

Approved March 23, 1992  
Date

MINUTES OF THE HOUSE COMMITTEE ON ECONOMIC DEVELOPMENT

The meeting was called to order by Representative Diane Gjerstad at  
Chairperson

3:40 ~~xxx~~/p.m. on Tuesday, March 17, 1992 in room 423-S of the Capitol.

All members were present except:

Representatives Bishop, Dean, Edlund, Wagnon and Wisdom. Excused.

Committee staff present:

Lynne Holt, Legislative Research  
Jim Wilson, Legislative Revisor  
Betty Manning, Secretary

Conferees appearing before the committee:

Jana Jordan, Director, Hays Convention & Visitors Bureau  
Cindy Freeman, Director, Trego County Economic Development Office  
Stan E. Christiansen, Hudson, KS  
Marciea Weaver, Asst. Director, Sherman County Convention Bureau  
Cris Collier, Director of Great Bend Convention Bureau  
Betty Simecka, President, Travel Industry Association of Kansas  
Jack Lacey, Secretary, Wildlife and Parks

Chairperson Gjerstad opened the meeting at 3:35 p.m.

The Chair opened hearings on **HB 3115**, an act regulating commercial guide services. The Chair called on Representative Jack Wempe to explain the reasons for the introduction of this legislation.

First proponent called was Jana Jordan, Director of Hays Convention and Visitors Bureau, who expressed concern about the constriction on tourism the existing legislation presents. The language drafted for the rules and regulations are much broader than what was believed to be the original intent which was to regulate individuals who derive their primary livelihood from commercial guide services. She urged the committee to support this legislation.

Attachment 1.

Second proponent, Cindy Freeman, Director of the Trego County Economic Development office and Chamber, stated that since enacting current legislation commercial guides are no longer interested in providing these services due to the hassle and strict licensing requirements. She asked for favorable consideration from committee members. Attachment 2.

Next proponent, Stan Christiansen, Hudson, Kansas, testified he had seen money lost to local businesses due to lack of licensed guides. He urged support for **HB 3115**. Attachment 3.

Marciea Weaver, Assistant Director of Sherman County Convention and Visitor Bureau, proponent, stated hunting has a major influence on tourism in northwest Kansas. The requirements and rules of current legislation are perceived by farmers and ranchers in northwest Kansas to be time consuming and overwhelming. Hunting has always had an impact on the rural economy during the fall and winter months and urged the committee to support this proposed legislation. Attachment 4.

Fifth proponent, Cris Collier, Director of the Great Bend Convention and Visitors Bureau, stated a great deal of effort

CONTINUATION SHEET

MINUTES OF THE HOUSE COMMITTEE ON ECONOMIC DEVELOPMENT,  
room 423-S, Statehouse, at 3:35 ~~am~~ p.m. on Tuesday, March 17, 1992

by the state has been to attract out of state visitors, including sportsmen, and it appears that the commercial guiding regulations are in conflict with these promotional efforts. She urged the committee to adopt this proposed legislation. Attachment 5.

Final proponent, Betty Simecka, President of Travel Industry Association of Kansas, expressed concern about the strict regulations of the current legislation relating to commercial guide licensing and reporting. She requested favorable passage of HB 3115. Attachment 6.

No other proponents appeared in support of the bill.

Jack Lacey, Secretary, Wildlife and Parks, appeared as the only opponent to this legislation. His opinion is since the law was only put into effect during the summer of 1991, there has not been enough time lapse to truly evaluate the current legislation. He stated that a guide brochure has been distributed nationally and guide services are shown as being available in most sections of Kansas and believes that the areas of concern expressed today will be resolved in the coming years. Wildlife and Parks does not believe that additional exemptions are needed. Attachment 7.

A copy of the 1992 Annual Guide Directory was distributed. Attachment 8. Also distributed was a page from "Fisherman" magazine dated November 1991, regarding the future of guides. Attachment 9.

Secretary Lacey responded to questions from committee members.

The meeting adjourned at 4:50 p.m.



To: Chairman Gjerstad and the members of the Kansas House Economic Development Committee

Date: March 17, 1992

Re: Commercial Guiding Regulations

My name is Jana Jordan, I am the Director of the Hays Convention and Visitors Bureau. This year I am serving as Secretary of the Executive Board of the Travel Industry Association of Kansas (TIAK), the chairman of the state CVB Committee, President of the I-70 Association and immediate past president of the Northwest Kansas Travel Council representing the northwest 18 counties of Kansas. In addition to my professional involvement in the promotion of tourism by attracting hunters to western Kansas, I have a long time personal interest in hunting and outdoor recreation. I was born and raised in western Kansas where my family is still involved in farming, ranching and hosting hunters on our property.

My reason for being here today is to support House Bill No. 3115 and to relay our concerns about the constriction on tourism the existing regulations present. We understood the initial intent of the proposal was to regulate individuals who derive their primary livelihood from commercial outdoor guide services, but the language drafted for the rules and regulations are much broader than for professional guides and now encompass individuals who may guide only the first weekend of hunting season on land they farm but not necessarily own. By virtue of the existing regulations, those individuals now are required to pass tests and receive certifications for what amounts to a few days of guiding each hunting season. The

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03-17-92*

minimal amount of income received does not equal an individual's time and effort to be licensed under the existing regulations.

Hays has over 850 motel rooms that are traditionally filled the first few weekend of hunting season. This translates into many thousands of dollars spent in our community in motels receipts, restaurant and bars, gas and convenience stores, and sporting goods and retail shops. Our role as a local Convention and Visitors Bureau is to entice those hunters to our community and assist them in finding not only public hunting areas, but also the often asked about private land opportunities for hunting. Our concern is that under the existing laws any farm tenant that assists hunters and accepts any monetary consideration (including a ham or bottle of Scotch) is now required to meet all commercial guide regulations. Farmers traditionally view accommodating out of area hunters as an interference in their farming operation. Now, requiring them to obtain additional licensing has resulted in the denial of access to private land for hunting.

I would appreciate your support of House Bill No. 3115. I believe the Travel Industry and Wildlife and Parks could then begin discussion appropriate for regulating professional guides. Thank you for your time.



TESTIMONY

TO: Members of the Kansas House Economic Development Committee

DATE: March 17, 1992

RE: Commercial Guiding Regulations

Honorable Representative Gjerstad and other members of the House Economic Development Committee:

My name is Cindy Freeman, Director of the Trego County Economic Development Office and Chamber, in WaKeeney, Kansas, and I am a land owner in Logan and Trego Counties. I also represent the TIAK (Travel Industry Association of Kansas) Wildlife and Parks Committee. The purpose of my testimony today is to ask you to carefully consider HB 3115, an act repealing K.S.A. 1991 Supp. 32-964; relating to the regulation of commercial guide services.

My position as economic development director is to have the primary responsibility of developing and implementing a broad and diversified economic development program for Trego County. A portion of our economic development program involves travel and tourism of which hunting is a large part. My office spends thousands of dollars each year marketing our hunting opportunities to out-of-state visitors/hunters and these regulations are hindering my efforts.

I receive calls from out-of-state hunters wanting to come to Trego County to take advantage of our fine pheasant hunting opportunities and they

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Attach 2  
03-17-92

often request guides to show them the best hunting locations. Prior to implementation of rules and regulations by Wildlife and Parks in response to HB 2843 I could contact area farmers and ranchers who would provide guide services. Since enacting this legislation I can no longer get these services from interested would be guides due to the hassle and strict licensing requirements.

Hunting, in general, is a major economic factor in our Northwest rural economy. Farmers and ranchers used to guide out-of-state and out-of-area visitors for a fee during the short Fall hunting season. Generally, they guided on land that they farmed but did not necessarily own. Currently these farmers and ranchers are required to pass a test and receive certifications for what amounts to a few days of guiding each hunting season. The main reason for doing this short term guiding was so that the farmer/rancher could protect their land and property from illegal hunting, or possibly indiscriminate shooting by outsiders. The farmer/rancher was also able to spend a few days enjoying an activity with out-of-town guests who would spend thousands of dollars in Trego County on motel rooms, food, fuel and supplies. The individual income was negligible and would not support these individual's time or effort to be licensed under current regulations.

Without local part-time guides available to hunters, thousands of dollars are being lost in outside spending in our area which is damaging to our economy. This is a very serious matter in terms of its effect on the economy of Trego County. Thanks for any consideration this committee can provide to lessen the regulatory requirements for our part-time hunting guides.

Stan E. Christiansen

Bx 72 RR3

Hudson Ks 67545 - 816-493-6848

Self-employed

- 1) Farm 1000 acres
- 2) Raise Limousin cattle and fawn cattle in embryo transplant
- 3) Pioneer Seed Salesman
- 4) Raise Pure Strain Kansas Whitetail deer.
- 5) President Elect; Central Kansas Life Underwriters; have been in business since 1966. Agent of record in middle 80s. ToL settled Anytime at KSL, worked with Bd of Regents to set up Resolutions
- 6) Hunt or fish 3-4 hours every day on average, also take 250-300 people hunting & fishing a year.

I Support House Bill 3115



## Reasons:

- 1.) I have seen money lost to local business due to lack of licensed guides; guides in central Kansas area did not want to mess with getting a license. They were part-timers.
- 2.) Guide licenses need to apply to people who make a living guiding:
  - (a) At present, hunting preserves who own and farm their land do not need a license.
  - (b) Does not need to apply to part time guides.
- 3.) Area States such as Texas and Okla. do not require a guide license. They also have mostly private land.  
Colorado does because of its amount of public land.

I apologize for the matter of this report. Thank you for your time & consideration.  
Stan Christensen 3-2

STATEMENT OF MARCIEA C. WEAVER, ASSISTANT DIRECTOR  
SHERMAN COUNTY CONVENTION AND VISITOR BUREAU  
Before the Economic Development Committee  
Kansas House of Representatives

Concerning House Bill 3115  
Commercial Guide Regulations

March 17, 1992  
3:30 P.M.  
Kansas State Capitol, Room 4235

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Attach 4  
03-17-92*

**TESTIMONY**

**TO: MEMBERS OF THE KANSAS HOUSE ECONOMIC DEVELOPMENT  
COMMITTEE**

**DATE: MARCH 17, 1992**

**REFERENCE: COMMERCIAL GUIDING REGULATIONS**

Honorable Representative Gjerstand and other distinguished members of the Kansas House Economic Development Committee.

I am Marciea Weaver, Assistant Director of Sherman County Convention and Visitors Bureau, Goodland, and Northwest Kansas Travel Council Sport, Boat and Travel Show manager.

I am also a landowner and farm operator in Northwest Kansas.

The commercial guide regulations House Bill 2843 and the rules and regulations set by The Kansas Wildlife and Parks has been a major concern to Sherman County and Northwest Kansas since its formation. Hunting has a significant impact

on our economy and a major influence on tourism in our area. We voiced these concerns to our legislators and to Wildlife and Parks on several occasions with no results.

As regulations were adopted, the weekend hunting guides, farmers and ranchers felt rejected. The requirements and the compliance rules were perceived overwhelming and time consuming. Because farmers and ranchers fear the destruction of property and dangers to out of state hunters in unfamiliar territory, they have chosen not to become licensed, closing their rented and owned land to hunters. Part time or weekend hunting guides provided their services at minimal fees to recover personal expenses because they enjoyed the sport and fellowship with new and longtime acquaintances. As a result, the out of state hunters are seeking other states to hunt where the sportsman appears to be more welcome.

Kansas communities cannot afford to lose this revenue source. Hunters spend multiple dollars on motels, restaurants, supplies and fuel. The average hunter will spend \$1,500.00 on a 3 day weekend. If you take that amount, times 425 motel

rooms in our community, it has a very substantial impact in our rural economy during the fall and winter months.

The Sherman County Convention and Visitors Board urges your support for House Bill 3115 to repeal the commercial guide legislation. Thus allowing the weekend guides to provide services to hunters and again allow land access while offering important protection to livestock and farm property. We recognize the necessity of regulations for professional guides. However, professional guides must be separately defined from the part time weekend guide.

I have worked major sport and travel shows this winter including St. Louis, Missouri, Kansas City, Missouri, Tulsa, Oklahoma, and Denver, Colorado. The number one inquiry from interested hunters was "If we chose to hunt in Kansas, can you guarantee a place to hunt with someone knowledgeable of the area?" Under the present limitations and imposed regulations, there could be no guarantee of guide services.

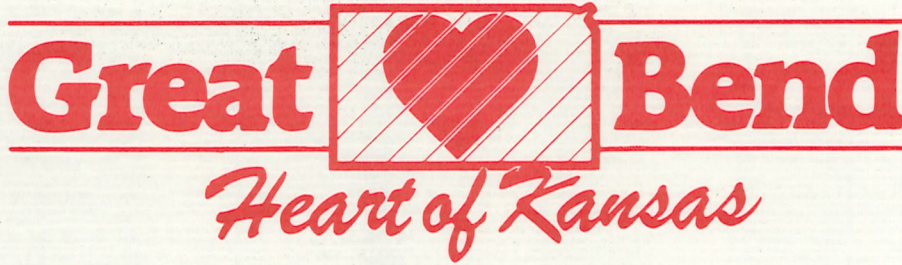
Sherman County enjoys a sizable number of hunters from our hunting tourism market in the State of Colorado, with



additional inquiries from Alaska to Florida. Hunting is needed in Kansas, I'm sure we all agree. Therefore, passage of House Bill 3115 is effectively accommodating economic tourism growth resulting in revenue for Kansas, and promotes Kansas as a destination during the winter months.

In closing, we encourage you to give serious consideration to the approval of House Bill 3115.

Thank you for allowing me the time to express the views and concerns of the Sherman County Convention and Visitors Bureau Board members.



TESTIMONY

TO: Members of the Kansas House Economic Development Committee

DATE: March 17, 1992

RE: Commercial Guiding Regulations

Honorable Representative Gjerstand and other members of the House Economic Development Committee:

I am Cris Collier, Director of the Great Bend Convention and Visitors Bureau and Chairman of the TIAK (Travel Industry Association of Kansas) Wildlife and Parks Committee.

I am here today confirming widespread and solid support of House Bill No. 3115 by local government and community organizations in Great Bend and Barton County. These include: Great Bend Convention & Visitors Bureau, the Great Bend Chamber of Commerce and the Mid-Kansas Economic Development Commission.

During the Session of 1990, HB 2843 was introduced by Rep. Lacey "requiring a permit to engage in certain commercial guide services relating to hunting and fishing activities". At that time TIAK reviewed the proposed bill with Wildlife and Parks, its intent and application. As a result of these discussions, TIAK stood in support of HB 2843.

Following the passage of HB 2843, Wildlife and Parks began to work on the rules and regulations to be applied to "commercial guide services". Several concerns began to surface among many TIAK members involved in tourism and economic development. Meetings and discussions were held with Wildlife and Parks personnel and TIAK members from all across the state voicing these concerns and asking for fair consideration in the development of the rules and regulations. This effort had absolutely no impact. Next, we took our concerns to the Wildlife and Parks Commissioners to be considered before they voted to adopt these rules and regulations as proposed by Wildlife and Parks personnel.

**Convention & Visitors Bureau**

1307 Williams • P.O. Box 400 • Great Bend, Kansas 67530 • Phone (316) 792-2401 • FAX (316) 792-3406

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Attach 5  
03-17-92*

Once again, we got nowhere. The only reply I received from a commissioner about our concerns in Great Bend and Barton County was a phone call suggesting I did not have a full understanding of the regulations because I was a woman.

Some of our concerns presented were as follows:

- (1) A farmer must comply with all regulations and become a "commercial guide" if he takes anyone onto land that he rents or leases for agricultural purposes.
- (2) Individuals must take and pass the following, in order to qualify for commercial guiding.
  - (a) current certification in Red Cross or comparable First Aid,
  - (b) CPR training
  - (c) department approved hunter education training
  - (d) department administered written guide examination
- (3) Commercial guide service regulations would apply to everyone who guided for a fee, whether it was just one weekend a year or a full time profession.

The major area of concern was that in Kansas we have two types of commercial hunting and fishing guides. The first type is the professional, full time commercial guide. We have no problem with the adoption of the regulations for this type of guide. The second type, though, is the part-time guide who may only be guiding from 1 to 10 days per year. We have witnessed the growth of commercial guide services throughout Kansas in recent years and are most pleased that visiting sportsmen have been able to find a local person to provide guide services. It was our hope that regulations imposed by the Wildlife and Parks agency would accelerate, not impede, the continued growth of this new industry. Professional commercial guides have come from the group of part-time guides. If additional full time, professional guides are to become a reality in Kansas, the part-time guides need to be encouraged to develop their guide service business. Because of the stringent regulations imposed on commercial guiding, all part-time guides in Barton and surrounding counties opted "not to jump through Wildlife and Parks hoop". The end result has been that during the fall hunting season, the 6-8 part-time guides I had available for referral were gone! In fact, I had no guide to refer inquiries to within a 90 mile radius of our area. Please check the attached map for locations of guides in the state and see exactly the kind of problem this caused for a great many of us in the State.

Collier/Testimony  
Page 3

The Great Bend Convention & Visitors Bureau has spent a considerable amount of time and monies to track and target our "hunting-tourism market". Within the State of Kansas our largest draw for hunters is from the Kansas City area , with the second largest being the Wichita area. Our primary market out of state is (1) Oklahoma, (2) Texas, and (3) Missouri. Our request for information and services from ALL of these areas, perhaps because of the travel distance involved, includes the availability of commercial guides. Hunting season (quail, pheasant, waterfowl) is a major economic factor in our rural economy. Not having the availability of part-time commercial guides is damaging to our economic well being.

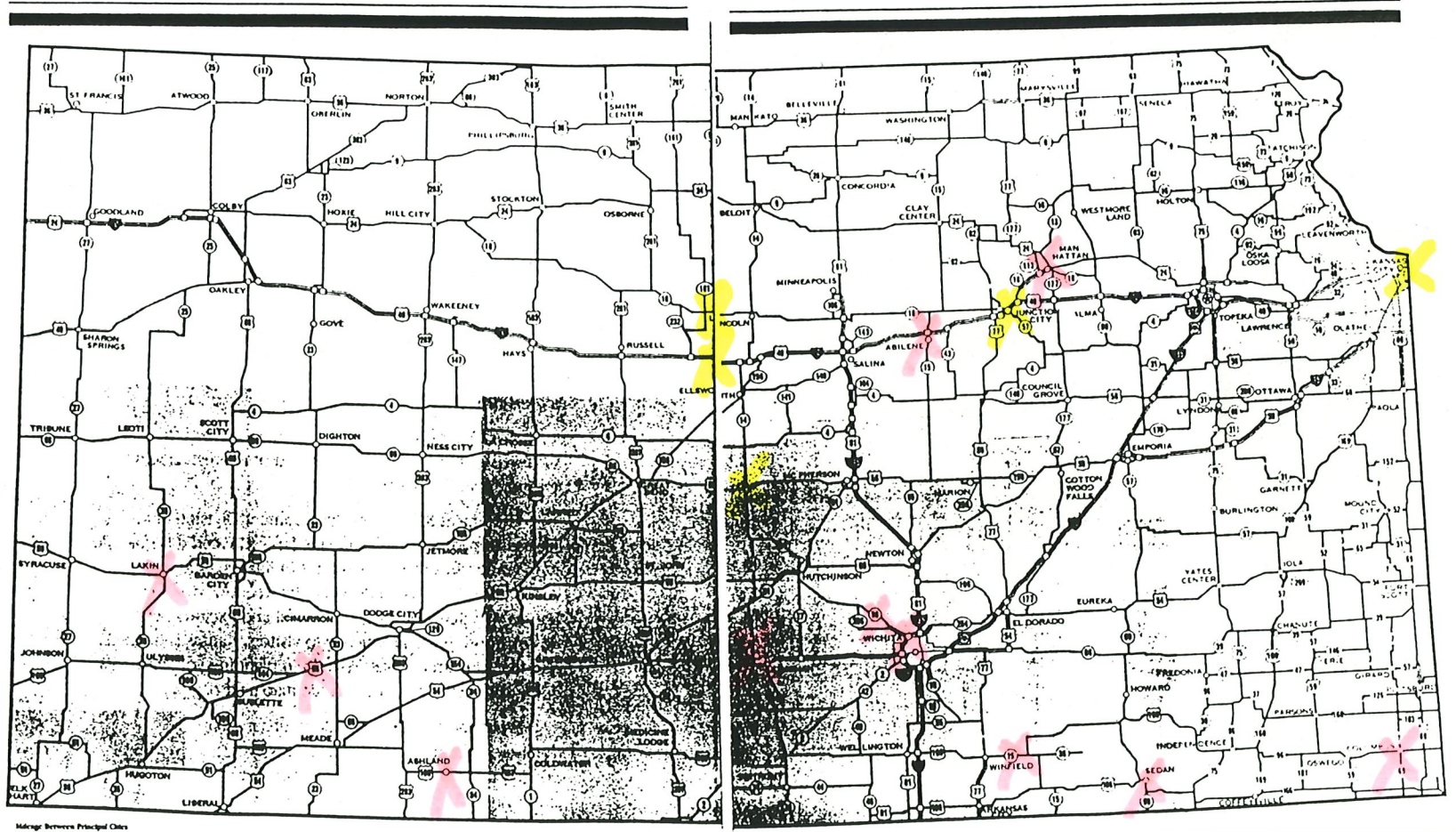
A great deal of effort has been extended by the State of Kansas to attract out of state visitors, this includes sportsmen. The recent marketing survey done for the Dept. of Commerce Tourism Division reflects that over 80% of those visiting Kansas take part in some sort of "outdoor recreation". It would appear that the commercial guiding regulations are in conflict with these promotional efforts on behalf of the State of Kansas.

We urge you to give this matter your serious consideration.



Pink X indicates location of commercial HUNTING Guides

Yellow X indicates location of commercial FISHING Guides







Travel  
Industry  
Association of  
Kansas

Jayhawk Tower  
700 S.W. Jackson St., Suite 702  
Topeka, Kansas 66603-3740  
913/233-9465 FAX 913/357-6629

STATEMENT

DATE: March 17, 1992

TO: House Committee on Economic Development

FROM: Betty Simecka, President

RE: Repeal of Commercial Guide Permit act  
(HB-3115)

Chairperson Gjerstad and members of the committee, my name is Betty Simecka and I am the President of the Travel Industry Association of Kansas (TIAK). TIAK is made of members which represent both the private and public sectors of tourism promotion in the state. That includes hotels, motels, restaurants and attractions, as well as tourism promotion organizations such as chambers of commerce, convention and visitors bureaus and regional organizations.

HB-3115 has come about because of the deep concern of TIAK members throughout the state with the strict regulations of the Department of Wildlife and Parks for commercial guides licensing and reporting.

In 1990, TIAK supported House Bill 2843 which established the Commercial Guide Service statutes. At that time, TIAK members believed that the minimum requirements established by statute would upgrade the services available to tourists who seek assistance in hunting and fishing. We did have concerns about the regulations that would be adopted to implement the statutes. TIAK members followed that process and very early in that process requested that consideration be given to exempting "week-end" or "part-time" guides who did not guide more than twelve (12) times a year. Our recommendations toward that end were ignored as you have heard from several other conferees.

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Attach 6  
03-17-92*

At the time these regulations came to the Legislature for review, Wildlife and Parks staff had asked TIAK members to "just try it for a year", "just give it a chance to work." So we took them at their word and did not oppose the regulations at that point. Well, we gave it a chance and as you have heard it is not working. Unfortunately, now all we're hearing from Wildlife and Parks is their justification for the current process. They are not listening to our concerns; they are making no moves to corrective action for the problems we have described.

Upon researching our neighboring states, we find that neither Nebraska, Missouri nor Oklahoma have licensed commercial guides and that Colorado does only because of the big game available in that state. We are now convinced that neither should Kansas have commercial guide licensing.

We respectfully request that you recommend HB-3115 favorable for passage with no amendments.

H.B. 3115

Testimony Presented to: House Economic Development Committee  
Provided by: Department of Wildlife and Parks  
March 17, 1992

H.B. 3115 would repeal K.S.A. 32-964. That statute, which created the Kansas guide program, was enacted in 1990 and the guide permitting requirement became effective on January 1, 1991. Development of necessary regulations ensued and actual implementation of the guide program occurred during the summer of 1991.

The Kansas Department of Wildlife and Parks strongly opposes S.B. 3115. Guiding for hunting and fishing is increasing in Kansas as is rental of land specifically for guiding purposes. The guide program is intended to and does promote guiding, but in a manner to protect the public, attract visitors, and enhance their enjoyment while hunting or fishing. Guides benefit by appearing in a guide brochure that is distributed nationally and upon request to interested individuals. The permitting system enables individuals to select and employ guides which have been accredited by the Department. The state permit is also a benefit to guides as an advertising point and increased public confidence in their services.

There are currently about 54 guides plus another 15-20 individuals permitted as associate guides. Those numbers continue to increase regularly. 1991 was the start-up year and should not be used to judge the program. In spite of the late start and some local distribution problems, the program appears to have functioned quite well. Considerable improvements are expected for 1992 and beyond.

Annual reports for 1991 as submitted by guides indicate 33 active hunting guides and involved 413 days of guiding for about 745 clients. 76% of those clients were nonresidents and the majority of hunting involved upland game. Guiding for waterfowl

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Attach 7  
03-17-92*

and deer hunting also occurred. The average number of days of guiding by guides was 12.5 and ranged from a low of 1 day to a high of 46 days.

The guide brochure referred to earlier was not available until later in the hunting season and as such was not as valuable as it will be for both guides and clients. That brochure will also be of service to our Department in referring individuals and to the many local entities which wish to promote their areas to visitors. An internal problem also hampered distribution of the brochure as some of our employees were of the opinion the guide listing was protected by the Open Records Act. That misconception has been resolved.

It has been brought to our attention that several areas of the state may have been lacking in available guide services. A review of the guide brochure does show several guide listings for those areas. With additional guides becoming certified and a willingness of some guides to expand services into other areas, the Department believes problems which occurred in 1991 will rapidly be resolved.

There are a number of exemptions to the requirements for a guide permit. These include landowners on their own land, Department approved events, Controlled Shooting Areas and non-monetary considerations. The Department does not believe that additional exemptions are needed. Further exemptions would likely lead to confusion, reduced public confidence, and creates a greater possibility of abuse. A fairness issue involving permitted guides also exists.



1992 ANNUAL GUIDE DIRECTORY

This information is being provided to the public for the purpose of assisting the public in securing the services of a commercial guide under K.S.A. 32-968. To use this information for the purpose of selling or offering to sell any property or services will be a violation of K.S.A. 45-220 and may subject violators to criminal penalties.

NAME	Company Address	TELEPHONE	TYPE OF SERVICE
Circle A Guide Serv Archer, Richard H.	107 E 5th Whiting, KS 66552	BUSINESS PHONE (913)873-3437 HOME PHONE (913)873-3437	HUNT-FISH-BOAT Quail/Pheasant NE KS/Cloud/Clay Counties Perry Lake/Milford Lake Transportation/Dogs available
Five Double Bar Farms Beckman, Thomas J.	RR 1 Seldon, KS 67757	BUSINESS PHONE (913)687-3785 HOME PHONE (913)687-3785	HUNT Geese;Kirwin National Refuge Pheasant/Quail/Spring Turkey/ Deer;Sheridan/Thomas/Decatur/ Gove/Norton
Rader Lodge Bennett, John R.	RR 1 Box 162 Glen Elder, KS 67446	BUSINESS PHONE (913)545-3476 HOME PHONE	HUNT-FISH-BOAT Wacanda Lake Area Wilson Reservoir Lovewell Reservoir Boats & Associate Equipment
Rader Lodge Brown, Ray E.	RR Box 65 Glen Elder, KS 67446	BUSINESS PHONE (913)545-3476 HOME PHONE (913)781-4894	HUNT-FISH-BOAT Northeast/North Central KS Provided on request;License Lodging/Food/Equipment/Bait Dogs/Special Clothing/Transpo
B & B Guide Service Brown, Thomas J.	300 N. Aztec Montezuma, KS 67867	BUSINESS PHONE (316)846-2202 HOME PHONE (316)846-2385	HUNT Upland game birds & waterfowl Gray Co only 10 mi radius of Montezuma
Professional Guide Service Coate, Bruce R.	Box 419 Wilson, KS 67490	BUSINESS PHONE (913)658-3678 HOME PHONE (913)658-3678	FISH-BOAT Fishing, Lake Wilson Boat & Fishing equipment
Hoof & Claw Guide Service Conner, Gary J.	RR 3 Box 160 Abilene, KS 67410	BUSINESS PHONE (913)263-3804 HOME PHONE (913)263-3804	HUNT-FISH-BOAT Transportation to all state lakes, reservoirs, & public hunting, camping available
Pheasant Creek Dienst, Raymond W.	North Star Route Lakin, KS 67860	BUSINESS PHONE (316)355-7118 HOME PHONE (316)355-7118	HUNT Upland Bird/Kearny Co Big Game/Unit #17 Dogs/Kennels/Bed & Breakfast
The Shooting Gallery Dinkel, Bradley J.	123 W 4th, PO Box 1 Russell, KS 67665	BUSINESS PHONE (913)483-3758 HOME PHONE (913)483-4424	HUNT Barton/Russell/Ellsworth/ Lincoln/Mitchell/Osborne/ Rooks/Graham/Rush/Phillips Transpo/Pits/Dogs/Meals
Shadow Oaks Doty, John D.	PO Box 37 Sedan, KS 67361	BUSINESS PHONE (316)673-9791 HOME PHONE (316)673-9791	HUNT-FISH-BOAT Deer/Turkey/Quail Chautauqua Co. 7000 acres Fisherman pay access fee

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To <i>DARRELL</i>	From <i>Mike J.</i>
Co.	Co.
Dept.	Phone #

03/16/92

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This information is being provided to the public for the purpose of assisting the public in securing the services of a commercial guide under K.S.A. 32-968. To use this information for the purpose of selling or offering to sell any property or services will be a violation of K.S.A. 45-220 and may subject violators to criminal penalties.

NAME	Company Address	TELEPHONE	TYPE OF SERVICE
Shadow Oak Doty, Pauline L.	PO Box 37 Sedan, KS 67361	BUSINESS PHONE (316)673-9791 HOME PHONE (316)673-9791	HUNT-FISH-BOAT Deer/Turkey/Quail Cheutaqua Co. 7000 acres Fisherman pay access fee
All Star Guide Service Dykstra, Richard J.	520 W Pine St. Junction City, KS 66441	BUSINESS PHONE (913)238-1902 HOME PHONE (913)238-1902	FISH-BOAT Bass/Whitebass/Walleye Milford Lake/Geary Co. Discounts for Motel available
Almosta Ranch Elliott, Forrest L.	RR 1 Box 140 Kirwin, KS 67644	BUSINESS PHONE (913)543-6724 HOME PHONE (913)543-6724	HUNT Phillips County Accommodations Only No Guide Services Provided Lodging available
R M F Guide Service Ford, Ronald M.	2820 Arbor Dr. Manhattan, KS 66502	BUSINESS PHONE (913)537-4682 HOME PHONE (913)537-4682	HUNT Geary/Morris/Riley Counties Transportation available
Bud's Bait & Tackle George, Curtis E.	RR 1 Box 162 Sylvan Grove, KS 67481	BUSINESS PHONE (913)658-2166 HOME PHONE (913)658-2166	FISH-BOAT Striper/Walleye Wilson Reservoir Boat with Guide
Heeler, Richard F. Heeler, Richard F.	604 W 4th Beloit, KS 67420	BUSINESS PHONE (913)738-5204 HOME PHONE (913)738-5204	HUNT-FISH-BOAT Pheasant/Quail/Goose Prairie Chicken NorthCentral KS/Waconda Lake/ Glen Elder-Lodging available
Ringneck Ranch Heit, Bill R.	HC 61 Box 7 Tipton, KS 67485	BUSINESS PHONE (913)373-4835 HOME PHONE (913)373-4485	HUNT Upland Game Birds/Waterfowl Big Game - Northcentral KS Accommodations;Transportation/ Meals/Dogs/Processing
Heartland Bird Hunting Herbig, Mark M.A.	216 Circle Dr. Hays, KS 67601	BUSINESS PHONE (913)628-1432 HOME PHONE (913)628-1432	HUNT Upland Game 90mi radius of Hays-NE border
Hett Hollow Hett, John R.	208 Hett Hollow Marion, KS 66861	BUSINESS PHONE (316)382-2903 HOME PHONE (316)382-2903	HUNT Pheasant/Quail Marion County Dog Pens/Lodging available Field Dressing
Ringneck Ranch Houghton, Keith W.	HC 61 Box 7 Tipton, KS 67485	BUSINESS PHONE (913)373-4835 HOME PHONE (913)373-4835	HUNT Upland Game Birds/Waterfowl Big Game - Northcentral KS Accommodations;Transportation/ Meals/Dogs/Processing

This information is being provided to the public for the purpose of assisting the public in securing the services of a commercial guide under K.S.A. 32-968. To use this information for the purpose of selling or offering to sell any property or services will be a violation of K.S.A. 45-220 and may subject violators to criminal penalties.

NAME	Company Address	TELEPHONE	TYPE OF SERVICE
*****	*****	*****	*****
Chautauqua Hills Guide Service Jones, Mark D.	PO Box 338 S. Hwy 99 Sedan, KS 67361	BUSINESS PHONE (316)725-5633 HOME PHONE (316)725-5246	HUNT Hunting/Camping/Trail Rides Chautauqua Co. Guides & Transportation
Kaltenbach, Mark Kaltenbach, Mark A.	Box 26 Ashland, KS 67831	BUSINESS PHONE (316)635-2678 HOME PHONE (316)635-2678	HUNT Clark/Commanche/Mead/Ford Transportation/Dogs available Breakfast/lunch provided
Kansas Outfitters, Inc. Lancaster, Sam F.	PO Box 150 Columbus, KS 66725	BUSINESS PHONE (316)429-1195 HOME PHONE (316)674-3494	HUNT-FISH-BOAT Units #11,12,13 Lodging;tent camps/cabins horses/mules
R L Guide Services Landrum, Robert E.	3303 S St. Paul Wichita, KS 67217	BUSINESS PHONE (316)942-3726 HOME PHONE (316)942-3726	HUNT Pheasant/Quail/Duck/Goose Spring Turkey/Archery Deer Statewide Bird Dogs/Lodging/Meals
Five Double Bar Farms Lundgren, Larry J.	RR 1 Selden, KS 67757	BUSINESS PHONE (913)687-3785 HOME PHONE (913)938-4404	HUNT Geese; Kirwin Wildlife Refuge Pheasant/Quail/Deer/Sp.Turkey Sheridan/Thomas/Decatur/Gove/ Norton Counties
Ring Neck Guide Service Masters, Dean H.	RR 1 Box 61 Fowler, KS 67844	BUSINESS PHONE (316)646-5749 HOME PHONE (316)646-5749	HUNT Pheasant/Quail/Dove/ Prarie Chicken Clark/Ford/Meade/Gray Co. Transportation/Dogs available
Ringneck Ranch Montgomery, Donal D.	HC 61 Box 7 Tipton, KS 67485	BUSINESS PHONE (913)373-4835 HOME PHONE (913)373-4965	HUNT Upland Game Birds/Waterfowl Big Game - North Central KS Accomadations;Transportation/ Meals/Dogs/Processing
Kansas Outfitters Mosler, Lennie E.	PO Box 150 Columbus, KS 66725	BUSINESS PHONE (316)429-1195 HOME PHONE (316)597-2799	HUNT-FISH-BOAT S.E. Kansas Boat & Fishing Equipment Transportation Lodging available
Sporting Chance Myers, William J.	PO Box 112 Downs, KS 67437	BUSINESS PHONE (913)454-6233 HOME PHONE (913)454-6233	HUNT Pheasant/Quail/Ducks/Geese/ Prairie Chicken/Deer/Turkey Osborne/Smith/Mitchell Glen Elder Lake
Paradise Quail Hunting Munnenkamp, Kurtis A.	RR 1 Box 9 Altoona, KS 66710	BUSINESS PHONE (316)568-2518 HOME PHONE (316)568-2518	HUNT quail Wilson County Transportation/Dogs available

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NAME	Company Address	TELEPHONE	TYPE OF SERVICE
Ole Olson's Wild Bird Hunt Olson, Jeffrey D.	225 S Main Lindsborg, KS 67456	BUSINESS PHONE (913)227-2528 HOME PHONE (913)227-2528	HUNT Pheasant/Quail/Dove Prairie Chicken MP/SA/OT/MR/LC counties Vehicles/Dogs available
T.O.'s Guide Service Osborn, Terry L.	1012 Cedar Lyndon, KS 66451	BUSINESS PHONE (913)828-3463 HOME PHONE (913)828-3463	FISH/BOAT Eastern Kansas Melvern/Pomona/Clinton/Perry/ Council Grove Reservoirs Gear available
Western KS Guide Service Pianalto, Richard D.	1207 W Lincoln Lakin, KS 67860	BUSINESS PHONE (316)355-6364 HOME PHONE (316)355-6364	HUNT Upland Game/Kearny Co. Big Game/Unit #1/Rawlins Co. Unit #17/Kearny/Hamilton Co. Horses/Bed & Breakfast
Rader Lodge Rader, Jeffrey A.	RR 1 Box 162 Glen Elder, KS 67446	BUSINESS PHONE (913)545-3476 HOME PHONE (913)545-3476	HUNT-FISH-BOAT Mitchell/Osborne/Jewell/Smith Glen Elder/Wilson/Lovewell Lodging available
B & R Guide Service Robertson, David V. JR	RR 2 Box 12 Montezuma, KS 67867	BUSINESS PHONE (316)846-2856 HOME PHONE (316)846-2856	HUNT Upland Game/Migratory/ Big Game Gray/Ford/Meade/Parts NW KS All facilities/vehicles/dogs
Sal's Tackle/Guide Serv. Saladino, Michael T.	4th & Blue Box 43 Ayr, NE 68925	BUSINESS PHONE (402)463-8833 HOME PHONE (402)463-8833	FISH-BOAT Walleye/White Bass Lovewell Lake/Glen Elder Dam/ Wacanda Lake Fishing Equipment available
Jornada Trail Game Farm Seeger, Earl D.	RR 1 Lakin, KS 67860	BUSINESS PHONE (316)355-7282 HOME PHONE (316)356-7282	HUNT South Kearny County Transportation/Food/Lodging
Walnut Valley Guide Serv. Shirley, Steven D.	2114 E 9th Winfield, KS 67156	BUSINESS PHONE (316)221-3767 HOME PHONE (316)442-8267	HUNT Deer/Turkey/Upland Game/Dove Counties;CL/SU/CQ/HP/SM/JW/DB /MC/EK/BU/CS Transportation available
Gerald M. Shivers, JR Shrivers, Gerald M. JR	RR 3 Box 26 Council Grove, KS 66846	BUSINESS PHONE (316)767-5739 HOME PHONE (316)767-5739	HUNT Upland Game - Eastern KS
Goose Creek Guide Service Shultz, Bruce S.	21307 S Hodge Rd. Arlington, KS 67514	BUSINESS PHONE (316)538-3518 HOME PHONE (316)538-3518	HUNT Pheasant/Quail/Turkey/Deer Reno County Meals/Lodging available

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NAME	Company Address	TELEPHONE	TYPE OF SERVICE
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Prairie Winds Guide Serv. Slick, Thomas D.	202 Hoover Rd. Junction City, KS 66441	BUSINESS PHONE (316)238-4325 HOME PHONE (316)238-4325	HUNT-FISH-BOAT Geary/Morris/Riley/Dickinson/ Clay/Ottawa Counties Transportation available Lodging available
Slusser's Hunting Service Slusser, Ray L.	8728 N Ridge Valley Center, KS 67147	BUSINESS PHONE (316)755-0965 HOME PHONE (316)755-0965	HUNT Pheasant/Quail/Deer North 1/2 Cloud Co. Trucks/Dogs Lodging available
Twin Lakes Guide Service Smith, Rick D.	RR 1 Box 299 Council Grove, KS 66846	BUSINESS PHONE (316)767-6229 HOME PHONE (316)767-6229	FISH Council Grove City Lake Council Grove Reservoir Boat/Motor/Bait/Tackle
Cimarron River Guided Hunts Smyth, Stanley M.	Box 656 Ashland, KS 67831	BUSINESS PHONE (316)635-2261 HOME PHONE (316)635-2261	HUNT Dove/Quail/ Prairie Chicken Pheasant/Deer Clark/Comanche Co. Vehicles & Bird Dogs
Mt. Carmel Hunting Lodge Stover, John E.	RR 1 Box 145B Glen Elder, KS 67446	BUSINESS PHONE (913)545-3269 HOME PHONE (913)545-3269	HUNT NW Mitchell County SW Jewell County Lodging available Breakfast available
Sumrall, Kurt A. Sr. Sumrall, Kurt A. Sr.	5420 Woodson Rd. Mission, KS 66202	BUSINESS PHONE (913)362-4911 HOME PHONE (913)362-4911	FISH Fishing Lessons;Clinton Lake/ Lycene Lake/Perry Lake Shawnee Mission Park Private Ponds
Big Creek Outfitters Sumter, George S. JR	RR 1 Box 128A Quinter, KS 67752	BUSINESS PHONE (816)747-3976 HOME PHONE (816)747-3976	HUNT Deer/Units#1,#2,#3,#4,#5,#17 Turkey/Elk/Antelope Upland Game/Waterfowl/Coyote/ Fox/Raccoon/Squirrel/Rabbit
Walnut Valley Guide Serv. Torrence, Danny J.	2114 E 9th Winfield, KS 67156	BUSINESS PHONE (316)221-3767 HOME PHONE (316)221-4741	HUNT Upland Game/Big Game Cowley/Sumner/Chautauqua/Elk/ Montgomery/Harper/Smith/ Jewell/Osborne & Mitchell Co.
Uhlik Hunting Grounds Uhlik, Mark G.	RR 1 Washington, KS 66968	BUSINESS PHONE (913)325-2747 HOME PHONE (913)325-2747	HUNT Upland Game Birds Washington County Dogs available Bed & Breakfast
Ringneck Ranch Watson, Daniel L.	HC 61 Box 7 Tipton, KS 67485	BUSINESS PHONE (913)373-4835 HOME PHONE (913)529-3988	HUNT Upland Game Bird North Central KS Accomodations;Transportation/ Meals/Dogs/Processing

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NAME	Company Address	TELEPHONE	TYPE OF SERVICE
Butch's Guiding Service Whelchel, Arvel E.	RR 1 Box 34 Cedar, KS 67628	BUSINESS PHONE (913)695-2385 HOME PHONE (913)695-2385	HUNT/FISH/BOAT Upland Game/Turkey Smith Co. Goose Smith/Phillips Co.
Stripper Fishing Guide Winsett, Bradley G.	413 W Ave. South Lyons, KS 67554	BUSINESS PHONE (316)257-5448 HOME PHONE (316)257-5448	FISH-BOAT All types of Fish All Federal Reservoirs in KS. Boat/Fishing Gear/Bait
The Shooting Gallery Young, Scott A.	123 W 4th, PO Box 1 Russell, KS 67665	BUSINESS PHONE (913)483-3758 HOME PHONE (913)483-3758	HUNT Big Game/Waterfowl/Upland Bird Predators Counties;RS/EL/RO/ OB/RH/BI/PL/EW/LC/SM/MC Goose Blinds/Transportation
Arkansas River Guides and Outfitters VonFeldt, Richard A.	213 E 18th Larned, KS 67550	BUSINESS PHONE (316)285-7231 HOME PHONE (316)285-7231	HUNT-FISH-BOAT Deer/Turkey/Pheasant/Quail/ Dove/Walleye/White Bass SW/SC/Central/WC Kansas Transportation & Equipment



**O**n many waters, fishing guides contribute substantially to total fishing effort and harvest. Most guides are good fishermen and many are hands-on teachers of advanced fishing skills.

A day on the water with a guide can be an excellent learning experience.

Many guides work hard for conservation. They realize that angler ethics and catch-and-release fishing are good for the fishery and good for business. Guides also serve as role models. When a guide encourages "meat" fishing, his clients expect meat at the end of the day. But when a guide explains the reason for catch and release and moderates the harvest to a reasonable number of fish for the table, while releasing fish of sufficient size to sustain good fishing, that guide teaches a new generation of anglers about responsible fishing.

Not all guides fit this model, however. The idea of being paid to fish attracts many anglers who label themselves guides. They look like guides, have similar equipment, and may even help you catch a few fish. But they're not educators or conservationists. They're ready to take you and your fishing dollar for a ride. They'll seat you in the back of the boat and tell you to keep casting as they catch fish after fish and load them into a cooler.

On some lakes, along some coasts, and even within entire states, guide associations are being formed in part to counter the effects of inadequate guides. Guide associations can police and regulate their profession and also

## THE FUTURE OF GUIDES

by Dr. Rudolph A. Rosen\*

In the "good ol' days," a hook, line, bobber, cane pole, and a few worms did an angler justice. A stringer of bass, sunfish, and catfish proved angling skills. No need for a guide or electronic fish finder; directions to the fishing hole were about all that was needed.

Times change. Anglers today catch more fish than ever because of improved technology and better fishery management. The large harvest, however, has been divided among an increasing population of anglers.

Along with the advantages of fishing technology have come increased pressures from recreational fishermen.

In the past, many anglers and biologists believed that only commercial netters could impose a damaging level of fishing pressure to a body of water.

Anglers today must be more conservative. Electronic fishing wizardry, boat and motor capabilities, tackle and lure advances, and expanding knowledge of fish and fishing techniques demand conservation.

In-Fisherman accepts a share of the blame for today's fishing success and the stress it has placed on recreational fisheries. For 16 years, In-Fisherman has passed the formula for fishing success to those who wanted to learn. In-Fisherman has taught anglers how to find fish and lure them to the hook. In-Fisherman has also been actively involved in exploring ways to respond to problems associated with increased fishing success.

One of the most important concepts in conserving fish and improving the quality of fishing was "catch-and-release" fishing. In-Fisherman has been at the forefront in teaching about catch and release, harvest regulations and other measures to ensure the future of fishing.

establish criteria for certification.

Such certification can protect you, the consumer, from fly-by-night operators and ensure satisfied customers for the guides. Advertising their certification can also attract clients. In Illinois, for

example, work is underway to establish the Illinois Professional Guides Association to promote the services of its members and provide education for guides and the fishing public.

In Kansas, a comprehensive approach to ensure the ethics and professionalism of hunting and fishing guides became state law in January 1991. Kansas guides must now pass a series of tests before being licensed and certified.

Guide applicants must have a current Kansas hunting or fishing license and associated stamps. They also are required to complete a Red Cross course in first aid, a cardio-pulmonary (CPR) course, boating safety training, and hunter education. Applicants must then pass an exam that tests their basic knowledge of fishing or hunting and also their understanding of information taught in the required courses.

Applicants who pass the test qualify to purchase an annual permit to guide that costs \$50. Associate guides hired by licensed guides must also pass a test and pay a \$50 yearly fee.

Kansas law also fosters angler and hunter ethics by prohibiting guides from harvesting fish or game for their clients. In other words, in Kansas, you pay guides to help

you catch fish, not fish for you. You can purchase fish from a market, fish caught by commercial fishermen, not by a guide.

In Texas, mandatory conservation of fish stocks by guides is a subject of hot debate. A proposal

"In-Fisherman" magazine - Nov/91

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Pg 2 of 2

limiting guides to only one kept fish per day while guiding received a hostile reception.

Texas is one example of states where some guides fish for their clients. At the end of the day, the client goes home with an extra limit of fish, compliments of the guide. In some areas, guides may lose customers if they fail to turn over their catch to clients.

The reason for reducing a guide's bag to a single fish was to reduce harvest while allowing guides to fish and thus instruct their clients in the art of fishing. The single kept fish also allows a guide to keep a trophy or record catch.

Removing an extra bag limit affects the resource, especially when species that are stocked, like striped bass and trout, are the target. Each fish removed reduces the catchable population for the following day. A guide's livelihood depends on consistently finding fish and getting hookups for clients. Fewer fish makes this more difficult.

Fish reproduction also could be affected. Consider a guide who fishes 150 days per year. With a bag limit of five bass, the guide could give away 750 potential spawners. If half the catch were females that could produce an average of 25,000 fry per year, catch and release by one guide could save over 9 million bass fry each year.

Despite this common-sense logic, no data in Texas links guide catches to declines in fish populations. Without such proof, some guides argue that the proposed rule unfairly singled them out. They feel they should be able to do with their legal limit as they wish, including giving it to their clients.

Not all Texas guides opposed the proposed new rule, but it was killed and a study commission established to review the issue. The study could serve as a catalyst for guides to form their own association, such as the association proposed in Illinois.

A guide's association is a good idea for an industry not known for its openness to government regulation. What better way to instill ethics and professionalism among an industry's members than by voluntarily doing it "in house."

Kansas has set a good example for protecting the consumer and elevating guiding to a high level of professionalism. Perhaps a look at Kansas today provides a glimpse of the future of guiding in other states. ■

*\*Dr. Rudolph A. Rosen is a certified fisheries scientist who keeps in close touch with the U.S. Congress, federal and state fishery management agencies, and sportsmen's groups on fishery resource issues of importance to anglers. He is director of Fisheries and Wildlife with the Texas Parks and Wildlife Department.*