

February 16, 2022

Chairman John Baker

Re: Kansas HB 2611

Dear Chairman Baker,

My name is Mark Smith, and I am the Director of State Government Affairs at Shipt. I am here this morning to support HB 2611.

Founded in Birmingham, Alabama in 2014, Shipt is a same-day delivery company with a marketplace of over 130 retailers across grocery, home goods, pet supplies and more. Shipt is an independently operated, wholly owned subsidiary of Target Corp. and remains headquartered in Birmingham.

With a network of more than 300,000 shoppers, Shipt is a nationwide, technology based company that connects customers with retailers for the same day delivery of groceries and household essentials. Additionally, Shipt hears our customers and their requests for the same day delivery of alcohol. This legislation provides for an in-state delivery permit to allow retailers, their employees, or independent contractors to deliver alcohol directly to Kansas residents who are 21 years of age or older for their personal use.

Some of the provisions of HB 2611 are:

- Requires delivery service to apply for delivery permit
- Delivery only allowed to individuals who are 21 years of age or older
- Requires delivery personnel to be 21 years or age or older
- Requires valid photo identification as proof of age
- Requires a training & certification program for delivery personnel to be reviewed and approved by the director that addresses topics like identifying underage individuals, intoxicated persons, and fake or altered identification
- Requires delivery personnel to check a consumer's ID and verify they are not intoxicated before a delivery is complete.

Shipt is currently completing the same day delivery of alcohol in 22 states.

Thank you for your time, and I'll now answer any questions from the committee.