatives and one step for employees who received approximately one step on the Statewide Pay Matrix in FY 2018.

BUDGET SUMMARY AND KEY POINTS

FY 2021 Agency Estimate

The **agency estimates** revised expenditures of \$1.3 million, all from special revenue funds, in FY 2021. This is a decrease of \$11,894, or 0.9 percent, below the amount approved by the 2020 Legislature. The decrease is primarily attributable to a change in Office of Information Technology Services (OITS)

The **2019 Legislature** passed SB 60, which increased broker pre-license education hours from 24 to at least 60 and reduced the look-back period for real estate transaction experience from two out of the last five years to two out of the last three years.

The **2019 Legislature** added \$32,393 in FY 2019, \$32,773 for FY 2020, and \$32,012 for FY 2021, all from the Real Estate Fee Fund, to absorb credit card convenience fees to encourage licensees and applicants to utilize the agency's online system.

The **2019 Legislature** also added \$41,839, all from special revenue funds, for a new 1.0 FTE compliance position in FY 2019.

The **2019 Legislature** also added \$17,168, all from special revenue funds, for a 2.5 percent salary adjustment for FY 2020.

The **2020 Legislature** passed SB 66, which created the Special Litigation Reserve Fund and authorized a transfer up to \$20,000 from the Real Estate Fee Fund upon the approval of the Director of the Budget for FY 2020 and FY 2021. The agency states that the fund would be used for costs incurred in litigation that would cause the agency to expend more than its approved budget.

rates, travel expenditures, and a reduction in job related training. The estimate includes 11.7 FTE positions, which is a decrease of 0.1 below the number approved by the 2020 Legislature.

FY 2021 Governor Recommendation

The **Governor** concurs with the agency's FY 2021 revised estimate.

FY 2022 Agency Request

The **agency** requests \$1.3 million, all from special revenue funds, for FY 2022 operating expenditures. This is an increase of \$8,661, or 0.7 percent, above the FY 2021 revised estimate. The increase is primarily due to increased contributions to the

Kansas Public Employees Retirement System (KPERS) and group health insurance. The request includes 11.7 FTE positions, which is the same number included in the FY 2021 revised estimate.

FY 2022 Governor Recommendation

The **Governor** concurs with the agency's FY 2022 request.

FY 2023 Agency Request

The **agency** requests \$1.3 million, all from special revenue funds, for FY 2023 operating expenditures. This is an increase of \$10,950, or 0.8 percent, above the FY 2022 request. The increase is primarily due to increased employer contributions to

employee benefits. The increase is offset in part by decreased expenditures for Medicare. The request includes 11.7 FTE positions, which is the same number included in the FY 2022 request.

FY 2023 Governor Recommendation

The **Governor** concurs with the agency's FY 2023 request.

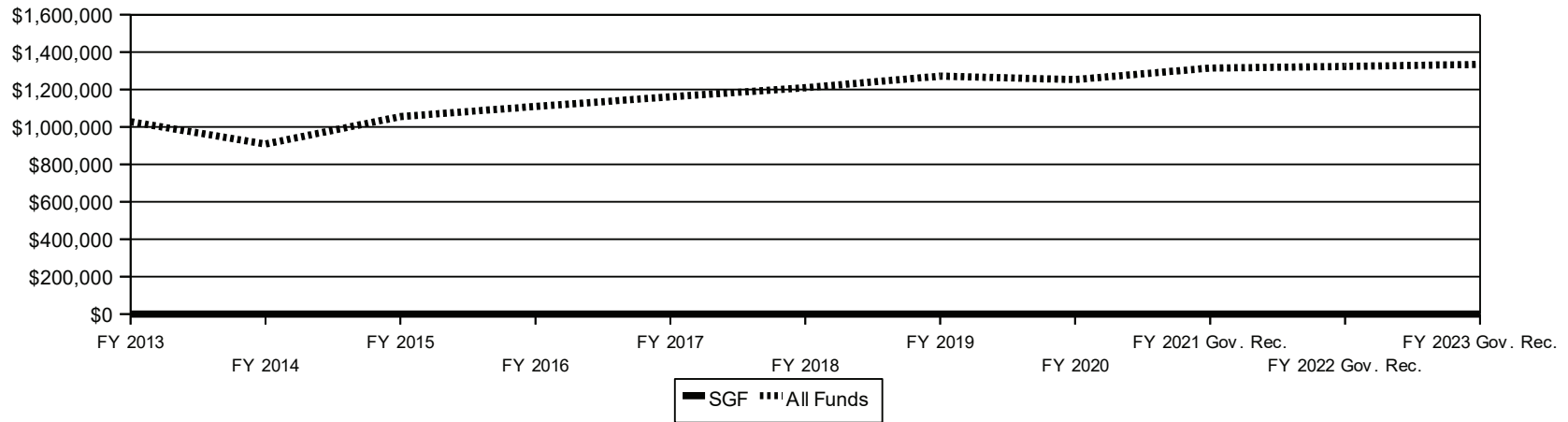
PERFORMANCE MEASURES

The 2016 Legislature passed HB 2739, which outlined a three-year process for state agencies to develop and implement a system of performance budgeting using outcome measures to evaluate program effectiveness. Measures to evaluate agency-wide performance are presented below. Additional measures to evaluate specific programs appear in the relevant program sections.

PERFORMANCE MEASURES						
Measure	Actual FY 2018	Actual FY 2019	Gov. Rec. FY 2020	Actual FY 2020	Gov. Rec. FY 2021	Gov. Rec. FY 2022
Number of Active Real Estate Licenses	15,677	16,188	16,200	16,498	16,700	16,700
Percentage of Licenses Renewed Online	81.0 %	91.0 %	93.0 %	94.0 %	95.0 %	96.0 %
Number of Complaints	224	248	300	252	260	265
Agency Expenditures						
All Funds (Dollars in Millions)	\$ 1.2	\$ 1.3	\$ 1.3	\$ 1.3	\$ 1.3	\$ 1.3
FTE Positions	11.8	11.8	11.8	11.7	11.7	11.7

BUDGET TRENDS

OPERATING EXPENDITURES FY 2013 – FY 2023



Fiscal Year	SGF	Percent Change	All Funds	Percent Change	FTE
2013	\$ 0	-- %	\$ 1,027,623	(4.8)%	13.0
2014	0	--	908,384	(11.6)	13.0
2015	0	--	1,055,154	16.2	13.0
2016	0	--	1,109,288	5.1	11.0
2017	0	--	1,160,591	4.6	11.0
2018	0	--	1,209,396	4.2	11.8
2019	0	--	1,271,352	5.1	11.8
2020	0	--	1,253,005	(1.4)	11.7
2021 Gov. Rec.	0	--	1,314,542	4.9	11.7
2022 Gov. Rec.	0	--	1,323,203	0.7	11.7
2023 Gov. Rec.	0	--	1,334,153	0.8	11.7
Eleven-Year Change	\$ 0	-- %	\$ 306,530	29.8 %	(1.3)

Summary of Operating Budget FY 2020 – FY 2022

	Actual 2020	Agency Estimate				Governor's Recommendation			
		Estimate FY 2021	Request FY 2022	Dollar Change from FY 21	Percent Change from FY 21	Rec. FY 2021	Rec. FY 2022	Dollar Change from FY 21	Percent Change from FY 21
By Program:									
Administration	\$ 1,253,005	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %
By Major Object of Expenditure:									
Salaries and Wages	\$ 799,033	\$ 824,771	\$ 833,165	\$ 8,394	1.0 %	\$ 824,771	\$ 833,165	\$ 8,394	1.0 %
Contractual Services	450,198	482,352	484,828	2,476	0.5	482,352	484,828	2,476	0.5
Commodities	2,602	2,619	2,910	291	11.1	2,619	2,910	291	11.1
Capital Outlay	1,172	4,800	2,300	(2,500)	(52.1)	4,800	2,300	(2,500)	(52.1)
Debt Service	0	0	0	0	--	0	0	0	--
<i>Subtotal - Operations</i>	\$ 1,253,005	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %
Aid to Local Units	0	0	0	0	--	0	0	0	--
Other Assistance	0	0	0	0	--	0	0	0	--
TOTAL	\$ 1,253,005	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %
Financing:									
State General Fund	\$ 0	\$ 0	\$ 0	\$ 0	-- %	\$ 0	\$ 0	\$ 0	-- %
All Other Funds	1,253,005	1,314,542	1,323,203	8,661	0.7	1,314,542	1,323,203	8,661	0.7
TOTAL	\$ 1,253,005	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %	\$ 1,314,542	\$ 1,323,203	\$ 8,661	0.7 %

Summary of Operating Budget FY 2022 – FY 2023

	Agency Estimate				Governor's Recommendation			
	Request FY 2022	Request FY 2023	Dollar Change from FY 22	Percent Change from FY 22	Rec. FY 2022	Rec. FY 2023	Dollar Change from FY 22	Percent Change from FY 22
By Program:								
Administration	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %
By Major Object of Expenditure:								
Salaries and Wages	\$ 833,165	\$ 841,754	\$ 8,589	1.0 %	\$ 833,165	\$ 841,754	\$ 8,589	1.0 %
Contractual Services	484,828	486,789	1,961	0.4	484,828	486,789	1,961	0.4
Commodities	2,910	3,310	400	13.7	2,910	3,310	400	13.7
Capital Outlay	2,300	2,300	0	0.0	2,300	2,300	0	0.0
Debt Service	0	0	0	--	0	0	0	--
<i>Subtotal - Operations</i>	<i>\$ 1,323,203</i>	<i>\$ 1,334,153</i>	<i>\$ 10,950</i>	<i>0.8 %</i>	<i>\$ 1,323,203</i>	<i>\$ 1,334,153</i>	<i>\$ 10,950</i>	<i>0.8 %</i>
Aid to Local Units	0	0	0	--	0	0	0	--
Other Assistance	0	0	0	--	0	0	0	--
TOTAL	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %
Financing:								
State General Fund	\$ 0	\$ 0	\$ 0	-- %	\$ 0	\$ 0	\$ 0	-- %
All Other Funds	1,323,203	1,334,153	10,950	0.8	1,323,203	1,334,153	10,950	0.8
TOTAL	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %	\$ 1,323,203	\$ 1,334,153	\$ 10,950	0.8 %

BUDGET OVERVIEW

A. FY 2021 – Current Year

Adjustments to Approved State General Fund Budget

The agency’s revised estimate does not include any State General Fund (SGF) expenditures.

	CHANGE FROM APPROVED BUDGET				
	Legislative Approved FY 2021	Agency Estimate FY 2021	Agency Change from Approved	Governor Rec. FY 2021	Governor Change from Approved
State General Fund	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
All Other Funds	1,326,436	1,314,542	(11,894)	1,314,542	(11,894)
TOTAL	\$ 1,326,436	\$ 1,314,542	\$ (11,894)	\$ 1,314,542	\$ (11,894)
FTE Positions	11.8	11.7	(0.1)	11.7	(0.1)

The **agency** estimates revised expenditures of \$1.3 million, all from special revenue funds, in FY 2021. This is a decrease of \$11,894, or 0.9 percent, below the amount approved by the 2020 Legislature. The decrease is primarily attributable to a change in OITS rates based on budget indices and a reduction in job-related training. The revised estimate includes 11.7 FTE positions, which is a decrease of 0.1 positions below the number approved by the 2020 Legislature.

Major categories of expenditure are detailed below:

- **Salaries and Wages.** The agency estimates expenditures of \$824,771, which is an increase of \$12,060, or 1.5 percent, above the approved amount. The increase is primarily due to the agency anticipating full staffing for FY 2021. The increase is offset in part by a decrease in employer contributions to public employee retirement;
- **Contractual Services.** The agency estimates expenditures of \$482,352, which is a decrease of \$25,412, or 5.0 percent, below the approved

amount. The decrease is primarily attributable to a change in OITS rates, travel expenditures, and a reduction in job-related training;

- **Commodities.** The agency estimates expenditures of \$2,619, which is a decrease of \$1,006, or 27.8 percent, below the approved amount. The decrease is primarily due to decreased expenditures for motor vehicle fuel and office supplies; and

- **Capital Outlay.** The agency estimates expenditures of \$4,800, which is an increase of \$2,464, or 105.5 percent, above the approved amount. The increase is primarily attributable to increased expenditures for information technology (IT) equipment, including monitors and docking stations for leased laptop computers.

The **Governor** concurs with the agency's revised estimate in FY 2021.

B. FY 2022 – Budget Year

FY 2022 OPERATING BUDGET SUMMARY			
	Agency Request	Governor's Recommendation	Difference
Total Request/Recommendation	\$ 1,323,203	\$ 1,323,203	\$ 0
FTE Positions	11.7	11.7	0.0
Change from FY 2021:			
<i>Dollar Change:</i>			
State General Fund	\$ 0	\$ 0	
All Other Funds	8,661	8,661	
TOTAL	\$ 8,661	\$ 8,661	
<i>Percent Change:</i>			
State General Fund	0.0 %	-- %	
All Other Funds	0.7	0.7	
TOTAL	0.7 %	0.7 %	
Change in FTE Positions	0.0	0.0	

The **agency** requests \$1.3 million, all from special revenue funds, for FY 2022 operating expenditures. This is an increase of \$8,661, or 0.7 percent, above the FY 2021 revised estimate. The increase is primarily due to increased contributions to KPERS and group health insurance. The request includes 11.7 FTE positions, which is the same number as the FY 2021 revised estimate.

Major categories of expenditure are detailed below:

- **Salaries and Wages.** The agency requests \$833,165, which is an increase of \$8,394, or 1.0 percent, above the FY 2021 revised estimate. The increase is primarily due an increase to employer contributions to health and retirement benefits;

- **Contractual Services.** The agency requests \$484,828, which is an increase of \$2,476, or 0.5 percent, above the FY 2021 revised estimate. The increase is primarily due to an increase in job-related training and travel expenses. The increase is offset in part by decreased expenditures on background checks conducted by the FBI;
- **Commodities.** The agency requests \$2,910, which is an increase of \$291, or 11.1 percent,

above the FY 2021 revised estimate. The increase is primarily due to increased expenditures for office supplies; and

- **Capital Outlay.** The agency requests \$2,300, which is a decrease of \$2,500, or 52.1 percent, below the FY 2021 revised estimate. The decrease is primarily attributable to decreased expenditures for IT and computer equipment.

The **Governor** concurs with the agency's FY 2022 request.

C. FY 2023 – Budget Year

FY 2023 OPERATING BUDGET SUMMARY			
	Agency Request	Governor's Recommendation	Difference
Total Request/Recommendation	\$ 1,334,153	\$ 1,334,153	\$ 0
FTE Positions	11.7	11.7	0.0
Change from FY 2022:			
<i>Dollar Change:</i>			
State General Fund	\$ 0	\$ 0	
All Other Funds	10,950	10,950	
TOTAL	\$ 10,950	\$ 10,950	
<i>Percent Change:</i>			
State General Fund	0.0 %	-- %	
All Other Funds	0.8	0.8	
TOTAL	0.8 %	0.8 %	
Change in FTE Positions	0.0	0.0	

The **agency** requests \$1.3 million, all from special revenue funds, for FY 2023 operating expenditures. This is an increase of \$10,950, or 0.8 percent, above the FY 2022 request. The increase is primarily due an increase to employer contributions to employee benefits. The increase is offset in part by decreased expenditures for Medicare. The request includes 11.7 FTE positions, which is the same number included in the FY 2022 request.

Major categories of expenditure are detailed below:

- **Salaries and Wages.** The agency requests \$841,754, which is an increase of \$8,589, or 1.0 percent, above the FY 2022 request. The increase is primarily due an increase to employer contributions to employee benefits. The increase is offset in part by decreased expenditures for Medicare;
- **Contractual Services.** The agency requests \$486,789, which is an increase of \$1,961, or 0.4

percent, above the FY 2022 request. The increase is primarily due to building rent rate increases;

- **Commodities.** The agency requests \$3,310, which is an increase of \$400, or 13.7 percent, above the FY 2022 request. The increase is

primarily due to increased expenditures for vehicle fuel and office supplies; and

- **Capital Outlay.** The agency requests \$2,300, which is the same as the FY 2022 request.

The **Governor** concurs with the agency's FY 2023 request.

Governor's Recommended Salary and Wage Adjustments

For FY 2022, the Governor recommends adding \$31.5 million, including \$11.3 million SGF, for a 2.5 percent state employee base pay adjustment. The plan would increase salaries for classified and unclassified employees in the Executive Branch, Legislative Branch, and Judicial Branch. Legislative and elected officials would be excluded from this salary adjustment. The funds would be appropriated to and certified for distribution by the State Finance Council if approved. Employees of state universities are also not included in the proposed pay plan; however, the Governor recommends adding \$10.4 million, all SGF, to the university operating grants. This amount is equivalent to what the pay plan would have provided for university employees, but the funds are included in the Kansas Board of Regents budget for use at their discretion.

Longevity Bonus Payments. In FY 2021 and for FY 2022, the Governor recommends funding longevity bonus payments for eligible state employees at the statutory rate of \$40 per year of service, with a 10-year minimum (\$400) and a 25-year maximum (\$1,000). Classified employees hired after June 15, 2008, are not eligible for longevity bonus payments. The estimated cost for the recommended FY 2021 payment is \$3.0 million, including \$1.1 million SGF. For FY 2022, the estimated cost is \$3.1 million, including \$1.1 million SGF. **For this agency, there are no longevity payments.**

Kansas Public Employees Retirement System (KPERs). The employer retirement contribution rate, including Death and Disability contributions, for the KPERs State and School Group is scheduled to be 14.23 percent in FY 2021 and 15.09 percent for FY 2022. The FY 2021 rate excludes the 1.0 percent KPERs Death and Disability

contribution that is currently subject to a moratorium described below.

The Governor recommends the KPERs State and School Group be reamortized. The current amortization period was set by the Legislature in 1993 for 40 years. The Governor proposes the new amortization be set for 25 years beginning in FY 2022, an extension of 10 years to the current plan. Reamortization would reduce employer contributions for the KPERs State and School Group in the short term. It is estimated that resetting the amortization period to 25 years could produce budget savings of \$177.3 million, including \$158.7 million SGF, for FY 2022. The Governor's recommendation would also incorporate \$25.8 million in KPERs layering payments into the amortization schedules. **No savings from this policy are currently included in this agency's budget.**

KPERs Death and Disability Group Insurance Fund. During FY 2021, a moratorium on employer contributions to the KPERs Death and Disability Group Insurance Fund was in effect. The fund had a sufficient balance to suspend payments on a temporary basis without affecting employee benefits. The moratorium was implemented *via* the Governor's allotment authority; therefore, the Legislative and Judicial branches are currently excluded from the moratorium. The total savings for the moratorium are estimated at \$46.7 million in contributions from the SGF. Included in this amount were savings of approximately \$40.3 million from KPERs School Group contributions in the Kansas State Department of Education budget. No similar moratorium is proposed for FY 2022, requiring the addition of \$46.7 million to annualize the payments for the full fiscal year.

Funding Sources

Funding Source	Agency Req. Percent of Total FY 2022	Gov. Rec. Percent of Total FY 2022	Agency Req. Percent of Total FY 2023	Gov. Rec. Percent of Total FY 2023
Real Estate Fee Fund	88.9 %	88.9 %	89.3 %	89.3 %
Background Investigation Fee Fund	8.2	8.2	7.9	7.9
Special Litigation Reserve Fund*	0.0	0.0	0.0	0.0
Real Estate Recovery Revolving Fund	2.9	2.9	2.9	2.9
TOTAL	100.0 %	100.0 %	100.0 %	100.0 %

(Note: Totals may not add due to rounding.)

*Agency is authorized to transfer up to \$20,000 from the Real Estate Fee Fund upon the approval of the Director of Budget.

Real Estate Fee Fund Analysis

KREC is a fee-funded agency. The revenue received provides financing for all agency operations with 90.0 percent being retained by the agency and 10.0 percent being deposited into the SGF. The agency generates fee revenues from four primary sources: real estate salesperson application fees, \$15

each; real estate broker license fees, \$175 each (original and renewal); real estate salesperson license fees, \$125 each; and provider course approvals, \$75 each. Licenses are issued for a two-year period.

Resource Estimate	Actual FY 2020	Agency Estimate FY 2021	Governor Rec. FY 2021	Agency Request FY 2022	Governor Rec. FY 2022	Agency Request FY 2023	Governor Rec. FY 2023
Beginning Balance	\$ 912,347	\$ 958,011	\$ 958,011	\$ 965,712	\$ 965,712	\$ 929,757	\$ 929,757
Revenue	1,188,109	1,213,500	1,213,500	1,160,000	1,160,000	1,156,000	1,156,000
Transfers in	0	0	0	0	0	0	0
<i>Funds Available</i>	<i>\$ 2,100,456</i>	<i>\$ 2,171,511</i>	<i>\$ 2,171,511</i>	<i>\$ 2,125,712</i>	<i>\$ 2,125,712</i>	<i>\$ 2,085,757</i>	<i>\$ 2,085,757</i>
Less:							
Expenditures	\$ 1,122,445	\$ 1,185,799	\$ 1,185,799	\$ 1,175,955	\$ 1,175,955	\$ 1,190,738	\$ 1,190,738
Transfers Out	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Off Budget Expenditures	0	0	0	0	0	0	0
Ending Balance	\$ 958,011	\$ 965,712	\$ 965,712	\$ 929,757	\$ 929,757	\$ 875,019	\$ 875,019
Ending Balance as Percent of Expenditures	85.4%	81.4%	81.4%	79.1%	79.1%	73.5%	73.5%
Month Highest Ending Balance	April \$ 1,033,263	April \$ 1,041,568	April \$ 1,041,568	April \$ 1,002,789	April \$ 1,002,789	April \$ 943,752	April \$ 943,752
Month Lowest Ending Balance	September \$ 627,563	September \$ 632,608	September \$ 632,608	September \$ 609,055	September \$ 609,055	September \$ 573,197	September \$ 573,197

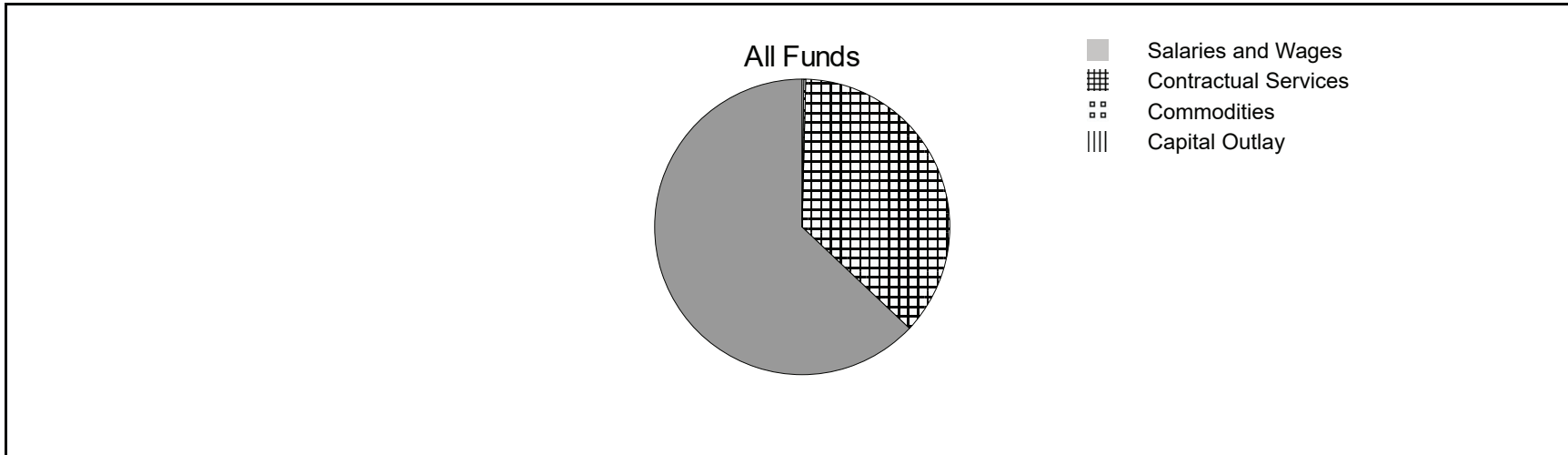
LICENSURE FEES

License	Current Fee	Statutory Limit
Real Estate Broker Application Fee	\$ 50	\$ 50
Real Estate Broker License Fee (Original and Renewal)	175	200
Real Estate Salesperson Application Fee	15	25
Real Estate Salesperson License Fee	125	150
Course Approval (Provider)	75	75
Course Approval (Licensee)	10	20
License Reinstatement	15	15
Background Investigation	60	Cost Recovery*
Open Company Office (Primary and Branch)	100	100

* Each individual applying for a new license after July 1, 2007, is required to be fingerprinted and submit to a criminal history record check through the Kansas Bureau of Investigation (KBI) or the Federal Bureau of Investigation. The fee is used to pay for the cost of the criminal history check, participation in the KBI Rap Back Program, and the KREC's administrative costs. The KBI Rap Back Program provides an update regarding new criminal arrests and dispositions for any licensees who have been fingerprinted.

CATEGORY DETAIL

EXPENDITURES BY CATEGORY—GOVERNOR’S FY 2022 RECOMMENDATION



Category	Gov. Rec. All Funds FY 2022	Percent of Total	Gov. Rec. SGF FY 2022	Percent of Total
Salaries and Wages	\$ 833,165	63.0 %	\$ 0	-- %
Contractual Services	484,828	36.6	0	--
Commodities	2,910	0.2	0	--
Capital Outlay	2,300	0.2	0	--
TOTAL	\$ 1,323,203	100.0 %	\$ 0	0.0 %

FTE POSITIONS BY PROGRAM FY 2020 – FY 2023

<u>Program</u>	<u>Actual FY 2020</u>	<u>Agency Est. FY 2021</u>	<u>Gov. Rec. FY 2021</u>	<u>Agency Req. FY 2022</u>	<u>Gov. Rec. FY 2022</u>	<u>Agency Req. FY 2023</u>	<u>Gov. Rec. FY 2023</u>
Administration	11.7	11.7	11.7	11.7	11.7	11.7	11.7

(Note: For purposes of this analysis, full-time equivalent (FTE) positions include non-FTE permanent unclassified positions but continue to exclude temporary employees. FTE positions reflect permanent state positions equating to a 40-hour work week.)