

The logo for the Dane G. Hansen Foundation features the name "DANE G. HANSEN" in a bold, blue, serif font, with "FOUNDATION" in a smaller, blue, sans-serif font below it. The text is centered and framed by a light blue, stylized wave or arch shape.

**DANE G. HANSEN**  
F O U N D A T I O N

*Presents:*

**The Kansas Housing Cooperative Program**

*To:*

**The Kansas Legislative Budget Committee**

*Presented by:*

**Scott Sproul**  
President / CEO

**Randy Speaker**  
Housing Specialist

The logo for the Innovation Center features the word "INNOVATION" in a bold, blue, sans-serif font, with "CENTER" in a smaller, blue, sans-serif font below it. The text is centered and framed by a light blue, stylized wave or arch shape.

**INNOVATION**  
- CENTER -

**September 4, 2024**

# Kansas Housing Cooperative Loan Program



Summary as of August 2024



## **Concept:**

*Provide a source of funding in the form of forgivable loans to developers, builders, and/or homeowners to address increasing housing costs and appraisal gaps that challenge the ability of families and individuals to enjoy the opportunity of homeownership or affordable rental housing. In addition to assisting families to accumulate personal wealth, the housing developments will also support community wealth through enhanced local tax bases. The North Central Regional Planning Commission will collect, distribute, and administer program resources. Funding provided by the Hansen Foundation, state of Kansas and local communities.*

## **Governance:**

The Northwest Kansas Economic Innovation Center, Inc. (NWKEICI) will establish and manage the Kansas Housing Cooperative Loan/Waiver Review Committee (KHCLWRC) to review all funding applications and hear requests for waivers of any established loan program requirements on a case-by-case basis based upon submitted plans and specifications.

## **Recognition of Housing Needs:**

The housing development must meet a housing need identified in the local community's current Housing Assessment Tool, Housing Needs Analysis, or similar local housing need recognition efforts. These are valid for five years.

## **Eligibility:**

Eligibility for this loan program is based on the location of the project and several other factors as shown below:

- The newly constructed housing must be located in the 26-county service area of the Dane G. Hansen Foundation.
- Communities under 10,000 population are eligible.
- Occupants must be U. S. citizens or persons with legal residency in the U. S.
- The local community must provide matching funds equal to 33% of the total subsidy. Any form of cash resource or forgiveness of fees or other items like RHID that lower the total development costs may constitute local match.
- New construction single-family homes of at least 1,200 square feet and no more than 1,900 square feet; and newly constructed duplexes of at least 1,000 square feet per unit and no more than 1,600 square feet per unit. All square-foot calculations will exclude garages, basements, and porches.
- The single-family home must be the primary residence of the owner and be occupied as such for five consecutive years for the loan to be fully forgiven. Loans will be forgiven 1/60 per consecutive monthly residency.
- Limitations on refinancing, change of property utilization, or other variances of the intended use.
- There will be no income limits for the occupants under this program.
- Land financed with the development of the home or duplex must be 5 acres or less.
- State minimum building standards and local codes will be followed concerning energy efficiency and accessibility.
- This program will not be limited to first-time homeowners.

## **Program Funding:**

The financial characteristics of the Kansas Housing Cooperative Loan Program are as follows:

- The total loan amount including the local match will not exceed 17% of the total development cost and be capped at \$55,000 per single-family home and \$50,000 per unit for rental housing.
- Construction must start within 1 year of the payment of the non-refundable loan reservation fee.
- No interest will be charged for use of the loan funds. However, owner must contribute at least 2.5% equity.
- The developer/builder may use the funds for a cost buy-down, down payment assistance, or both.
- The local community may fund and administer their down payment assistance program to fulfill their match.
- The loan funds provided will be secured by a recorded second mortgage to maintain occupied residency.
- Loans will be made available at the construction loan closing or the permanent loan closing.

## **Program Parameters**

- Forward commitments may be granted for multi-year construction programs.
- These funds can be leveraged with other funds to further reduce the housing cost burden.

- There will be no income limits for homeownership or rental housing developments unless imposed by other subsidy sources.
- The single family homes must be the primary residency of the program participants.
- The developer/builder must sign a loan agreement where they will be liable for the repayment of the loan funds should the funds not be appropriately spent.
- The developer will provide progress summaries of the development quarterly as well as a final accounting of the expenditure of the loan funds. The developer may substitute a progress summary provided to other stakeholders.
- The NWKEICI reserves the right to require additional information or impose additional program requirements.

**Eligible Use of Funds:**

- Eligible use of the loan funds includes any on-site construction directly related to the specific development.
- The developer/builder must provide copies of 3rd party paid invoices equal to or greater than the total grant portion of the funds provided by the Kansas Housing Cooperative program.
- Reasonable developer/builder profit is an eligible expense.

**Project Application:**

- The Kansas Housing Cooperative Loan Program applications will be funded on a first-come, first-serve basis.
- A non-refundable loan reservation fee of 2% of the total non-local equity contribution will be charged for each home that receives a loan. The developer must pay their loan reservation fee upon final approval.
- A completed and fully executed one page application form must be submitted to the NWKEICI. Upon conceptual approval, the developer will be asked to provide the following:
  - A letter of support from the local government including its location and verification that what is being proposed meets or exceeds any city ordinance requirements, if any.
  - Proof of site ownership or control.
  - Proposed plans, site plan, plat, and specifications as available.
  - Brief narrative of how the funds will be used.
  - Proof of ability to fund the entire development including debt and other forms of equity (Bank letter).
  - Brief description of the proposed development including a timeline for development.
  - A list of any pending approvals by the local government.
  - A list of the source(s) of the local communities' match requirement.
  - Resume of developer's/contractor's experience and background.

**Post Funding Requirements:**

- The developer will need to submit sufficient 3rd party paid receipts for at least the amount of the loan funds.
- Should the developer not go forward with the development for reasons beyond their control, the loan reservation fee may be refunded with the approval of KHCLWRC.
- There may be periodic inspections to ensure sufficient progress and the appropriate use of the loan funds.
- NWKEICI will have the right to inspect or require proof that there have been no violations of the requirements.

**Example:**

**Subsidy Calculation**

|                           |            |
|---------------------------|------------|
| Total Development Costs:  | \$300,000  |
| Total Subsidy Percentage: | <u>17%</u> |
| Total                     | \$51,000   |

|                                |                  |
|--------------------------------|------------------|
| Amount provided by State & DHF | \$ 34,000        |
| Local Community Contribution   | <u>\$ 17,000</u> |
| Total                          | \$ 51,000        |

**Local Sources (samples)**

|                                   |                  |
|-----------------------------------|------------------|
| Waiver of Utility and Review Fees | \$ 1,000         |
| Donated Land                      | \$ 6,000         |
| Local Foundation (Down Pmt.)      | <u>\$ 10,000</u> |
| Total                             | \$ 17,000        |

**Funds Utilized by Developer/Builder**

|                         |                 |
|-------------------------|-----------------|
| Buy Down Costs          | \$41,000        |
| Down Payment Assistance | <u>\$10,000</u> |
| Total Subsidy Amount    | \$ 51,000       |

**Loan Reservation Fee Calculation**

|                        |           |
|------------------------|-----------|
| Nonlocal Subsidy       | \$34,000  |
| Percentage Calculation | <u>2%</u> |
| Reservation Fee Owed   | \$680     |



## Cumulative Economic Impact Report - Housing

County: 26 Counties, City: Hansen Service Area

This report highlights how your investment in rural housing will add value to not only the community in which the houses are built, but also the larger Northwest Kansas region, and even the state. Econometric data was sourced from the United States Bureau of Economic Analysis RIMS-II dataset. Demographic data was sourced from the United States Census Bureau, with averages directly from Northwest Kansas. Data related to sales tax, income tax, BASE funding, and mill levies were all sourced from the Kansas Department of Revenue's publicly available reports, the Kansas Department of Education, and aggregating data from individual county tax levy reports.

To calculate the net present value of the housing project, the total tax revenue was calculated and added together. The return on investment is the net present value divided by the contribution of the stakeholder.

### Key Performance Indicators

| Total Invested | Net Present Value | Return on Investment |
|----------------|-------------------|----------------------|
| \$4,000,000    | \$26,510,619      | 663 %                |

### Year 2 and Final Year Revenue Breakdown

|                                    | Year 2 Projections  | Final Year Projections |
|------------------------------------|---------------------|------------------------|
| Value Added                        | \$10,694,850        | \$ 53,474,250          |
| Wages Generated                    | \$30,897,048        | \$250,622,565          |
| Jobs Supported                     | 586                 | 586                    |
| Sales Tax Generated                | \$ 1,531,192        | \$ 8,572,183           |
| Property Tax Generated             | \$ 614,508          | \$ 33,797,938          |
| Income Tax Generated               | \$ 0                | \$ 0                   |
| Other Taxes Generated              | \$ 1,247,850        | \$ 1,247,850           |
| Education Funding Awarded          | \$ 535,241          | \$ 16,057,221          |
| <b>Total Tax Revenue Generated</b> | <b>\$ 3,928,791</b> | <b>\$ 58,427,342</b>   |

### Inputs Used to Make This Estimate

|                                | Inputs    |
|--------------------------------|-----------|
| Stakeholder Mandate            | County    |
| Single Family Units Built      | 235       |
| Single Family Unit Value       | \$300,000 |
| Multi-Family Units Built       | 0         |
| Multi-Family Unit Value        | \$0       |
| % of Movers from Out of State  | 20%       |
| Average People in Home         | 2.16      |
| Average Number of Kids in Home | 0.47      |
| Median Income                  | \$81,819  |
| Permit Fees (% of home value)  | 3.54%     |
| Timeframe                      | 30        |
| Construction Years             | 5         |
| City Mill Levy                 | 0         |
| County Mill Levy               | 151.59    |
| Discount Rate                  | 8%        |

### Cumulative Economic Impact Over Time

| Years | Cumulative Houses Built | Cumulative Economic Impact |
|-------|-------------------------|----------------------------|
| 1     | 0                       | \$0                        |
| 2     | 47                      | \$3,393,550                |
| 3     | 94                      | \$5,767,012                |
| 4     | 141                     | \$8,368,236                |
| 5     | 188                     | \$11,197,222               |
| 6     | 235                     | \$14,253,970               |
| 7     | 235                     | \$16,658,445               |
| 8     | 235                     | \$19,062,920               |
| 9     | 235                     | \$21,467,395               |
| 10    | 235                     | \$23,871,869               |
| 11    | 235                     | \$26,276,344               |
| 12    | 235                     | \$28,680,819               |
| 13    | 235                     | \$31,085,294               |
| 14    | 235                     | \$33,489,769               |
| 15    | 235                     | \$35,894,244               |
| 16    | 235                     | \$38,298,719               |
| 17    | 235                     | \$40,703,193               |
| 18    | 235                     | \$43,107,668               |
| 19    | 235                     | \$45,512,143               |
| 20    | 235                     | \$47,916,618               |
| 21    | 235                     | \$50,321,093               |
| 22    | 235                     | \$52,725,568               |
| 23    | 235                     | \$55,130,043               |
| 24    | 235                     | \$57,534,517               |
| 25    | 235                     | \$59,938,992               |
| 26    | 235                     | \$62,343,467               |
| 27    | 235                     | \$64,747,942               |
| 28    | 235                     | \$67,152,417               |
| 29    | 235                     | \$69,556,892               |
| 30    | 235                     | \$71,961,367               |

# Kansas Housing Cooperative Authorizations & Approvals

