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Presentation to the
Senate Commerce Committee

State Use Committee Update
K.S.A. 75-3317 through 75-3322
March 15, 2007

- Thank you for the opportunity to speak to you today
- During the 2005 Session, State Use Laws were changed, creating the State Use Committee.
- Committee consists of members of the vendor community, advocates for persons with disabilities, representatives from a large school district, a small school district and the Board of Regents, as well as the Director of Purchases and two members of the Kansas Legislature.
- State Use Committee meets quarterly, typically at a vendor manufacturing facility or customer agency; at the vendor facility, attendees are usually treated to a tour showing persons with disabilities at work on catalog products and services, reinforcing the mission established by the State Use Laws
- Perhaps the best by-product of the State Use Committee is Communications
 - State Use Vendors and Customers Talking to each other, sometimes spirited and animated
 - Promotion of the State Use Catalog with school districts
 - Straightforward discussions of problems and solutions benefits everyone
- Some Catalog Vendors make their products available through the State of Kansas office supplies contractor, Corporate Express, creating some ordering efficiencies, faster delivery and, hopefully, increasing compliance with the State Use Law's mandatory purchase requirements
- Success of the program can be measured in the following ways:
 - Increased awareness of the existence of the program and catalog;
 - Three new vendors have joined the catalog in two years (Tri-Valley; Disability Supports; Goodwill Industries/Easter Seals)
 - Increased feedback into the development of catalog offerings each year
 - Increased sales through better reporting of vendor sales
 - Modest amount of requests for waivers; a few thousand dollars out of several million dollars in sales
- Again, thanks for the opportunity to speak with you today
- I'll stand for any questions you might have.