



SNODGRASS & SONS CONSTRUCTION CO., INC.

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March 11, 2015

Senate Commerce Committee
Kansas Legislature

Dear Chairman Julia Lynn and Committee Members:

On behalf of **Snodgrass & Sons Const. Co. Inc.** I would like to stand in support of HB 2267 which strengthens several parts of the current law as it relates to the Construction Alternative Project Delivery process.

HB 2267 amends three sections of the law to include local school boards, board of regents and the State of Kansas that consider Alternative Project Delivery methods for construction projects.

HB 2267 broadens the advertisement of construction projects considering Alternative Project Delivery in the Phase I process by including any general contractor associations. Increase advertising will assist in the awareness of such projects, thus increasing the likelihood for increase business opportunities for Kansas based contractors and increase likelihood for the public agencies to receive "More Band for their Buck".

HB 2267 provides in the Alternative Project Delivery Phase II a requirement for a financial analysis uniformly at the Kansas Department of Administration for all public entities including the local school board, board of regents and the State of Kansas. This requirement will bring more "objectivity" to the process and increase transparency throughout the process for both the public agency and the construction industry.

We encourage the Committee to "VOTE YES" in supporting HB 2267. Thank you for your time and consideration today on this important issue.

Sincerely,

David L. Snodgrass
President