

MINUTES OF THE HOUSE COMMITTEE ON TRANSPORTATION.

The meeting was called to order by Chairperson Gary Hayzlett at 1:40 p.m. on March 7, 2002 in Room 519-S of the Capitol.

All members were present except:

Rep. Jerry Aday, excused
Rep. John Ballou, excused
Rep. Nile Dillmore, excused
Rep. Stan Dreher, excused
Rep. Andrew Howell, excused
Rep. Bruce Larkin, excused
Rep. Margaret Long, excused
Rep. Jan Pauls, excused

Committee staff present:

Bruce Kinzie, Office of Revisor of Statutes
Hank Avila, Department of Research
Carol Doel, Acting Committee Secretary

Conferees appearing before the committee

: Tom Whitaker, Motor Carriers Association
Dean Ford, ACS Prepass Phoenix, Arizona

Others attending

: See attached list

Tom Whitaker representing the Motor Carriers Association introduced Dean Ford, ACS Prepass of Phoenix, Arizona who showed a film clip explaining Prepass Bypass System and also passed out a pamphlet explaining the system.. (Attachment 1)

Prepass is the nation's weigh station bypass system. There is nothing to buy and no equipment to purchase or install. The cost is \$.99 per bypass per truck with a maximum of four bypasses in 24 hours. A PrePass system computer located in the weigh station verifies the truck credentials and a green light and audible signal from the truck's windshield-mounted transponder give the go ahead to bypass. If weight or credentials cannot be verified, the driver is signaled to pull into the station. If a driver encounters 3 scales each day requiring 10 minutes then he loses 30 minutes a day. It is figured that fuel cost is an average of 1.15 gallons per stop. There is no economic impact on the state with this system.. Currently this system is used in 26 states.

With no further business following the presentation Chairman Hayzlett adjourned the meeting.

The next meeting is March 12, 2002 in Room 519-S

HOUSE TRANSPORTATION COMMITTEE GUEST LIST

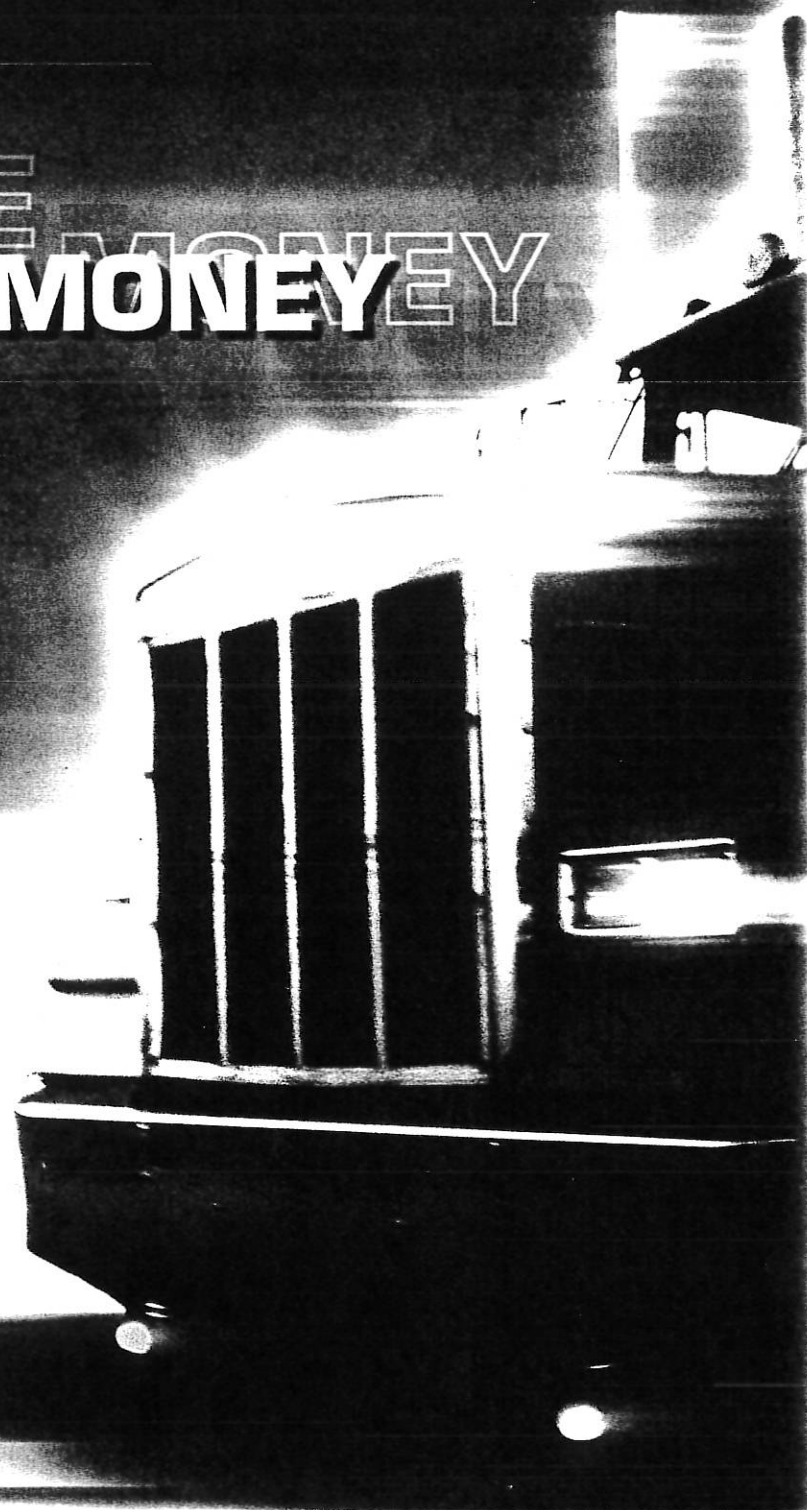
DATE: March 7, 2002

NAME	REPRESENTING
DEAN FORD	PrePass-ACS-Inc.
Tom Whitaker	KS MOTOR CARRIERS ASSN
Rock HARRIS	KS motor carriers / Roadway
Deann Williams	KS motor carriers ASSOC.
Dina Dinkel	Jim Mitten Trucking, Inc
Larry Dinkel	
Tom GASTON	Ranchwide Trucking, Inc.
John Furney	Furney Charters Inc.
Kelly Kile	Wal-Mart Transportation
Mildie Miller	Miller Trucking LTD
Glen Vrain	Golden Plains Trucking Inc
Michael Japp	T T & T Towing Inc. O'Hara
Jeff Davis	Wal-Mart
KEVIN HAWJCHU	
LINDSEY WAGNER	KS Motor Carriers Assoc.
Rachel Lowe	" "
Melvin B Graves	S&B Associates Inc
Tony Doc Crigin	Ks. Dairy Age / Central Corp.
JEFF ROBERTSON	SMT Projects

PrePass[®]

The Nation's Weigh Station Bypass System

Because **TIME** **IS MONEY**



House Transportation Committee
March 7, 2002
Attachment 1

1-800-PrePass

PrePass®

The Nation's Weigh Station Bypass System

- **Save fuel, time and money.
It really adds up!**

PrePass pays for itself over and over again. Time and fuel wasted idling in long weigh stations lines come directly off of your bottom line.

Plus, there's the extra fuel for re-acceleration – more than a half-gallon for a fully loaded truck – along with wear and tear on brakes, transmission and other equipment used in starts and stops.

- **Reduce driver turnover and increase productivity.**

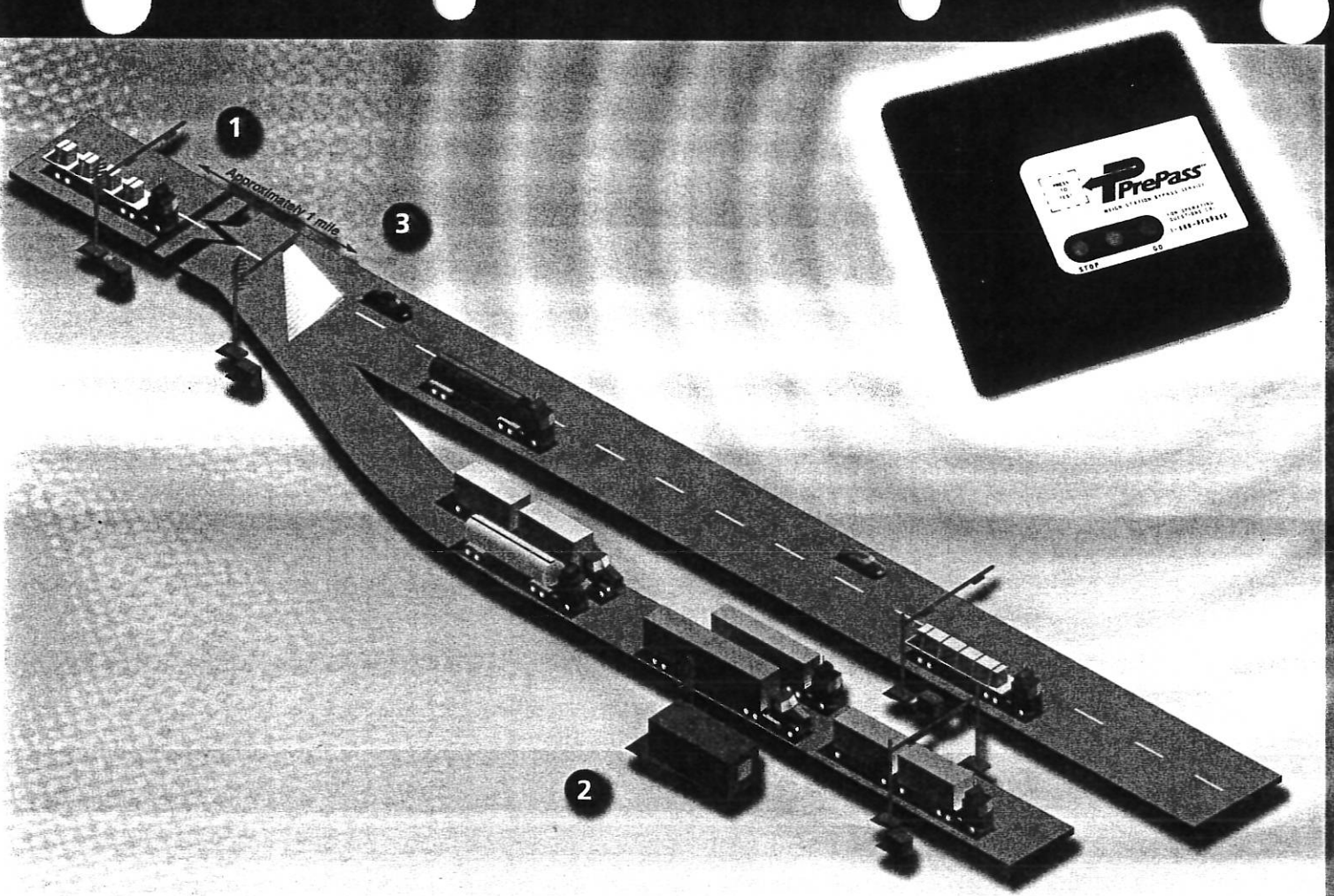
When you can shave two hours off a forty-hour trip, everyone benefits. Rolling by weigh stations without delays boosts morale and cuts down on driver turnover and related training costs. PrePass makes recruiting easier because drivers love it!

- **No up-front costs.
Pay only when you bypass!**

No enrollment or installation fees. Nothing to buy and no long-term contract. Your cost is just \$.99 per bypass up to a maximum charge of 4 per day (\$3.96) per truck. Transponder is provided at no charge and installs in less than five minutes.

- **Your data is secure...
guaranteed by HELP, Inc.**

Information collected at scale sites is confidential and used only at the time of the bypass. The Board of Directors of HELP, Inc. guarantees your data protection and privacy.



How the System Works

- 1** As a PrePass truck approaches the weigh station, it is electronically identified and weighed.
- 2** A PrePass system computer located in the weigh station verifies truck credentials.
- 3** A green light and audible signal from the truck's windshield-mounted transponder give the go-ahead to bypass. If weight or credentials cannot be verified, the driver is signaled to pull into the station.

www.prepass.com

PrePass Benefits

No initial expense	<ul style="list-style-type: none">• Nothing to buy• No equipment to purchase, no installation, no contract
Low cost	<ul style="list-style-type: none">• \$.99 per bypass; you pay only for a maximum of 4 bypasses in 24 hours – less than \$4 per truck, per day no matter how many times you bypass
Savings	<ul style="list-style-type: none">• Fuel – Saves fuel spent idling in line and on start/stop cycles in station; also, more than a half-gallon each time a loaded truck pulls out• Hourly wages – Shortens drive time and reduces overtime• Maintenance – Reduces parts wear and tear due to decreased braking and acceleration
Driver friendly	<ul style="list-style-type: none">• Morale builder; drivers reach destinations quicker and can make up for delays• Recruiting incentive• Quicker turn times• Improvement in down times between delivery and pick up
Safety	<ul style="list-style-type: none">• Compliance improvements in hours of service• Decreased exposure to highway backup• Decreased risk from merging on and off freeways
Data privacy	<ul style="list-style-type: none">• Data is not available for enforcement purposes
Customer satisfaction	<ul style="list-style-type: none">• Improved on-time service• Improved equipment availability• Improved appointment and scheduling
Load impact at scale	<ul style="list-style-type: none">• Surge factor - liquids• Livestock shift
Load data	<ul style="list-style-type: none">• Load analysis by axle• Weight and load utility verification by unit and month

How PrePass can save time for your company

- If a driver encounters 3 scales, each requiring 10 minutes, during a 10-hour day, the total time lost is 30 minutes or 5% of the day.
- On a mileage basis, the same 10-hour, 400-mile shift can cover an additional 30 miles with PrePass for a 7.5% improvement in drive time.

Competitive advantage

Only quality carriers with professional drivers and safe operating credentials can participate. A current vehicle registration and acceptable government safety rating are required along with other state-mandated credentials. PrePass gives quality carriers an edge over companies who can't make the grade.

