



Phoenix Home Care Proponent Testimony

Phoenix Home Care came to be as a result of our commitment to improve the quality of life of the people we serve. Each of our principals has experienced the need for home care for a loved one.

There are many home health care agencies in the marketplace. On the outside, they all look pretty much the same. It is the inside that matters – the culture. We have set out to distinguish ourselves through the selection of our employees, the client-focused training of our highly skilled caregivers, and the value-based leadership practices of our management.

That is why we are here today to speak in support of this legislation. It would allow organizations that focus on the Medicare Part B side of the elderly population to partner with home health companies such as ours. Utilizing access to more providers in this space, especially for elderly care under Medicare Part B, ensures access and allows for a seamless transition to home outpatient therapy, maximizing function for individuals under our care. This setup allows for quick identification of therapy needs and easy access to rehabilitation.

Organizations who utilize this model in other states have seen many successful partnerships with home health agencies, both as a sub-contracted provider of therapists, and as a clinical partner that can improve function, monitor the patient, and improve quality of life post Home Health discharge.

The ability to safely access therapy can also be a barrier to rehabilitative care for older adults. Therapy delivery that reduces the burden on the patient and the caregiver creates increased access.

We understand what truly matters and how important compassion is in finding fresh starts and New Beginnings. It is that desire to share the freedom of New Beginnings that drives the team at Phoenix Home Care.

Alex Melugin, President and Partner

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