



**Mark Calvin, Site Director - Haysville Learning Cafe, ESSDACK**

**Proponent in Person HB2631**

Date: 3/8/2022

House Education Committee

**Proponent - Supporter for HB2631**

Career and Technical Education

Credential and Transition Incentive

It is important that our students receive a quality education and have tools when they leave to access further opportunities to gainful employment and a sustainable wage. As an adult learning center director I can see multiple benefits from this bill to support not only our learners, but also K-12 schools, post-secondary institutions, non-profit organizations, state entities, and the overall Kansas economy.

The numbers: January and February of 2022 from Indeed.com, the business and industry sector had job postings that requested/required the following experience and/or certifications statewide (various combinations):

**Forklift, Aerial lift, Overhead Crane, (Heavy Equipment):** 1,756 postings

**CPR/First Aid, AED, PPE:** 3,815 postings

**OSHA 10 or OSHA 30:** 661 postings

**Microsoft Office:** 2200 postings

These are just a few of the 34+ credentials that were included in job postings during that time period on Indeed.com. These are just a sampling of the skills that Business and Industry is asking that candidates have prior to applying for positions. These positions can provide a student with employment and open up other avenues of success to keep them on a good path.

Given this data, incentivizing credentials is a win for our state. In fact, it is a win for all.

1. It gives students skill sets to be gainfully employed and further their education with less debt.
2. It allows students the opportunity to obtain an industry meaningful credential while they can still get the support they need (IEP, 504, etc) before it is gone.
3. It will help students who do attend a postsecondary institution an advantage as they will be able to take more advanced classes earlier in their timeline.
4. It will help students who attend a postsecondary institution by allowing them to save money on initial certification classes.
5. It will help business and industry to focus on their outcomes/output rather than training employees.
6. It addresses the incarceration rate in Kansas by providing an avenue to a sustainable income and gainful employment.
7. It supports the taxpayer by addressing the incarceration rate. By keeping one adult and one juvenile out of the state prisons we save taxpayers \$219,241/state fiscal year.
8. It supports students by giving them the education to decrease the possibility of entering the correctional system by 50% +
9. It will help schools with their Post-Secondary Student Success Rate for accreditation.
10. It will help organizations such as KansasWorks, state entities, and non-profit organizations by giving their clients flexibility with employment options.

Thank you for your time and consideration,

A handwritten signature in black ink, appearing to read "Mark Calvin", is written below the text.

