



Worldwide Wine and Spirits, Inc.

March 30, 2015

Dear Chairman and Committee Members,

My name is Chad Rolofson. I own a small, independent Kansas-owned Distributor named Worldwide Wine and Spirits. Worldwide Wine and Spirits is located in Lenexa. We are family-owned and operated. We employ 34 people – all but one of whom resides in Kansas. Worldwide has been doing business with the local small business owners of Kansas Retail Liquor Stores for almost 14 years. Hundreds of these business will be lost if SB 298 is passed.

While Worldwide represents a few product lines which have recognized labels, we mainly carry smaller, high-quality, family-owned wineries, distilleries and microbreweries – including many which are local. We strongly oppose SB 298 for many of the same reasons you will hear today, but also because most of the stores represented by the proponents of this Bill will limit the selection of products available on their shelves to products which are highly advertised and/or have established national contracts with them. In doing so, products from local wineries, distilleries and microbreweries may never be included in their product mix or may be relegated to bottom-shelf status. These products are likely to lose as much as half of their current placements. This, in turn, negatively impacts the small business owners of Local wineries, distilleries, and microbreweries.

I sincerely hope that you reject SB 298.

My contact information is below if you have any questions or if I can provide additional information.

Respectfully,
Chad T. Rolofson

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