



*A United Voice for the
Kansas Dairy Industry*

KANSAS DAIRY

TO: House Committee on Agriculture and Natural Resources
FROM: Janet Bailey, CEO, Kansas Dairy
DATE: February 13, 2025
RE: HB 2254

Chairman Rahjes and member of the House Committee on Agriculture and Natural Resources, I am Janet Bailey, the CEO of the Kansas Dairy Association. The Kansas Dairy Association has represented dairy farms border-to-border across the state for three decades. On behalf of the dairy farmers of the Kansas Dairy Association I offer support for HB 2254.

Milk marketing can be a challenging and stressful topic for dairy farmers. In Kansas, producers might choose to market milk through different channels including: membership in milk marketing cooperatives, on-farm processing into value-added dairy products, or direct marketing as an independent producer. Among these and other scenarios, dairy farmers may choose to use additional risk management tools.

HB 2254 seeks to provide protection to those dairy producers who may be marketing directly to a processor or together through their cooperative. This protection would put into statute a process for dairy farmers or cooperatives and processors to follow in the event that a processor misses a payment to the producer or producer cooperative. Having a state statute prescribing the process to which a processor is held and by which a producer or producer cooperative can initiate a means to be paid would be welcomed.

I thank the committee for considering HB 2254 and respectfully encourage that it be passed favorably.