

Job Now Protective Services ... Career Later

High Demand

NOW

Short-term on-the-job training

Lifeguard, Ski Patrol & Other Recreational

Protective Service Worker..... \$17,800

Security Guard..... \$26,080

Annual Wage

NEXT

Moderate-term on-the-job training or postsecondary certificate

Emergency Medical Technician(EMT)

& Paramedic..... \$25,000

Correctional Officer & Jailer..... \$31,490

Fire Fighter*..... \$40,100

Police & Sheriff's Patrol Officer..... \$42,380

Dispatcher..... \$28,300-34,990

FUTURE

Long-term on-the-job training or postsecondary certificate

Probation Officer & Correctional Treatment

Specialist..... \$38,410

First-line Supervisor of Firefighting & Prevention

Workers..... \$63,200

First-Line Supervisor of Police & Detectives..... \$64,780

*Occupation is part of the Career and Technical Education Initiative. Free tuition may be available. See your Counselor for more information or visit www.ksde.org.



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Job Now Technology ...Career Later

High Demand

NOW

High school diploma/GED or some college

	Annual Wage
Data Entry Keyer	\$29,150
Computer Support Specialist*	\$41,820

NEXT

Bachelor's degree

Network and Computer Systems Administrator	\$62,550
Computer Programmer	\$68,310
Applications Software Developer	\$86,730
Systems Software Developer	\$90,850

FUTURE

Bachelor's degree plus experience

Information Security Analyst	\$75,320
Computer & Information Systems Manager	\$101,940

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Job Now Marketing & Sales ...Career Later

High Demand

NOW

Annual Wage

High school diploma/GED or short-term on-the-job training

Retail Salesperson \$19,970

Sales Representative, Services, All Other..... \$51,670

NEXT

Moderate-term on-the-job training or experience

First-Line Supervisor of Retail Sales Workers..... \$34,700

Insurance Sales Agent..... \$53,210

Sales Representative, Wholesale & Manufacturing,
Except Technical & Scientific \$54,830

FUTURE

Bachelor's degree or higher

Graphic Designer \$40,090

Market Research Analyst & Marketing Specialist.... \$55,180

Sales Representative, Wholesale & Manufacturing,
Technical & Scientific Products \$74,140

Sales Manager..... \$94,150

Marketing Manager..... \$112,500



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Job Now Transportation ... Career Later

High Demand

NOW

Less than high school

	Annual Wage
Stock Clerk & Order Filler	\$22,310
Hand Laborer & Freight, Stock & Material Mover	\$24,350

NEXT

High school diploma/GED

	Annual Wage
Driver/Sales Worker	\$24,080
School or Special Client Bus Driver	\$25,480
Light or Delivery Service Truck Driver*	\$28,440
Shipping, Receiving & Traffic Clerk	\$28,990

FUTURE

Postsecondary award or long-term on-the-job training

	Annual Wage
Automotive Service Technician & Mechanic*	\$36,720
Heavy & Tractor-Trailer Truck Driver*	\$37,770
Bus & Truck Mechanic & Diesel Engine Specialist* ...	\$40,150

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Job Now Business & Finance ... Career Later

High Demand

NOW

High school diploma/GED

Annual Wage

Teller	\$23,160
Receptionist & Information Clerk.....	\$24,230
General Office Clerk	\$26,070
Customer Service Representative	\$30,190

NEXT

Moderate-term on-the-job training or 1-5 years experience

Bill & Account Collector	\$30,260
Insurance Claims & Policy Processing Clerk	\$32,330
Bookkeeping, Accounting & Auditing Clerk	\$32,630

FUTURE

Associate degree or higher

Accountant & Auditor.....	\$57,750
Management Analyst	\$73,470
Securities, Commodities & Financial Service Sales Agent	\$81,250
General & Operations Manager	\$87,290



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Job Now Agriculture ... Career Later

High Demand

NOW

Short-term on-the-job training

	Annual Wage
Farmworker & Laborer	\$20,850-22,780
Landscaping & Groundskeeping Worker.....	\$23,300
Agricultural Equipment Operator	\$28,230

NEXT

Moderate-term on-the-job training

Roustabout; Oil and Gas	\$29,760
Pump Operator, Except Wellhead Pumper.....	\$36,760
Oil, Gas & Mining Service Unit Operator	\$39,650

FUTURE

Long-term on-the-job training or work experience

Farm Equipment Mechanic*	\$35,400
Petroleum Pump System Operator, Refinery Operator or Gauger	\$63,100
Farmer, Rancher or other Agricultural Manager*	\$95,190

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Job Now Manufacturing ...Career Later

High Demand

NOW

Less than high school	Annual Wage
Hand Packer & Packager	\$20,340
Production Worker Helper	\$25,800
Meat, Poultry & Fish Cutter & Trimmer	\$27,610

NEXT

Moderate or long-term on-the-job training	
Welder, Cutter, Solderer & Brazier*	\$33,480
Team Assembler	\$33,690
Machinist*	\$37,170
Inspector, Tester, Sorter, Sampler & Weigher	\$38,680
Industrial Machinery Mechanic*	\$43,000

FUTURE

Postsecondary certificate or higher	
First-Line Supervisor of Production & Operating Workers	\$53,990
Mechanical Engineer	\$70,240
Industrial Engineer	\$74,210

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Job Now Construction Career Later

High Demand

NOW

Less than high school

Annual Wage

Construction Laborer	\$29,180
Painter, Construction & Maintenance	\$29,520
Cement Mason & Concrete Finisher	\$36,140

NEXT

Postsecondary certificate or apprenticeship

Operating Engineer & Other Construction

Equipment Operator	\$34,730
Sheet Metal Worker*	\$36,270
Carpenter*	\$36,720
Heating & Air Conditioning Mechanic & Installer*	\$42,720
Electrician*	\$47,300

FUTURE

Associate degree and/or work experience

First-Line Supervisor of Construction Trades

& Extraction Workers	\$54,600
Cost Estimator	\$54,680
Construction Manager	\$72,560

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Job Now Health Care ...Career Later

High Demand

NOW

High school diploma/GED or less

	Annual Wage
Personal Care Aide	\$20,300
Home Health Aide	\$21,170
Psychiatric Aide.....	\$24,440

NEXT

Postsecondary certificate or associate degree

Nursing Assistant*	\$22,540
Medical Records & Health Information Technician	\$31,450
Licensed Practical & Vocational Nurse*	\$37,810
Registered Nurse	\$55,780

FUTURE

Bachelor's degree or higher

Medical & Health Services Manager	\$75,110
Physical Therapist	\$75,630
Nurse Practitioner	\$83,170
Pharmacist.....	\$120,760
Physician & Surgeon	\$208,840
Family & General Practitioner	\$215,900

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Job Now Education Career Later

High Demand

NOW

High school diploma/GED

	Annual Wage
Child Care Worker	\$18,680
Library Assistant.....	\$21,540
Secretaries, Except Legal, Medical & Executive	\$28,780

NEXT

Bachelor's degree

Coach & Scout.....	\$19,010
K-12 School Teacher.....	\$44,660-46,890
Elementary Special Education Teacher	\$47,010

FUTURE

Master's degree

Librarian.....	\$50,230
Educational, Vocational & School Counselor.....	\$50,330
Speech-Language Pathologist	\$66,720
Postsecondary School Administrator.....	\$73,700
K-12 School Administrator	\$79,930



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