### **MEMORANDUM - Kansas Budget Process**

The February 2016 Kansas Statewide Efficiency Review from Alvarez and Marsal recommended changes to the Kansas Budget review process. In the review, the firm recommended conducting a program service inventory, developing goals to guide decision making, including evidence of program effectiveness in budget decisions, and implementing performance based budgeting. The total summation of these goals is to determine what activities agencies are engaged in, what those activities seek to accomplish, and whether agencies are successful in conducting those activities. Achieving these goals would require a multi-phase project to be implemented over the next several fiscal years. Some aspects of this type of project are described below.

During the 2015 Legislative Session, the Department of Agriculture was directed to create a sample zero based budget. This budget, with some modifications, incorporates elements of a program service inventory and performance based budgeting.

At the end of this project, the goal will be to have a budget process that accomplishes the following objectives:

### Program Service Inventory

- Identifies agency programs and subprograms by function and purpose;
- Provides the statutory justification for those programs;
- Distinguishes between programs that are mandatory versus discretionary;
- Provides a history of the programs;
- Prioritize the level of all programs and subprograms; and
- o Priority levels should reflect both the consequence of not funding the program and any laws requiring the program.

### Performance Based Budgeting

- Incorporate various outcome based performance measures, for state programs:
- Develop and implement evidentiary evaluations of program effectiveness based on models such as the Pew Foundation Results First Initiative; and
- Enhance the capability to compare program effectiveness across multiple state and political boundaries.

### Integrate Budget Fiscal Process

- Institute a common accounting system from budget development, budget approval, budget submission, and actual expenditures by fund; and
- Reintegrate the Regents Institutions into the budget process.

### Program Service Inventory

The first step in developing a priority or performance based budget is identifying current agency activities. These activities should be related to either federal or state statutory directives or

discretionary agency goals. The federal Government Accountability Office defines a program as, "Generally, an organized set of activities directed toward a common purpose or goal that an agency undertakes or proposes to carry out its responsibilities. Because the term has many uses in practice, it does not have a well-defined, standard meaning in the legislative process. It is used to describe an agency's mission, functions, activities, services, projects, and processes."

The Federal Government in OMB Circular No. A-11 has identified several approaches to identifying programs:

- Outcomes. Directly attributable to an end result the program is trying to achieve, such
  as increased exports. Could also be linked to specific functions to accomplish an
  objective, such as trade enforcement. Could cut across organizational units and/or
  budget accounts.
- Customers. Organized by the focus on providing a service or product to a specific entity or consumer group, such as women-owned small businesses or veterans. Could cut across organizational units and/or budget accounts.
- Prominent products, services, outputs. Produces major reports or studies, such as the Consumer Price Index (CPI) and Producer Price Index. May group similar products, services or activities into one program.
- Organizational structure. Defined by agency office structure. Offices could focus on specific regions, functions or specialized subject matter such as U.S. Polar Research or Cyberinfrastructure.
- Budget. Links closely with the program activity lines in the President's Budget, such as
  Disaster Recovery or Patents. May align to other budget materials such as the
  Congressional Budget Justification or internal agency budget/accounting systems. In
  some instances, a program may be synonymous with its appropriation account title;
  although it is not presumed that an appropriation is the same as a program.

The least valuable approach above is almost always budget. The budget for a program describes how a program is implemented and not the goal or desired outcome. Budget should only be used for single purpose appropriations. A secondary goal is to develop program identifiers that are applicable across multiple agencies. In some cases a single program can exist in multiple agencies. In these cases, the program should have a common identifier.

After the programs have been identified, it is necessary to determine whether the program is discretionary or mandatory. Many agencies have various discretionary programs such as consumer education which are not required by law but aid significantly in the achievement of the agency mission. For those programs, which are considered mandatory, the agency should be able to provide the federal or state statutory reference, administrative regulations, or Governor's Executive Orders. If there is not a discernible legal requirement for a program the program should be listed as discretionary.

Another step in creating a program inventory is providing the program history. The history should include when the program was established; a record a major changes, including movement of

<sup>1</sup> United States Government Accountability Office, "A Glossary of Terms Used in the Federal Budget Process"; September 2005; www.gao.gov/assets/80/76911.pdf

the program responsibilities between agencies, and any suspensions or substantial changes in the program expenditure level.

### **Priority Based Budgeting**

All programs and subprograms should be given a priority level on a graduated scale. Priority levels should reflect both the consequence of not funding the program and any laws requiring the program to be funded.

When determining the level of priority of a program it should reflect back to its core mission goals. The agency should evaluate and describe the consequences of not funding the program. Additionally, the agency should determine how the program interacts with other agency programs and objectives.

### **Performance Based Budgeting**

Kansas currently utilizes activity-based performance measures. These measures record the work load level of an agency but do not indicate whether an agency is achieving its objectives. Activity-based performance measures are important and should continue to be recorded to track changes in how an agency's customers are using its services. In addition, these agencies should develop sets of outcome measures. The Urban Institute recently published a guide to developing performance measures for State Agencies,<sup>2</sup> the following recommendations borrow heavily from that Guide.

- In determining which performance measures to use, the agency should:
  - Seek input from representatives of key stakeholder groups to ensure identification of appropriate outcomes;
  - Utilize external resources from national programs such as the Pew Foundation's Results First Initiative;
  - Consider indicators for which data already exists. Then, consider indicators needed to measure outcomes for which no data exists:
  - Develop Logic Models that track a program's objectives from start to finish and then choose measures that evaluate whether a program is achieving its objectives at various stages including after the program's termination;
  - Distinguish between activity, outcome and final indicators formally;
  - Include indicators over which the agency has no direct or only limited control;
     and
  - Track outcome efficiency from performance measures developed above as well as activity.

<sup>2</sup> http://www.urban.org/sites/default/files/alfresco/publication-pdfs/413197-Transforming-Performance-Measurement-forthe-st-Century.PDF

### Integrate the Budget Fiscal Process

The ultimate goal of an integrated budget process would be to align the budget process from budget development, expenditures, and through budget review. The current budget system is divided between the Kansas Internet Budget and Reporting System (IBARS) for budget creation, the Statewide Management Accounting and Reporting Tool (SMART) for tracking of expenditures and revenues, and the Statewide Human Resource and Payroll System (SHARP). The use of multiple systems results in flawed data, loss of data in transition, and a lack of verifiability for the data which is produced. Furthermore, the Regents Institutions do not utilize either the SMART or SHARP systems. The 2015 annual audit report from Clifton, Larsen, Allen³ identifies the manual upload process from the State University System into the statewide accounting tool as a material weakness resulting in substantial misstatements of finances.

### Implementation

The following propossed phases provide objectives and preliminary time frames for implementation of performance and priority based budgeting. Some objectives can run concurrently so an agency could be working on items for phase 3 during phase 1.

### Phase 1 (Complete by 1/9/2017)

- Develop the program inventory;
- Identify mandatory versus discretionary programs;
- Identify the statutory basis for programs;
- Attach the current performance measures to these programs; and
- Assign a priority level to each program.

### Phase 2 (Complete by July 1, 2017)

- Begin integration of the fiscal processes so that agency submitted budgets match the program inventory structure; and
- Align the IBARS system with SMART so agency submitted budgets more closely match actual expenditures.

### Phase 3 (Complete by 10/1/2018)

- Develop a complete set of outcome measures for the agency; and
- Begin matching programs and objectives to external initiatives which assist in evaluating program performance and efficiency.

### Governor Submits Fully Revised Budget with Program and Performance Measures to Legislature on 1/14/2019

Following Attachments: Implementation Time frame and sample Budget Narrative Document for Phase 1.

<sup>3</sup> http://www.kslpa.org/assets/files/reports/r-15-018.pdf

### **Animal Health Program**

History: The Animal Health program was transferred to KDA in FY 2012 as part of Executive Reorganization Order No. 40. The Board of Veterinary Examiners is temporarily part of the Animal Health program as part of a trial merger scheduled to expire at the end of FY 2016 pursuant to K.S.A. 74-5,135.

### Program Goals:

Ensure public health, safety and welfare and enhance economic viability of the state's livestock production through livestock identification, animal health planning and preparedness, disease prevention, control and eradication of infectious and contagious livestock and domestic animal diseases.

# Eradicate contagious and infectious animal diseases in Kansas.

Bring all hobby breeders, animal breeders, retail breeders, distributors, pounds, animal shelters, pet shops and research facilities into compliance with

pet animal rules and regulations. Provide timely, accurate brand inspection services as requested by counties and livestock markets and maintain the brand book as required as well as encourage livestock owners to have permanent identification to enable tracing of lost and stolen livestock.

an as-needed basis.

## Animal Health Program Budget

|                                  | Animal Disease Control | ise Control | Emergency Management | anagement | Board of Veterinary | terinary | Animal Facilities         | cilities  | Brands  | sp      | Total     | -          |
|----------------------------------|------------------------|-------------|----------------------|-----------|---------------------|----------|---------------------------|-----------|---------|---------|-----------|------------|
| •                                | FY 2017                | FY 2018     | FY 2017              | FY 2018   | FY 2017             | FY 2018  | IIIspection<br>FY 2017 FY | FY 2018   | FY 2017 | FY 2018 | FY 2017   | FY 2018    |
| Salaries and Wages               | 900,965                | 900,965     | 99,503               | 99,503    | 222,317             | 222,317  | 399,006                   | 399,006   | 41,825  | 41,825  | 1,663,616 | 1,663,616  |
| Communication                    | 9,832                  | 9,832       | 343                  | 343       | 4.634               | 4 634    | A A 28                    | OCVV      | 100     | 100     |           |            |
| Freight and Express              | 400                    | 400         | '                    | ! '       | ,                   | rea(r    | 074'1                     | 074'4     | 925     | 576     | 791,07    | 20,162     |
| Printing and Advertising         | 4,000                  | 4,000       | •                    | r         | 100                 | 100      | 288                       | 288       | 3 605   | 2002    | 009       | 009        |
| Rents                            | 39,019                 | 39,019      | 1,166                | 1,166     | 8,732               | 8.732    | 15.640                    | 15 640    | 3,033   | 3,633   | 6,063     | 8,083      |
| Repairing and Servicing          | 30,336                 | 30,336      | 862                  | 862       | 5,944               | 5,944    | 12.600                    | 12,600    | 3,056   | 3,056   | 52,00     | 68,087     |
| Travel and Subsistence           | 43,899                 | 43,899      | •                    | 1         | 33,050              | 33,050   | 4,003                     | 4,003     | 19.086  | 19.086  | 32,608    | 32,808     |
| Fee- Other Services              | 217,737                | 217,737     | 91                   | 91        | 2,463               | 2,463    | 5.112                     | 5.112     | 2.031   | 2,030   | 727 434   | 227 434    |
| Fees - Professional Services     | 486,000                | 486,000     | •                    | 1         | 7,500               | 7,500    |                           | ļ '       | 114,000 | 114,000 | 607.500   | 607 500    |
| Utilities                        | 5,617                  | 5,617       | 198                  | 198       | 1,226               | 1,226    | 2,532                     | 2,532     | 514     | 514     | 10.087    | 10.087     |
| Other Contractual Services       | 17,862                 | 17,862      | •                    |           | 1,250               | 1,250    | 760                       | 760       | 85,380  | 85,380  | 105,252   | 105.252    |
| Contractual Services             | 854,702                | 854,702     | 2,660                | 2,660     | 64,899              | 64,899   | 45,363                    | 45,363    | 232,427 | 232,427 | 1,200,051 | 1,200,051  |
| Clothing                         | 3,500                  | 3,500       |                      |           |                     |          | ,                         |           | •       |         | 2 500     | 002        |
| Food for Human Consumption       | 1                      | ,           | í                    |           | ,                   | ,        | i                         | ì         | 1       |         | ooc'c     | 000'6      |
| Maintenance                      | 213                    | 213         | 1                    | ,         | 1                   | ,        | m                         | ĸ         | 23      | 6       | 273       | 57.0       |
| Motor Vehicl Parts, Supplies     | 27,257                 | 27,257      | •                    |           | 8,300               | 8,300    | 13.731                    | 13.731    | i '     | i '     | 882 07    | 70 200     |
| Professional Scientific Supplies | 320                    | 350         | •                    | ,         | •                   |          | 150                       | 150       | ì       |         | 500       | 49,280     |
| Stationery/Office Supplies       | 1                      | •           | ı                    | •         | 150                 | 150      |                           | ,         |         |         | 300       | 300        |
| Other Supplies, Materials, Parts | 430                    | 430         | 1                    |           |                     | '        |                           | 1         |         |         | 130       | 150        |
| Commodities                      | 31,750                 | 31,750      | •                    | ,         | 8,450               | 8,450    | 13,884                    | 13,884 -  | 22      | 25      | 54,141    | 54,141     |
| Capital Outlay                   | 35,484                 | 35,484      |                      | ٠         | 3,000               | 3,000    | 2,412                     | 2,412     | 804     | 804     | 41,700    | 41,700     |
| Subtotal State Operations        | 1,822,901              | 1,822,901   | 102,163              | 102,163   | 298,666             | 298,666  | 460.665                   | 460.665   | 275.113 | 275 113 | 2 050 500 | 2 050 500  |
| State Aid Payments               | ,                      |             |                      | -         | -                   |          | -                         | -         |         | CATICAL | 6,555,500 | 2,333,300  |
| Claims                           | •                      | •           | •                    | ı         | •                   | 9        | ,                         | ,         |         |         |           | 1          |
| State Special Grants             | •                      | ,           |                      | 1         | •                   | •        | ·                         | 1         | ï       |         |           |            |
| Total Other Assistance           | ,                      |             |                      |           |                     |          |                           |           |         |         |           |            |
|                                  |                        |             |                      |           |                     |          |                           |           |         |         |           | •          |
| Capital Improvements             |                        |             | 1                    | e e       | £                   | •        | 1                         | 1         |         | ٠       | ř         | •          |
| Total Reportable Expenditures    | 1,822,901              | 1,822,901   | 102,163              | 102,163   | 298,666             | 298,666  | 460,665                   | 460,665   | 275,113 | 275,113 | 2,959,508 | 2,959,508  |
| Non-Expense Items                |                        | •           | •                    | •         | •                   | •        | 1                         |           |         |         | ı         |            |
| Total Expenditures               | 1,822,901              | 1,822,901   | 102,163              | 102,163   | 298,666             | 298,666  | 460,665                   | 460,665 - | 275,113 | 275,113 | 2.959.508 | 2 959 508  |
|                                  |                        |             |                      |           |                     |          |                           |           |         |         |           | - delenate |

# Time Line to Implement Performance Based Budgeting in Kansas

