

Approved: 3-17-99  
Date

MINUTES OF THE HOUSE COMMITTEE ON TRANSPORTATION.

The meeting was called to order by Chairperson Rep. Gary Hayzlett at 1:40 p.m. on March 9, 1999 in Room 519-S of the Capitol.

All members were present except:

Representative Doug Johnson, excused  
Representative Don Myers, excused

Committee staff present:

Bruce Kinzie, Revisor  
Hank Avila, Research  
Ellie Luthye, Committee Secretary

Conferees appearing before the committee:

Senator Dwayne Umbarger  
Senator Les Donovan  
Robert Navonty  
Jerry Bayer, Vice President, Carfax, Inc.  
Steve Rarrick, Deputy Attorney General, Consumer Division

Others attending:

See attached sheet

**SB 51 - increasing weight limitations for certain distinctive license plates**

Chairman Hayzlett called on Senator Umbarger who spoke in support of **SB 51**. This bill, as amended by the Senate Transportation and Tourism Committee, would allow the Division of Vehicles to issue distinctive license plates to owners of passenger vehicles or trucks with a registered gross weight of 20,000 pounds or less. Under current law such plates can be issued only to cars or trucks with a registered gross weight of 12,000 pounds or less.

Robert Navonty a disabled military veteran, informed the Committee that under current law he qualifies for a distinctive license plate except for the weight limit. He said by increasing the weight limits he could purchase and display such plate,

There being no opponents Chairman Hayzlett closed hearings on **SB 51**.

The Chair opened **SB 51** for discussion and final action. Representative Hermes made a motion to amend **HB 2279, the issuance of children's trust fund license plates, into SB 51**. Seconded by Representative Loyd. The Chair asked staff to brief the committee on this bill. Following committee discussion the motion carried.

The next item to be considered was an amendment proposed by Representative Krehbiel. The amendment would basically allow a business, who verifies or reports information derived from the title and registration records of the Division of Vehicles, to purchase vehicle records at a bulk rate. John Pinegar introduced Jerry Bayer of Carfax who spoke in support of the amendment. He told the committee Carfax, Inc. provides a valuable service to vehicle buyers and sellers throughout North America, while taking every possible precaution to protect individuals from unwanted solicitation. Mr. Bayer noted their reports never show any personal identifiers such as photograph, computerized image, social security number, driver identification number or PIN numbers. He said their goal was to provide customers as many as possible event records pertaining to a specific vehicle's history. He urged passage of this amendment. (Attachment 1)

Unless specifically noted, the individual remarks recorded herein have not been transcribed verbatim. Individual remarks as reported herein have not been submitted to the individuals appearing before the committee for editing or corrections.

CONTINUATION SHEET

MINUTES OF THE HOUSE TRANSPORTATION COMMITTEE, Room 519-S Statehouse, at 1:40 p.m. on March 9, 1999.

Senator Donovan spoke in support of the amendment. He said, as a used car dealer, he supports the efforts of Carfax. He said that after receiving a report from Carfax he can confidently show a customer the history of the vehicle.

Steve Rarrick, Deputy Attorney General, Consumer division, also spoke in support of the proposed amendment.

Representative Krehbiel made a motion to adopt the amendment, seconded by Representative Ballou and the motion carried.

Representative Ballou made a motion to amend HB 2317, as amended, into SB 51. This was seconded by Representative Ray and the motion carried.

Representative Larkin made a motion that the part of the bill relating to Carfax would become effective upon publication in the Register and the remainder of the bill would become effective on July 1, 1999. This was seconded by Representative Ballou and the motion carried.

Representative Ballou made a motion to pass SB 51, as amended, favorably, seconded by Representative Krehbiel and the motion carried.

Chairman Hayzlett adjourned the meeting at 2:45 p.m. The next meeting of the House Transportation Committee will be Wednesday, March 10, 1999.



**Testimony of  
Gerry Bayer, Vice President  
Carfax, Inc.**

***Before the House Transportation Committee  
March 9, 1999***

Chairman Hayzlett and Members of the Committee:

Thank you for the opportunity to appear today on behalf of Carfax, Inc. My name is Gerry Bayer and I am the Vice President of Carfax, Inc.

Our lobbyist, John Pinegar has met individually with the members of the committee and I greatly appreciate being given an opportunity to personally appear and testify in support of an amendment to Senate Bill 51.

First, I would like to explain that Carfax, Inc. has been purchasing vehicle history information from the Kansas Department of Revenue at bulk rate. In October of last year, the Department of Revenue determined that Carfax, Inc. did not meet the statutory definition of a bulk purchaser. I do not agree with that determination, and believe it would be beneficial to seek legislative clarification. The proposed amendment would provide the necessary clarification.

Carfax, Inc. provides a valuable service to vehicle buyers and sellers throughout North America, while taking every possible precaution to protect individuals from unwanted solicitation. The Carfax Vehicle History Service does not report personal name and address information.

The Carfax report not only never shows name and address, but never shows any personal identifiers such as photograph, computerized image, social security number, driver identification number or PIN number.

The Carfax service provides vehicle histories to our customers, who are new and used car dealers, auto auctions, insurance companies, warranty and service plan companies, state and province and federal government agencies and investigators, consumers, and financial institutions

To provide this service, we have developed and maintain a North American Vehicle History Database compiled from state and province title and registration ownership transfer records, state and province emissions and safety inspection records, insurance total loss records, auction sale records, service plan repair records, rental total loss and salvage pool sale records.

We now have arrangements with 50 United States jurisdictions and 11 Canadian provinces to procure in bulk their ownership transfer records. One

of these relationships is with the Kansas Department of Revenue, which allows us to receive, under the Kansas Open Record Laws, all title records indicating an ownership transfer.

Today, we have loaded over 780 million records, and each month we load approximately an additional 15-20 million. Our database now includes over 50 million records for vehicles, which have a salvage type event or an odometer discrepancy in their history.

Currently, we are working with the automotive recyclers, fleet lease companies, salvage pools and other companies that compile records for vehicles imported into and out of North America.

Our customers access our database electronically through individual VIN or batch file inquiries. We offer no bulk sales of data, nor do we allow aggregating data or other downloads or queries. Our data base is resident on our computer in Columbia, Missouri and each record remains resident there. Many customers use dial-up access to return a VIN-specific Carfax report. consumers can also access our database via our Internet web site, [carfax.com](http://carfax.com).

Our goal is to provide our customers as many as possible event records pertaining to a specific vehicle's history. Our market research tells us our customers, including consumers, are most concerned about ownership transfers, serious accidents and paying a lot of dollars for a low mileage vehicle with a rolled back odometer.

Disclosure of mileage readings, salvage type brands, ownership transfers and duplicate titles can alert buyers and sellers to odometer roll backs and brand washing.

I'm sure you will agree, some vehicles sold as actual miles are rolled back by the owner or driver and some rebuilt total loss vehicles are sold and pose a serious risk on the highways. The Carfax North American Vehicle History Database is the most comprehensive resource to curtail these problems.

As you consider this amendment, we urge you to consider how the Carfax Vehicle History Service can combat fraud and theft; promote highway safety, and; protect the considerable dollar investment required to own a vehicle.

Thank you for your consideration. I will be pleased to answer any questions.

## THE CARFAX STORY

The Carfax Vehicle History Service is an online service that provides the North American vehicle history information designed to:

- protect every used vehicle buyer from salvage and odometer fraud;
- promote highway safety,
- combat interstate title fraud activities
- protect the considerable dollar investment required to own and operate a vehicle

Carfax, Inc. provides a valuable service to vehicle buyers and sellers throughout North America, while taking every possible precaution to protect individuals from unwanted solicitation. The Carfax Vehicle History Service does not report personal name and address information. In fact, our returned report not only never shows name and address, but never shows any personal identifiers such as photograph, computerized image, social security number, driver identification number or PIN number.

The Carfax service provides vehicle histories to our customers, who are:

- \* new and used car dealers
- \* auto auctions
- \* insurance companies
- \* warranty and service plan companies
- \* state and province and federal government agencies and investigators
- \* consumers
- \* financial institutions

To provide this service, Carfax has developed and maintains a North American Vehicle History Database compiled from state and province title and registration ownership transfer records, state and province emissions and safety inspection records, insurance total loss records, auction sale records, service plan repair records, rental total loss and salvage pool sale records.

Carfax now has arrangements with 50 United States jurisdictions and 11 Canadian provinces to procure in bulk their ownership transfer records. In addition, we work with agencies of the federal government, automotive manufacturers, automotive recyclers, fleet lease companies, salvage pools and other companies that compile records for vehicles operated in and imported into and out of North America.

Today, Carfax has loaded over 848 million records, and each month we load approximately an additional 15 million. Our database now includes over 50 million "branded" records for vehicles, which have a salvage type event or an odometer discrepancy in their history.



Carfax customers access our database electronically through individual VIN inquiries. We do not allow queries of our database nor do we allow aggregating data or bulk sales. Our database is resident on our computer in Columbia, Missouri and each record remains resident there. We only allow individual VIN real-time and batch file inquiries. Each customer must submit a VIN electronically to our computer. Consumers can also access our database via our Internet web site, *carfax.com*.

Our goal is to provide our customers information on the events pertaining to a specific vehicle's history. Our market research tells us our customers, including consumers, are most concerned about ownership transfers, serious accidents and paying a lot of dollars for a low mileage vehicle with a rolled back odometer. This disclosure of a timeline of mileage readings, salvage type brands, ownership transfers and duplicate titles can alert buyers and sellers to odometer roll-backs as well as title "washing". Vehicles with such events in their history pose a serious risk on the highways. The Carfax North American Vehicle History Database is the most comprehensive resource to curtail these problems.

To offer a service such as ours, we believe it is important to stand behind each record we show to our customers. To this end, Carfax has a research group that fields customer questions about any record on our report. Based upon each such contact, we make a decision through research, whether to change or delete a record or not take any action. In this way, Carfax handles all customer inquiries, and never refers customers to any of our data sources for answers relating to questions concerning the records or the data elements on the records.

Who buys used vehicles? A person who can not afford to buy a new vehicle. These are, of course, the very people who can least afford buying a vehicle with a misrepresented odometer reading or an improperly rebuilt vehicle.

Combating salvage and odometer fraud is an important mission of state, province and federal investigators, because they know they are protecting the used car buyer, who are those who can least afford falling victim to those who commit fraud. Carfax is proud to work in partnership with numerous state investigator and police groups as well as the National Highway Traffic Safety Administration in carrying out this important mission.

**SAMPLE CARFAX REPORTS**



Carfax, Incorporated  
3975 Fair Ridge Drive  
Suite 200N  
Fairfax, VA 22033

The Vehicle Identification Number submitted was checked against the Carfax(R) database of over 846 million vehicle records. The Carfax database includes U.S. and Canadian title and registration activity, rental and lease usage, odometer readings from emissions inspection stations, auto auctions and other sources. The results of this search are displayed below.

SECTION 1                   VEHICLE SPECIFICATIONS  
-----

Vehicle ID:           4S3BC6532P7644087  
Yr/Mfg:              1993 Subaru  
Model:                Legacy LS/LSI  
Body:                 4D Sedan Compact car  
Engine:               2.2L H4 MFI/FI  
Fuel:                 Gasoline  
Driveline:            4-wheel Drive  
Aspiration:           Normal  
Country Mfg.          United States

SECTION 2                   CLEAN TITLE HISTORY GUARANTEE  
-----

RESULT: PROBLEM TITLE(S) FOUND

The VIN submitted was checked against the Carfax database to determine if any title document for this 1993 Subaru was designated or marked with any of the following types of problems:

Salvage/Junk Title----->	PROBLEM TITLE FOUND
Rebuilt/Reconstructed Title----->	PROBLEM TITLE FOUND
Flood Damage Title----->	Checked. No Problem Title Found.
Damage Disclosure Title----->	Checked. No Problem Title Found.
Manufacturer Buyback (LEMON) Title----->	Checked. No Problem Title Found.
Exceeds Mechanical Limits Title----->	Checked. No Problem Title Found.
Not Actual Mileage Title----->	Checked. No Problem Title Found.

SECTION 3                   ODOMETER ROLLBACK CHECK  
-----

RESULT: No odometer rollback detected in the Carfax database.

The VIN submitted for this 1993 Subaru was checked against the Carfax database to determine if any reported odometer reading is less than a previous reading.

SECTION 4                   VEHICLE HISTORY DETAILS  
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The Carfax database contains the following information about this 1993 Subaru:

DATE	ODOMETER	INFORMATION	GENERAL
REPORTED	READING	SOURCE	COMMENTS

DATE REPORTED	ODOMETER READING	INFORMATION SOURCE	GENERAL COMMENTS
01/11/1993	8	Illinois Motor Vehicle Dept. Itasca, IL Title #P6521623	Title or registration issued
05/01/1993	--	Illinois Motor Vehicle Dept. Title #E7904364	SALVAGE TITLE/CERTIFICATE ISSUED
05/19/1993	1,982	Illinois Motor Vehicle Dept. Wheeling, IL Title #E7904364	SALVAGE TITLE/CERTIFICATE ISSUED REBUILT TITLE ISSUED
06/10/1993	--	Iowa Motor Vehicle Dept. Des Moines, IA Title #77S130341	SALVAGE TITLE/CERTIFICATE ISSUED
06/24/1993	--	Iowa Motor Vehicle Dept. Ankeny, IA Title #77S130804	SALVAGE TITLE/CERTIFICATE ISSUED
02/01/1994	--	Iowa Motor Vehicle Dept. Title #77W266732	SALVAGE TITLE/CERTIFICATE REBUILT TITLE ISSUED
03/03/1994	3,781	Kansas Motor Vehicle Dept. Ottawa, KS Title #D2574050	Title or registration issued
04/19/1996	46,000	Kansas Motor Vehicle Dept. Ottawa, KS Title #F0436075	Title or registration issued
12/08/1997	85,440	Missouri Motor Vehicle Dept. Sunrise Beach, MO Title #CA120356	Title or registration issued

PROBLEM DEFINITIONS:

Salvage/Junk Title - States issue salvage titles when an insurance company takes possession of a vehicle as a result of a claim. This generally occurs after a vehicle has been declared a total loss. States issue junk titles to indicate that a vehicle is not road worthy and cannot be titled again in that state.

Rebuilt/Reconstructed Title - The vehicle sustained damage and was rebuilt or reconstructed, then placed back on the road.

NOTE: Carfax has not inspected this vehicle. There could be other potential problems with this vehicle that have not been reported to Carfax.

NOTE: Not all titles issued represent a change in vehicle ownership. For example, a title could be issued to reflect an address change or correction.

WARRANTY DISCLAIMER

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CARFAX DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY CARFAX OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. CARFAX FURTHER EXPRESSLY DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

CARFAX (R)

C\_LUTTNER 15:39 02/23/1999 1-800-274-2277 www.carfax.com

Carfax Vehicle History Report

Carfax, Incorporated  
3975 Fair Ridge Drive  
Suite 200N  
Fairfax, VA 22033

The Vehicle Identification Number submitted was checked against the Carfax(R) database of over 846 million vehicle records. The Carfax database includes U.S. and Canadian title and registration activity, rental and lease usage, odometer readings from emissions inspection stations, auto auctions and other sources. The results of this search are displayed below.

SECTION 1 VEHICLE SPECIFICATIONS

-----  
Vehicle ID: 1GTDC14N6GF731947  
Yr/Mfg: 1986 GMC Truck  
Model: C Series 1500 Pickup  
Body: Pickup 2WD Large P/U  
Engine: 4.3L V6 4bbl  
Fuel: Gasoline  
Driveline: Rear-wheel drive  
Aspiration: Normal  
Country Mfg. United States

SECTION 2 CLEAN TITLE HISTORY GUARANTEE

-----  
RESULT: CLEAN TITLE HISTORY GUARANTEED FOR THIS VEHICLE

The VIN submitted was checked against the Carfax database to determine if any title document for this 1986 GMC Truck was designated or marked with any of the following types of problems:

Salvage/Junk Title-----> Checked. No Problem Title Found.  
Rebuilt/Reconstructed Title-----> Checked. No Problem Title Found.  
Flood Damage Title-----> Checked. No Problem Title Found.  
Damage Disclosure Title-----> Checked. No Problem Title Found.  
Manufacturer Buyback (LEMON) Title-----> Checked. No Problem Title Found.  
Exceeds Mechanical Limits Title-----> Checked. No Problem Title Found.  
Not Actual Mileage Title-----> Checked. No Problem Title Found.

For information on the Clean Title History Guarantee, see section 5.

SECTION 3 ODOMETER ROLLBACK CHECK

-----  
RESULT: Potential ODOMETER ROLLBACK DETECTED in the Carfax database.

The VIN submitted for this 1986 GMC Truck was checked against the Carfax database to determine if any reported odometer reading is less than a previous reading.

CALCULATION: POTENTIAL ODOMETER ROLLBACK

On 11/19/1992 the odometer reading was reported as: 74,036 miles  
On 08/28/1996 the odometer reading was reported as: 16,744 miles  
-----  
This represents a mileage decrease of: 57,292 miles

SECTION 4 VEHICLE HISTORY DETAILS

A Carfax database contains the following information about this 1986 GMC Truck:

DATE REPORTED	ODOMETER READING	INFORMATION SOURCE	GENERAL COMMENTS
10/10/1986	60	Texas Motor Vehicle Dept. Arlington, TX Title #13639119	Title or registration issued
09/12/1989	46,741	Texas Motor Vehicle Dept. Irving, TX Title #24536669	Title or registration issued
11/19/1992	74,036	Texas Motor Vehicle Dept. Irving, TX Title #36999168	Title or registration issued
08/28/1996	16,744	Auto Auction Southwest Region	Vehicle Sold POTENTIAL ODOMETER ROLLBACK
02/18/1997	16,933	Kansas Motor Vehicle Dept. Girard, KS Title #G0562795	Title or registration issued
01/21/1998	36,197	Kansas Motor Vehicle Dept. Title #H0431436	Title or registration issued
03/02/1998	36,267	Kansas Motor Vehicle Dept. Girard, KS Title #H0568559	Title or registration issued

PROBLEM DEFINITIONS:

Odometer Rollback - If a more recent odometer reading is less than an older reading, then the odometer may have been "rolled back".

NOTE: Carfax has not inspected this vehicle. There could be other potential problems with this vehicle that have not been reported to Carfax.

NOTE: Not all titles issued represent a change in vehicle ownership. For example, a title could be issued to reflect an address change or correction.

SECTION 5 CLEAN TITLE HISTORY GUARANTEE INFORMATION

-----  
Carfax agrees to pay to the holder of this report 10% of the retail value of the vehicle, up to \$1,000, if Section 2 of this report indicates a Clean Title History and a Problem Title actually exists for this vehicle. The individual or entity must have ownership of the vehicle in question at the time a claim is made. This offer is not valid with any other guarantee offered by Carfax.

For complete terms and conditions of the Carfax Clean Title History Guarantee ask your authorized Carfax subscriber for a Clean Title History Guarantee certificate, or a copy of "A Consumers Guide to Buying a Quality

net article. The terms and conditions also appear on the Carfax Web page at [www.carfax.com](http://www.carfax.com) or may be obtained by writing to Carfax.

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SECTION 1 VEHICLE SPECIFICATIONS

-----  
 Vehicle ID: 1FTCR14U6SPB07814  
 Yr/Mfg: 1995 Ford  
 Model: Ranger Super Cab  
 Body: Super Cb 2WD Small P/U  
 Engine: 3.0L V6 EFI  
 Fuel: Gasoline  
 Driveline: Rear-wheel drive  
 Aspiration: Normal  
 Country Mfg. United States

SECTION 2 CLEAN TITLE HISTORY GUARANTEE

-----  
 RESULT: CLEAN TITLE HISTORY GUARANTEED FOR THIS VEHICLE

The VIN submitted was checked against the Carfax database to determine if any title document for this 1995 Ford was designated or marked with any of the following types of problems:

Salvage/Junk Title----->	Checked. No Problem Title Found.
Rebuilt/Reconstructed Title----->	Checked. No Problem Title Found.
Flood Damage Title----->	Checked. No Problem Title Found.
Damage Disclosure Title----->	Checked. No Problem Title Found.
Manufacturer Buyback (LEMON) Title----->	Checked. No Problem Title Found.
Exceeds Mechanical Limits Title----->	Checked. No Problem Title Found.
Not Actual Mileage Title----->	Checked. No Problem Title Found.

For information on the Clean Title History Guarantee, see section 5.

SECTION 3 ODOMETER ROLLBACK CHECK

-----  
 RESULT: No odometer rollback detected in the Carfax database.

The VIN submitted for this 1995 Ford was checked against the Carfax database to determine if any reported odometer reading is less than a previous reading.

SECTION 4 VEHICLE HISTORY DETAILS

-----  
 The Carfax database contains the following information about this 1995 Ford:

DATE REPORTED	ODOMETER READING	INFORMATION SOURCE	GENERAL COMMENTS
09/19/1995	21	Missouri Motor Vehicle Dept.	Title or registration issued



Kansas City, MO  
Title #UK616549

08/12/1997	--	MO DMV Record	Child Support Lien Added
09/30/1997	37,301	Kansas Motor Vehicle Dept. Kansas City, MO Title #H0143767	Title or registration issued
10/08/1997	37,313	Auto Auction Central Region	Vehicle Sold
05/01/1998	37,460	Kansas Motor Vehicle Dept. Hays, KS Title #H0723042	Title or registration issued
08/27/1998	--	Kansas Motor Vehicle Dept. Hays, KS Title #J0037081	Title or registration issued
11/23/1998	56,248	Kansas Motor Vehicle Dept. Manhattan, KS Title #J0227416	Title or registration issued

NOTE: You have significantly reduced your risk of purchasing a vehicle with a hidden problem. However, Carfax has not inspected this vehicle. There could be other potential problems with this vehicle that have not been reported to Carfax.

NOTE: Not all titles issued represent a change in vehicle ownership. For example, a title could be issued to reflect an address change or correction.

SECTION 5 CLEAN TITLE HISTORY GUARANTEE INFORMATION

-----  
Carfax agrees to pay to the holder of this report 10% of the retail value of the vehicle, up to \$1,000, if Section 2 of this report indicates a Clean Title History and a Problem Title actually exists for this vehicle. The individual or entity must have ownership of the vehicle in question at the time a claim is made. This offer is not valid with any other guarantee offered by Carfax.

For complete terms and conditions of the Carfax Clean Title History Guarantee ask your authorized Carfax subscriber for a Clean Title History Guarantee certificate, or a copy of "A Consumers Guide to Buying a Quality Used Vehicle." The terms and conditions also appear on the Carfax Web site at [www.carfax.com](http://www.carfax.com) or may be obtained by writing to Carfax.

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CARFAX(R)

1975 Fair Ridge Drive  
Suite 200  
Fairfax, VA 22033

The Vehicle Identification Number submitted was checked against the Carfax(R) database of over 846 million vehicle records. The Carfax database includes U.S. and Canadian title and registration activity, rental and lease usage, odometer readings from emissions inspection stations, auto auctions and other sources. The results of this search are displayed below.

SECTION 1 VEHICLE SPECIFICATIONS

-----  
Vehicle ID: JA3CA21AXPU000537  
Yr/Mfg: 1993 Mitsubishi  
Model: Mirage  
Body: 2D Cpe. Subcompact car  
Engine: 1.5L L4 12V SOHC FI  
Fuel: Gasoline  
Driveline: Front-wheel Drive  
Aspiration: Normal  
Country Mfg. Japan

SECTION 2 CLEAN TITLE HISTORY GUARANTEE

-----  
RESULT: CLEAN TITLE HISTORY GUARANTEED FOR THIS VEHICLE

The VIN submitted was checked against the Carfax database to determine if any title document for this 1993 Mitsubishi was designated or marked with any of the following types of problems:

Salvage/Junk Title-----> Checked. No Problem Title Found.  
Rebuilt/Reconstructed Title-----> Checked. No Problem Title Found.  
Flood Damage Title-----> Checked. No Problem Title Found.  
Damage Disclosure Title-----> Checked. No Problem Title Found.  
Manufacturer Buyback (LEMON) Title-----> Checked. No Problem Title Found.  
Exceeds Mechanical Limits Title-----> Checked. No Problem Title Found.  
Not Actual Mileage Title-----> Checked. No Problem Title Found.

For information on the Clean Title History Guarantee, see section 5.

SECTION 3 ODOMETER ROLLBACK CHECK

-----  
RESULT: No odometer rollback detected in the Carfax database.

The VIN submitted for this 1993 Mitsubishi was checked against the Carfax database to determine if any reported odometer reading is less than a previous reading.

SECTION 4 VEHICLE HISTORY DETAILS

-----  
The Carfax database contains the following information about this 1993 Mitsubishi:

DATE REPORTED	ODOMETER READING	INFORMATION SOURCE	GENERAL COMMENTS
06/25/1993	102	Kansas Motor Vehicle Dept. Eskridge, KS Title #D1704614	Title or registration issued

10/18/1994	27,776	Colorado Motor Vehicle Dept. Evergreen, CO Title #11C067983	First lien reported
10/16/1995	36,372	Colorado Inspection Station	Passed emissions inspection
10/07/1997	50,094	Colorado Inspection Station	Passed emissions inspection
11/17/1998	--	Mitsubishi	Manufacturer recall issued on A/T Cooler Hose on Seat Belt Latch Switches on Seat Belt Guide Rail Call Mitsubishi Dealer for free repair or 800-222-0037 for more information
12/24/1998	54,540	Colorado Motor Vehicle Dept. Evergreen, CO Title #11C122230	Title or registration issued

NOTE: You have significantly reduced your risk of purchasing a vehicle with a hidden problem. However, Carfax has not inspected this vehicle. There could be other potential problems with this vehicle that have not been reported to Carfax.

NOTE: Not all titles issued represent a change in vehicle ownership. For example, a title could be issued to reflect an address change or correction.

SECTION 5 CLEAN TITLE HISTORY GUARANTEE INFORMATION

-----  
 Carfax agrees to pay to the holder of this report 10% of the retail value of the vehicle, up to \$1,000, if Section 2 of this report indicates a Clean Title History and a Problem Title actually exists for this vehicle. The individual or entity must have ownership of the vehicle in question at the time a claim is made. This offer is not valid with any other guarantee offered by Carfax.

For complete terms and conditions of the Carfax Clean Title History Guarantee ask your authorized Carfax subscriber for a Clean Title History Guarantee certificate, or a copy of "A Consumers Guide to Buying a Quality Used Vehicle." The terms and conditions also appear on the Carfax Web site at [www.carfax.com](http://www.carfax.com) or may be obtained by writing to Carfax.

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 CARFAX (R)

DEMOP 12:33 02/24/1999 1-800-274-2277 [www.carfax.com](http://www.carfax.com)

Carfax Vehicle History Report

Carfax, Incorporated  
3975 Fair Ridge Drive  
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SECTION 1                   VEHICLE SPECIFICATIONS

-----

Vehicle ID:               JM3LV5223T0803049  
Yr/Mfg:                 1996 Mazda  
Model:                  MPV Wagon  
Body:                   Minivan  
Engine:                 3.0L V6 MFI/FI  
Fuel:                   Gasoline  
Driveline:              Rear-wheel drive  
Aspiration:             Normal  
Country Mfg.            Japan

SECTION 2                   CLEAN TITLE HISTORY GUARANTEE

-----

RESULT: CLEAN TITLE HISTORY GUARANTEED FOR THIS VEHICLE

The VIN submitted was checked against the Carfax database to determine if any title document for this 1996 Mazda was designated or marked with any of the following types of problems:

Salvage/Junk Title----->	Checked. No Problem Title Found.
Rebuilt/Reconstructed Title----->	Checked. No Problem Title Found.
Flood Damage Title----->	Checked. No Problem Title Found.
Damage Disclosure Title----->	Checked. No Problem Title Found.
Manufacturer Buyback (LEMON) Title----->	Checked. No Problem Title Found.
Exceeds Mechanical Limits Title----->	Checked. No Problem Title Found.
Not Actual Mileage Title----->	Checked. No Problem Title Found.

For information on the Clean Title History Guarantee, see section 5.

SECTION 3                   ODOMETER ROLLBACK CHECK

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RESULT: No odometer rollback detected in the Carfax database.

The VIN submitted for this 1996 Mazda was checked against the Carfax database to determine if any reported odometer reading is less than a previous reading.

SECTION 4 VEHICLE HISTORY DETAILS

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The Carfax database contains the following information about this 1996 Mazda:

DATE REPORTED	ODOMETER READING	INFORMATION SOURCE	GENERAL COMMENTS
01/24/1997	--	US Government	US Dept of Transportation Crash Test Vehicle Sold With Major Damage
07/24/1997	29	Arkansas Motor Vehicle Dept. Benton, AR Title #9720521511	Title or registration issued
01/08/1998	30	Texas Motor Vehicle Dept. Houston, TX Title #1016563579211053	Title or registration issued
06/09/1998	5,510	California Motor Vehicle Dept.	Title or registration issued

NOTE: You have significantly reduced your risk of purchasing a vehicle with a hidden problem. However, Carfax has not inspected this vehicle. There could be other potential problems with this vehicle that have not been reported to Carfax.

NOTE: Not all titles issued represent a change in vehicle ownership. For example, a title could be issued to reflect an address change or correction.

SECTION 5 CLEAN TITLE HISTORY GUARANTEE INFORMATION

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Carfax agrees to pay to the holder of this report 10% of the retail value of the vehicle, up to \$1,000, if Section 2 of this report indicates a Clean Title History and a Problem Title actually exists for this vehicle. The individual or entity must have ownership of the vehicle in question at the time a claim is made. This offer is not valid with any other guarantee offered by Carfax.

For complete terms and conditions of the Carfax Clean Title History Guarantee ask your authorized Carfax subscriber for a Clean Title History Guarantee certificate, or a copy of "A Consumers Guide to Buying a Quality Used Vehicle." The terms and conditions also appear on the Carfax Web site at [www.carfax.com](http://www.carfax.com) or may be obtained by writing to Carfax.

WARRANTY DISCLAIMER

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CARFAX DEPENDS ON ITS SOURCES FOR THE ACCURACY AND RELIABILITY OF ITS INFORMATION. THEREFORE, NO RESPONSIBILITY IS ASSUMED BY CARFAX OR ITS AGENTS FOR ERRORS OR OMISSIONS IN THIS REPORT. CARFAX FURTHER EXPRESSLY

**SELECTED CARFAX CUSTOMER STORIES**

## Government Agencies as Carfax Customers

Along with the many Carfax customers in the automotive, insurance and banking industries, we also count numerous state and federal government agencies as valued Carfax Vehicle History Service customers. The Carfax database of vehicle history information has proven a useful tool, by many reports given to us by fellow members of the National Odometer and Title Fraud Enforcement Association, and by others in the law enforcement community. The following list illustrates a selection of Carfax customers in this category and provides a synopsis of their use of the Carfax product.

**US Dept of Justice**-uses Carfax to assist with sentencing guidelines of convicted "clockers." In addition they use Carfax to help locate what locality the owner resides for victim notification purposes. Contacts at the agency occasionally relate stories to us of a "Carfax case" where the information in a Carfax Vehicle History Report proved valuable in tracing fraudulent activity.

**US Marshal Service**-uses Carfax to identify the history of vehicles they have seized to help facilitate the sale of the vehicle when they take it to auction.

**West Virginia – Attorney General's Office and the West Virginia State Police**- use Carfax to help investigate claims of odometer fraud reported to their respective offices by consumers and businesses.

As a part of our service to this State, a West Virginia investigator from DMV dealer services arranged to have Carfax demonstrate our usefulness by supplying us with vins from a suspected "clocker." The test of 400 vehicles conducted by Carfax proved that over 85% of the vehicles were clocked as suspected. The use of Carfax helped the investigator justify warrants and subpoenas to go after this criminal who is now behind bars. The DMV currently shares use of the Carfax account with the state police.

**Michigan**- Michigan's dealer licensing & enforcement section reviews all titles that are issued in Michigan and notifies owners of confirmed cases of odometer fraud. They use Carfax as a locator of what state the owners of the vehicle currently reside. In addition when they are uncertain of a vehicle's past they will run Carfax reports.

**Maryland**-uses Carfax to assist with investigations of odometer fraud. They also use it in some cases to help locate the present title jurisdiction.

Recently, a Carfax report that described a rollback involving a vehicle that was titled in both Maryland and Montana was forwarded to the respective investigators from those states. The investigator from Maryland checked the ownership and was surprised to learn that it was someone she and the Montana investigator were both investigating for odometer fraud. This particular report helped support a case against the criminal who is now being charged with odometer fraud as well as other more serious offenses. This one report was said to have made the difference in the case against this "clocker".

**Iowa**- Consumer protection division uses Carfax to investigate cases of odometer fraud reported to them.

**Kentucky** uses Carfax to investigate suspicious titles that are surrendered to the state.

**Texas** – DMV investigators uses Carfax to assist with investigations of odometer fraud. They also use it in some cases to help locate the present title jurisdiction.

**Wisconsin** – dealer enforcement section uses Carfax to assist in tracking the previous title states of "clocked" or vehicles suspected of being "clocked." In addition they use Carfax as a locator of what state the owners of the vehicle currently reside for victim notification.

In addition to those above, a number of state agencies have recently expressed an interest in using the Carfax service. This group includes the following:

Florida Highway Patrol                      Nebraska Motor Vehicle Industry Licensing Board                      Montana Dept. of Justice  
Indiana Attorney General's Office      Virginia Dept of Motor Vehicles      Missouri Dept of Revenue Div of Compliance



## CARFAX CUSTOMER STORIES

(Stories Reprinted as Received on Carfax website. carfax.com)

THANK YOU. THANK YOU. THANK YOU !!!! I was about to purchase a BMW in Chicago, that by all outward appearances seemed to be a nice one. *The vehicle turned out to have been TOTALED out 2 years ago in another state. The title now appears facially clear.* Your service was the best money I've spent in a LONG time, saving me potentially THOUSANDS of dollars (This was not an inexpensive car). While I consider myself a good judge of vehicle condition (I had yet to see this car in person, it was out of town) the thought of buying such a heap gives me shivers. I will tell everyone planning to purchase a used vehicle that a CARFAX report is a MUST. Thanks again!!!

Charles A. Rubenstein  
Chief Deputy Prosecutor  
Cincinnati, Ohio

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I recently bought a used Mercedes Benz and used Carfax throughout the buying process. Out of seven cars that we looked at, I would have bought two but... *through Carfax I learned some valuable information - one was a totaled vehicle and the other was advertised as a "one owner vehicle" when actually it had been sold two times at an auction and had 4 previous owners.* I did finally buy a Mercedes 420 SEL of which I am the third owner and I am assured it DOES have a clean title thanks to Carfax. Your service takes a lot of the stress and "bull" out of buying a used car.

Thanks,  
Joe Bunch

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After another driver broad-sided my van I started the difficult task of finding a replacement vehicle. I thought I found a perfect vehicle at a local dealership. While checking for "blue book" values at Edmund's website I linked to your site and ran the VIN for this vehicle. Your system found a problem with "LEMON BUYBACK". After receiving your report I found *the vehicle was not only a LEMON, it had the mileage turned back from 30,998 to 18,615.* The vehicle as is sits on the re-sale lot has 18,770 miles, a match to the facts in your report. Thank you very much for saving me from a HUGE \$18,000.00 mistake. I will refer all my friends and family to your site without reservation.

Gratefully yours,  
David J. Malmsten

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I was interested in a car that I was told had less than 30K miles. *The Carfax report showed "Exceeds Mechanical Limits Title" if I am understanding this that means the odometer has turned over once so rather than having less than 30K it actually has more than 130K miles.* That's the best \$19.50 I have spent in a long time.

Thanks, Thanks, Thanks  
Ken Utah

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I was on my way out the door to deliver a check to the dealer and pick up my car when I decided to check out your website. The price of the vehicle was way under book value and it had been repainted a different which led me to be skeptical of the vehicle. *The report revealed that the vehicle had been issued a salvage title in CT.* I felt so relieved that I found this out before I proceeded with the transaction.

Thanks,  
Matt D'Anello, Massachusetts

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Thank you for the Carfax report!!!! You helped me discover that the dealership that I bought my car from had *rolled the odometer back 50,000 miles!!!!* Thanks to your service I got my money back and got a better car!! THANK YOU!! THANK YOU!!!! THANK YOU!!!!

-KIM TEAL

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Dear Carfax,

Unfortunately we learned of your service a little too late. We purchased a used car that looked great & drove like a dream. Six months later, we discovered our "nightmare". *Not until the AC went out did we discover our car was a previously salvaged vehicle. Thanks to your report, we found out just how many different states this car had been through to get the title "cleaned up"*. We are still in court fighting our battle, but I can guarantee before we buy our next vehicle, we'll have the Carfax report in hand.

Thanks for the great service you provide,  
Duane & Michele Branham

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Thank you Carfax!! Your company informed me that there has been an error made on the title on my car, *the mileage was listed as 111,000 instead of 11,000 miles*. This could have been a real problem when I go to sell the car. The credit union that we received the loan through faxed a copy of the title to my wife we confirmed that the information that we got from your company was valid and we are taking steps to correct our title.

Thanks again  
Vince D

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Thanx so much for making public the history of cars. Unfortunately, I had already bought the car before I found about your website. However, my story has a happy ending. ;=)

I bought a Range Rover from a Mercedes Benz dealership. The car had problems from the start. It would cut off periodically. We were scared to drive it thinking that it would cut off as we are in the middle of an intersection making a turn. We took it to the service department at the dealership with no luck in resolving the problem. I found out about Carfax and look up the car via its vin number. *I found out that the car had been bought back as a lemon by the manufacturer and sold to an auction in Michigan*. The dealership here in North Carolina purchased the car from the auction and sold it to us. (Of course I am finding all this out after the fact!). The title did not reveal it was a lemon.

Well, Mercedes has agreed to take back the car and return us our money. So we are free and clear! Thanx so much for saving us from what could have been a nightmare!!!!!!!!!!!!

Laura Bennett, BeanBuilder  
& Java Development  
IBM, Software Solutions (SWS), RTP, NC, USA

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We've been looking for a used car for my son all summer. *We made an offer on 3 vehicles. Carfax reported 3 bad titles; 2 possible odometer rollbacks, and a rebuilt title subsequent to a salvage*. We feel bad that our son went back to college without a car, but are relieved that he is not at school with a rollback or an unsafe rebuilt vehicle.

Thanks, Carfax.