## Overview of Real Estate Rewards Network







Member submits

enrollment

Coordinator (REC) conducts needs assessment Real Estate



Director (RD) at **USAA** Preferred REC assigns Relocation member to

Broker

home



purchasing and/or selling a by RD based on member Network Agent assigned Agent contacts member and assists in finding, need and situation.

transaction(s)

successfully closes on

Member









Member Reward



maintaining contact based upon event driven REC follows member through process, milestones after agent assigned

Confidential