

# SHELL OIL COMPANY MISSISSIPPI LIME PLAY

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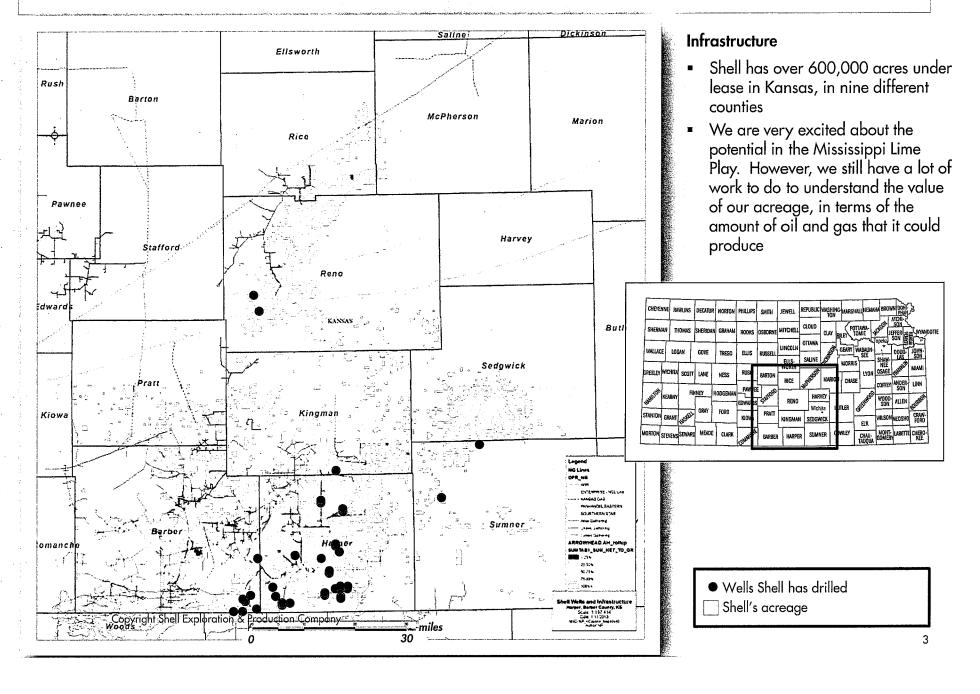
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The companies in which Royal Dutch Shell plc directly and indirectly owns investments are separate entities. In this presentation "Shell", "Shell group" and "Royal Dutch Shell" are sometimes used for convenience where references are made to Royal Dutch Shell plc and its subsidiaries in general. Likewise, the words "we", "us" and "our" are also used to refer to subsidiaries in general or to those who work for them. These expressions are also used where no useful purpose is served by identifying the particular company or companies. "Subsidiaries", "Shell subsidiaries" and "Shell companies" as used in this presentation refer to companies in which Royal Dutch Shell either directly or indirectly has control, by having either a majority of the voting rights or the right to exercise a controlling influence. The companies in which Shell has significant influence but not control are referred to as "associated companies" or "associates" and companies in which Shell has joint control are referred to as "jointly controlled entities". In this presentation, associates and jointly controlled entities are also referred to as "equity-accounted investments". The term "Shell interest" is used for convenience to indicate the direct and/or indirect (for example, through our 23% shareholding in Woodside Petroleum Ltd.) ownership interest held by Shell in a venture, partnership or company, after exclusion of all third-party interest.

This presentation contains forward-looking statements concerning the financial condition, results of operations and businesses of Royal Dutch Shell. All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management's current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Royal Dutch Shell to market risks and statements expressing management's expectations, beliefs, estimates, forecasts, projections and assumptions. These forward-looking statements are identified by their use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "objectives", "outlook", "probably", "project", "will", "seek", "target", "risks", "goals", "should" and similar terms and phrases. There are a number of factors that could affect the future operations of Royal Dutch Shell and could cause those results to differ materially from those expressed in the forward-looking statements included in this presentation, including (without limitation); (a) price fluctuations in crude oil and natural gas; (b) changes in demand for Shell's products; (c) currency fluctuations; (d) drilling and production results; (e) reserves estimates; (f) loss of market share and industry competition; (g) environmental and physical risks; (h) risks associated with the identification of suitable potential acquisition properties and targets, and successful negotiation and completion of such transactions; (i) the risk of doing business in developing countries and countries subject to international sanctions; (j) legislative, fiscal and regulatory developments including potential litigation and regulatory measures as a result of climate changes; (k) economic and financial market conditions in various countries and regions; (1) political risks, including the risks of expropriation and renegotiation of the terms of contracts with governmental entities, delays or advancements in the approval of projects and delays in the reimbursement for shared costs; and (m) changes in trading conditions. All forward-looking statements contained in this presentation are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements. Additional factors that may affect future results are contained in Royal Dutch Shell's 20-F for the year ended 31 December, 2011 (available at www.shell.com/investor and www.sec.gov ). These factors also should be considered by the reader. Each forward-looking statement speaks only as of the date of this presentation, January 29, 2013. Neither Royal Dutch Shell nor any of its subsidiaries undertake any obligation to publicly update or revise any forward-looking statement as a result of new information, future events or other information. In light of these risks, results could differ materially from those stated, implied or inferred from the forward-looking statements contained in this presentation. There can be no assurance that dividend payments will match or exceed those set out in this presentation in the future, or that they will be made at all.

We use certain terms in this presentation, such as discovery potential, that the United States Securities and Exchange Commission (SEC) guidelines strictly prohibit us from including in filings with the SEC. U.S. Investors are urged to consider closely the disclosure in our Form 20-F, File No 1-32575, available on the SEC website www.sec.gov. You can also obtain these forms from the SEC by calling 1-800-SEC-0330.

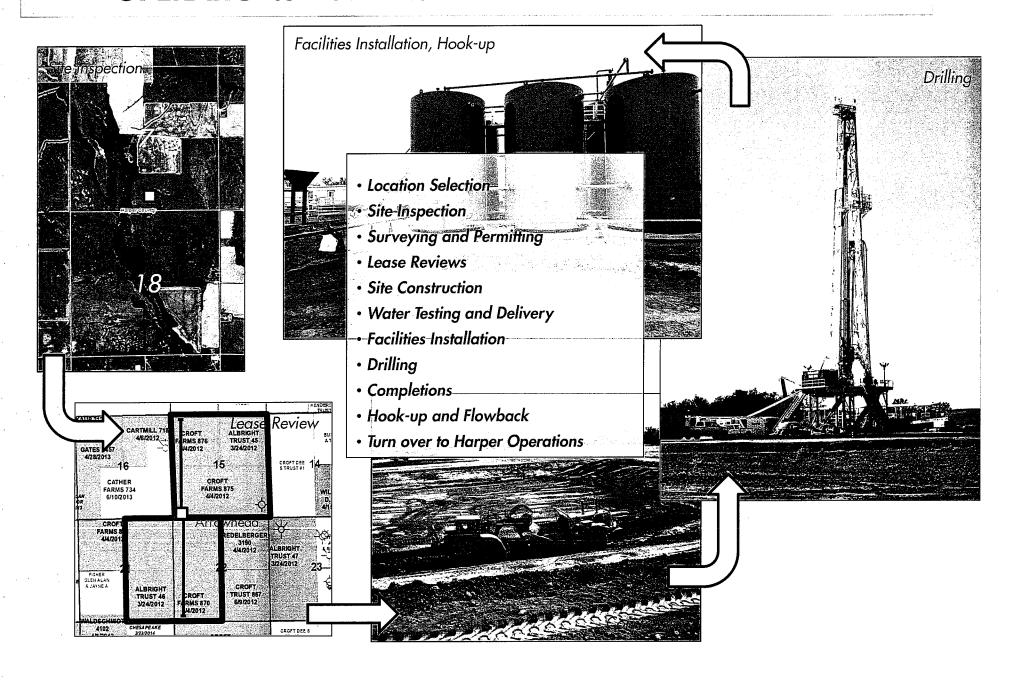
#### SHELL'S ACREAGE POSITION



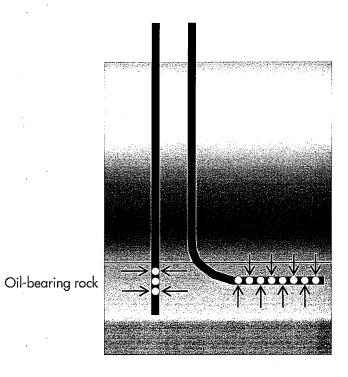
### **ACTIVITY – STAFFING AND LOCATIONS**

- ☐ Shell is currently operating three rigs in Kansas
- ☐ Shell has approximately 250 employees and contractors working in Kansas
- More than 40 percent of our contractors are local Kansas hires
- Shell has an operations office in Harper, KS and land offices in Anthony and Hutchinson, KS

## **OPERATIONS IN KANSAS**

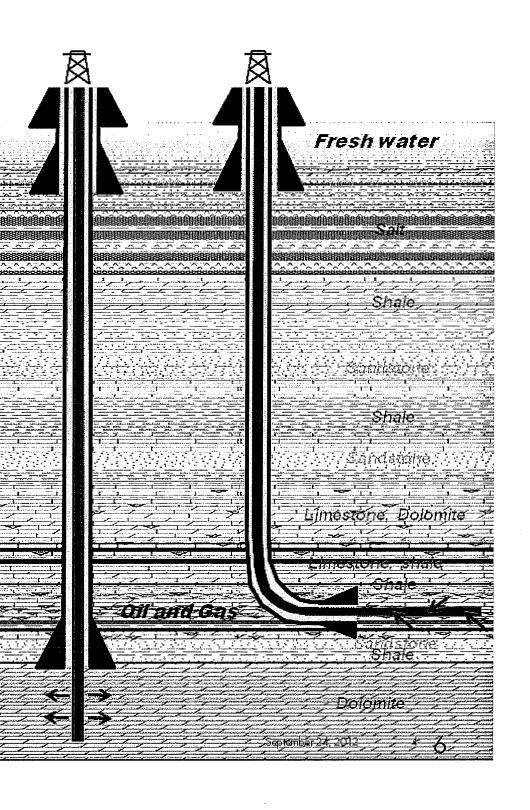


## THE WELLS AND THE ROCK



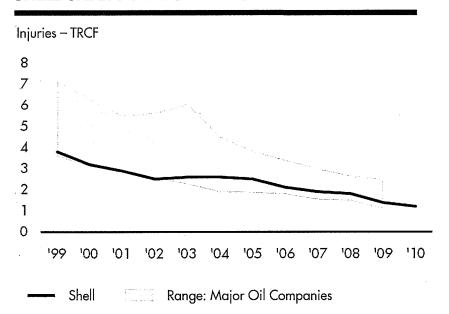
The Mississippi Lime Formation →

The Arbuckle Formation  $\rightarrow$ 

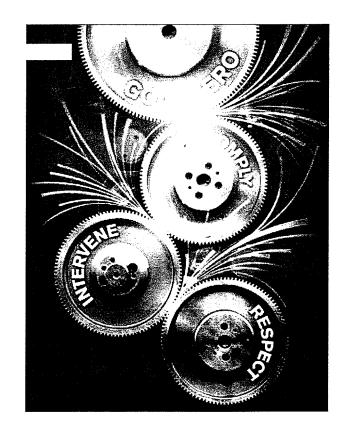


## Safety: Shell's 12 Life-Saving Rules

#### SHELL SAFETY PERFORMANCE



- Focus on personal and process safety
- Industry leader in Sustainable Development



## The 12 Life-Saving Rules

























## Safety: Shell's Onshore Tight/Shale Oil & Gas Operating Principles



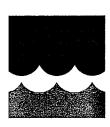
## Safety & Well Integrity

Shell designs, constructs and operates wells and facilities in a safe and responsible way.



#### **Footprint**

Shell works to reduce its operational footprint.



#### Water

Shell conducts its operations to protect groundwater and reduce water use as reasonably practicable.



#### Community

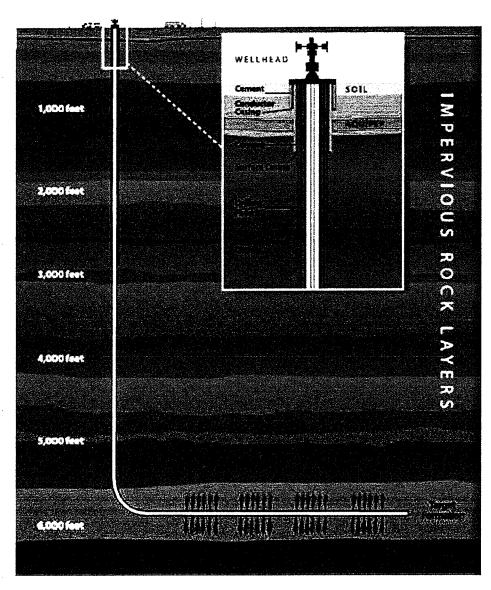
Shell engages with local communities regarding socio-economic impacts that may arise from our operations.

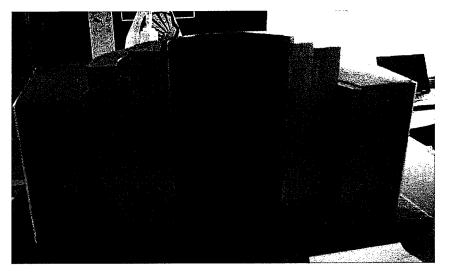


#### Air

Shell conducts its operations in order to protect air quality and control its fugitive emissions.

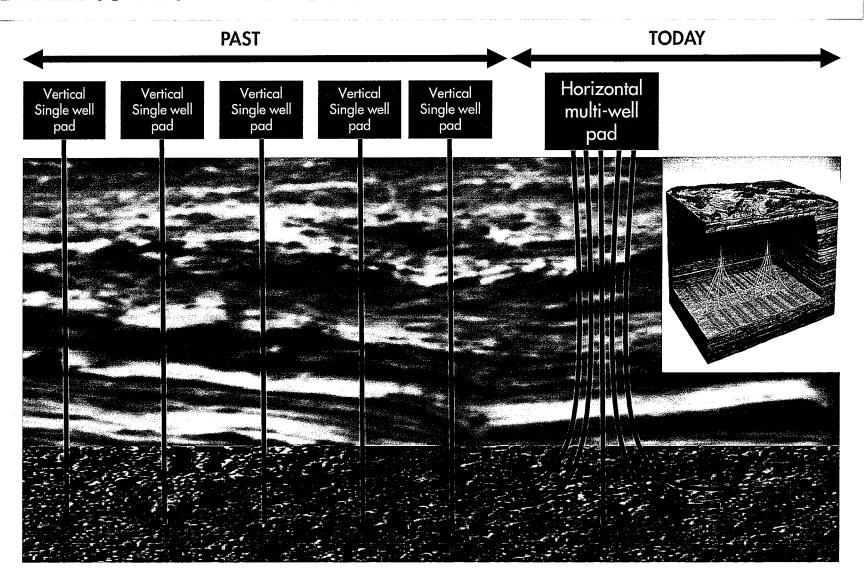
## **Typical Well Design**





- Well isolation to protect groundwater
- Shell is working to conserve water
  - Produced-water recycling project
  - Reducing the overall amount on the job
- Re-designing our pads
- Logistics on the road
- Above all, SAFETY!

#### DRILLING AND LAND USE: THEN AND NOW



Most pads have multiple wells drilled from them to reduce surface use and save costs

#### BENEFITS TO THE COMMUNITY

### **During Exploration Phase**

- Leasing and land purchases (annual tax revenue)
- Local hires: >40 % from Kansas since 2011
- Local spending on rentals, supplies, commercial real estate, home rentals, hotels, and restaurants
- Road upgrades (as needed)
- Shell's social investment program

## If Development is Pursued Some Benefits Can Include:

- Local economic stimulus –
   force multiplier
- Increased revenues to City,
   County, and State
   Governments and School
   Districts
- Jobs
- Increased social investment program by Shell

#### INDUSTRY CHALLENGES GOING FORWARD

