

Approved 2-16-88
Date

MINUTES OF THE House COMMITTEE ON Appropriations

The meeting was called to order by Bill Buntten at
Chairperson

1:30 ~~xxx~~/p.m. on February 3, 1988 in room 514-S of the Capitol.

All members were present except: Representatives Lowther and Guldner (both excused)

Committee staff present: Diane Duffy, Legislative
Ellen Piekalkiewicz, Legislative Research
Julian Efird, Legislative Research
Jim Wilson, Revisor of Statutes
Sharon Schwartz, Administrative Aide
Sue Krische, Committee Secretary

Conferees appearing before the committee:

Larry Montgomery, Executive Director, Kansas Lottery

Others attending: See attached list.

Per request of the Governor, a bill was presented for introduction that provides for a state general fund operating grant for Washburn University under the state Board of Regents and repeals credit-hour aid and out-district state aid. Representative Heinemann moved for introduction of the bill. Seconded by Representative Hamm. Motion carried.

Larry Montgomery, Executive Director, Kansas Lottery, presented an overview of the Lottery operation and provided a handout containing Lottery revenue projections (Attachment 1). He stated his primary commitment to the Governor was to run the Lottery as a business taking note of the bottom line profitability, but remaining sensitive to the Kansans (30%) who voted against the lottery.

Two areas of emphasis in the establishment of the Lottery are security and research. The legislation includes stringent security demands on retailers, lottery personnel, and vendors. Mr. Montgomery made the decision to have security clearances completed on employees before they begin working. For this reason, the Lottery still has a 22 percent vacancy rate.

Regarding research, the Lottery studied what had been successful in other similar states and surveyed attitudes in Kansas. One-half the people surveyed wanted the instant game with lots of winners and one-half wanted large prizes. Lotto games have failed in other states because of lack of population to generate a large prize, so Kansas went to a multi-state lottery.

On January 23, 1988, Kansas started the first ever in the United States live "draw" show. The Kansas Lottery will be taking the show on the road to a different community each week believing this will maintain interest and demonstrate the security and fairness of the games.

An important function for the Lottery is to help create funding for KTEC, Department of Commerce, Kansas Venture Capital, Inc. and Kansas Inc. To date, the Kansas Lottery has given to the state \$4,635,000.

The Lottery utilizes two methods of accounting--accrual accounting to project in the future what money will accrue and cash basis accounting for the purposes of state government. Final accounting for a game cannot take place until 180 days after the beginning, because that is the deadline for validation of winning tickets.

CONTINUATION SHEET

MINUTES OF THE House COMMITTEE ON Appropriations,
room 514-S, Statehouse, at 1:30 ~~am~~/p.m. on February 3, 1988

Representative Mainey stated that constituents are expressing concern about the non-winning ticket drawings because people cannot see all the tickets that were sent in. Mr. Montgomery advised that there is no receptacle large enough to hold all the envelopes mailed in.

Representative Fuller moved, seconded by Representative Mainey, that the minutes of January 25, 26, and 27, 1988 and February 1, 1988 be approved as written. Motion carried.

The meeting was adjourned at 2:25 p.m.



Kansas Lottery

Mike Hayden
Governor

Larry Montgomery
Executive Director

HOUSE APPROPRIATIONS COMMITTEE

February 3, 1988

OUTLINE OF PRESENTATION BY
LARRY MONTGOMERY

- * Overview
- * Lottery as a Business
- * Foundation Principles
 - Security
 - Research
- * Start-Up Consideration
 - Legislation
 - First Game
 - Second Game
 - Lotto-America
 - Draw Show
- * Relationship with GTECH,
Department of Commerce,
Kansas Venture Capital, Inc.
and Kansas Inc.
- * Revenue Projections

KANSAS LOTTERY

FEBRUARY 1, 1988

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Kansas Lottery
 Estimated Tickets Sales Based on Winning Ticket Validation
 Through 02/01/88

GAME #1				
Prize Amount	\$50	\$500	\$5,000	
Odds	1/1800	1/18000	1/180000	
Total in Game #1	14,500	1,450	145	
Validations				
Through 02/01/88	12811	1277	125	
Total Validations	12811	1277	125	
%	88.35%	88.07%	86.21%	
Estimated Sales	\$23,059,800	\$22,986,000	\$22,500,000	\$23,059,800
Less: Free Tickets				2,305,980
Net Estimated Sales				\$20,753,820

GAME #2				
Prize Amount	\$50	\$500	\$5,000	
Odds	1/1800	1/18000	1/180000	
Total in Game #2	11,000	1,100	110	
Validations				
Through 02/01/88	4847	502	53	
Total Validations	4847	502	53	
%	44.06%	45.64%	48.18%	
Estimated Sales	\$8,724,600	\$9,036,000	\$9,540,000	\$9,540,000
Less: Free Tickets				954,000
Net Estimated Sales				\$8,586,000
Net Estimated Sales for both Games				\$29,339,820

Kansas Lottery
 Daily Retail Sales based on Ticket Orders
 For the Period: November 12, 1987 - February 1, 1988

Page 1 of 3 Pages

Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	To-Date		
						Week	Month	Year
11/12/87	5,687,220.00	34468	10,340,400.00	1,034,040.00	9,306,360.00	9,306,360.00	9,306,360.00	9,306,360.00
11/13	1,257,795.00	7623	2,286,900.00	228,690.00	2,058,210.00	11,364,570.00	11,364,570.00	11,364,570.00
11/15	840,840.00	5096	1,528,800.00	152,880.00	1,375,920.00	12,740,490.00	12,740,490.00	12,740,490.00
	7,785,855.00	47187	14,156,100.00	1,415,610.00	12,740,490.00			
11/16	745,297.85	4517	1,355,087.00	135,508.70	1,219,578.30	1,219,578.30	13,960,068.30	13,960,068.30
11/17	497,310.00	3014	904,200.00	90,420.00	813,780.00	2,033,358.30	14,773,848.30	14,773,848.30
11/18	546,977.20	3315	994,504.00	99,450.40	895,053.60	2,928,411.90	15,668,901.90	15,668,901.90
11/19	544,520.35	3300	990,037.00	99,003.70	891,033.30	3,819,445.20	16,559,935.20	16,559,935.20
11/20	675,894.45	4096	1,228,899.00	122,889.90	1,106,009.10	4,925,454.30	17,665,944.30	17,665,944.30
	3,009,999.85	18242	5,472,727.00	547,272.70	4,925,454.30			
11/23	426,140.00	2583	774,800.00	77,480.00	697,320.00	697,320.00	18,363,264.30	18,363,264.30
11/24	286,272.80	1735	520,496.00	52,049.60	468,446.40	1,165,766.40	18,831,710.70	18,831,710.70
11/25	364,155.00	2207	662,100.00	66,210.00	595,890.00	1,761,656.40	19,427,600.70	19,427,600.70
	1,076,567.80	6525	1,957,396.00	195,739.60	1,761,656.40			
11/30	252,604.55	1531	459,281.00	45,928.10	413,352.90	413,352.90	19,840,953.60	19,840,953.60
12/01	198,825.00	1205	361,500.00	36,150.00	325,350.00	738,702.90	325,350.00	20,166,303.60
12/02	212,683.90	1289	386,698.00	38,669.80	348,028.20	1,086,731.10	673,378.20	20,514,331.80
12/03	164,835.00	999	299,700.00	29,970.00	269,730.00	1,356,461.10	943,108.20	20,784,061.80
12/04	232,815.00	1411	423,300.00	42,330.00	380,970.00	1,737,431.10	1,324,078.20	21,165,031.80
	1,061,763.45	6435	1,930,479.00	193,047.90	1,737,431.10			
12/07	76,716.10	465	139,483.82	13,948.38	125,535.44	125,535.44	1,449,613.64	21,290,567.24
12/08	148,662.80	901	270,296.00	27,029.60	243,266.40	368,801.84	1,692,880.04	21,533,833.64
12/09	151,305.00	917	275,100.00	27,510.00	247,590.00	616,391.84	1,940,470.04	21,781,423.64
12/10	24,750.00	150	45,000.00	4,500.00	40,500.00	656,891.84	1,980,970.04	21,821,923.64
12/11	251,785.05	1526	457,791.00	45,779.10	412,011.90	1,068,903.74	2,392,981.94	22,233,935.54
	653,218.95	3959	1,187,670.82	118,767.08	1,068,903.74			

Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	To-Date		
						Week	Month	Year
12/14	113,520.00	688	206,400.00	20,640.00	185,760.00	185,760.00	2,578,741.94	22,419,695.54
12/15	272,250.00	1650	495,000.00	49,500.00	445,500.00	631,260.00	3,024,241.94	22,865,195.54
12/16	109,890.00	666	199,800.00	19,980.00	179,820.00	811,080.00	3,204,061.94	23,045,015.54
12/17	1,144,529.10	6937	2,080,962.00	208,096.20	1,872,865.80	2,683,945.80	5,076,927.74	24,917,881.34
12/18	1,092,958.90	6624	1,987,198.00	198,719.80	1,788,478.20	4,472,424.00	6,865,405.94	26,706,359.54
	2,733,148.00	16565	4,969,360.00	496,936.00	4,472,424.00			
12/21	1,182,433.45	7166	2,149,879.00	214,987.90	1,934,891.10	1,934,891.10	8,800,297.04	28,641,250.64
12/22	228,690.55	1386	415,801.00	41,580.10	374,220.90	2,309,112.00	9,174,517.94	29,015,471.54
12/23	102,795.55	623	186,901.00	18,690.10	168,210.90	2,477,322.90	9,342,728.84	29,183,682.44
	1,513,919.55	9175	2,752,581.00	275,258.10	2,477,322.90			
12/28	51,645.00	313	93,900.00	9,390.00	84,510.00	84,510.00	9,427,238.84	29,268,192.44
12/29	71,629.25	434	130,235.00	13,023.50	117,211.50	201,721.50	9,544,450.34	29,385,403.94
12/30	18,556.00	112	33,738.18	3,373.82	30,364.36	232,085.86	9,574,814.70	29,415,768.30
12/31	188,012.55	1139	341,841.00	34,184.10	307,656.90	539,742.76	9,882,471.60	29,723,425.20
	329,842.80	1999	599,714.18	59,971.42	539,742.76			
01/04/88	435,543.90	2640	791,898.00	79,189.80	712,708.20	712,708.20	712,708.20	30,436,133.40
01/05	205,408.50	1245	373,470.00	37,347.00	336,123.00	1,048,831.20	1,048,831.20	30,772,256.40
01/06	239,644.35	1452	435,717.00	43,571.70	392,145.30	1,440,976.50	1,440,976.50	31,164,401.70
01/07	107,566.25	652	195,575.00	19,557.50	176,017.50	1,616,994.00	1,616,994.00	31,340,419.20
01/08	144,852.75	878	263,368.64	26,336.86	237,031.77	1,854,025.77	1,854,025.77	31,577,450.97
	1,133,015.75	6867	2,060,028.64	206,002.86	1,854,025.77			
01/11	212,715.80	1289	386,756.00	38,675.60	348,080.40	348,080.40	2,202,106.17	31,925,531.37
01/12	61,615.40	373	112,028.00	11,202.80	100,825.20	448,905.60	2,302,931.37	32,026,356.57
01/13	186,058.95	1128	338,289.00	33,828.90	304,460.10	753,365.70	2,607,391.47	32,330,816.67
01/14	117,283.10	711	213,242.00	21,324.20	191,917.80	945,283.50	2,799,309.27	32,522,734.47
01/15	227,932.65	1381	414,423.00	41,442.30	372,980.70	1,318,264.20	3,172,289.97	32,895,715.17
	805,605.90	4882	1,464,738.00	146,473.80	1,318,264.20			
01/19	166,826.55	1011	303,321.00	30,332.10	272,988.90	272,988.90	3,445,278.87	33,168,704.07
01/20	156,256.65	947	284,103.00	28,410.30	255,692.70	528,681.60	3,700,971.57	33,424,396.77
01/21	59,484.15	361	108,153.00	10,815.30	97,337.70	626,019.30	3,798,309.27	33,521,734.47
01/22	152,802.10	926	277,822.00	27,782.20	250,039.80	876,059.10	4,048,349.07	33,771,774.27
	535,369.45	3245	973,399.00	97,339.90	876,059.10			

Date	Net Orders	Packs	Gross Sales	Free Tickets	Net Sales	To-Date		
						Week	Month	Year
01/25	132,004.40	800	240,008.00	24,000.80	216,007.20	216,007.20	4,264,356.27	33,987,781.47
01/26	156,989.80	951	285,436.00	28,543.60	256,892.40	472,899.60	4,521,248.67	34,244,673.87
01/27	180,299.90	1093	327,818.00	32,781.80	295,036.20	767,935.80	4,816,284.87	34,539,710.07
01/28	139,552.05	846	253,731.00	25,373.10	228,357.90	996,293.70	5,044,642.77	34,768,067.97
01/29	187,101.20	1134	340,184.00	34,018.40	306,165.60	1,302,459.30	5,350,808.37	35,074,233.57
	795,947.35	4824	1,447,177.00	144,717.70	1,302,459.30			
02/01	148,830.00	902	270,600.00	27,060.00	243,540.00	243,540.00	243,540.00	35,317,773.57
02/02	0.00	0	0.00	0.00	0.00	243,540.00	243,540.00	35,317,773.57
02/03	0.00	0	0.00	0.00	0.00	243,540.00	243,540.00	35,317,773.57
02/04	0.00	0	0.00	0.00	0.00	243,540.00	243,540.00	35,317,773.57
02/05	0.00	0	0.00	0.00	0.00	243,540.00	243,540.00	35,317,773.57
	148,830.00	- 902	270,600.00	27,060.00	243,540.00			

Kansas Lottery
Daily Instant Ticket Orders
For the Period: November 12, 1987 - February 1, 1988

Date	Gross		Orders	Returns	Net Orders	To-Date		
	Normal	Special	Walkin			Week	Month	Year
11/12/87	5,214,330.00	0.00	552,585.00	79,695.00	5,687,220.00	5,687,220.00	5,687,220.00	5,687,220.00
11/13	1,312,740.00	0.00	0.00	54,945.00	1,257,795.00	6,945,015.00	6,945,015.00	6,945,015.00
11/15	608,025.00	0.00	247,665.00	14,850.00	840,840.00	7,785,855.00	7,785,855.00	7,785,855.00
	7,135,095.00	0.00	800,250.00	149,490.00	7,785,855.00			
11/16	441,210.00	17,160.00	320,925.00	33,997.15	745,297.85	745,297.85	8,531,152.85	8,531,152.85
11/17	300,300.00	29,205.00	176,055.00	8,250.00	497,310.00	1,242,607.85	9,028,462.85	9,028,462.85
11/18	390,885.00	33,000.00	140,910.00	17,817.80	546,977.20	1,789,585.05	9,575,440.05	9,575,440.05
11/19	312,015.00	91,410.00	153,945.00	12,849.65	544,520.35	2,334,105.40	10,119,960.40	10,119,960.40
11/20	458,700.00	44,550.00	211,200.00	38,555.55	675,894.45	3,009,999.85	10,795,854.85	10,795,854.85
	1,903,110.00	215,325.00	1,003,035.00	111,470.15	3,009,999.85			
11/23	210,870.00	95,865.00	159,060.00	39,655.00	426,140.00	426,140.00	11,221,994.85	11,221,994.85
11/24	143,715.00	66,825.00	123,915.00	48,182.20	286,272.80	712,412.80	11,508,267.65	11,508,267.65
11/25	267,300.00	10,560.00	120,780.00	34,485.00	364,155.00	1,076,567.80	11,872,422.65	11,872,422.65
	621,885.00	173,250.00	403,755.00	122,322.20	1,076,567.80			
11/30	125,895.00	48,840.00	115,995.00	38,125.45	252,604.55	252,604.55	12,125,027.20	12,125,027.20
12/01	103,455.00	29,205.00	77,220.00	11,055.00	198,825.00	451,429.55	198,825.00	12,323,852.20
12/02	171,930.00	19,140.00	46,860.00	25,246.10	212,683.90	664,113.45	411,508.90	12,536,536.10
12/03	117,810.00	16,995.00	44,385.00	14,355.00	164,835.00	828,948.45	576,343.90	12,701,371.10
12/04	172,755.00	6,270.00	67,980.00	14,190.00	232,815.00	1,061,763.45	809,158.90	12,934,186.10
	691,845.00	120,450.00	352,440.00	102,971.55	1,061,763.45			
12/07	55,925.00	28,710.00	46,860.00	54,778.90	76,716.10	76,716.10	885,875.00	13,010,902.20
12/08	108,075.00	23,925.00	28,215.00	11,552.20	148,662.80	225,378.90	1,034,537.80	13,159,565.00
12/09	119,130.00	7,095.00	41,580.00	16,500.00	151,305.00	376,683.90	1,185,842.80	13,310,870.00
12/10	1,155.00	0.00	28,050.00	4,455.00	24,750.00	401,433.90	1,210,592.80	13,335,620.00
12/11	187,935.00	30,525.00	41,085.00	7,759.95	251,785.05	653,218.95	1,462,377.85	13,587,405.05
	472,220.00	90,255.00	185,790.00	95,046.05	653,218.95			

Date	Gross Orders			Returns	Net Orders	To-Date		
	Normal	Special	Walkin			Week	Month	Year
12/14	59,235.00	31,185.00	27,225.00	4,125.00	113,520.00	113,520.00	1,575,897.85	13,700,925.05
12/15	110,550.00	153,285.00	12,870.00	4,455.00	272,250.00	385,770.00	1,848,147.85	13,973,175.05
12/16	85,305.00	9,900.00	18,975.00	4,290.00	109,890.00	495,660.00	1,958,037.85	14,083,065.05
12/17	284,460.00	838,200.00	42,570.00	20,700.90	1,144,529.10	1,640,189.10	3,102,566.95	15,227,594.15
12/18	695,475.00	366,960.00	47,025.00	16,501.10	1,092,958.90	2,733,148.00	4,195,525.85	16,320,553.05
	1,235,025.00	1,399,530.00	148,665.00	50,072.00	2,733,148.00			
12/21	425,040.00	751,905.00	45,375.00	39,886.55	1,182,433.45	1,182,433.45	5,377,959.30	17,502,986.50
12/22	59,895.00	215,160.00	29,040.00	75,404.45	228,690.55	1,411,124.00	5,606,649.85	17,731,677.05
12/23	32,175.00	48,675.00	59,235.00	37,289.45	102,795.55	1,513,919.55	5,709,445.40	17,834,472.60
	517,110.00	1,015,740.00	133,650.00	152,580.45	1,513,919.55			
12/28	3,465.00	13,695.00	69,630.00	35,145.00	51,645.00	51,645.00	5,761,090.40	17,886,117.60
12/29	3,960.00	8,745.00	112,695.00	53,770.75	71,629.25	123,274.25	5,832,719.65	17,957,746.85
12/30	2,640.00	10,725.00	51,975.00	46,784.00	18,556.00	141,830.25	5,851,275.65	17,976,302.85
12/31	4,125.00	144,540.00	76,065.00	36,717.45	188,012.55	329,842.80	6,039,288.20	18,164,315.40
	14,190.00	177,705.00	310,365.00	172,417.20	329,842.80			
01/04/88	180,510.00	106,260.00	213,345.00	64,571.10	435,543.90	435,543.90	435,543.90	18,599,859.30
01/05	181,170.00	54,780.00	101,475.00	132,016.50	205,408.50	640,952.40	640,952.40	18,805,267.80
01/06	248,655.00	38,280.00	47,190.00	94,480.65	239,644.35	880,596.75	880,596.75	19,044,912.15
01/07	172,920.00	13,365.00	33,990.00	112,708.75	107,566.25	988,163.00	988,163.00	19,152,478.40
01/08	244,730.00	20,790.00	52,470.00	173,137.25	144,852.75	1,133,015.75	1,133,015.75	19,297,331.15
	1,027,985.00	233,475.00	448,470.00	576,914.25	1,133,015.75			
01/11	258,885.00	22,275.00	51,975.00	120,419.20	212,715.80	212,715.80	1,345,731.55	19,510,046.95
01/12	141,240.00	12,375.00	33,495.00	125,494.60	61,615.40	274,331.20	1,407,346.95	19,571,662.35
01/13	203,445.00	25,410.00	26,235.00	69,031.05	186,058.95	460,390.15	1,593,405.90	19,757,721.30
01/14	127,050.00	29,205.00	12,540.00	51,511.90	117,283.10	577,673.25	1,710,689.00	19,875,004.40
01/15	202,125.00	14,355.00	37,950.00	26,497.35	227,932.65	805,605.90	1,938,621.65	20,102,937.05
	932,745.00	103,620.00	162,195.00	392,954.10	805,605.90			
01/19	114,675.00	48,345.00	47,190.00	43,383.45	166,826.55	166,826.55	2,105,448.20	20,269,763.60
01/20	141,900.00	21,780.00	28,050.00	35,473.35	156,256.65	323,083.20	2,261,704.85	20,426,020.25
01/21	81,345.00	22,275.00	22,275.00	66,410.85	59,484.15	382,567.35	2,321,189.00	20,485,504.40
01/22	159,225.00	38,940.00	34,650.00	80,012.90	152,802.10	535,369.45	2,473,991.10	20,638,306.50
	497,145.00	131,340.00	132,165.00	225,280.55	535,369.45			

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Date	Gross Orders			Returns	Net Orders	To-Date		
	Normal	Special	Walkin			Week	Month	Year
01/25	115,335.00	46,035.00	23,430.00	52,795.60	132,004.40	132,004.40	2,605,995.50	20,770,310.90
01/26	86,625.00	54,780.00	22,275.00	6,690.20	156,989.80	288,994.20	2,762,985.30	20,927,300.70
01/27	121,440.00	45,870.00	14,355.00	1,365.10	180,299.90	469,294.10	2,943,285.20	21,107,600.60
01/28	70,125.00	38,940.00	31,020.00	532.95	139,552.05	608,846.15	3,082,837.25	21,247,152.65
01/29	107,250.00	67,320.00	14,685.00	2,153.80	187,101.20	795,947.35	3,269,938.45	21,434,253.85
	500,775.00	252,945.00	105,765.00	63,537.65	795,947.35			
02/01	69,795.00	62,370.00	20,295.00	3,630.00	148,830.00	148,830.00	148,830.00	21,583,083.85
02/02	0.00	0.00	0.00	0.00	0.00	148,830.00	148,830.00	21,583,083.85
02/03	0.00	0.00	0.00	0.00	0.00	148,830.00	148,830.00	21,583,083.85
02/04	0.00	0.00	0.00	0.00	0.00	148,830.00	148,830.00	21,583,083.85
02/05	0.00	0.00	0.00	0.00	0.00	148,830.00	148,830.00	21,583,083.85
	69,795.00	62,370.00	20,295.00	3,630.00	148,830.00			

Kansas Lottery
Budget vs Ticket Orders vs Validations Statement
July 1, 1987 - February 1, 1988

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	Budget	Pct.	Retail Sales from Ticket Orders	Pct.	Retail Sales from Validations	Pct.
Revenue and Other Income Items						
Operating Revenue						
Instant Game (Net)	\$53,840,000.00	84.69%	\$35,317,773.57	97.22%	\$29,339,820.00	92.11%
On-Line Game	7,392,000.00	11.63%	0.00	0.00%	0.00	0.00%
Total Operating Revenue	\$61,232,000.00	96.32%	\$35,317,773.57	97.22%	\$29,339,820.00	92.11%
Less: Reserve for Ticket Returns	0.00	0.00%	1,500,000.00	4.13%	0.00	0.00%
Net Operating Revenue	\$61,232,000.00	96.32%	\$33,817,773.57	93.09%	\$29,339,820.00	92.11%
Other Income Items						
FY 1987 Carryforward	\$7,447.00	0.01%	\$7,447.00	0.02%	\$7,447.00	0.02%
Advance from State General Fund	2,100,000.00	3.30%	2,100,000.00	5.78%	2,100,000.00	6.59%
Retailer Application Fees	230,000.00	0.36%	404,311.80	1.11%	404,311.80	1.27%
Miscellaneous	1,000.00	0.00%	0.00	0.00%	0.00	0.00%
Total Other Income	\$2,338,447.00	3.68%	\$2,511,758.80	6.91%	\$2,511,758.80	7.89%
Total Revenues	\$63,570,447.00	100.00%	\$36,329,532.37	100.00%	\$31,851,578.80	100.00%
Cost of Sales						
Operating Funds						
Advertising (Instant)	\$4,307,200.00	6.78%	\$1,502,147.53	4.13%	\$1,502,147.53	4.72%
Advertising (On-Line)	96,096.00	0.15%	0.00	0.00%	0.00	0.00%
Instant Tickets	2,153,600.00	3.39%	927,240.40	2.55%	927,240.40	2.91%
On-Line Lease Equipment	147,840.00	0.23%	0.00	0.00%	0.00	0.00%
Vendor Commission	938,784.00	1.48%	0.00	0.00%	0.00	0.00%
Prize Funds						
Instant Game	7,537,600.00	11.86%	2,429,718.00	6.69%	2,429,718.00	7.63%
On-Line Game	3,326,400.00	5.23%	0.00	0.00%	0.00	0.00%
Nonrevenue Items						
Retailer Paid Prizes (GLEPS)	18,305,600.00	28.80%	11,272,591.19	31.03%	9,779,940.00	30.70%
Retailer Commission (Instant)	3,230,400.00	5.08%	1,878,765.20	5.17%	1,629,990.00	5.12%
Retailer Commission (On-Line)	369,600.00	0.58%	0.00	0.00%	0.00	0.00%
Total Cost of Sales	\$40,413,120.00	63.57%	\$18,010,462.32	49.58%	\$16,269,035.93	51.08%
Gross Margin	\$23,157,327.00	36.43%	\$18,319,070.05	50.42%	\$15,582,542.87	48.92%

	Budget	Pct.	Retail Sales from Ticket Orders	Pct.	Retail Sales from Vaildations	Pct.
Administrative Costs	\$8,911,573.00	14.02%	\$2,464,306.15	6.78%	\$2,464,306.15	7.74%
Gross Income	\$14,245,754.00	22.41%	\$15,854,763.90	43.64%	\$13,118,236.72	41.19%
Less:						
Prize Fund Liability	0.00	0.00%	1,745,366.23	4.80%	1,464,616.73	4.60%
Administrative Encumbrances	0.00	0.00%	976,425.00	2.69%	976,425.00	3.07%
Transfers to Gaming Fund	8,500,000.00	13.37%	4,635,000.00	12.76%	4,635,000.00	14.55%
Repayment of Advance from State	3,024,517.00	4.76%	3,024,517.00	8.33%	3,024,517.00	9.50%
Net Income	\$2,721,237.00	4.28%	\$5,473,455.67	15.07%	\$3,017,677.99	9.47%

PRIZE FUND TRANSFERS

Date	Voucher	Transfer	Withdrawal	Balance in Prize Fund	Grand Total Transferred
11/16/87	3001	\$50,000.00	\$34,550.00	\$15,450.00	\$50,000.00
11/17/87	3002	\$35,110.00	\$35,110.00	\$15,450.00	\$85,110.00
11/18/87	3003	\$98,500.00	\$98,500.00	\$15,450.00	\$183,610.00
11/19/87	3004	\$38,150.00	\$38,150.00	\$15,450.00	\$221,760.00
11/20/87	3005	\$147,450.00	\$147,450.00	\$15,450.00	\$369,210.00
11/23/87	3006	\$62,650.00	\$62,650.00	\$15,450.00	\$431,860.00
11/24/87	3007	\$64,700.00	\$64,700.00	\$15,450.00	\$496,560.00
11/25/87	3008	\$18,100.00	\$18,100.00	\$15,450.00	\$514,660.00
11/30/87	3009	\$41,050.00	\$41,050.00	\$15,450.00	\$555,710.00
12/01/87	3010	\$65,900.00	\$65,900.00	\$15,450.00	\$621,610.00
12/02/87	3011	\$31,260.00	\$31,260.00	\$15,450.00	\$652,870.00
12/03/87	3012	\$53,860.00	\$53,860.00	\$15,450.00	\$706,730.00
12/04/87	3013	\$108,250.00	\$108,250.00	\$15,450.00	\$814,980.00
12/07/87	3014	\$62,780.00	\$62,780.00	\$15,450.00	\$877,760.00
12/08/87	3015	\$44,660.00	\$44,660.00	\$15,450.00	\$922,420.00
12/09/87	3016	\$57,010.00	\$72,010.00	\$450.00	\$979,430.00
12/10/87	3017	\$34,700.00	\$34,700.00	\$450.00	\$1,014,130.00
12/11/87	3018	\$21,010.00	\$21,010.00	\$450.00	\$1,035,140.00
12/14/87	3019	\$30,190.00	\$30,190.00	\$450.00	\$1,065,330.00
12/15/87	3020	\$3,440.00	\$3,440.00	\$450.00	\$1,068,770.00
12/16/87	3021	\$39,260.00	\$39,260.00	\$450.00	\$1,107,580.00
12/17/87	3022	\$51,480.00	\$51,480.00	\$450.00	\$1,158,610.00
12/18/87	3023	\$33,730.00	\$33,730.00	\$450.00	\$1,191,890.00
12/21/87	3024	\$2,150.00	\$2,150.00	\$450.00	\$1,193,590.00
12/22/87	3025	\$20,990.00	\$20,990.00	\$450.00	\$1,214,130.00
12/23/87	3026	\$36,450.00	\$36,450.00	\$450.00	\$1,250,130.00
12/28/87	3027	\$36,420.00	\$36,420.00	\$450.00	\$1,286,100.00
12/29/87	3028	\$45,510.00	\$45,510.00	\$450.00	\$1,331,160.00
12/30/87	3029	\$81,180.00	\$81,180.00	\$450.00	\$1,411,890.00
12/31/87	3030	\$13,070.00	\$13,070.00	\$450.00	\$1,424,510.00
01/04/88	3031	\$22,400.00	\$22,400.00	\$450.00	\$1,446,460.00
01/05/88	3032	\$13,050.00	\$13,050.00	\$450.00	\$1,459,060.00
01/06/88	3033	\$48,820.00	\$48,820.00	\$450.00	\$1,507,430.00
01/07/88	3034	\$76,900.00	\$76,900.00	\$450.00	\$1,583,880.00
01/08/88	3035	\$213,654.00	\$213,654.32	\$449.68	\$1,797,084.64
01/11/88	3036	\$33,500.32	\$33,500.00	\$450.00	\$1,830,134.64
01/12/88	3037	\$62,110.00	\$62,110.96	\$449.04	\$1,891,796.56
01/13/88	3038	\$26,971.68	\$26,970.72	\$450.00	\$1,918,317.28
01/14/88	3039	\$33,410.00	\$33,410.00	\$450.00	\$1,951,277.28
01/15/88	3040	\$17,979.00	\$17,979.00	\$450.00	\$1,968,806.28
01/19/88	3041	\$21,590.00	\$21,590.00	\$450.00	\$1,989,946.28
01/20/88	3044	\$151,650.48	\$151,650.48	\$450.00	\$2,141,146.76
01/21/88	state	\$9,999.00	\$9,999.00	\$450.00	\$2,150,695.76
01/21/88	federal	\$49,995.00	\$49,995.00	\$450.00	\$2,200,240.76
01/21/88	imprest	\$3,000.00	\$2,920.00	\$530.00	\$2,202,630.76
01/21/88	3045	\$30,620.00	\$30,620.00	\$530.00	\$2,232,720.76
01/22/88	imprest	\$1,407.00	\$1,487.00	\$450.00	\$2,233,757.76
01/22/88	3946	\$51,460.00	\$51,460.00	\$450.00	\$2,284,767.76
01/25/88	3047	\$7,370.00	\$7,370.00	\$450.00	\$2,291,687.76
01/26/88	3048	\$29,060.00	\$29,060.00	\$450.00	\$2,320,297.76
01/27/88	3049	\$52,970.24	\$52,970.24	\$450.00	\$2,372,818.00
01/28/88	3050	\$38,250.00	\$38,250.00	\$450.00	\$2,410,618.00
01/29/88	3051	\$19,550.00	\$19,550.00	\$450.00	\$2,429,718.00

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FUND 2212 CASH BALANCE WORKSHEET
for the MONTH of JANUARY 1988

	MONDAY 4	TUESDAY 5	WEDNESDAY 6	THURSDAY 7	FRIDAY 8	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
BAL FORWARD	\$8,575,709.55	\$8,454,281.30	\$8,262,351.53	\$8,212,771.53	\$11,714,485.63		\$8,575,709.55
RECEIPTS		\$20,400.00				\$20,400.00	\$20,400.00
EFT				\$3,631,602.40		\$3,631,602.40	\$3,631,602.40
EFT RECOVERY		\$990.00				\$990.00	\$990.00
EFT REJECT		\$4,800.00	\$660.00	\$10,075.00	\$1,930.00	\$17,465.00	\$17,465.00
EXPENSES	\$99,028.25	\$195,469.77	\$100.00	\$42,913.30	\$84,893.76	\$422,405.08	\$422,405.08
TRANSFER	\$22,400.00	\$13,050.00	\$48,820.00	\$76,900.00	\$213,243.76	\$374,413.76	\$374,413.76
END BALANCE	\$8,454,281.30	\$8,262,351.53	\$8,212,771.53	\$11,714,485.63	\$11,414,418.11		\$11,414,418.11

	MONDAY 11	TUESDAY 12	WEDNESDAY 13	THURSDAY 14	FRIDAY 15	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
BAL FORWARD	\$11,414,418.11	\$11,380,867.77	\$11,326,079.10	\$11,188,956.99	\$11,316,105.03		\$8,575,709.55
RECEIPTS		\$15,450.00	\$1,289.00		\$3,400.00	\$20,139.00	\$40,539.00
EFT				\$182,036.10		\$182,036.10	\$3,813,638.50
EFT RECOVERY					\$2,640.00	\$2,640.00	\$3,630.00
EFT REJECT		\$8,128.67	\$90,664.80	\$10,370.00	\$2,755.00	\$111,918.47	\$129,383.47
EXPENSES	\$50.02		\$20,784.53	\$11,108.06	\$401,348.94	\$433,291.55	\$855,696.63
TRANSFER	\$33,500.32	\$62,110.00	\$26,961.78	\$33,410.00	\$17,979.00	\$173,961.10	\$548,374.86
END BALANCE	\$11,380,867.77	\$11,326,079.10	\$11,188,956.99	\$11,316,105.03	\$10,900,062.09		\$10,900,062.09

	MONDAY 18	TUESDAY 19	WEDNESDAY 20	THURSDAY 21	FRIDAY 22	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
BAL FORWARD	\$10,900,062.09	\$10,900,062.09	\$10,838,595.18	\$10,688,067.21	\$11,459,391.81		\$8,575,709.55
RECEIPTS						\$0.00	\$40,539.00
EFT				\$879,060.10		\$879,060.10	\$4,692,698.60
EFT RECOVERY					\$66,917.65	\$66,917.65	\$70,547.65
EFT REJECT			\$1,155.00	\$2,211.30		\$3,366.30	\$132,749.77
EXPENSES		\$39,876.91	(\$2,277.51)	\$11,910.20	\$33,671.88	\$83,181.48	\$938,878.11
TRANSFER		\$21,590.00	\$151,650.48	\$93,614.00	\$52,867.00	\$319,721.48	\$868,096.34
END BALANCE	\$10,900,062.09	\$10,838,595.18	\$10,688,067.21	\$11,459,391.81	\$11,439,770.58		\$11,439,770.58

	MONDAY 25	TUESDAY 26	WEDNESDAY 27	THURSDAY 28	FRIDAY 29	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
BAL FORWARD	\$11,439,770.58	\$11,426,757.78	\$11,385,154.94	\$11,317,186.71	\$11,317,186.71		\$8,575,709.55
RECEIPTS		\$2,225.00				\$2,225.00	\$42,764.00
EFT						\$0.00	\$4,692,698.60
EFT RECOVERY						\$0.00	\$70,547.65
EFT REJECT	\$495.00		\$8,949.00			\$9,444.00	\$142,193.77
EXPENSES	\$5,147.80	\$14,767.84	\$6,048.99			\$25,964.63	\$964,842.74
TRANSFER	\$7,370.00	\$29,060.00	\$52,970.24			\$89,400.24	\$957,496.58
END BALANCE	\$11,426,757.78	\$11,385,154.94	\$11,317,186.71	\$11,317,186.71	\$11,317,186.71		\$11,317,186.71

FUND 2212 CASH BALANCE HO RKSHEET
for the MONTH of DECEMBER 1987

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	WEEKS GRAND TOTAL	MONTHS GRAND TOTAL
		1	2	3	4		
BAL FORWARD		\$7,173,238.97	\$6,700,629.79	\$6,671,679.79	\$9,338,334.79	\$0.00	\$7,173,238.97
RECEIPTS				\$2,721,340.00		\$2,721,340.00	\$2,721,340.00
EFT			\$2,310.00		\$64,515.00	\$66,825.00	\$66,825.00
EFT RECOVERY				\$825.00	\$1,320.00	\$2,145.00	\$2,145.00
EFT REJECT					\$797,398.95	\$1,204,108.13	\$1,204,108.13
EXPENSES		\$406,709.18		\$53,860.00	\$108,250.00	\$259,270.00	\$259,270.00
TRANSFER		\$65,900.00	\$31,260.00				
END BALANCE	\$7,173,238.97	\$6,700,629.79	\$6,671,679.79	\$9,338,334.79	\$8,495,880.84		\$8,495,880.84

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
	7	8	9	10	11		
BAL FORWARD	\$8,495,880.84	\$8,392,831.66	\$8,033,551.89	\$7,752,011.56	\$9,812,666.58	\$14,964.67	\$7,173,238.97
RECEIPTS		\$10,600.00	\$2,939.67	\$2,243,207.60	\$1,425.00	\$2,243,207.60	\$4,964,547.60
EFT			\$5,940.00		\$13,710.00	\$25,086.50	\$91,911.50
EFT RECOVERY	\$5,436.50		\$58,410.00	\$1,930.00		\$65,290.00	\$67,435.00
EFT REJECT	\$4,950.00		\$175,000.00	\$145,922.58	\$47,443.09	\$734,341.12	\$1,938,449.25
EXPENSES	\$40,755.68	\$325,219.77	\$57,010.00	\$34,700.00	\$21,010.00	\$220,160.00	\$479,430.00
TRANSFER	\$62,780.00	\$44,660.00	\$7,752,011.56	\$9,812,666.58	\$9,759,348.49		\$9,759,348.49
END BALANCE	\$8,392,831.66	\$8,033,551.89	\$7,752,011.56	\$9,812,666.58	\$9,759,348.49		

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
	14	15	16	17	18		
BAL FORWARD	\$9,759,348.49	\$9,727,406.17	\$9,713,550.33	\$9,654,770.33	\$10,209,581.14	\$1,475.00	\$7,173,238.97
RECEIPTS				\$638,398.45	\$1,475.00	\$638,398.45	\$5,602,946.05
EFT			\$3,960.00			\$5,890.00	\$97,801.50
EFT RECOVERY		\$1,930.00	\$23,480.00	\$6,930.00	\$330.00	\$39,485.00	\$106,920.00
EFT REJECT		\$8,745.00	\$25,177.64	\$31,589.93		\$62,120.73	\$2,000,569.98
EXPENSES	\$1,752.32	\$3,600.84	\$39,260.00	\$51,480.00	\$33,730.00	\$158,100.00	\$637,530.00
TRANSFER	\$30,190.00	\$3,440.00	\$10,209,581.14	\$10,145,406.21			\$10,145,406.21
END BALANCE	\$9,727,406.17	\$9,713,550.33	\$9,654,770.33	\$10,209,581.14	\$10,145,406.21		

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
	21	22	23	24	XMAS		
BAL FORWARD	\$10,145,406.21	\$10,090,917.00	\$10,044,233.58	\$10,640,259.11	\$10,640,259.11	\$73,200.00	\$7,173,238.97
RECEIPTS			\$73,200.00			\$862,328.35	\$6,465,274.40
EFT			\$862,328.35			\$8,068.00	\$105,869.50
EFT RECOVERY	\$4,213.00	\$3,855.00				\$13,275.00	\$120,195.00
EFT REJECT	\$165.00		\$13,110.00			\$375,878.45	\$2,376,448.43
EXPENSES	\$56,387.21	\$29,548.42	\$289,942.82	\$36,450.00		\$59,590.00	\$697,120.00
TRANSFER	\$2,150.00	\$20,990.00	\$10,640,259.11	\$10,640,259.11	\$10,640,259.11		\$10,640,259.11
END BALANCE	\$10,090,917.00	\$10,044,233.58	\$10,640,259.11	\$10,640,259.11	\$10,640,259.11		

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	THIS WEEKS TOTALS	MONTHLY GRAND TOTALS
	28	29	30	31			
BAL FORWARD	\$10,640,259.11	\$10,572,653.91	\$10,533,548.91	\$7,951,163.91	\$8,575,709.55	\$7,050.00	\$7,173,238.97
RECEIPTS	\$1,850.00	\$5,200.00		\$682,014.50		\$682,014.50	\$7,147,288.90
EFT						\$1,485.00	\$107,354.50
EFT RECOVERY		\$1,485.00				\$280.00	\$120,475.00
EFT REJECT		\$280.00				\$2,578,589.06	\$4,955,037.49
EXPENSES	\$33,035.20		\$2,501,155.00	\$44,398.86		\$176,230.00	\$873,350.00
TRANSFER	\$36,420.00	\$45,510.00	\$81,230.00	\$13,070.00			\$8,575,709.55
END BALANCE	\$10,572,653.91	\$10,533,548.91	\$7,951,163.91	\$8,575,709.55	\$8,575,709.55		