

Senate Utilities Committee

January 15, 2015

Mike Scott

President – AT&T Kansas



AT&T in Kansas

Jobs and Economic Support

- More than 1,000 employees working in Kansas as of 4Q 2014
- 17 company-owned retail stores in Kansas as of September 2014
- More than \$127 million generated in state and local taxes in 2012

Investment in the State

- More than \$825 million in network investment from 2010-2013
- More than 300 network upgrades in 2014 including new cell sites, addition of network capacity and new high-speed Internet connections in Kansas
- More than 99% of Kansans are covered by AT&T's 4G network

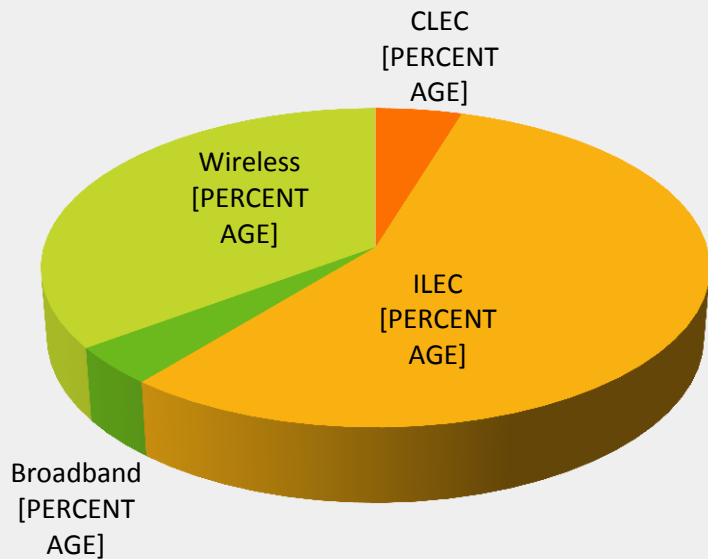
Community Impact

- 111 alternative fuel vehicles in Kansas as of November 2014
- More than \$3.1 million contributed by AT&T and its employees from 2009 to 2013
- More than 17,000 hours of personal time donated in 2012-2014

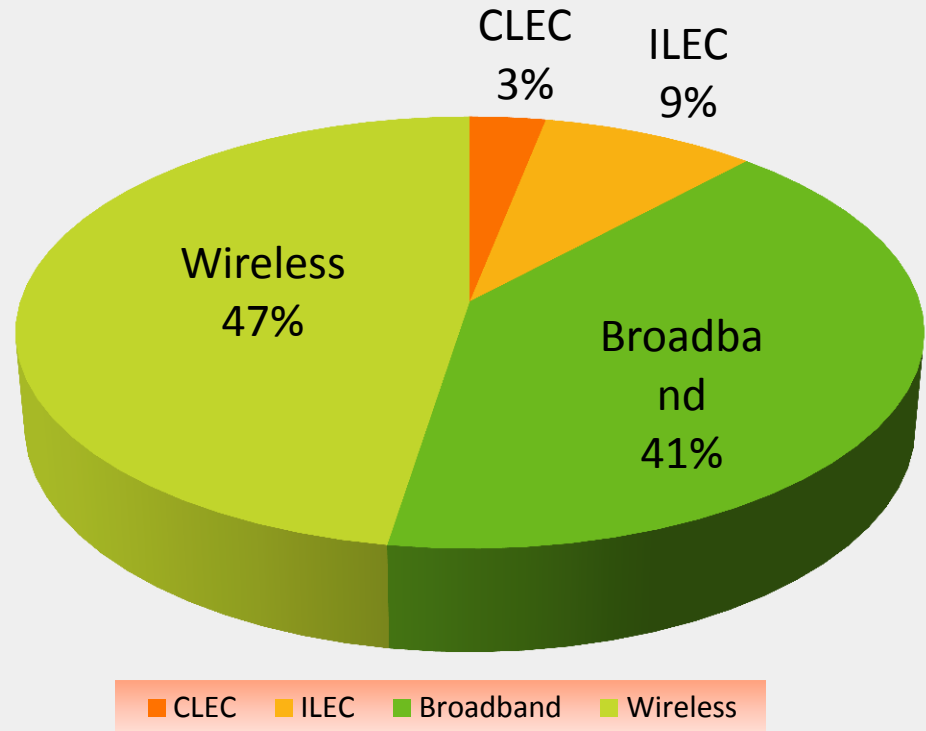


Technology is Changing the Communications Market

June 2001
2.5M Connections



December 2013
5.9M Connections

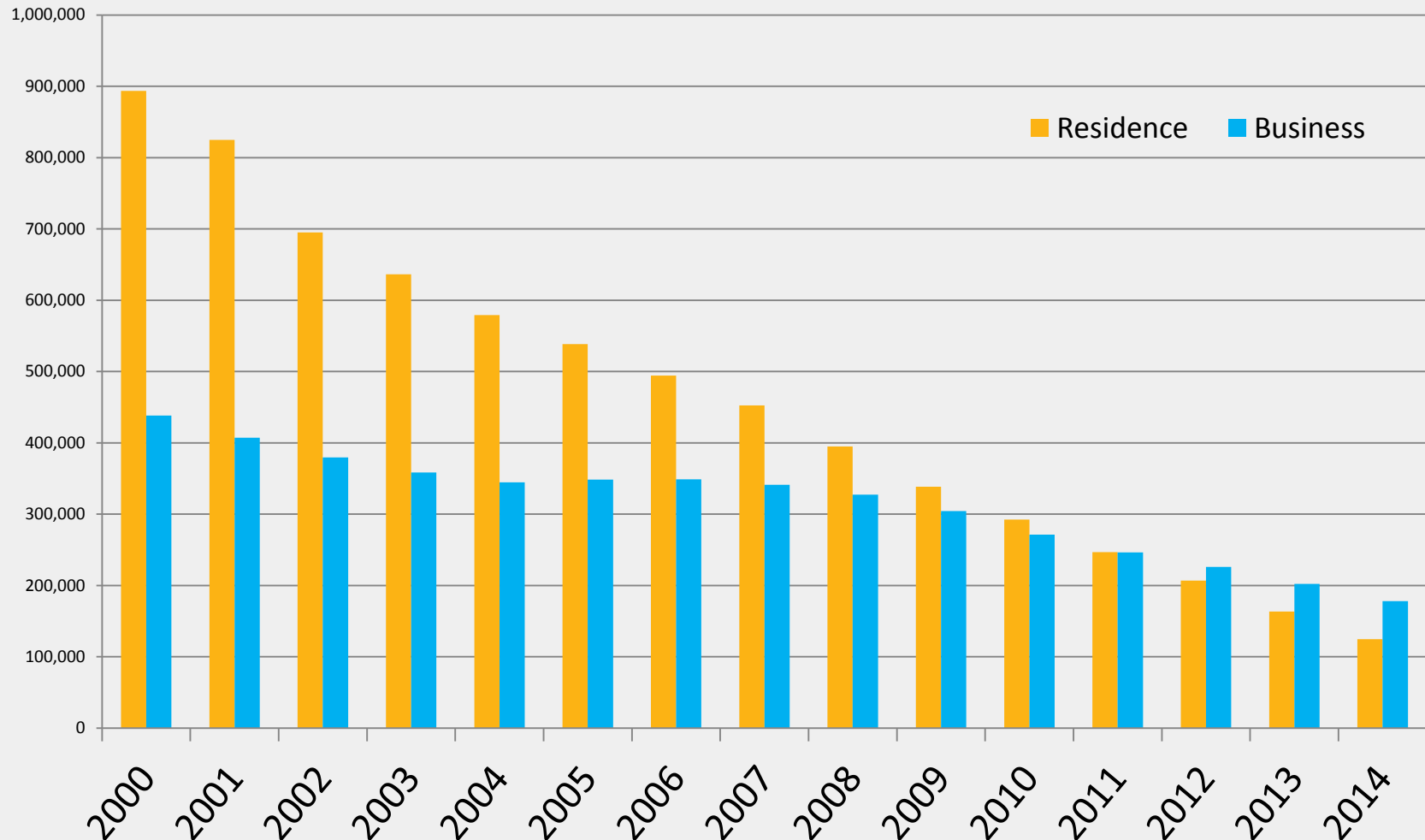


Sources: FCC Local Competition Reports and FCC Internet Access Services Reports



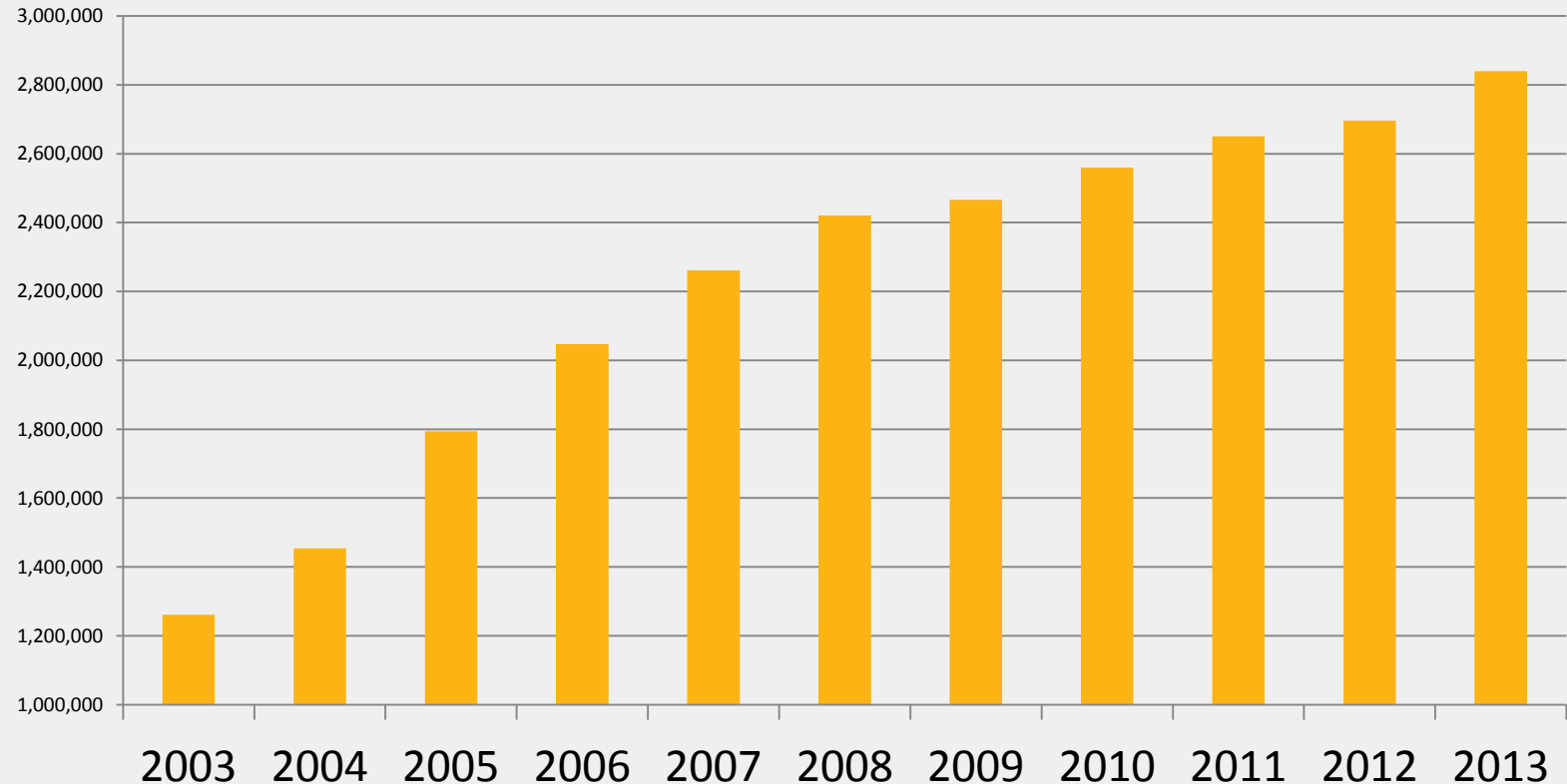
The Telecommunications Industry is Undergoing Rapid Change

AT&T Kansas Access Lines



The Telecommunications Industry is Undergoing Rapid Change

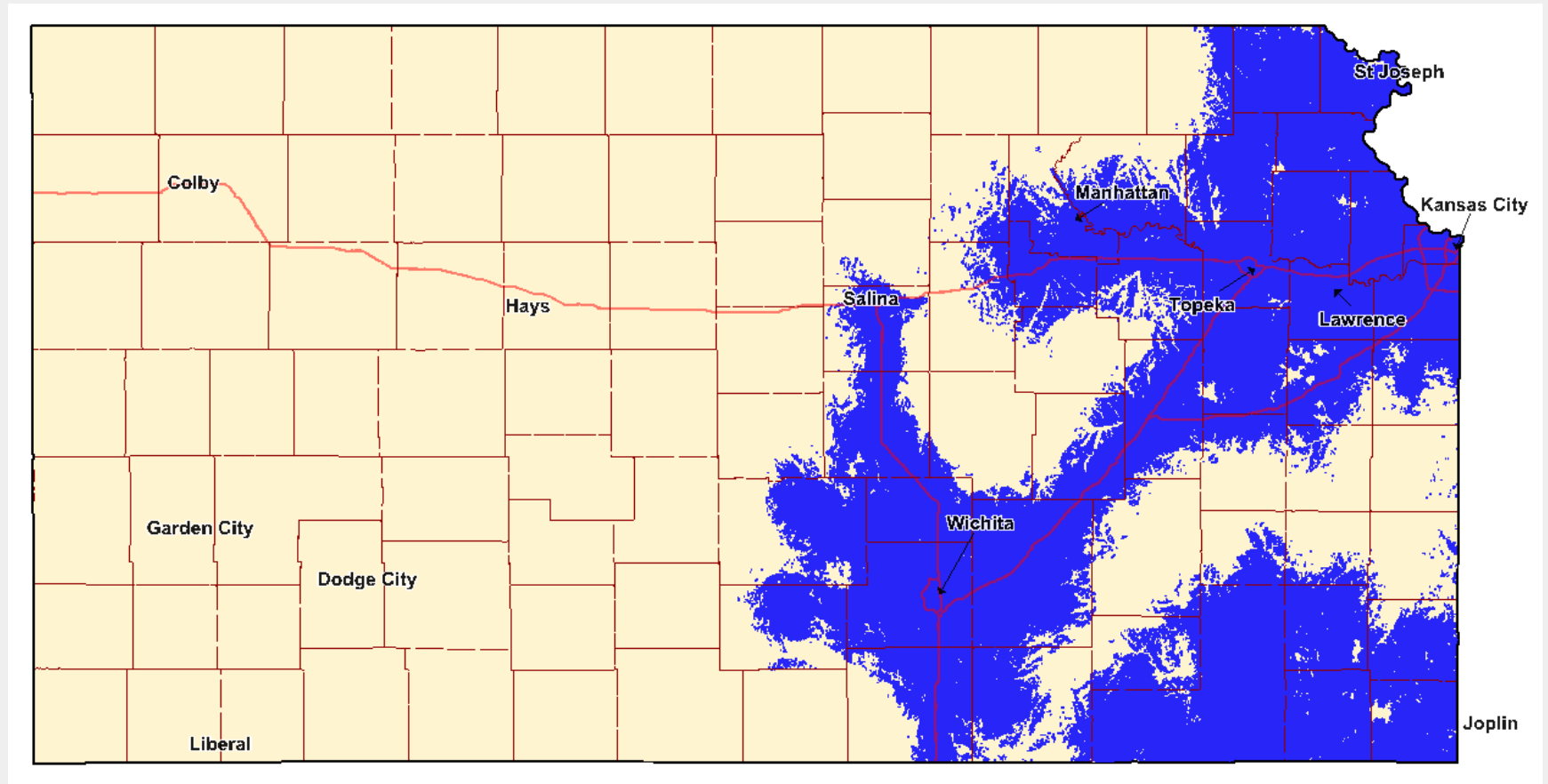
KS Wireless Subscribers



Source: FCC Local Telephone Competition Reports

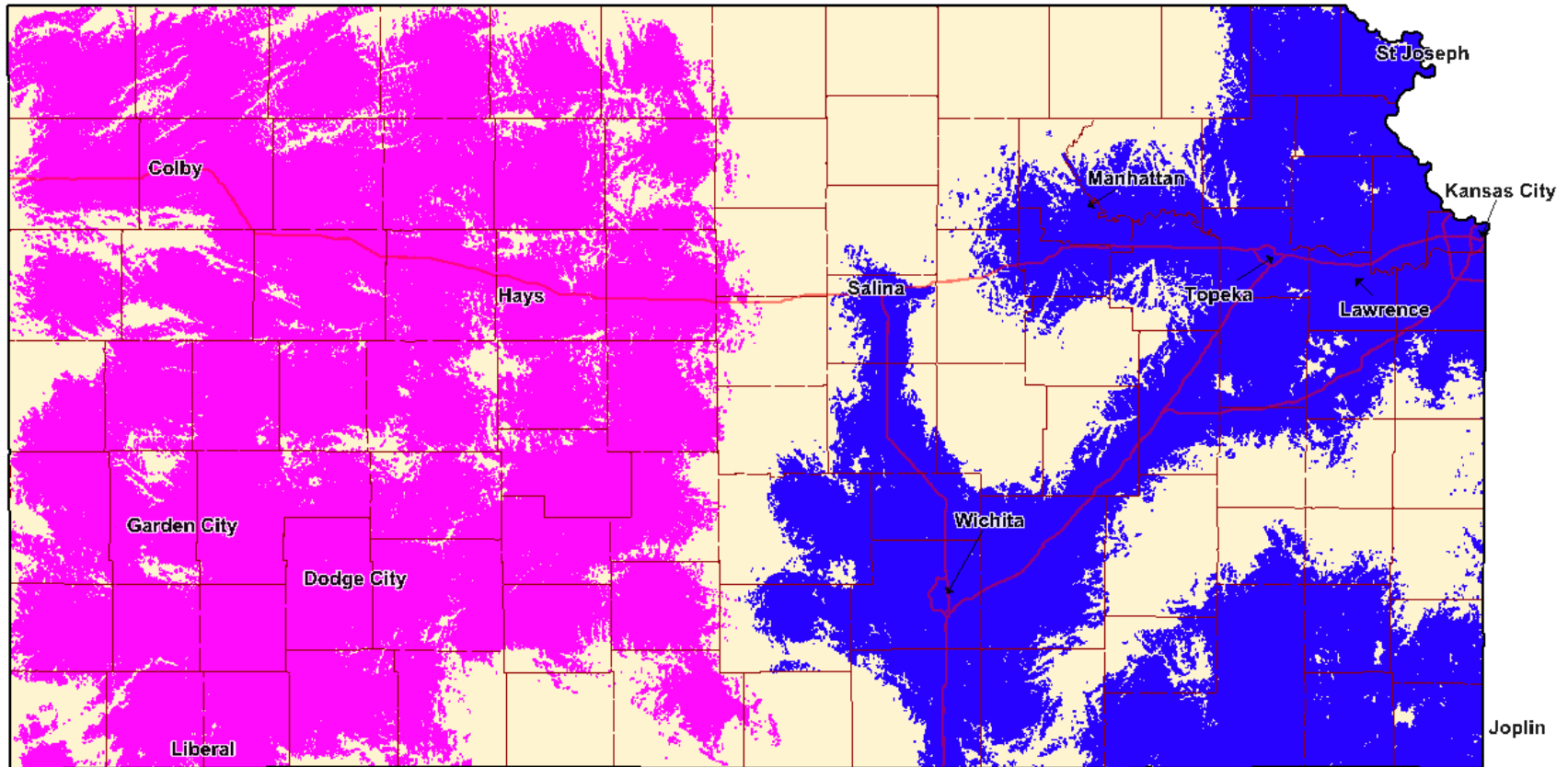


Wireless Transformation: 2010 Coverage



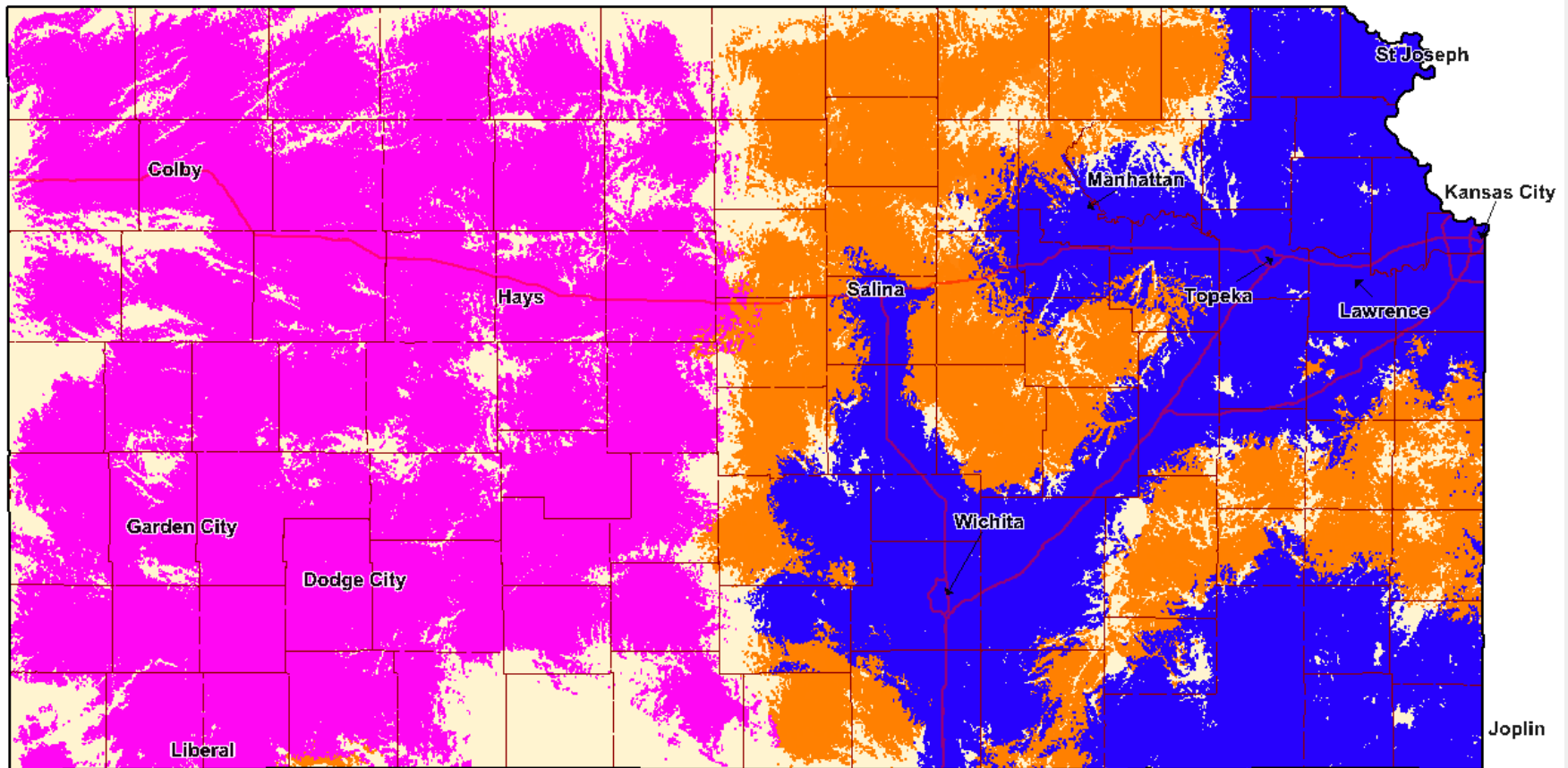
Wireless Transformation: 2011 Coverage

AT&T Owned and Operated Coverage Expanded with Acquisition #1



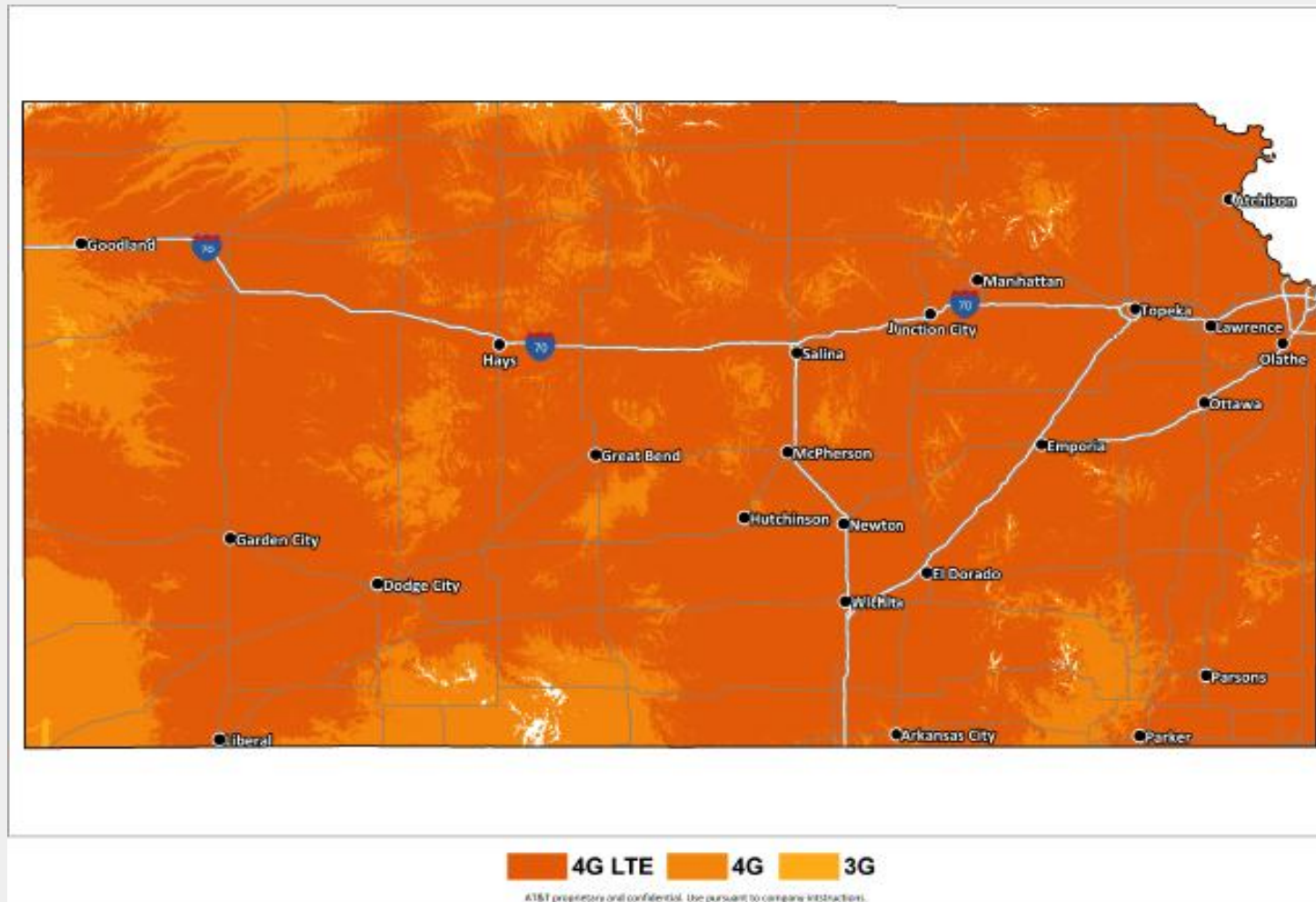
Wireless Transformation

AT&T Owned and Operated Coverage Expanded with Acquisition #2



End of Year 2014

3G and 4G Wireless High-Speed Internet Coverage



Blazing-
fast
speeds



3

*Seconds to
Download
a TV Show*



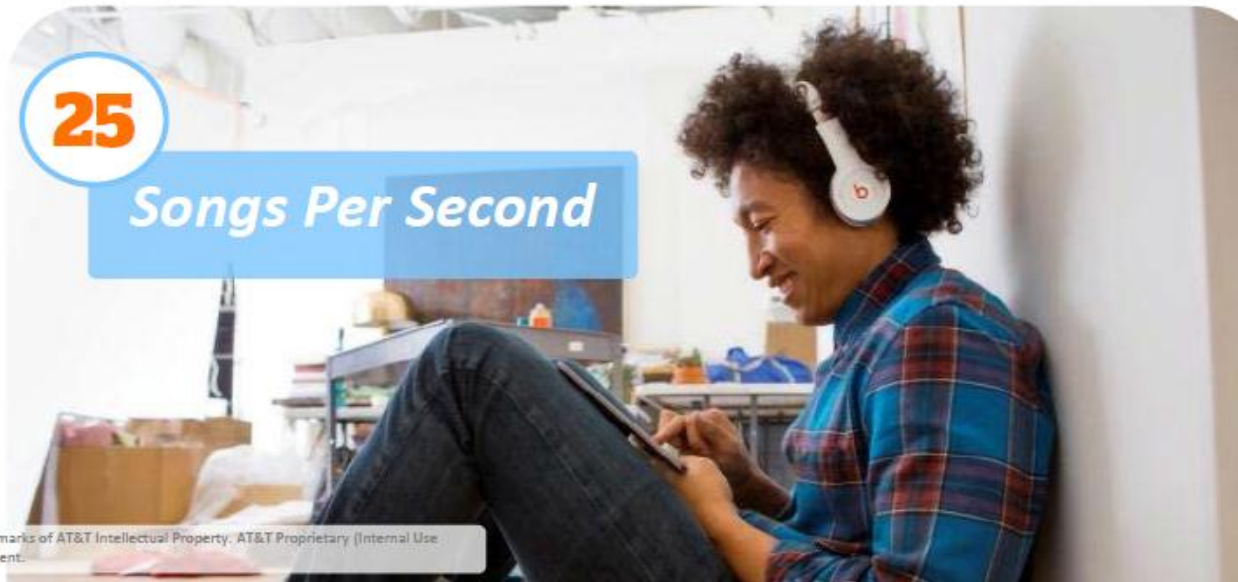
36

*Seconds to
Download a HD
Movie*



25

Songs Per Second



AT&T in Kansas

HB 2201 –2013

- Enacted meaningful and sustainable reductions to the Kansas Universal Service Fund
- Ensures Kansas competitive telecom companies are no longer subject to outdated regulations – helps enable AT&T to increase investments in new technologies and new infrastructure and helps attract additional network investment to Kansas



2015 Legislative Initiatives

Disaster Recovery Legislation

Helps citizens and communities in the hardest hit areas begin recovering sooner from a disaster or emergency by:

- Making it faster and easier to get people and resources to the disaster area.
- Encouraging employees to volunteer during a Declared State of Disaster.
- Saving Kansas the administrative time and expense of processing extra paperwork and issuing refunds.



Q&A



Thank you.

