



To: Senate Committee on Insurance

From: Bob R. Shields, CPIA
Kansas Association of Professional Insurance Agents (PIA)

Re: WRITTEN ONLY Testimony in Support of SB 37

Date: February 2, 2021

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Chairman Longbine and Members of the Committee:

My name is Bob R. Shields, and I am providing written testimony today in my capacity as Chair of the Legislative Committee for the Kansas Association of Professional Insurance Agents (PIA). I appreciate the opportunity to submit this testimony in support of Senate Bill 37.

Kansas PIA is an affiliate of the National Association of Professional Insurance Agents (PIA National). Kansas PIA is dedicated to delivering exceptional and individual service to Kansas' small to mid-sized agencies and related companies serving the insurance industry. Our members pride themselves on being local agents serving main street America.

The PIA has been a long-standing supporter of the existing system of State based insurance regulation and opposes preemption by Federal regulators, whether optional or mandatory. In keeping with this tradition, PIA has worked in recent years with the National Association of Insurance Commissioners (NAIC) and the National Conference of Insurance Legislators (NCOIL) to improve the process insurance agents must go through to obtain a resident license and a non-resident license. Our goals have been to achieve uniformity and reciprocity among the states.

PIA believes SB 37 is an important piece of legislation that will support these goals and objectives. As outlined by other conferees, SB 37 seeks to modernize the State's insurance producer licensing statutes. Passage of this measure will help ensure uniformity and reciprocity standards are met while maintaining our State based insurance regulatory system. We believe the changes proposed by the bill will prove beneficial to both the Department and Agents alike.

Thank you again for this opportunity to provide testimony in support of SB 37. The PIA encourages the committee to take favorable action on this measure.

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