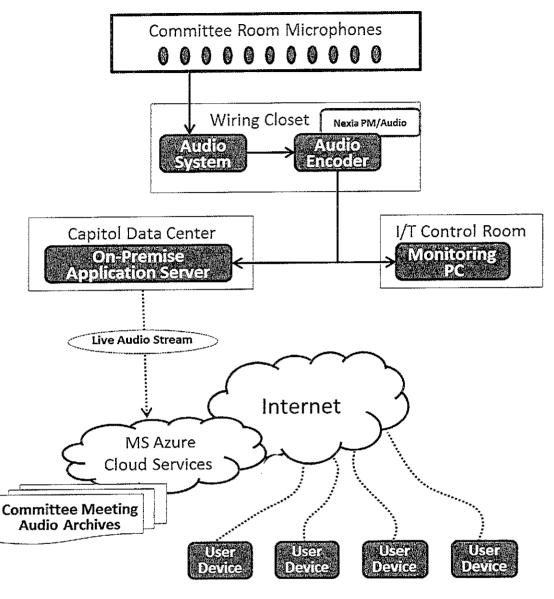
# Discussion Materials Prepared by: Terri Clark, Legislative Director of Technical Services and Jim Miller, Legislative CITO

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Project Cost Summary Audio Streaming from 13 Committee Rooms	Year One	Years Two and Ongoing
One Time Foundation and Per Room Costs	\$ 77,410	-
Annual Ongoing Costs	\$ <b>40,390</b>	\$ <b>40,390</b>
Total Costs per Year	\$ 117,800	\$ 40,390

#### **Basic Architecture of Proposed Audio Streaming Environment**



Note: Solid red lines are local area network connections.

Dotted red lines are connections over the internet.

- 1) KS Committee Room Audio System captures analog audio signal from mics in room and reproduces and amplifies these signals for broadcast through the room's ceiling-mounted speakers.
- 2) The audio encoder is connected to the room's audio system and converts the analog audio signals to digital audio signals.
- 3) The Nexia PM (a digital signal processor) is installed in the audio system and packages the digital signal output for transmission. These packaged digital signals are sent to the receiving audio encoder in the Capitol Data Center by way of the Capitol's local area network.
- 4) The Capitol Data Center audio encoder takes the digital signals from the network and routes them to a specific external IP address, the destination data center of the content distribution service, by way of the internet.
- 5) A server in the content distribution service's data center, a Microsoft Azure environment, accepts the digital signals from the internet and then enables user access to the audio stream at a specific IP address. The content distribution service is set up to provide access to a high number of concurrent users with webenabled devices from anywhere on the internet.

Cost Component Matrix	One Time	Ongoing	Cost Component Matrix	One Time	Ongoing	
Foundation	Upfront Costs	Annual Costs	Foundation	\$ 19,300	\$ 90	
Per Room	Upfront Cost x number of rooms	Annual Costs x number of rooms	Per Room	\$ 4,470 x 13 rooms	\$ 3,100 x 13 rooms	
	Total One Time Costs	Total Annual Costs		\$ 77,410	\$ 40,390	Year 1 Cost = \$ 117,800 Year 2 Cost = \$ 40,390 Pilot Two Year Cost = \$ 158,190 Pilot Five Year Cost = \$ 279,360

Cost Component		Timing of Cost		
Foundation One Time		Foundation One Time Up Front, During Implementation		
Foundation	Annual Maintenance	Annually, Year 1 and Ongoing Years		
Foundation	ndation Ongoing Operations Annually, Year 1 and Ongoing Years			
Per Room	One Time	Up Front, During Implementation		
Per Room Annual Maintenance		Annually, Year 1 and Ongoing Years		
Per Room	Ongoing Operations	Annually, Year 1 and Ongoing Years		

Cost Co	mponent	Includes
Foundation	One Time	<ul> <li>Equipment required to operate audio streaming from a given number of rooms within the Capitol, e.g., web servers, PCs and displays for monitoring streaming.</li> <li>Professional Services assistance necessary to develop software-based kill switch (simple start/stop audio streaming) and simple integration within KLISS.</li> </ul>
Foundation	Annual Maintenance	<ul> <li>Vendor charges for maintenance and support on the software and hardware listed in one time foundation costs.</li> </ul>
Foundation	Ongoing Operations	<ul> <li>Cost of subscription to web streaming service (e.g., Amazon or other CDN – content distribution network or Sliq or Granicus subscriptions).</li> <li>Cost of staff to support and monitor audio streaming system (thought here is to use one of TC's staff as the subject-matter-expert re audio streaming and hire a temporary Session contractor if necessary to backfill that individual's duties during the Session. Operation assumption for now is that streaming audio only doesn't require frequent monitoring and can be completed with existing staff.)</li> </ul>
Per Room	One Time	<ul> <li>Equipment required to capture audio, integrate with existing audio systems, and distribute audio, e.g., encoder, Nexia PM/Audio, and virtual server.</li> <li>Initial wiring of all equipment and activation/testing of data services.</li> <li>Professional Services assistance necessary to install, configure, and test audio streaming capabilities and develop software-based kill switch (simple start/stop audio streaming) and simple integration within the KLISS environment.</li> </ul>
Per	Annual	Vendor charges for maintenance and support on the software and hardware listed in one time per room costs.
Room	Maintenance	listed in one time per room costs.
Per	Ongoing	Port charges for data telecommunications services from each room.
Room	Operations	

# Notes: What Is Included and What is Not Included In Pilot Project

# Included in the proposed pilot project are the following capabilities and features:

A) Internet-accessible audio streaming of meetings in thirteen Committee rooms. Thirteen Committee Rooms will be outfitted with the ability to stream the audio portion of meetings. These audio streams will be accessible from the internet.

Note: Room #14, The Old Supreme Courtroom, Room 346-E, has the capability to stream audio – this was implemented as part of a proof-of-concept pilot project utilizing Sliq Media's system.

- B) Utilize existing audio systems in the thirteen Committee rooms.

  This audio streaming capability will utilize the existing audio systems in those thirteen rooms with the addition of telecomm connections routed into the appropriate wiring closets.
- C) Monitoring, measuring, and reporting on usage of real time streaming and archived content.

  Any vendor selected to provide audio streaming services must have the ability to monitor, measure, and report on usage, i.e., how many visits to each meeting, length of stay/connection for each visit to a meeting, number of visits and duration of access to archived meetings, etc...
- D) Audio streaming "as is" from the existing Committee room audio systems.

  With video streaming one of the requirements is to utilize a protocol where the streamed camera image "follows" the "active mic" which requires some level of process change management and training of Committee members and staff. With audio-only streaming there is no requirement for process change as the audio stream will reflect the actual conversation received by the audio system (including those situations where multiple speakers are talking into their active mics concurrently).
- E) Kill switch. This audio streaming pilot project will include software-based kill switch functionality. In the event that the chair wants to terminate the streaming of audio from the meeting, someone (likely a staff member) will need to access a secured software application and input instructions to end audio streaming for that meeting.
- F) Accessible archiving of audio files.

  Either of the two likely vendors for this effort will provide the ability to archive the audio streams from our committee meetings and enable access to those audio files via the internet. These audio archives will be "simple" recordings of the meetings and will not provide indexing or tagging of content within the files. These contents of these files will not be transcribed (see note below).
- G) Simple/basic integration with KLISS and the Committee System module. Links embedded within KLISS homepage and relevant Committee System pages.

## Notes: What Is Included and What is Not Included In Pilot Project

<u>Not included</u> in the proposed pilot project are the following capabilities and features:

Note: the associated cost impact estimates (designated as low, moderate, high, or extremely high) are informed guesses as to the overall cost impact of implementing and operating each incremental capability)

- 1) Transcription of audio files and closed captioning of the live audio stream: cost impact = extremely high.
  - The act of archiving audio files creates some risk that we will need to provide access to these files by those with hearing challenges based upon requirements in the federal ADA law (Note: most states currently archiving audio or video of meetings are not currently providing transcription services). Providing accurate transcriptions of the speech content of Committee meeting files is very costly and proved to be the factor that shelved the video streaming project the last time when it was evaluated about 5 years ago.
- 2) Real time or archived tagging/indexing of content: cost impact = high. Tagging/indexing of content enables specific pieces of audio content to be "labeled" in real time or for look up purposes in archived files, e.g., for example, content associated with a particular speaker would be tagged or indexed so that the speakers name could appear in a text box during a real time event or that name could be searched and located when reviewing an archived file.
- 3) Full integration with KLISS: cost impact = moderate to high.

  Full integration of streaming audio with the KLISS application drives along two vectors:
  - One vector provides existing KLISS content that is relevant to a particular Committee
    meeting to be easily accessed from an active "working screen" this content is accessible
    via links and multiple windows. Target content might include Committee-related bills,
    amendments, schedules, minutes and testimony from earlier meetings, etc.
  - 2) The second vector would provide the ability to relate specific audio content to a meeting date, speaker, subject, or any other relevant metadata element and enable access to this audio content "on demand". To do this would require that we index archived audio files and also dedicate ongoing people resources to the effort of tagging/indexing content as described in the "does not include" item above.

#### **Foundation Cost Estimates**

(Note: Estimates assume we are implementing a system to stream audio captured from the existing audio systems in each of thirteen Committee Rooms.)

**Foundation Cost Components** 

One-Time Foundation Costs:	cost/unit \$	units	total \$
Virtual Application Server	900	1	900
Control station pc and monitor	1,000	1	1,000
Develop software-based Kill Switch	5,000	1	5,000
Develop simple/basic integration with KLISS	10,000	1	10,000
Sub-Total One-Time Costs			16,900
Project Contingency ~15%			2,400
Total One-Time Costs			19,300

Ongoing Foundation Costs per Year:	cost/unit \$ annually	units	total \$/room annually
Annual Ongoing Hardware/Software Maintenance			
Virtual Application Server	90	1	90
Sub-Total Annual Ongoing Hardware/Software			90
Annual Ongoing Operational Costs			
Technical Support/Monitoring (contractor – 5m) <sup>1</sup>	0	1	0
CDN functionality (content distribution network) <sup>2</sup>	0	1	0
Sub-Total Annual Ongoing Operational Costs			0
<b>Total Annual Ongoing Maintenance &amp; Operational Cost</b>	S		19,390

Year 1 Foundation Cost	19,390
Cost of Foundation in Year 2 and Ongoing Years (Maintenance/Operations)	90
Two-Year Total Cost of System Foundation Components	19,480
Five Year Total Cost of System Foundation Components	19,750

Cost of Session contractor to backfill for TC staff member =  $5m \times 20d/m \times 6h/d = 600h$ ;  $600h \times 30/h = 18,000$ . This position is necessary for video streaming. Audio streaming only can be operated with existing staff.

The costs related to the encoder, the on-premise administrative server, and CDN services are included in the operational cost-per-room line item labeled "Sliq Streaming Services and Support Subscription"

#### **Per Room Cost Estimates**

(Note: Estimates assume we are implementing a system to stream audio captured from the existing audio systems in each of thirteen Committee Rooms.)

## **Per Room Cost Components**

One-Time Costs per Room	cost/unit \$	units	total \$
Encoder	2,000	9	18,000
Nexia PM/Audio	1,500	13	19,500
Professional Services	1,000	13	13,000
Total One-Time Costs			50,500
Project Contingency ~15%			7,575
Total One-Time Costs per Room for 13 Rooms	<u></u>		58,075
Total One-Time Costs per Room			4,470

Ongoing Costs per Room per Year:	cost/unit \$ annually	# of units per room	total \$/room annually
Annual Ongoing Hardware/Software Maintenance			
Nexia PM/Audio	150	13	1,950
Sub-Total Annual Ongoing Hardware/Software Maintenance			1,950
Annual Ongoing Operational Costs Telecom	550	13	7,150
Sliq Streaming Services and Support Subscription <sup>3</sup>	2,400	13	31,200
Sub-Total Annual Ongoing Operational Costs			38,350
Total Annual Ongoing Maintenance & Operational Costs per Year for 13 Rooms			40.200
Total Annual Ongoing Maintenance & Operational Costs per I			40,300

Year 1 Cost Per Room	7,570
Cost per Room in Year 2 and ongoing (Maintenance and Operations)	3,100
Two Year Total Cost Per Room	10,670
Five Year Total Cost Per Room	19,970

The costs related to the audio encoder are based on 9 encoders for 13 rooms. Each encoder is multi-channel and there is one encoder per wiring closet. The CDN services are included in the operational cost-per-room line item labeled "Sliq Streaming Services and Support Subscription"

Sliq Technologies

Sliq Technologies has modified their business model to a subscription service. Hardware, software, Microsoft Azure U.S.-based cloud services, and support are included in the subscription cost. The monthly subscription fee is \$200 per audio venue.

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Solution: Live and Archived Streaming - 4	Units	Unfront	Nonthly :	Extended	Extended:
committee rooms 2 year pilot				Upfront	
Streaming monthly fee	13	\$0.00	\$200.00	\$0.00	\$2,600.00
Encoder with Sliq Controller	9	\$2,000.00	0.00	\$18,000.00	0.00
Harmony Hub On-Premise Administrative Server	1	0.00	0.00	0.00	0.00
Harmony Cloud Services	1	0.00	0.00	0.00	0.00
(Utilizing Microsoft U.Sbased Azure cloud services)	_				
Setup/Training	1	0.00	\$0.00	0.00	\$0.00
TOTAL		\$2,000.00	\$200.00	\$18,000.00	\$2,600.00

Costs of Using Sliq Tech Solution	Sliq Technologies One Time Costs Sliq Technologies Annual Subscription Fees Total Year 1 Cost	18,000 <u>31,200</u> 49,200
	Total Year 2 Cost	<u>31,200</u>
	Sliq Technologies Cost for Two-Year Subscription	<u>80,400</u>

## **Granicus**

The Granicus solution quoted March, 2014, remains valid. Granicus regularly offers discounts on monthly fees that can be negotiated during the contract process.

Solution: Live and Archived Streaming - 4 committee rooms 2 year pilot		Upfront	Monthly	Extended Upiront	i Brienses Menthiy
Open Platform	1	\$0.00	\$100.00	\$0.00	\$100.00
Government Transparency Suite	1	\$0.00	\$300.00	\$0.00	\$300.00
Granicus Encoding Appliance	13	\$4,475.00	\$100.00	\$58,175.00	\$1,300.00
Performance Accelerator	1	\$875.00	\$400.00	\$875.00	\$400.00
Shipping	13	\$1,625.00	\$0.00	\$21,125.00	\$0.00
TOTAL		\$6,975.00	\$900.00	\$80,175.00	\$2,100.00

Costs of Using Granicus Solution	Granicus One Time Costs Granicus Annual Maintenance	80,175 <u>25,200</u>
	Total Year 1 Cost	105,375
	Total Year 2 Cost	<u>25,200</u>
	Granicus Cost for Two-Year Subscription	<u>130,575</u>