

Written Testimony on HB 2206

Provided by

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Coffeyville, KS

# HEALTH MANAGEMENT OF KANSAS, INC.

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## Windsor Place

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Thank you, Chairman Hawkins and committee members, for the opportunity to submit written comments on HB 2206.

I am the Executive Director of the Windsor Place companies headquartered in Coffeyville, KS. Our organization provides long-term care services and supports to thousands of Kansans in a wide variety of settings. Those settings range from HCBS to Assisted Living to Skilled Nursing Facilities.

Since 2007, we have been delivering Telehealth remote patient monitoring services to Kansans in their homes. A three year study by a research team at University of Kansas Medical Center reported we reduced acute hospitalizations by 40%, emergency room visits by 67% and overall annual costs by over \$26,000 per person. Telehealth works and is effective.

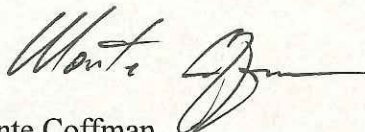
Additionally, with a daily census approaching 300, we have strongly demonstrated the ability to maintain nursing-home eligible KanCare recipients in their homes. With this high daily census and all members having co-morbid conditions, we have discharged only 18 people from our program into a nursing facility. In the past 42 months we have, and are, and will continue to save KanCare and the State of Kansas millions of dollars each year in acute care, emergent care, and nursing facility costs. KanCare should be utilizing our service far more than it currently does.

Our organization supports HB 2206 for the following reasons:

1. It will create access to care where it does not currently exist.
2. It will improve quality outcomes because practitioners will be more involved.
3. It will reduce health care costs by allowing for earlier medical interventions.

Thank you for your consideration. I would ask for your favorable vote on this bill.

Respectfully submitted



Monte Coffman  
Executive Director

**Recognizing that all life is precious, we will diligently serve  
the needs of each who enter here in a dignified manner.**