



## KANSAS AUTOMOBILE DEALERS ASSOCIATION

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February 9, 2017

To: The Honorable Jene Vickrey, Chairman  
and Members of the House Committee on Insurance

From: Don L. McNeely, KADA President

Re: HB 2233 - An Act concerning insurance; relating to exemptions from regulation  
as insurance; service contracts

Good morning, Chairman Vickery and Members of the House Committee on Insurance. My name is Don McNeely, and I serve as the President and CEO of the Kansas Automobile Dealers Association, which represents the franchised new motor vehicle industry in Kansas.

On behalf of the Kansas Automobile Dealers Association, I would like to express our support for House Bill 2233. Prior to the introduction of this proposal, we were contacted by Motor Vehicle Protection Products Association and consulted in the drafting of the legislation, which we believe represents good public policy for Kansas.

House Bill 2233 would bring the Kansas service contract law more in line with the treatment of the industry throughout the rest of the country by expressly exempting certain products from regulation as insurance. This proposal provides a clear regulatory framework for certain products that is consistent with the regulatory trend for these products nationally.

On behalf of the Kansas Automobile Dealers Association, I would like to thank the Members of the Committee for allowing me to provide some comments in support of HB 2233.

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