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February 18, 2015

Dear Chairman and Members of the Committee,

Mr. Chairman and members of the committee, I am Mike Gibson, Executive Vice- President of the Associated General Contractors of Kansas which represents over 250 Kansas construction firms and their 8,000 employees and is recognized as the "Chamber of Commerce for the Construction Industry." I would like to stand in support of HB 2267 which strengthens several parts of the current law as it relates to the Construction Alternative Project Delivery process.

The alternative project delivery statute has worked well for both the consumer and the contractor. The speed to market and process efficiencies have allowed projects to move more smoothly than the previously required hard bid process. However, that doesn't mean the APD process is perfect and HB 2267, seeks to improve on the process.

HB 2267 amends three sections of the law to include local school boards, board of regents and the State of Kansas that consider Alternative Project Delivery methods for construction projects and seeks to accomplish several items:

First, HB 2267 broadens the advertisement requirements of construction projects considering Alternative Project Delivery in the Phase I process by including any general contractor associations. Increase advertising will assist in the awareness of such projects, thus increasing the likelihood for increase business opportunities for Kansas based contractors and increase likelihood for the public agencies to receive "More Bang for their Buck".

Second, HB 2267 places in the Alternative Project Delivery Phase II a requirement for a uniform financial analysis at the Kansas Department of Administration for all public entities including the local school board, board of regents and the State of Kansas. This requirement will bring more "objectivity" to the process and increase transparency throughout the process for both the public agency and the construction industry.

We encourage the Committee to "VOTE YES" in supporting HB 2267. Thank you for your time and consideration today on this important issue.

Sincerely,

Mike Gibson

Ron Fowles

Kurt Grier

Jim Rinner

Mike Gibson

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