

**SB 460 Proponent Testimony – WRITTEN only**  
**Senate Committee on Assessment and Taxation**  
**Changing Sales Tax Thresholds for Remittance**  
**Michael Austin – Director, Center for Entrepreneurial Government**  
**March 8, 2020**



Chairwoman Tyson and Members of the Committee,

We appreciate this opportunity to submit written testimony in support of SB 460, which increases the threshold of business sales to remit sales tax at less frequent intervals. Our support stems from this consideration

1. SB 460 has the potential to lower compliance costs of smaller businesses

**SB 460 has the potential to lower compliance costs of smaller businesses.**

SB 460 would move some business filers from not filing as often as under current law. While in the long run, there is no fiscal effect, there is an economic gain on the behalf of Kansas businesses. Too much regulation adversely impacts business startups, becoming a more substantial barrier for market entry. As for the older and larger businesses, the lack of new competitors discourages established firms from innovating. Without that dynamic market, prices remain high, and job growth falls far from potential.

We urge the committee to support SB 460.