

## Worldwide Wine and Spirits, Inc.

February 11, 2015

Dear Chairman and Committee Members,

My name is Chad Rolofson. I own a small, independent Kansas-owned Distributor named Worldwide Wine and Spirits.

Worldwide Wine and Spirits is located in Lenexa. We are family-owned and operated. We employ 34 people – all but one of whom resides in Kansas.

While Worldwide represents a few product lines which have recognized labels, we mainly carry smaller, high-quality, family-owned wineries, distilleries and microbreweries – including many which are local. We strongly oppose HB 2200 for many of the same reasons you will hear today, but also because most of the stores represented by the proponents of this Bill will limit the selection of products available on their shelves to products which are highly advertised and/or have established national contracts with them. In doing so, products from local wineries, distilleries and microbreweries may never be included in their product mix or may be relegated to bottom-shelf status. These products are likely to lose as much as half of their current placements.

I sincerely hope that you reject HB 2200.

My contact information is below if you have any questions or if I can provide additional information.

Respectfully,

Chad T. Rolofson

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Chief Operating Officer

Worldwide

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