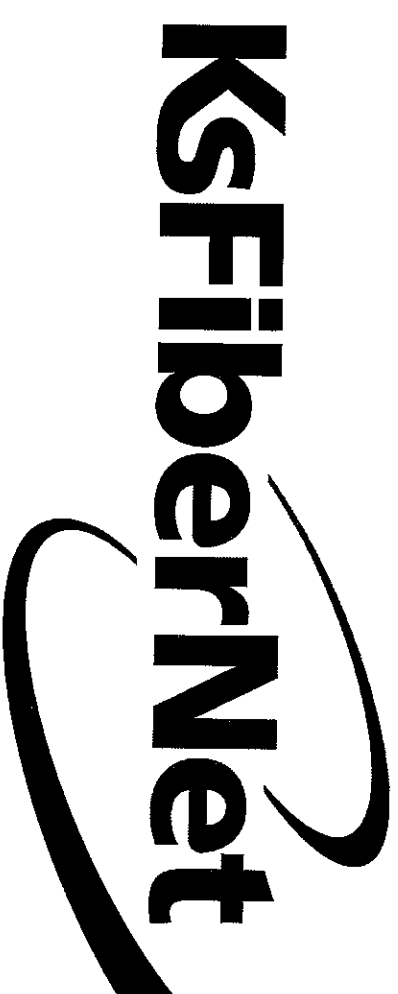
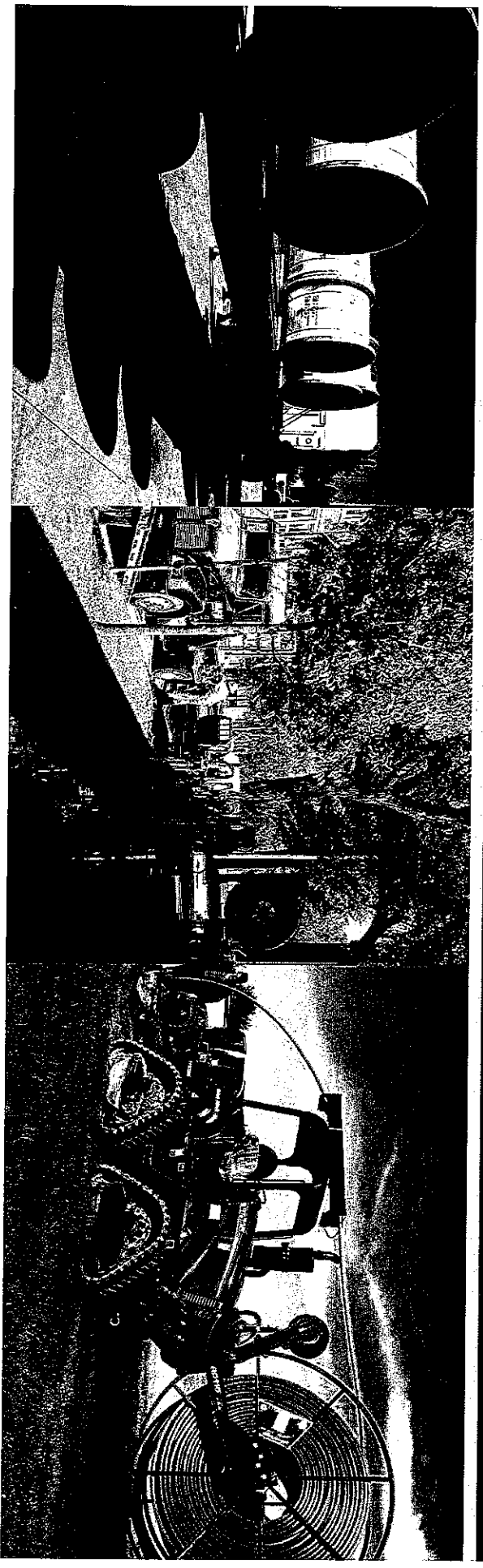




Introduction to Kansas Fiber Network



KSFiberNet

- Kansas Fiber Network, LLC
- Kansas Company
- HQ in Wichita and Satellite Office in Overland Park
- 28 employees
- 29 Kansas Independent Telephone Companies – Member/Owners
- Serving more than 550+ communities in Kansas and Oklahoma...and growing



Our Target Customers

- Wholesale Service Providers
- Government
- Educational
- Medical
- Anchor Institutions
- Strategic Accounts



Products we offer



Internet (layer 3)
Transport (layer 2)
Wavelength/Fiber (layer 1)

225+
On-Net
Cell Sites

100
GIG
Backbone

Private Networks
Available with layers 1, 2 & 3

Protection Schemes
Available with layers 2 & 3

Diverse Routing
Available with layers 1, 2 & 3

Managed Network
Available with layers 1, 2 & 3

← Breadth →

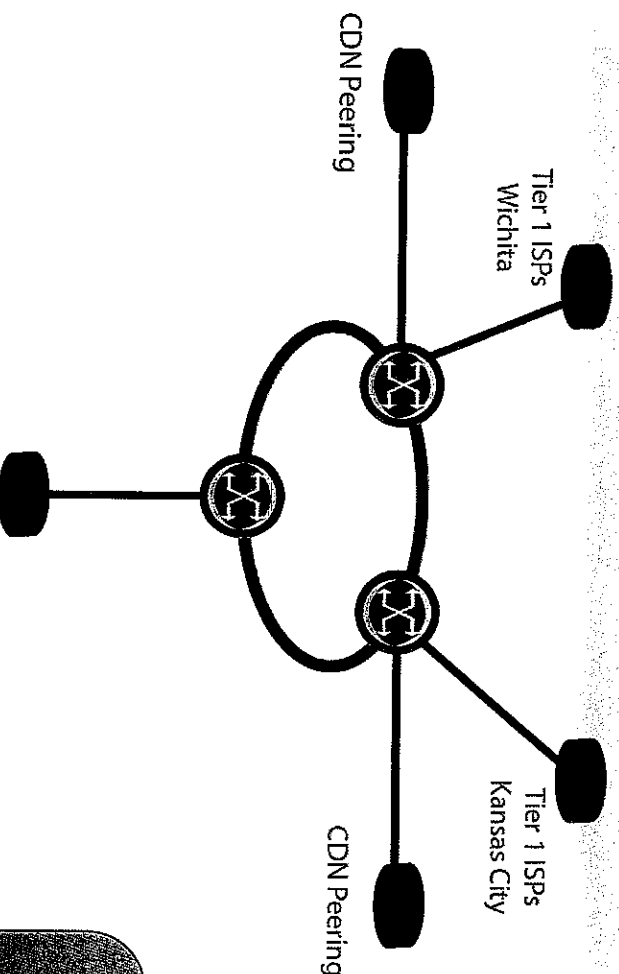
← Depth →

Products we offer

Internet Access



INTERNET



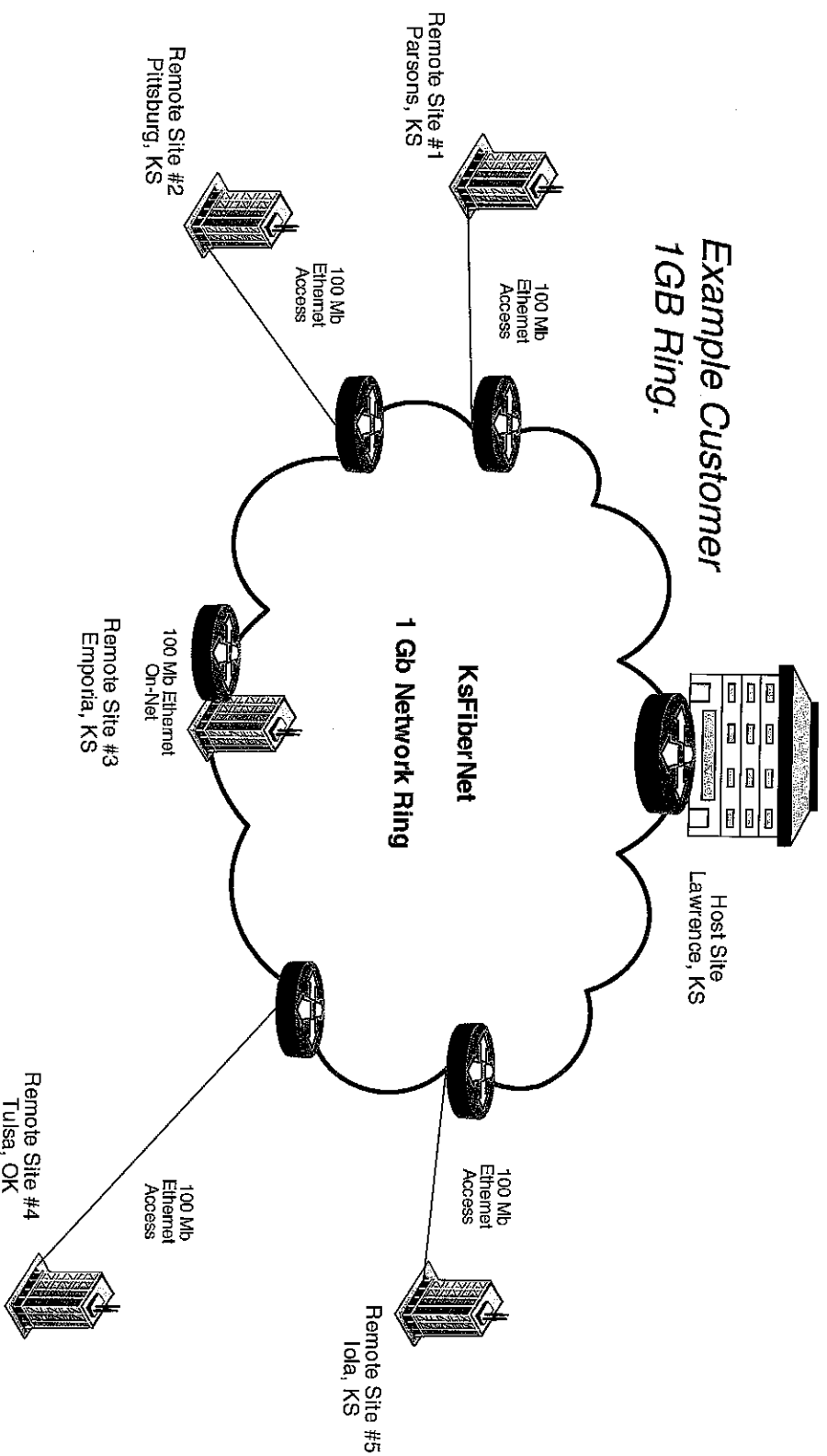
ARRIS
COMMERCE

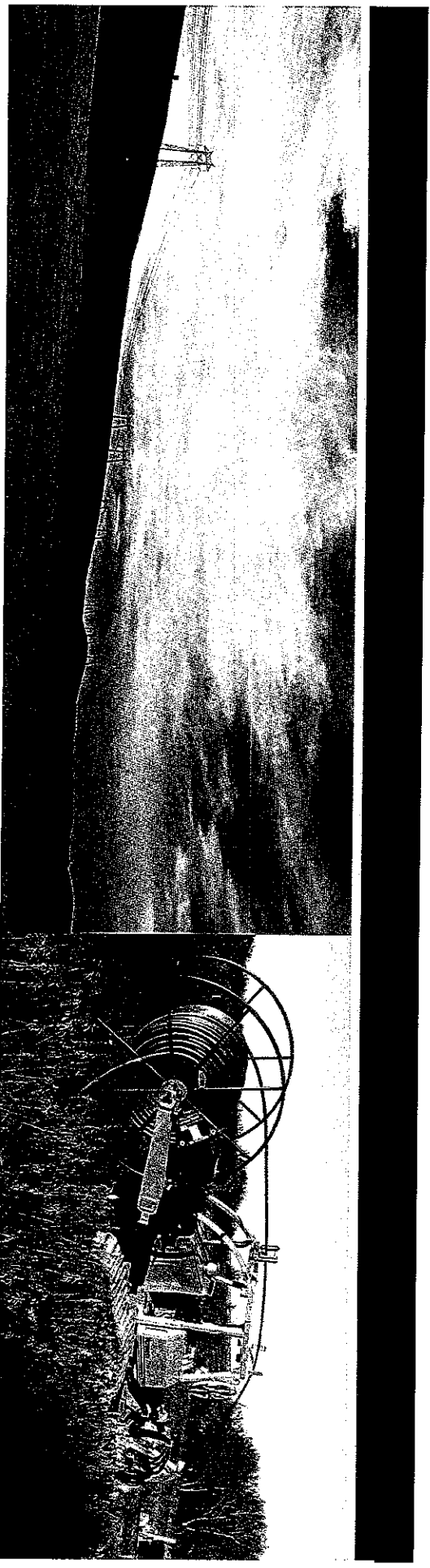
87%

of all Internet traffic will
traverse content delivery
networks (CDN) by 2018.

Products we offer

Ethernet Transport Services

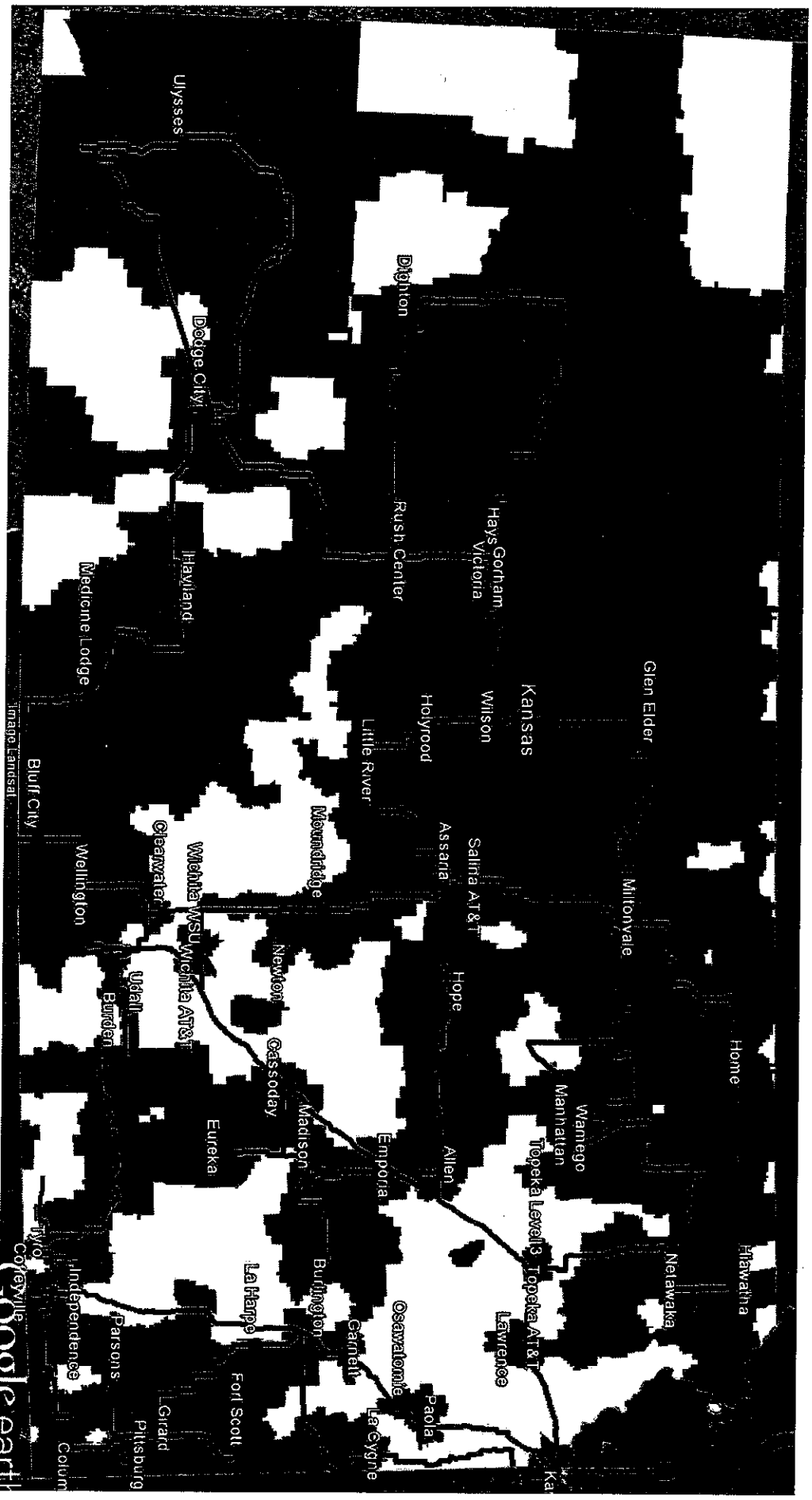




KS FiberNet – Enabling Kansas Communities

- Kansas Based, Member-Owned
- NOC services 24/7/365 in Kansas, Staffed by Kansans
- Carrier Grade Network with a Local Focus – much more flexible than the large carriers
- Diversity alternatives for Local Governments including collaboration with other carriers or City/County/State entities.
- Public/Private Partnerships
- Tier 1 internet provider with Dual/Redundant feeds – also can provide CDN peering with Netflix, Google, Akamai, Microsoft, etc.
- We have nearly ubiquitous Ethernet coverage across the State.

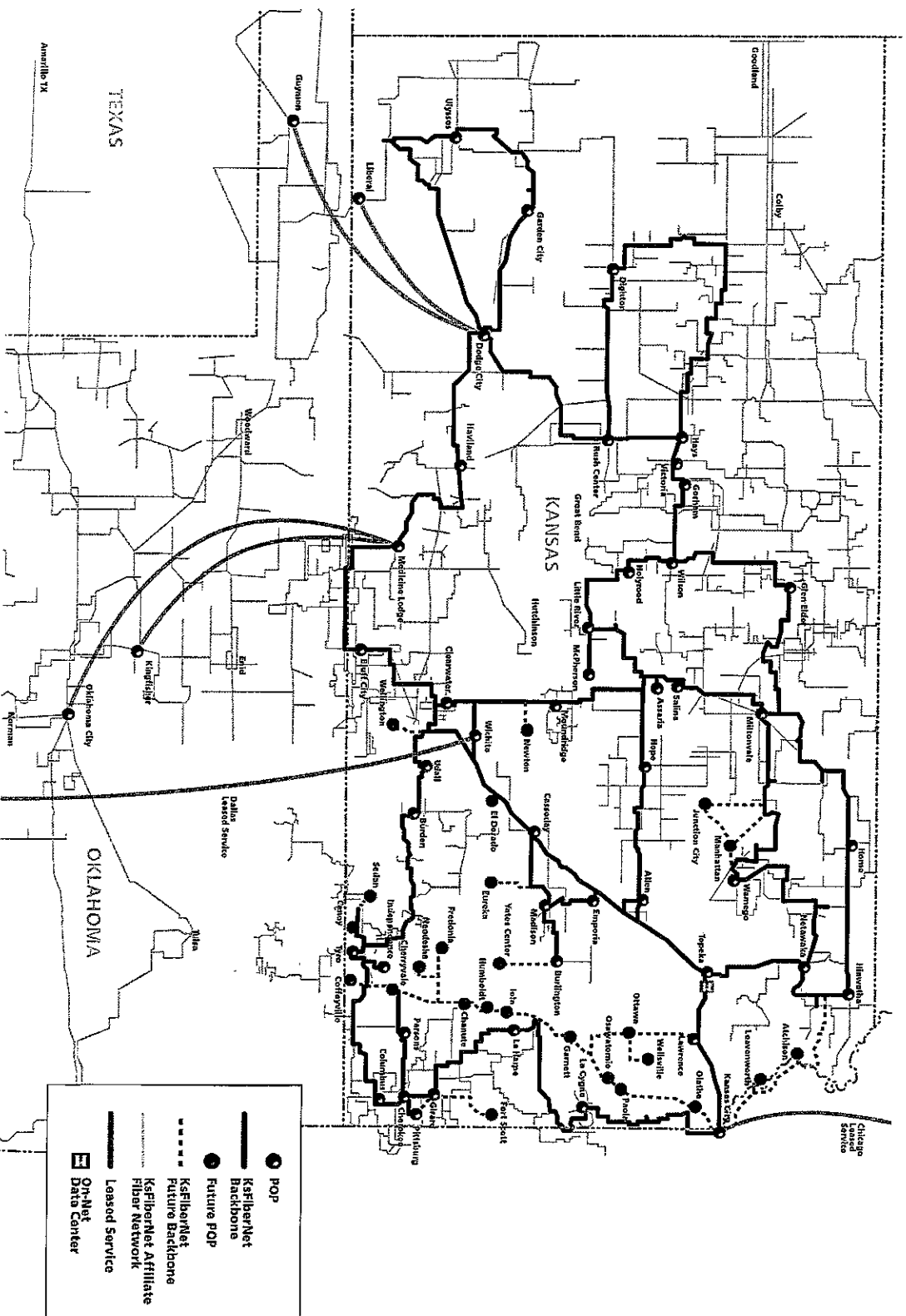
KsFiberNet Coverage Areas Thru 2016

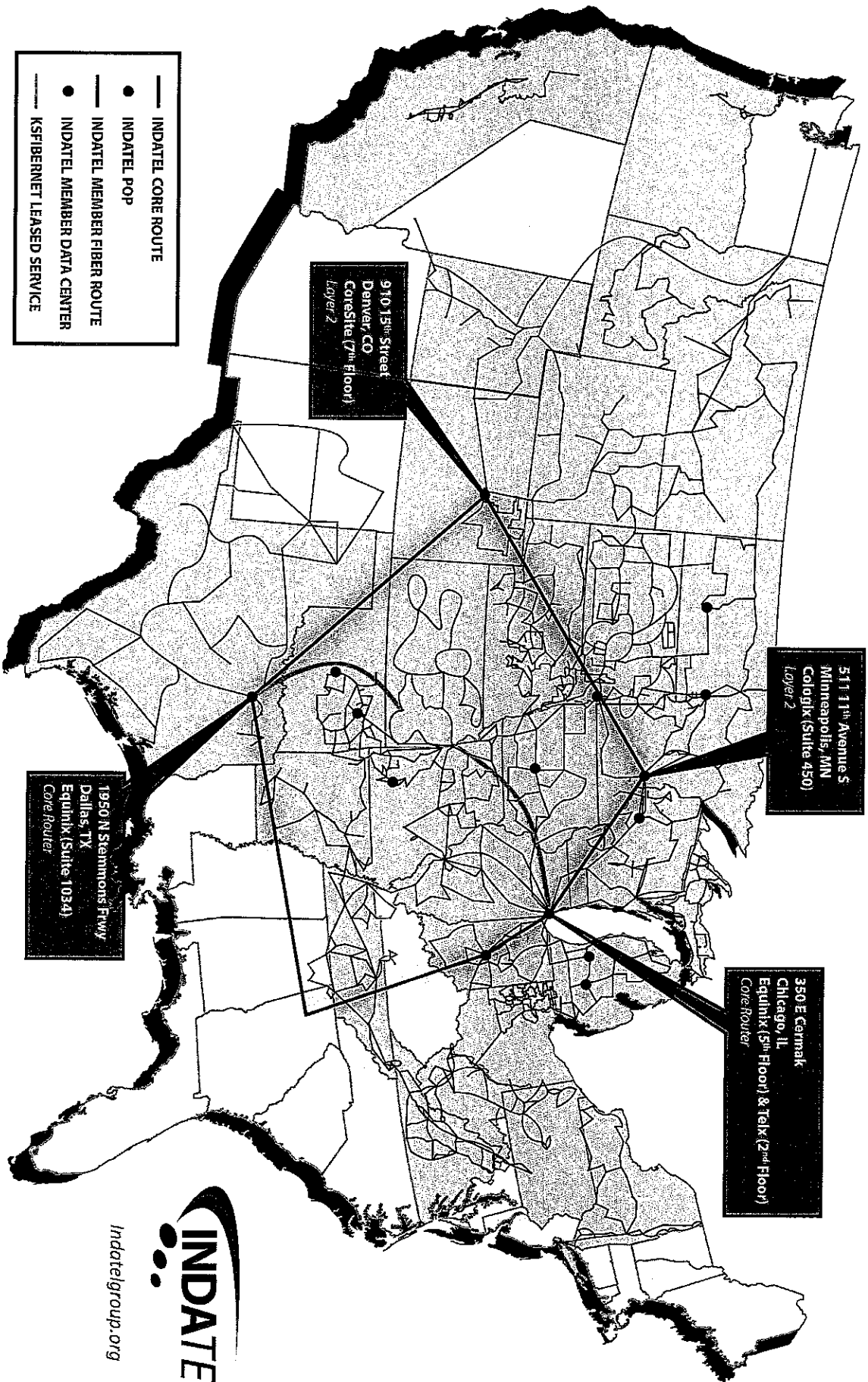


Note: **Green** indicates KsFiberNet coverage

225+ On-Net Cell Sites

4 Services





511 11th Avenue S
Minneapolis, MN
Cologix (Suite 450)
Layer 2

350 E Cermak
Chicago, IL
Equinix (5th Floor) & Telx (2nd Floor)
Core Router

910 13th Street
Denver, CO
CoreSite (7th Floor)
Layer 2

1950 N Stemmons Fwy
Dallas, TX
Equinix (Suite 1034)
Core Router

- INDATEL CORE ROUTE
- INDATEL POP
- INDATEL MEMBER FIBER ROUTE
- INDATEL MEMBER DATA CENTER
- - - KSIberNET LEASED SERVICE

Success Stories



- Emporia
- Lawrence
- Kan-Ren
- KTA

Challenges

- Right of Way Agreements
- Franchise Agreements
- “Home Rule”

