P.O. Box 3001 • One Convenience Blvd., Ankeny, Iowa 50021-8045 • 515-965-6100

TESTIMONY OF BOB ALDERSON ON BEHALF OF CASEY'S GENERAL STORES, INC. BEFORE THE HOUSE COMMITTEE ON FEDERAL AND STATE AFFÂIRS

MARCH 16, 2020

Chairman Barker and Members of the Committee:

My name is Bob Alderson, and I am submitting this testimony on behalf of Casey's General Stores, Inc. ("Casey's") regarding Senate Bill No. 221.

Casey's operates more than 2,000 stores in 16 states, including 164 stores in Kansas. Currently, Casey's employs 2,800 Kansans who are paid wages in the amount of \$48,628,075.00. During this fiscal year, Casey's has sold 153,593,940 gallons of gasoline in Kansas for total gasoline sales of \$380,909,475.00. Total sales for goods and services in Kansas are \$739,175,677.00, and Casey's paid property, sales and payroll taxes in the amount of \$30,359,590. Suffice it to say that Casey's is a good corporate citizen.

Casey's position on SB 221 depends on whether it includes a committee amendment to permit cereal malt beverage retailers to sell so-called "growlers," which are containers of beer, domestic beer and cereal malt beverage that are sold on the licensed premises in refillable and sealable containers for consumption off the licensed premises, if such containers:

- Contain between 32 and 64 fluid ounces; and
- Have a label affixed that clearly indicates the licensee's name and the type of alcoholic beverage contained in such container.

At the time SB 221 was heard by the Senate Committee on Federal and State Affairs, it applied only to clubs and drinking establishments. However, that committee amended the bill to permit retail liquor stores to sell growlers. Thus, Casey's believes it is appropriate to amend SB 221 to permit grocery and convenience stores to sell growlers of six point beer or cereal malt beverage, so as to maintain competitive parity between retail liquor stores and grocery and convenience stores. If the Committee amends SB 221 in this manner, Casey's will support passage of the bill.

Thank you for your attention to my remarks. I will be happy to respond to questions.