

Approved 2-24-87
Date

MINUTES OF THE SENATE COMMITTEE ON ECONOMIC DEVELOPMENT

The meeting was called to order by Senator Wint Winter, Jr at
Chairperson

12:45 a.m./p.m. on February 18, 1987 in room 123-S of the Capitol.

All members were present except:

Committee staff present:

Arden Ensley, Revisor of Statutes
Lynne Holt, Legislative Research Department
Tom Severn, Legislative Research Department
Ramon Powers, Legislative Research Department
Mary Allen, Secretary to the Committee

Conferees appearing before the committee:

James C. 'Pat' Thompson, Jr., Kansas Fund Management Group, Inc.
Ray Dillon, Kansas Fund Management Group, Inc.
Mark Burghart, Department of Revenue
David Barclay, Department of Commerce

The meeting was called to order at 12:45 p.m. by the Chairman, Senator Wint Winter, Jr..

Senator Burke moved that the minutes of the February 9, 1987, February 11, 1987, and February 12, 1987, meetings of the Committee be approved. Senator D. Kerr seconded the motion. The motion carried.

Senate Bill 67 - An Act amending the Kansas venture capital company act; authorizing the acquisition of income tax credits by taxpayers through transfers from investors exempt from income taxation.

Chairman Winter called on Senator David Kerr to give the Committee an explanation of SB 67. Senator Kerr said that SB 67 deals with the tax credits which were passed last year for taxpayers investing in Kansas venture capital companies. The purpose of the bill is to make those tax credits available to more parties, especially a group of parties who probably have some of the largest pools of investable funds in the state. He called the attention of the Committee to lines 31 and 32 of the bill and said that this wording essentially says that the tax credits are transferrable. He noted that the goal of the bill is to make it possible to expand the number of possible investors in venture capital companies. He observed that the two key groups who might make use of this are (1.) Non tax entities in Kansas such as pension funds; and (2.) Out of state entities.

The Chairman introduced James C. 'Pat' Thompson, Kansas Fund Management Group, Inc., to speak to the Committee on SB 67. Mr. Thompson said that the group which he represents feels that it is very important that SB 67 becomes law for a tax exempt pool of money has been identified as one of the single most important sources of funding for venture capital funds. He pointed out that one of the most important factors for economic development is the return or reflow of capital back into the State of Kansas. Mr. Thompson gave the Committee a handout which showed the total dollar amount of managed funds in Kansas, less KPERS, as \$1,359,000,000.00, and the total dollar amount of managed funds in Kansas City, Missouri, as \$4,295,622,000.00. (Attachment I) He said that these figures give a good idea of the magnitude of the invested dollars in pension and profit sharing plans in Kansas and Kansas City. He stated that the source of these figures is the "Directory of Pension Funds and Their Investment Managers" - 1986 Edition. (Attachment II)

Mr. Thompson noted that Kansas has a relatively aging population and that plus pension profit sharing plans have created a situation where we have institutionalized a large portion of our capital funds. He said that the provisions of SB 67 represent a very good first step to create incentives for a return flow of capital to Kansas. He pointed out that the single most important part of the economic redevelopment process is the investment of capital.

CONTINUATION SHEET

MINUTES OF THE SENATE COMMITTEE ON ECONOMIC DEVELOPMENT

room 123-S, Statehouse, at 12:45 ~~a.m.~~/p.m. on February 18, 1987.

A member of the Committee asked Mr. Thompson if he would have any problem with amending the law to provide that one hundred percent of the money in Kansas venture capital companies must be invested in Kansas. Mr. Thompson replied that he would have no problem with that but one must keep in mind that once in a while a problem exists with the state line such as, for example, a little company in Kansas City, Missouri, with ninety percent of its employees being residents of Johnson County. He stated that there has to be some leeway for investments in other states such a relocation types of investments. He also mentioned job retention for Kansas residents who work across the state line. The Chairman reminded the Committee that the issue of one hundred percent investment would be addressed in SB 70 and hearings for that bill will be held before the Committee tomorrow.

Chairman Winter introduced Ray Dillon, Kansas Fund Management Group, Inc.. Mr. Dillon said that pension funds and insurance companies are two industries which have been nationwide typically very good supporters of venture capital. He pointed out that neither one of these industries can use the tax credit as provided by present law so any help in that area, such as SB 67, would be appreciated.

The Chairman asked Mark Burghart, Department of Revenue, to speak to the Committee on SB 67. Mr. Burghart said that the Department of Revenue has no position on the merits of the bill itself. He stated that the Department's major concern deals with its ability to have a paper trail to track exactly who has the tax credit after a series of transfers. Mr. Burghart said that in terms of the ability to transfer the tax credit in SB 67 the Department would like only one transfer. Chairman Winter asked Mr. Burghart to submit proposed language to the Committee concerning the problem of limiting the number of transfers of tax credit in SB 67.

David Barclay, Department of Commerce, told the Committee that the Department of Commerce supports SB 67.

The meeting was adjourned by the Chairman at 1:30 p.m..

February 18, 1987

GUEST LIST

<u>NAME</u>	<u>REPRESENTING</u>
Harold A. Pitts	
Sturley Sicilian	
MARK A. BURGHART	I PPBR @ KU
Pat Thompson	DEPARTMENT OF REVENUE
Ray E. Dillon III	Kansas Capital Development Fund, L.P.
Don Barber	KPOL
JOHN M. HAULEY	Reimer & Kohler Assoc.
Lynn Van Oalst	KLSI
CHARLES BELT	DANIELSON ASSOCIATES

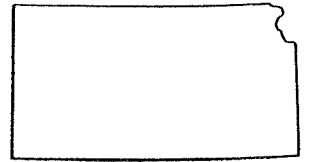
KANSAS FUNDS MANAGEMENT GROUP, INC.

Venture Capital Fund Manager
THE KANSAS CAPITAL DEVELOPMENT FUND

Box 1185 One Compound Drive
Hutchinson, Kansas 67504-1185
Area Code 316-663-1271

Ray E. Dillon III
James H. Galbreath, CFA
Michael J. Scanlan, PhD, CPA
Merle D. Starr
James C. 'Pat' Thompson, Jr.

February 16, 1987



Senator Dave Kerr
Kansas Senate
State Capital Building
Topeka, Kansas 66601

Dear Dave,

Enclosed is a list of pension and profit sharing funds and their managers from both Kansas and Kansas City, Missouri. This list is as of December 31, 1985.

Total Managed Funds in Kansas	\$ 3,573,031,000
Less KPERS	2,214,000,000

	1,359,000,000

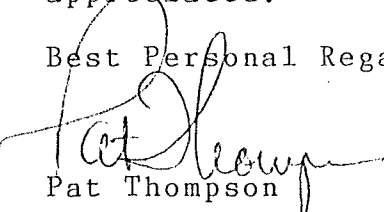
Source: "Directory of Pension Funds and Their Investment Managers," - 1986 Edition (12-31-1985 figures)
Publisher: Money Market Directories, Inc.
300 E. Market
Charlottesville, VA 22901

Total Managed Funds in Kansas City, MO 4,295,622,000

It is intriguing to go through the larger funds and see how many professional funds managers are involved. We can guess only a small portion of these funds ever come back to Kansas in direct investments, and yet these pools of money were formed as a direct result of profits earned for the most part in Kansas.

Your efforts to turn those capital outflows around are sincerely appreciated.

Best Personal Regards,


Pat Thompson

PT:kj
enclosure

*Senate Sec Drew
2-18-87
Attachment I*

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

IOWA

WASHINGTON

SEIFERT'S, INC.

(319) 653-5448
816 North Second Street
P.O. Box 68 52353
Subsidiary of Grafton Group Ltd.
Robert E. Vanderlinden, Executive Vice President & Treasurer

James F. Seifert, President
PROFIT SHARING PLAN \$1,079
1-83 \$100 49

In House Asset Management
Investment Advisers, Inc., Minneapolis
Trade through Dain Bosworth, Inc.

WATERLOO

ALLEN MEMORIAL HOSPITAL
(319) 235-3500

1825 Logan Avenue 50703
Loren Folske, Finance Director
Larry Pugh, President

NON BARGAINING RETIREMENT PLAN \$4,000
6-85 \$500 283
* Bankers Life Company, Des Moines

CONTROL-O-FAX CORP.

(319) 234-4651
3070 Airline Highway 50704
Vernon Halverson, Vice President-Finance

PROFIT SHARING PLAN \$3,429
3-85 \$169 239
* Peoples Bank and Trust Company, Waterloo

MID-AMERICA SAVINGS BANK

(319) 234-5523
999 Home Plaza 50701
Peg Brown, Treasurer

PENSION PLAN \$1,854
9-83 \$158 57
CUSTODIAN: Peoples Bank and Trust Company, Waterloo

THE NATIONAL BANK OF WATERLOO

(319) 291-5200
110 East Park Avenue 50703
William H. Burger, Senior Vice President & Trust Officer
Curtis Kyhl, Senior Vice President

PENSION PLAN \$3,100
12-84 \$450 147
70 In House Asset Management

JENS OLESEN & SONS CONSTRUCTION CO.

(319) 234-4456
P.O. Box 575 50704
Subsidiary of Service Construction Co.
Milo Christason, Treasurer
Roger P. Olesen, President

PROFIT SHARING PLAN \$1,231
3-85 \$19 40

PEOPLES BANK AND TRUST CO.

(319) 235-1414
419 West Fourth Street 50701
Richard Schmidt, Vice President

PROFIT SHARING PLAN \$1,695
12-84 \$106 37
In House Asset Management

ST. FRANCIS HOSPITAL

(319) 236-4111
34-21 West Ninth Street 50702
Wilks F. Fry, President

RETIREMENT INCOME PLAN \$2,651
6-85 7.5% \$430 534
71 Bankers Life Company, Des Moines

SHEPHERD LUMBER CO.

(319) 234-5781
326 West Seventeenth Street 50702
William Henry Eicher, President
Barbara Eicher, Vice President

PROFIT SHARING PLAN \$1,035
\$135 17
* Peoples Bank and Trust Company, Waterloo

IOWA

WATERLOO Cont'd

WARREN TRANSPORT, INC.

(319) 233-6113
210 Beck Street
P.O. Box 420 50704
Harold C. Andrews, Vice President
Robert J. Malinaro, President

PROFIT SHARING PLAN \$4,550
6-85 11.4% \$337 113
*79 Peoples Bank and Trust Company

WATERLOO POLICEMEN AND FIREMEN

RETIREMENT FUNDS
(319) 291-4339

715 Mulberry Street, City Hall 50703
Roger L. Shook, Police Chief
Larry P. Burger, City Clerk & Auditor
Gerald Olson, Fire Chief & Manager-Firemen Retirement Fund

FIREMENS' PENSION FUND \$11,400
6-85 \$1,000

82 Investment Advisers, Inc., Minneapolis
CUSTODIAN: Peoples Bank and Trust Company, Waterloo

ACTUARY: Consolidated Actuary Services, Des Moines
POLICEMENS' RETIREMENT FUND \$10,055
6-85 \$1,000 139

82 Investment Advisers, Inc., Minneapolis
CUSTODIAN: Peoples Bank and Trust Company, Waterloo

ACTUARY: Towers, Perrin, Forster & Crosby
CONSOLIDATED PORTFOLIO MIX
Bonds 100%

YOUNG PLUMBING & HEATING CO.

(319) 234-4411
400 West Park Avenue
P.O. Box 1077 50704
Arnold F. Becker, President
Richard C. Young, Vice President

RETIREMENT PLAN \$1,426
6-85 \$50 70
Bankers Life Company, Des Moines

ZEIDLERS, INC.

(319) 232-6881
1001 Hazell Street
P.O. Box 1320 50704
Bernard C. Simmons, President

NON BARGAINING RETIREMENT PLAN \$1,011
9-84 6.5% \$132 67
* Bankers Life Company, Des Moines

WEST DES MOINES

DELAHAN INC.

(515) 274-1561
911 4th Street 50265
Subsidiary of Colt Industries Inc.
Martin W. Gillespie, Treasurer
Joseph B. Ryan, Jr., President

HOURLY & SALARIED RETIREMENT PLAN \$4,322
6-84 6.5% \$550 462
Bankers Life Company, Des Moines

PROFIT SHARING PLAN \$1,488
6-84 \$171 160
Harwest Bank Des Moines, N.A., Des Moines

HY LINE INDIAN RIVER CO.

(515) 225-6030
2229 Westown Parkway
P.O. Box 65190 50265
Herman Amsherry, Secretary & Treasurer
Dennis Casey, President

RETIREMENT PLAN \$2,499
6-85 \$150 287
* Bankers Life Company, Des Moines

FREDERICK RISK MUTUAL INSURANCE COMPANY

(515) 225-5000
1111 Ashburn Road 50265
Hubert D. Norman, Secretary & Treasurer
Donald Paulsen, President

IOWA

WEST DES MOINES Cont'd

DEFINED BENEFIT RETIREMENT PLAN \$11,133
12-84 \$1,249 375
SAVINGS PLAN \$2,922
12-84 \$337

WEST DES MOINES STATE BANK

(515) 225-2300
1601 22nd Street
P.O. Box 65020 50265
David R. Milligan, Vice President & Trust Officer
Richard Hickman, Vice President

PROFIT SHARING PLAN \$1,111
6-84 \$188 57
In House Asset Management

WILTON

EASTERN IOWA LIGHT & POWER CO-OP.

(319) 732-2211
600 East Fifth Street 52778
Robert Heirigs, Treasurer
John Greenlee, Division Manager-Accounting

PENSION PLAN \$7,811
7-84 5.5% \$827 236
The Prudential Asset Management Co., Inc., Newark

KANSAS

ABILENE

DUCKWALL-ALCO STORES, INC.

(913) 263-3350
401 Cottage Avenue 67410
Gary Lowry, Vice President-Finance & Treasurer *ir eb*
A. E. Duckwall, Jr., Chairman of the Board
Steve Marsh, Controller

PROFIT SHARING TRUST \$19,611
1-85 \$1,090 1,266
*81 First National Bank of Topeka

78 Reimer & Koger Associates, Inc., Mission: Cash & Short-Term, Bonds, Equities

CONSOLIDATED PORTFOLIO MIX
Cash & Short-Term 15%
Bonds 35
Equities 50

ATCHISON

MIDWEST SOLVENTS CO., INC.

(913) 367-1480
1300 Main Street
P.O. Box 130 66002
Subsidiary of McCormick Distilling Co.
Robert G. Booe, Treasurer
Cloude L. Gray, Jr., Chairman of the Board

STOCK OWNERSHIP PLAN \$5,411
6-85 \$227 145

BALDWIN CITY

BAKER UNIVERSITY

(913) 594-6451
606 Eighth Street 66006
Dorothy Sutton, Treasurer
Dr. Ralph Tanner, President
ENDOWMENT FUND \$10,000
6-84 \$324
The Bank of Kansas City
70 Boatman's First National Bank of Kansas City
76 The First National Bank of Lawrence
In House Asset Management

*Senate Eco Devo
Attachment II 2-18-87*

I. AS

BALDWIN CITY Cont'd \$ Thous
 84 Patron's State Bank & Trust, Olathe
 85 United Missouri Bank of Kansas City, U.A.
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 11%
 Bonds 40
 Mortgages 2
 Equities 38
 Real Estate Equity 3
 Oil & Gas Investments 6
Also Participates in IIAA-CREF

BELOIT

SUNFLOWER MANUFACTURING COMPANY, INC.
 (913) 738-2261
 Highway 24
 P.O. Box 628 67420
 William C. Laas, President
 Gerald Klein, Vice President
PROFIT SHARING PLAN \$1,294
 6-83 \$205 103
 Guaranty State Bank & Trust Co.

CONCORDIA

CLOUD CERAMICS
 (913) 243-2232
 Route Three
 P.O. Box 369 66901
 Division of General Finance, Incorporated
 William F. Dannenberger, Vice President & Treasurer
 Richard A. Cook, President
 Marian D. Cook, Secretary
PROFIT SHARING PLAN \$3,366
 6-85 \$168 82
 82 United Missouri Investment Counsel Service, Kansas City

HAZARETH CONVENT AND ACADEMY CORP.
 (913) 243-2149
 Thirteenth & Washington Streets
 215 Court Street 66901
 Sr. Margaret Houston, Treasurer
 Sr. Mary Savoie, President
PENSION PLAN \$4,865
 6-85 8% \$402 1,025
 In House Asset Management
 CUSTODIAN: Aetna Life & Casualty Co., Hartford

DODGE CITY

BROCE CONSTRUCTION CO., INC.
 (316) 225-4149
 South Highway US 283
 P.O. Box 580 67801
 Raymond C. Broce, President & Treasurer
 Marvin D. Broce, Chairman of the Board
PROFIT SHARING PLAN OF OKLAHOMA \$5,690
 6-85 \$206 33
 In House Asset Management
PROFIT SHARING PLAN OF KANSAS \$3,756
 6-85 \$433 43
 In House Asset Management
NEW MEXICO STOCK BONUS PLAN & TRUST \$2,622
 6-85 \$130 81
 In House Asset Management

CHAFFIN, INC.
 (316) 227-8121 *Gary Chaffin, Clerk*
 310 West Trail 67801
 Fred Runquist, Controller
 Owen Chaffin, President
PROFIT SHARING PLAN \$6,586
 1-85 \$659 478
 Capital Guardian Trust Company, Los Angeles

FIDELITY STATE BANK & TRUST CO.
 (316) 227-8586
 510 Second Avenue
 P.O. Box 1120 67801
 Benjamin Zimmerman, III, President & Trust Officer
 Benjamin Zimmerman, Jr., Chairman of the Board

KANSAS

DODGE CITY Cont'd \$ Thous
PROFIT SHARING PLAN \$1,176
 6-84 \$30 43
 In House Asset Management

FIRST NATIONAL BANK AND TRUST COMPANY IN DODGE CITY
 (316) 227-8500
 619 Second Avenue
 P.O. Box 59 67801
 D. C. Fitch, Senior Vice President & Senior Trust Officer
 John V. Harding, Chairman of the Board
PROFIT SHARING PLAN \$1,296
 12-84 \$103 36
 In House Asset Management
 United Missouri Investment Counsel Service, Kansas City

EL DORADO

WALNUT VALLEY STATE BANK
 (316) 321-1250
 100 North Main
 P.O. Box 777 67042
 Stephen Funk, Vice President & Trust Officer
 Eugene S. Adams, President
BENEFIT PLAN \$1,813
 12-83 \$209 43
 In House Asset Management

EMPORIA

BLACKTOP CONSTRUCTION COMPANY, INC.
 (316) 342-2047
 302 Peyton 66801
 Philip J. Dumas, Treasurer
 Glen F. Gilpin, President
PROFIT SHARING PLAN \$1,823
 3-85 12% \$210 53
 In House Asset Management

DIDDE GRAPHIC SYSTEMS CORP.
 (316) 342-4740
 1200 Graphic Arts Street 66801
 James H. Hunsbuckle, Vice President-Finance
 Jimmy Dillman, Treasurer
RETIREMENT & EMPLOYEE STOCK OWNERSHIP PLAN \$8,199
 3-84 7.5% \$598 630
 81 Citizens National Bank, Stevens Point
 In House Asset Management
 78 The Travelers Insurance Co. and Its Affiliate The Travelers Investment Management Co., Hartford
 ACTUARY: Alexander and Alexander
 BENEFITS ADMINISTRATOR: Beverly Miller, Manager-Employee Benefits

FAIRWAY

HAAS, WILKERSON & WAHLBERG, INC.
 (913) 432-4400
 4300 Johnson Drive
 P.O. Box 10303 64111
 Howard Walter, Agency Manager
PROFIT SHARING PLAN \$1,423
 \$164 8

FORT SCOTT

MID-CONTINENTAL RESTORATION CO., INC.
 (316) 223-3700
 1102 West Sixth Street
 P.O. Box 429 66701
 James Halsey, President
 Gary Deloney, Secretary & Treasurer
EMPLOYEE STOCK OWNERSHIP PLAN \$1,400
 2-85 \$175 68
 Citizens National Bank, Fort Scott

KANSAS

FORT SCOTT Cont'd \$ Thous
HEWMAN YOUNG CLINIC
 (316) 223-3100
 710 West Eighth Street 66701
 Thomas Smith, Business Manager
PENSION & PROFIT SHARING TRUST \$2,035
 3-85 \$318 89
 82 Financial Advisory Service, Inc., Overland Park
 82 CUSTODIAN: Mid-America Bank, Kansas City

WARD KRAFT FORMS, INC.
 (316) 223-5500
 2401 Copper Street
 P.O. Box 938 66701
~~David Young, Vice-President-Finance~~
PROFIT SHARING PLAN \$2,350
 6-85 \$300 160
 In House Asset Management
 83 Merrill Lynch Asset Management, New York
 SEARCH CONSULTANT: DeMarrs Pension Consultants Severcies Inc., Missoula

WESTERN CASUALTY AND SURETY COMPANY
 (316) 223-1100
 14 East First Street 66701
 William A. Graves, Controller & Treasurer
 F. Cedric McCortley, President
PROFIT SHARING PLAN & TRUST \$38,942
 12-84 \$3,500 1,680
 American States Insurance Group, Indianapolis
 Boatmen's First National Bank of Kansas City

GARDEN CITY

BROOKOVER FEED YARDS, INC.
 (316) 276-6662
 P.O. Box 917 67846
 Mary Hopkins, Secretary & Treasurer
 Earl C. Brookover, President
PROFIT SHARING TRUST \$2,739
 8-83 \$189 49
 In House Asset Management

FIDELITY STATE BANK OF GARDEN CITY, KANSAS
 (316) 276-2314
 215 North Main Street
 P.O. Box F 67846
 Richard R. Eads, Senior Vice President & Senior Trust Officer
PROFIT SHARING PLAN & TRUST \$1,396
 6-83 \$117 43
 In House Asset Management

GREAT BEND

CENTRAL KANSAS MEDICAL CENTER
 (316) 792-2511
 3515 Broadway Street 67530
 Kenneth D. Williams, Vice President-Finance
 Sr. Philomena Hrencher, President
RETIREMENT PLAN \$1,810
 12-84 \$173 219
 In House Asset Management

THES CO., INC.
 (316) 792-1311
 3111 Tenth Street, Suite 102
 P.O. Box 49 67530
 James Graham, Vice President & Treasurer
 Phil Roth, Vice President & Controller
 John M. Thers, President
GROUP PENSION PLAN \$1,873
 7-85 7.5% \$160 250

83 Provident Investment Counsel, Pasadena
 Trade through E. F. Hutton & Company
 83 CUSTODIAN: E. F. Hutton Trust Co., Wilmington
PROFIT SHARING PLAN WITH (401) K PROVISIONS \$600
 4-85 240
 85 Trade through E. F. Hutton & Company
 CUSTODIAN: Chicago Title and Trust Company, Chicago
 CUSTODIAN: First Trust of Mid-America, Liberty

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

KANSAS

HALSTEAD \$ Thous

HERTZLER CLINIC
(316) 835-2241
Fourth & Chestnut 67056
John Polson, Administrator

PENSION PLAN & TRUST \$3,093
\$262 136

Equitable Life Assurance Society of the United States, Secaucus
CUSTODIAN: Capital Guardian Trust Company, Los Angeles

HAYS

MIDWEST ENERGY INC.
(913) 625-3437
111 East Eleventh Street
P.O. Box 898 67601
Jack Goodman, President & Plan Administrator

PENSION PLAN \$6,900
6-85 5% \$490 210

*81 First National Bank & Trust Co. of Great Bend

HESSTON

HESSTON CORP.
(316) 327-4000
420 West Lincoln Boulevard
P.O. Box 4000-67062
Melvin H. Voth, Vice President & Treasurer
Nelson Galle, Vice President-Administration
Richard Hrdlicka, Senior Vice President-General Counsel & Secretary

PROFIT SHARING PLAN \$15,609
12-84 \$1,076 1,319

82 Alliance Capital Management Corporation, San Francisco: Bonds, Equities
Callan Associates Inc., New York
Provident National Assurance Company, Chattanooga

83 CUSTODIAN: Boatmen's First National Bank of Kansas City
SEARCH CONSULTANT: Callan Associates, Chicago
SEARCH CONSULTANT: Callan Associates Inc., San Francisco

INCENTIVE SAVINGS & PROFIT SHARING PLAN-WOODS DIVISION \$11,760
12-84 \$1,542 535

84 Reimer & Koger Associates, Inc., Mission: Bonds, Equities

84 CUSTODIAN: Boatmen's First National Bank of Kansas City

THRIFT PLAN \$6,350
12-84 \$1,325 910

80 Phoenix Mutual Life Insurance Company, Hartford: In House Asset Management

82 Phoenix Mutual Life Insurance Company, Cleveland: Equities Pooled

83 CUSTODIAN: Boatmen's First National Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term Pooled	27%
Bonds	19
G.I.C.s	21
Equities	30
Real Estate Equity	3

BENEFITS ADMINISTRATOR: Eugene Diller, Manager-Risk & Benefit

HUMBOLDT

THE MONARCH CEMENT CO.
(316) 473-2225
66748
Lyndell G. Mosley, C.P.A., Assistant Secretary & Treasurer *lcb*

STAFF RETIREMENT PLAN \$4,715
12-84 8% \$165 116

84 Sanford C. Bernstein & Co., Inc., New York: Cash & Short-Term, Bonds, Bonds Pooled, Equities Pooled

84 CUSTODIAN: Boatmen's First National Bank of Kansas City

KANSAS

HUMBOLDT Cont'd \$ Thous

RETIREMENT PLAN FOR PRODUCTION EMPLOYEES OF THE HUMBOLDT, KANSAS CEMENT MANUFACTURING OPERATIONS \$4,627
12-84 8% \$27 238

84 Sanford C. Bernstein & Co., Inc., New York: Cash & Short-Term, Bonds, Bonds Pooled, Equities Pooled

84 CUSTODIAN: Boatmen's First National Bank of Kansas City
ACTUARY: Parkais and Walk

RETIREMENT PLAN FOR PRODUCTION EMPLOYEES OF THE DES MOINES, IOWA CEMENT MANUFACTURING OPERATIONS \$993
6-85 8% \$143 149

84 Sanford C. Bernstein & Co., Inc., New York: Cash & Short-Term, Bonds, Bonds Pooled, Equities Pooled

84 CUSTODIAN: Boatmen's First National Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	23%
Bonds	48
Bonds Pooled	1
G.I.C.s	1
Equities	24
Equities Pooled	3

HUTCHINSON

COLLINGWOOD GRAIN, INC.
(316) 663-7121
Wiley Building, Suite 300
P.O. Box 2150 67504
Keith Zody, Vice President-Finance & Personnel Director
William R. Morrand, President

PENSION PLAN \$2,143
12-84 6% \$175 153

* Dorthombs Insurance Co.
In House Asset Management

CONSOLIDATED MANUFACTURING COMPANY, INC.

(316) 663-9155
1700 North Halstead
P.O. Box 1800 67501
Richard F. Hamilton, President & Chief Executive Officer
George Andrews, Personnel Manager & Plan Administrator

REVISED RETIREMENT PLAN \$2,550
6-85 7% \$216 288

75 Bankers Life Company, Des Moines
Provident Investment Counsel, Pasadena

83 Trade through E. F. Hutton & Company

DENTAL CENTER, P.A.

(316) 663-9133
200 East 30th Avenue 67502
Paul S. Hincheloy, Business Manager

PROFIT SHARING PLAN \$1,809
6-83 \$163 43

In House Asset Management

DILLON COMPANIES, INC.

(316) 663-6801
200 East 30th Street 67501
Subsidiary of Kroger Co.
Richard Manka, First Investment Officer

PROFIT SHARING PLAN \$92,000
6-85 \$8,000 7,000

75 Denver Investment Advisors, Inc.: Equities
In House Asset Management

83 Investment Advisors, Inc., Minneapolis: Bonds, Equities
Mellon Capital Management Corporation, San Francisco
Pacific Mutual Life Insurance Company, Newport Beach

82 Security Capital Real Estate Corp., New York: Cash & Short-Term, Bonds, Equities

75 Stein Roe & Farnham, Chicago: Equities Pooled, Real Estate Equity Pooled

83 Sterling Capital Management, Charlotte: Bonds, Equities

CUSTODIAN: First Interstate Bank of Denver, N.A.
CUSTODIAN: First Union National Bank Capital Management Group, Charlotte
CUSTODIAN: La Salle National Bank, Chicago
CUSTODIAN: Harvest Bank N.A.
ACTUARY: Coopers & Lybrand
SEARCH CONSULTANT: William M. Mercer-Meidinger Asset Planning, Incorporated, Louisville

KANSAS

HUTCHINSON Cont'd \$ Thous

MINIMUM BENEFIT PENSION PLAN \$24,200
6-85 8% \$1,100 6,000

76 Denver Investment Advisors, Inc.: Equities
CUSTODIAN: First Interstate Bank of Denver, N.A.

EMPLOYEE STOCK OWNERSHIP PLAN & TRUST \$8,800
6-85 \$1,700 11,000

77 In House Asset Management

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	11%
Bonds	13
G.I.C.s	50
Equities	22
Real Estate Equity Pooled	4

BENEFITS ADMINISTRATOR: Harold Ryan, Director-Employee Benefits
INVESTOR RELATIONS: P. W. Dillon, Senior Vice President, Secretary & Treasurer

FIRST NATIONAL BANK OF HUTCHINSON

(316) 663-1521
1 North Main Street
P.O. Box 913 67504
Edwin T. Coons, Vice President
R. A. Edwards, President

PROFIT SHARING PLAN \$2,300
6-85 \$128 106

In House Asset Management

HARRIS ENTERPRISES, INC.

(316) 662-3311
300 West Second
P.O. Box 190 67501
Art Fabricius, Manager
Lloyd Ballhagen, President
John G. Harris, Secretary & Treasurer

PROFIT SHARING PENSION PLAN \$14,000
6-85 \$884 647

First Chicago Investment Advisors, N.A.
In House Asset Management

CONSOLIDATED PORTFOLIO MIX

Bonds Pooled	40%
Equities Pooled	60

HUTCHINSON CLINIC P.A.

(316) 663-6121
2101 North Waldron 67501
Daniel L. Robison, Administrator *dear jim*
Dr. J. M. Stout, President

PENSION & RETIREMENT TRUST \$5,500
6-84 \$532 118

United Missouri Bank of Kansas City, N.A.
United Missouri Investment Counsel Service, Kansas City

HUTCHINSON HOSPITAL CORPORATION

(316) 665-2000
1701 East 23rd Street 67501
Subsidiary of Health Care Incorporated
William Mesh, Vice President-Finance
Gerald Smith, President

MONEY PURCHASE PLAN \$2,500
6-84 6% \$552 498

The Travelers Insurance Co. and Its Affiliate The Travelers Investment Management Co., Hartford

KRAUSE PLOW CORP. INC.

(316) 663-6161
305 South Monroe 67501
William Southern, Controller

EMPLOYEES' PROFIT SHARING PLAN & TRUST \$6,000
8-84 \$362 224

* Hutchinson National Bank and Trust Company, Hutchinson

SAVINGS PLAN & TRUST \$2,000
8-84 \$271 160

MEDICAL CENTER, P.A.

(316) 663-2151
1100 North Main 67501
Darrel McCool, Administrator
Maggie Mullins, Personnel Director

PROFIT SHARING PLAN \$2,000
\$208 65

United Missouri Investment Counsel Service, Kansas City

KAN

INDEPENDENCE \$ Thous

UNION GAS SYSTEM, INC.
(316) 331-4500
122 West Myrtle
P.O. Box 347 67301

J. S. McClelland, Treasurer
Harrison F. Johnson, President

PENSION TRUST \$7,896
8-84 \$491 252

Levy, Harkins & Company, Inc., New York
New England Mutual Life Insurance Company, Boston
CUSTODIAN: United Missouri Bank of Kansas City, N.A.

KANSAS CITY

ASSOCIATED WHOLESALE GROCERS, INC.
(913) 321-1313

5000 Kansas Avenue 66106
Joseph L. Campbell, Treasurer
James Baska, President

RETIREMENT INCOME PLAN \$9,034
12-84 \$740 233

♦ CIGNA Asset Advisers, Inc., Hartford
♦ United Missouri Bank of Kansas City, N.A.
United Missouri Investment Counsel Service, Kansas City

BETHANY MEDICAL CENTER
(913) 281-8704

51 North Twelfth Street 66102
Jack Paul, Director-Human Resources
John L. Millard, President

REVISED RETIREMENT PLAN \$2,890
6-84 \$416 819

The Commercial National Bank, Kansas City

BOILERMAKERS
(913) 342-6555

522 Old Brotherhood Building 66101
David Hanson, Finance Director
Thomas Lusk Yands, Administrator
Glenn Apitz, Pension Manager

NATIONAL PENSION TRUST \$1,352,989
12-84 \$84,790 65,858

Atlanta/Sosnoff Capital Corporation, New York
84 Copley Real Estate Advisors, Boston
Crocker Investment Management Corp., San Francisco
Financial Counselors, Inc., Kansas City
84 The Karsten Companies, Los Angeles
80 Lehman Management Co., Inc., New York
Neuberger & Berman Pension Management, New York
New England Mutual Life Insurance Company, Boston
77 The Prudential Asset Management Co., Inc., Newark
77 Scudder, Stevens & Clark, New York
81 ICW Asset Management Company, Los Angeles
The Travelers Insurance Co. and its Affiliate The Travelers Investment Management Co., Hartford

OFFICERS AND EMPLOYEES PENSION PLAN \$15,214
12-84 \$1,234 427

BROTHERHOOD BANK AND TRUST
(913) 321-4242

756 Minnesota Avenue 66101
Marvin J. Max, President

PROFIT SHARING PLAN \$1,892
12-84 \$64 77

In House Asset Management

CENTURY LABORATORIES, INC.
(913) 262-0227

3200 South 24th Street 66106
Barney S. Kurz, President & Treasurer

PROFIT SHARING PLAN \$1,287
\$242 34

In House Asset Management
CUSTODIAN: Mission Bank, Kansas City

CONMACO, INC.
(913) 371-3930

820 Kansas Avenue
P.O. Box 5097 66119
Vincent I. Knecht, Secretary & Treasurer
Ralph Myers, Chief Executive Officer & Chairman of the Board

KANSAS

KANSAS CITY Cont'd \$ Thous

PROFIT SHARING TRUST \$1,613
12-84 \$112 85
United Missouri Investment Counsel Service, Kansas City

FOWLER ENVELOPE CO.
(913) 342-0400

3101 North Seventh Street 66115
Paul Fowler, President & Trustee
Louise Brewer, Controller

PROFIT SHARING PLAN \$1,417
12-84 \$140 45

In House Asset Management

GASTROINTESTINAL ASSOCIATES P.A.
(816) 358-0630

4280 Blueridge Boulevard, Suite 801 64133
Dr. Burrell Landers, President

PROFIT SHARING PLAN \$2,287
9-83 \$195 20

MONEY PURCHASE PLAN \$935
9-83 \$166 21

GRAHAM SHIP BY TRUCK COMPANY
(913) 621-7575

721 South Packard 66105
Donald W. White, Treasurer

PROFIT SHARING PLAN \$1,546
12-84 \$178 29

Lincoln National Pension Insurance Co., Fort Wayne

KANSAS CITY ABRASIVE CO., INC.
(913) 342-2900

3140 Dodge Road 66115
Betty English, Secretary & Treasurer
R. J. Byzel, President

PROFIT SHARING TRUST \$1,297
9-84 \$169 32

Home State Bank, Kansas City

KANSAS CITY BOARD OF PUBLIC UTILITIES
RETIREMENT SYSTEM

(913) 281-8148
700 Minnesota Avenue 66101
James L. Pyle, Chairman-Board of Pension Trustees

PENSION PLAN \$49,243
6-85 8% \$2,920 1,076

♦ The Commercial National Bank, Kansas City: Advisory Only
In House Asset Management: Cash & Short-Term, Bonds, Mortgage Securities, Equities
ACTUARY: Tillinghast, Nelson, Warren, Hewton
SEARCH CONSULTANT: DeMarche Associates, Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term 10%
Bonds 41
Mortgage Securities 9
Equities 40

BENEFITS ADMINISTRATOR: Mrs. Gloria A. Holmes, Pensions Funds Coordinator

KANSAS CITY FIREMEN'S RETIREMENT SYSTEM
(913) 371-2090

81st and Leavenworth Road 66111
James King, Member-Pension Board

PENSION PLAN \$1,000

Gardner and Preston Moss, Inc., Boston

KANSAS CITY SCHOOL DISTRICT RETIREMENT SYSTEM
(913) 621-3073

625 Minnesota Avenue 66101
Charles I. O'Neal, Jr., Comptroller & Treasurer

RETIREMENT TRUST ACCOUNT \$8,712
6-83 11% \$123 37

In House Asset Management: Cash & Short-Term, Bonds

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term 2%
Bonds 98

KANSAS UNIVERSITY SURGERY ASSOCIATION
(913) 588-6100

39th & Rainbow Boulevard 66103
Keith Schmedemann, Administrator

KANSAS

KANSAS CITY Cont'd \$ Thous

MONEY PURCHASE PLAN A \$2,071
6-85 \$172 39
71 CUSTODIAN: Johnson County Bank, Shawnee Mission
MONEY PURCHASE PLAN B \$1,312
6-85 \$218 39

PRESTON REFRIGERATION CO., INC.
(913) 621-1813

3241 North Seventh Street Trafficway 66115
Clifford E. Preston, President
Norman B. Smith, Treasurer

PROFIT SHARING TRUST \$2,126
12-83 \$256 30

In House Asset Management
Philadelphia Life Insurance Company, Houston

PROVIDENCE ST. MARGARET HEALTH CENTER
(913) 596-4000

8929 Parallel Parkway 66112
Verdun Elleson, Associate Executive Director
James J. O'Connell, Executive Director

RETIREMENT PLAN \$6,661
6-85 9% \$1,002

♦ Aetna Life & Casualty Co., Hartford
BENEFITS ADMINISTRATOR: Sandra Bryan, Benefits Manager

SIMON-JOHNSON INC.
(913) 621-3366

2955 Fairfax 66115
David Lundgren, Controller

PENSION PLAN \$978
6-84 \$127 67

♦80 Bankers Life Company, Des Moines
PROFIT SHARING PLAN \$446
6-84 60

♦80 Bankers Life Company, Des Moines

R. L. SWEET LUMBER CO., INC.
(913) 236-6000

4400 Roe Boulevard 66103
Bruce E. Musgrave, Vice President & Controller
Melvin H. Clingan, President & Treasurer

PROFIT SHARING PLAN \$1,160
10-83 \$151 40

In House Asset Management

TEAMSTERS, MISSOURI & KANSAS, LOCAL # 498
(913) 371-3393

717 Kansas Avenue 66105
Jim Volpita, President

PENSION FUND \$31,185
12-84 \$2,722 2,418

Reimer & Koger Associates, Inc., Mission
Segal Advisors, Inc., New York
SEARCH CONSULTANT: DeMarche Associates, Kansas City

THOMPSON HAYWARD CHEMICAL CO.
(913) 321-3131

5200 Speaker Road 66106
R. S. Veda, Treasurer

Ralph Ripley, President
James Nye, Secretary

SALARIED RETIREMENT PLAN \$5,772
\$536 407

Equitable Investment Management Corporation, New York

CUSTODIAN: Commerce Bank of Kansas City

SALARIED SAVINGS PLAN \$1,232
\$617 258

Equitable Investment Management Corporation, New York

CUSTODIAN: Commerce Bank of Kansas City

J. A. TOBIN CONSTRUCTION CO.
(913) 321-6772

1134 South Twelfth Street
P.O. Box 3270 66103

Neil Eirkeon, Controller & Treasurer
Shaun O'Rourke, President

SAVINGS & PROFIT SHARING PLAN \$1,890
12-84 \$240 84

The Hartford Insurance Group, Hartford

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

KANSAS

KANSAS CITY Cont'd \$ Thous
TWIN CITY STATE BANK
 (913) 362-5350
 1906 West 43rd Street 66103
 Ralph E. Dirksen, Executive Vice President
 T. M. Higgins, Jr., President
PROFIT SHARING PLAN \$2,089
 12-84 \$921 35
 ♦ Security National Bank of Kansas City

UNIFIED SCHOOL DISTRICT, # 500
 (913) 621-3073
 625 Minnesota Avenue 66101
 Charles T. O'Neal, Administrator
RETIREMENT TRUST ACCOUNT PLAN \$9,214
 8-83 \$527 381
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 100%

LAWRENCE

THE KANSAS UNIVERSITY ENDOWMENT ASSOCIATION
 (913) 864-4201
 University of Kansas, West Campus, Youngberg Hall 66045
 Jeffrey Davis, Treasurer
ENDOWMENT FUND \$123,300
 6-83 \$11,484
 80 The Common Fund, Fairfield
 CUSTODIAN: Security National Bank of Kansas City

MAUPINTOUR, INC.
 (913) 843-1211
 1515 St. Andrews Drive 66044
 H. Neil Meensky, Jr., President & Treasurer
 Donald Jones, Vice President-Finance
PROFIT SHARING PLAN \$2,885
 12-84 \$317 102
 United Missouri Bank of Kansas City, N.A.

LEAWOOD

FORUM RESTAURANTS, INC.
 (913) 345-1111
 5401 College Boulevard, Suite 104 66211
 Terry Emery, Controller
 Nabil Haddad, President
RETIREMENT PLAN \$1,649
 7% \$190 421
 Bankers Life Company, Des Moines
 United Missouri Bank of Kansas City, N.A.

LEEWOOD

MANLEY FREIGHT LINES
 (913) 491-4444
 11100 Ash 66211
 James Davis, Treasurer
 Robert Slenker, President
PROFIT SHARING PLAN \$2,246
 \$203 40
 United Missouri Investment Counsel Service, Kansas City

LENEXA

GREB X-RAY CO.
 (913) 888-8400
 8551 Quivira Road 66215
 John Douglas, Secretary
 Donald E. Cutright, President
PROFIT SHARING PLAN & TRUST \$3,109
 12-84 \$400 123
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas City

KANSAS

LENEXA Cont'd \$ Thous
HFI SOH RECREATION PRODUCTS, INC.
 (913) 492-3206
 14760 Santa Fe Trail Drive
 P.O. Box 14488 66215
 Subsidiary of National Recreation Products, Inc.
 Don Childress, Controller
 William O. Duvall, President
PROFIT SHARING TRUST \$1,915
 6-85 \$164 45
 ♦ 77 Commerce Bank of Kansas City

SPECIAL T METALS CO., INC.
 (913) 492-9010
 14740 West 101st Terrace 66215
 Franklin Gaeta, President & Treasurer
 Allan Schiller, Vice President-Finance & Treasurer
PROFIT SHARING PLAN \$1,120
 6-84 \$60 48
 Mid-American Bank, Roeland Park

LIBERAL

NATIONAL BEEF PACKING, CO.
 (316) 624-1851
 P.O. Box 118 67901
 Subsidiary of Idle Wild Foods, Inc.
 T. Howard Jacobson, Chief Financial Officer
 John Jacobson, Sr., President & Chairman
SALARIED RETIREMENT PLAN \$2,024
 8-84 \$250 162
 Fidelity Management & Research Company, Boston
HOURLY RETIREMENT PLAN \$1,057
 8-84 \$101
 Fidelity Management & Research Company, Boston

LINDSBORG

BETHANY COLLEGE
 (913) 227-3312
 67456
 Dr. Peter J. Ristubow, President
 Harry Ylander, Treasurer
ENDOWMENT FUND \$8,450
 6-84 \$3,551
 Reimer & Koger Associates, Inc., Mission
 Also Participates in TIAA-CREF
SWEDISH AMERICAN MUTUAL INSURANCE CO., INC.
 (913) 227-3724
 530 East State Street
 P.O. Box 69 67456
 Thomas Poole, President
RETIREMENT PLAN \$3,087
 \$520 6
 In House Asset Management

LOGAN

DANE G. HANSEN FOUNDATION
 (913) 689-4816
 P.O. Box 182 67646
 P. J. Espinoza, Vice President
 Ralph E. Reitz, Treasurer
 Dane G. Bales, Secretary
 Ross Beach, Trustee
FOUNDATION FUND \$15,862
 In House Asset Management
 CUSTODIAN: The First National Bank of Logan

MANHATTAN

AMERICAN INSTITUTE OF BAKING
 (913) 537-4750
 1213 Bakers Way 66502
 Paul Klauer, Treasurer
 William J. Hoover, President

KANSAS

MANHATTAN Cont'd \$ T
PENSION PLAN
 6-85 6.5% 87
 First Chicago Investment Advisors, N.A.
 CUSTODIAN: The First National Bank of Chicago, Chicago

KANSAS FARM BUREAU INSURANCE SERVICE
 (913) 537-2261
 2321 Anderson 66502
 Eugene R. Herward, Investment Manager *ir*
 Robert Larsen, Assistant Investment Manager
 Doyle Rohles, President

KANSAS FARM BUREAU PENSION TRUST \$1
 12-84 7% \$826 340
 In House Asset Management: Cash & Short-Term
 Bonds, Equities
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 2%
 Bonds 89
 Equities 9

BENEFITS ADMINISTRATOR: Jule Thompson, Corporate Treasurer

KANSAS STATE UNIVERSITY FOUNDATION
 (913) 532-6266
 1408 Denison Avenue 66502
 Leslie Longberg, Controller
 Arthur F. Loub, Executive Vice President

ENDOWMENT FUND
 6-84 \$9,119
 Citizen's Bank & Trust, Manhattan
 First National Bank, Manhattan
 In House Asset Management

CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 5%
 Bonds 28
 G.I.C.s 2
 Mortgages 14
 Mortgage Securities 5
 Equities 32
 Equities Pooled 2
 Real Estate Equity 12

Also Participates in TIAA-CREF

MCPIERSON

ALLIANCE LIFE INSURANCE CO.
 (316) 241-5300
 1211 North Main Street 67460
 Subsidiary of Western States Life Insurance Co.
 Larry R. Schunemann, Controller *ir*
 Darrell P. Schuff, President

PENSION TRUST
 6-84 6% \$328 25
 In House Asset Management
 Charles Schwab & Co.

FARMERS ALLIANCE MUTUAL INSURANCE
 (316) 241-2200
 1122 North Main Street
 P.O. Box 1401 67460
 James Ketcherside, President

ALLIANCE INSURANCE CO. PENSION PLAN & TRUST
 \$1,163 6
 ♦ Equitable Life Assurance Society of the United Secaucus

HINSON-FEMCO MANUFACTURING CO.
 (316) 241-3513
 501 North 81 By-Pass
 P.O. Box 1186 67460
 Rod Borman, President
 Rex Whitehill, Plant Manager
ROYAL INDUSTRIES UAW PENSION PLAN
 \$150 426

NATIONAL CO-OP REFINERY ASSOCIATION
 (316) 241-2340
 2009 South Main
 P.O. Box 1167 67460
 Robert G. Hull, Vice President-Finance *ir eb*
RETIREMENT PLAN
 6-85 7% \$1,787 721
 ♦ 70 MSI Insurance, St. Paul: Bonds, G.I.C.s, Equities

KAN:
MCPHERSON Cont'd \$ Thous
 RETIREMENT PLAN \$2,723
 6-85 6.5% \$276 154
 ♦ 80 Fourth National Bank and Trust Co., Wichita: Bonds, Equities
 CONSOLIDATED PORTFOLIO MIX
 Bonds 62%
 G.I.C.s 6
 Equities 32

MERRIAM
BOESE-HILBURN ELECTRIC SERVICE CO.
 (913) 262-6100
 9825 West 67th Street 66203
 Gordon Gilpin, Treasurer
 PROFIT SHARING PLAN \$1,618
 12-83 \$129 22
 In House Asset Management
 New England Mutual Life Insurance Company, Boston

MISSION
GERSON COMPANIES
 (913) 262-7400
 6100 Broadmoor Street 66202
 John Estrada, Treasurer & Comptroller
 PROFIT SHARING TRUST \$2,609
 12-84 \$301 84
 ♦ Commerce Bank of Kansas City
 PENSION PLAN \$1,055
 12-84 \$75

MISSION WOODS
THE MARLEY COMPANY
 (913) 362-5440
 1900 Johnson Drive 66205
 Errol P. Millyng, Senior Vice President-Finance *ir*
 Tom L. Potter, Assistant Vice President & Assistant Treasurer
 PENSION & PROFIT SHARING MASTER TRUST \$75,437
 6-85 8% \$3,800 5,479
 83 MASTER TRUSTEE: Bankers Trust Company-Investment Management Group, New York
 83 Bankers Trust Company-Investment Management Group, New York
 83 Loomis, Sayles & Company, Inc., Chicago
 MacKay-Shields Financial Corporation, New York
 84 Mutual Benefit Life Insurance Company, Newark: G.I.C.s
 New England Mutual Life Insurance Company, Boston
 83 Reimer & Koger Associates, Inc., Mission
 84 Thomson, Horstmann & Bryant
 84 Trustee & Investors Co., Inc., Boston
 ACTUARY: Tillinghast, Nelson, Warren, Newton
 82 SEARCH CONSULTANT: DeMarche Associates, Kansas City
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 12%
 G.I.C.s 28
 Equities 60
 BENEFITS ADMINISTRATOR: Lynn S. Freeland, Financial Manager-Benefit Plans
 INVESTOR RELATIONS: Robert L. McFadin, Chairman of the Board

NEWTON
BETHAL CLINIC
 (316) 283-3600
 201 South Pine Street 67114
 Dr. Wendall Wiens, Chairman of the Board of Directors
 David Dare, Manager
 PROFIT SHARING PLAN \$1,504
 12-83 \$190 49
 Fourth National Bank and Trust Co., Wichita

KANSAS
NORTH NEWTON \$ Thous
BETHEL COLLEGE
 (316) 283-2500
 67117
 Harold J. Schultz, President
 Lawrence Voth, Director Development & Financial Affairs
 ENDOWMENT FUND \$6,961
 6-85 \$371
 82 The Copanum Fund, Fairfield: Cash & Short-Term-Pooled
 80 Fourth National Bank and Trust Co., Wichita: Cash & Short-Term, Cash & Short-Term-Pooled, Bonds, Bonds Pooled, Mortgages
 In House Asset Management
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 5%
 Cash & Short-Term-Pooled 40
 Bonds 2
 Bonds Pooled 23
 Mortgages 4
 Mortgages Pooled 5
 Equities Pooled 4
 Real Estate Equity 3
 Real Estate Equity Pooled 14
 Also Participates in TIAA-CREF

NORTON
FIRST SECURITY BANK & TRUST COMPANY OF HORTON, KANSAS
 (913) 877-3313
 201 East Main Street
 P.O. Box 383 67654
 Harold C. Kohfeld, President & Director
 W. B. Smiley, Chairman & Director
 PENSION PLAN \$1,409
 12-84 \$60 15
 In House Asset Management

OLATHE
KHIG RADIO CORP.
 (913) 782-0400
 400 North Rogers Road 66062
 Richard Grabsky, Vice President-Finance
 Robert E. Cox, Treasurer
 PROFIT SHARING PLAN \$14,979
 12-84 \$1,877 907
 Scudder, Stevens & Clark, Cincinnati
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas City
 CUSTODIAN: United National Bank, Plainfield

OVERLAND PARK
ALASKAN FUR COMPANY, INC.
 (913) 649-4000
 929 Metcalf 66212
 Myron Wang, President
 PROFIT SHARING PLAN \$1,028
 4-83 \$72 10
 Commerce Bank of Kansas City

ASH GROVE CEMENT COMPANY
 (913) 451-8900
 8900 Indian Creek Parkway
 P.O. Box 25900 66225
 Robert Sunderland, Chairman of the Board
 John H. Ross, III, Vice President & Secretary
 James P. Sunderland, President
 SALARIED RETIREMENT PLAN \$20,476
 5-85 7% \$651 394
 ♦ 70 Boatmen's First National Bank of Kansas City: Advisory Only
 ♦ 70 Equitable Life Assurance Society of the United States, Secaucus: Cash & Short-Term Pooled, Bonds-Pooled, Equities Pooled, General Insurance Account
 HOURLY RETIREMENT INCOME PLAN \$18,726
 5-85 7% \$712 1,045
 ♦ 70 Boatmen's First National Bank of Kansas City: Advisory Only

KANSAS
OVERLAND PARK Cont'd \$ Thous
 ♦ 70 Equitable Life Assurance Society of the United States, Secaucus: Cash & Short-Term Pooled, Bonds-Pooled, Equities-Pooled, General Insurance Account
 In House Asset Management
 84 Standard Insurance Company, Portland
 81 ACTUARY: Johnson & Higgins
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 7%
 Cash & Short-Term-Pooled 5
 Bonds 5
 Bonds-Pooled 1
 Equities 39
 Equities Pooled 12
 Real Estate Equity 1
 Real Estate Equity Pooled 5
 General Insurance Account 25
 BENEFITS ADMINISTRATOR: Gene P. Billings, Personnel Director

CONCHEMCO, INC.
 (913)
 5750 West 95th Street
 P.O. Box 10917 66210
 Dale L. Engel, Vice President *ir*
 RETIREMENT INCOME PLAN \$4,045
 12-84 \$13 425
 ♦ United Missouri Bank of Kansas City, N.A.
 HOURLY PENSION PLAN \$715
 6-85 7% \$20 184
 ♦ United Missouri Bank of Kansas City, N.A.
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 5%
 Bonds 35
 Bonds-Pooled 4
 Equities 49
 Equities-Pooled 7

PARKER B. FRANCIS FOUNDATION
 (913) 661-0444
 9401 Indian Creek Parkway 66225
 John B. Francis, Member-Board of Managers
 John B. Weium, Trustee
 FOUNDATION FUND \$22,500
 6-83
 In House Asset Management
 81 Reimer & Koger Associates, Inc., Mission
 CUSTODIAN: Commerce Bank of Kansas City
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 1%
 Bonds Pooled 22
 Equities Pooled 77

GRAVES TRUCK LINE, INC.
 (913) 827-0471
 8717 West 110th Street, Suite 700 66210
 Affiliate of American National Resources
 Steven McKenny, Controller
 Charles Eggleton, President
 PROFIT SHARING PLAN \$3,122
 \$101 384

LIST & CLARK CONSTRUCTION COMPANY
 (913) 236-8110
 6811 West 63rd Street
 P.O. Box 2903 66201
 Robert L. Bergman, Secretary & Treasurer
 Charles E. Clark, Chairman of the Board
 PENSION PLAN \$1,598
 6-85 \$43 65
 ♦ 70 Boatmen's First National Bank of Kansas City

OVERLAND PARK VOLUNTEER FIRE DEPARTMENT, INC.
 (913) 888-6066
 9550 West 95th Street 66212
 James Broecker, Fire Chief
 William Jahnke, President
 RETIREMENT PLAN AGREEMENT \$1,832
 6-85 9.04% \$225 52
 ♦ Mutual of Omaha Fund Management Company, Omaha

PRITCHARD CORPORATION
 (913) 661-6000
 8205 West 108th Terrace 66210
 Subsidiary of Keang Han Enterprises, Ltd.
 Michael Decoursey, Vice President-Administration & Finance

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

KANSAS

OVERLAND PARK Cont'd

RETIREMENT PLAN \$3,013
 9-84 \$378 143
 ♦78 Commerce Bank of Kansas City

PURITAN BENNETT CORP.
 (913) 661-0444

9401 Indian Creek Parkway
 P.O. Box 25905 66225
 Robert S. Grimes, Chief Financial Officer

PENSION PLAN \$19,000
 12-84 12% \$1,100 1,300

IDS Advisory Group, Minneapolis
 83 Investment Advisers, Inc., Minneapolis
 CUSTODIAN: Commerce Bank of Kansas City
 ACTUARY: Alexander and Alexander

401 (k) TRASOP & PAYSOP PLAN \$1,856
 12-84 \$1,987 1,300

♦83 IDS Trust Company, Minneapolis: Cash & Short-Term-Pooled, Bonds-Pooled, Equities Pooled

CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 5%
 Bonds-Pooled 19
 G.I.C.s 10
 Mortgage Securities-Pooled 10
 Equities Pooled 56

BENEFITS ADMINISTRATOR: Thomas G. Holmes, Manager-Corporate Personnel

YELLOW FREIGHT SYSTEM, INC.
 (913) 345-3000

10990 Roe Boulevard 66207
 Subsidiary of Freight System

R. H. Learmonth, Vice President-Administration eb

CLERICAL, SALES & SUPERVISORY PERSONNEL PENSION PLAN \$60,248
 12-83 9% \$3,841 3,189

♦78 Boatmen's First National Bank of Kansas City: Bonds, Equities

ACTUARY: Tillinghast, Nelson, Warren, Newton
 PROFIT SHARING TRUST \$50,118
 12-83 \$7,803 3,276

♦ Boatmen's First National Bank of Kansas City: Bonds, Equities

STOCK OWNERSHIP PLAN \$6,602
 12-83 \$703 2,220

♦82 Boatmen's First National Bank of Kansas City: Bonds, Equities

CONSOLIDATED PORTFOLIO MIX
 Bonds 70%
 Equities 30

INVESTOR-RELATIONS: P.-A. Spangler, Vice President & Treasurer

PITTSBURG

BILL'S COAL COMPANY, INC.
 (316) 232-2280

2809 North Broadway
 P.O. Box 1389 66762
 R. W. Lowry, Administrator & Treasurer

MONEY PURCHASE TRUST \$2,052
 12-84 \$188 199

95 Centerre Trust Company of St. Louis

W. S. DICKEY CLAY MANUFACTURING CO.
 (316) 231-1400

824 East Fourth Street
 P.O. Box 6 66762
 Subsidiary of Hepworth Ceramics, Inc.
 James B. Malturo, Treasurer

SALARIED PENSION PLAN \$1,162
 6.5% \$279 351

Bankers Life Company, Des Moines

MCNALLY PITTSBURGH, INC.
 (316) 231-3000

Third & Walnut
 P.O. Drawer D 66762
 James Florence, Vice President-Finance
 William J. Weigel, Treasurer

PENSION PLAN FOR CERTAIN HOURLY EMPLOYEES \$12,361
 8-84 \$1,222 494

Metropolitan Life Insurance Company, New York

KENNEDY VAN SAUN CORP. PENSION PLANS \$2,687
 11-84 \$180 453

Metropolitan Life Insurance Company, New York

KANSAS

PITTSBURG Cont'd

NON BARGAINING UNIT THRIFT PLAN \$2,190
 12-84 \$289 298

BARGAINING UNIT PENSION PLAN \$1,456
 8-84 \$66 246

80 Commerce Bank of Kansas City
 Metropolitan Life Insurance Company, New York

PLAINVILLE

NORTHWESTERN PUMP & SUPPLY CO., INC.

(913) 434-4682

604 Northwest Third Street

P.O. Box 220 67663

Kathryn Hanel, Treasurer

PROFIT SHARING PLAN & TRUST \$1,034
 \$109 22

PRAIRIE VILLAGE

BEN M. KOZIKOWSKI, M.D., RICHARD E.

WHITEHEAD, M.D.

(913) 362-8317

7301 Mission Road 66208

Dr. Ben Kozikowski, President

PROFIT SHARING PLAN \$1,838
 \$194 5

SOUTHGATE BANK AND TRUST CO.

(913) 649-5200

7600 State Line

P.O. Box 8266 66208

Robert E. Alleberry, Executive Vice President & Trust Officer

Rex H. Shewmake, Jr. Vice President & Trust Officer

STOCK OWNERSHIP PLAN \$1,501
 6-84 \$151 81

In House Asset Management

ROELAND PARK

WESTPORT ANESTHESIA SERVICES, INC.

(913) 432-9284

4550 West 51st 66205

Earl Williams, Business Manager

Ms. Sharon Mick, Bookkeeper

PROFIT SHARING TRUST \$2,041
 6-85 \$285 32

PENSION PLAN & TRUST \$1,018
 6-85 \$131 30

RUSSELL

JOHN O. FARMER, INC.

(913) 483-3144

11 West Wichita Avenue

P.O. Box 152 67665

John O. Farmer, Secretary & Treasurer

John O. Farmer, President

SAVINGS PLAN & TRUST AGREEMENT \$3,275
 12-84 \$70 37

In House Asset Management

CUSTODIAN: Russell State Bank, Russell

EARL D. MERKEL, M.D. & JERALD L. STARKEY, M.D.

(913) 483-2178

Shields Building 67665

Dr. Earl D. Merkel, President

PROFIT SHARING PLAN \$996
 9-83 \$52 11

MONEY PURCHASE PLAN \$970
 9-83 \$49 11

R. C. WILLIAMS, INC.

(913) 483-2101

615 West Wichita

P.O. Box 273 67665

Raymond Williams, Chairman of the Board & Treasurer

Roger Williams, President

KANSAS

RUSSELL Cont'd

PROFIT SHARING PLAN \$2,190
 12-84 \$134 61

♦ Russell State Bank, Russell

SABETHA

WENGER MANUFACTURING, INC.

(913) 284-2133

714 Main Street

P.O. Box 130 66534

Gerald L. Howard, Treasurer

LaVon G. Wenger, President

PROFIT SHARING TRUST \$3
 6-85 \$150 103

♦ United Missouri Bank of Kansas City, N.A.

United Missouri Investment Counsel Service, Kansas City

SALINA

ASBURY HOSPITAL ASSOCIATION

(913) 827-4411

400 South Santa Fe Avenue

P.O. Box 1608 67401

Rex H. Snavy, Administrator

Clay D. Edmonds, Administrator

REVISED RETIREMENT PLAN \$2
 12-84 6% \$241 372

Planters Bank and Trust Company, Salina

CUSTODIAN: Fourth National Bank and Trust Co., Wichita

BROWN WELDING SUPPLY, INC.

(913) 827-3626

253 North Santa Fe

P.O. Box 45 67401

James McFall, Treasurer

Warren Schmidt, President

Dennis Oakes, Corporate Secretary

PROFIT SHARING PLAN & TRUST \$
 12-83 \$103 47

MORRISON GRAIN CO., INC.

(913) 827-9331

1700 East Iron Avenue 67401

Rex Ingemanson, Controller

Milton L. Morrison, President

PROFIT SHARING PLAN \$
 \$103 43

Planters Bank and Trust Company, Salina

PLANTERS BANK & TRUST CO.

(913) 825-7221

138 North Santa Fe 67401

Mark L. Miller, Senior Vice President & Trust Officer

Julie Sager, Vice President & Trust Officer

EMPLOYEES PROFIT SHARING PLAN \$
 12-83 \$96 83

In House Asset Management

Planters Bank and Trust Company, Salina

WILSON AND COMPANY, ENGINEERS AND ARCHITECTS

(913) 827-0433

631 East Crawford Street

P.O. Box 1640 67402

Craig Roberts, Partner

Charles Harold, Accountant

RETIREMENT TRUST \$
 12-83 \$216 171

Equitable Life Assurance Society of the United States

Secaucus

♦ National Bank of America at Salina

SCANDIA

REECE CONSTRUCTION COMPANY, INC.

(913) 335-2301

Main Street

P.O. Box 68 66966

Raymond Cooper, Treasurer

Barry W. Boney, President & Chief Executive Officer

K/
SCA Cont'd
PROFIT SHARING PLAN
 1-85 \$495 145
 ♦ National Bank of America at Salina

SEDGWICK

SEDGWICK STATE BANK
 (316) 772-5111
 514 Commercial
 P.O. Box L 67135
 Marjean Davison, Senior Vice President
 Mary S. Both, President
PENSION PLAN
 \$1,612 6

SHAWNEE

PAYNE & JONES, CHARTERED
 (913) 469-4100
 11000 King Street, Building C, Suite 200-Overland Parks
 P.O. Box 25625 66225
 Thomas Payne, Treasurer
PROFIT SHARING PLAN & TRUST AGREEMENT
 \$185 30
 In House Asset Management

ZARDA BROTHERS DAIRY, INC.
 (913) 631-5101
 10618 West 63rd Street 66203
 Patrick J. Gelpi, Vice President-Finance
PROFIT SHARING PLAN & TRUST
 6-85 \$81 201
 In House Asset Management
 The Mission State Bank & Trust Co.
 Trade through Drexel Burnham Lambert, Inc.

SHAWNEE MISSION

GILL STUDIOS, INC.
 (913) 888-4422
 10800 Lackman Road
 P.O. Box 2909 66201
 Tom P. Carrico, Vice President & Treasurer
 Forest P. Gill, Chairman of the Board
 Mark Gilman, President
SALARIED PROFIT SHARING PLAN
 3-85 \$278 77
 70 Commerce Bank of Kansas City
PENSION PLAN
 12-84 \$83 79
 ♦ New York Life Insurance Company, New York
HOURLY PAID PROFIT SHARING PLAN
 3-85 \$227

GYPSON MANAGEMENT & SUPPLY, INC.
 (913) 384-3434
 9190 Johnson Drive 66203
 Pat Yates, Plan Administrator
 Cyril Rew, President
PROFIT SHARING PLAN
 \$330 24
 In House Asset Management

INDUSTRIAL BEARING & TRANSMISSION CO., INC.
 (913) 677-3151
 9400 West 55th Street
 P.O. Box 2982 66201
 Wayne Shields, Treasurer
 Forrest R. Cloud, President
PROFIT SHARING PLAN
 9-84 \$539 150
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas City

MID-AMERICAN BANK & TRUST CO.
 (913) 384-3450
 4700 West 50th Terrace 66201
 Michael Kleinman, Senior Vice President & Senior Trust Officer

KANSAS
SHAWNEE MISSION Cont'd
 \$ Thous
 John G. Houlehan, President
 John J. Sullivan, Jr, Chairman of the Board
PROFIT SHARING & STOCK PLAN
 6-84 \$17 60
 In House Asset Management

RUCO, INC.
 (913) 432-3211
 9190 Johnson Drive 66203
 Richard Rex, President & Chief Financial Officer
 Patricia Yeats, Plan Administrator
PROFIT SHARING PLAN
 \$330 23

SEABOARD CORPORATION
 (913) 676-8800
 9000 West 67th Street
 P.O. Box 2972 66201
 T. L. Paulson, Trustee
SALARIED RETIREMENT PLAN
 6-84 \$79 224
 Aetna Life & Casualty Co., Hartford
UNION HOURLY RETIREMENT PLANS
 6-84 \$177 491

TOPEKA
ADAMS BUSINESS FORMS, INC.
 (913) 233-4101
 200 Jackson Street
 P. O. Box 91 66601
 Herbert L. Minnis, Vice President & Treasurer
 David A. Brown, President
RETIREMENT INCOME PLAN
 3-85 \$16 65
 Equitable Life Assurance Society of the United States, Secaucus

BUILDING & CONSTRUCTION TRADES OF KANSAS
 (913) 267-0140
 4101 Southgate Drive 66605
 David Ericbie, Chairman of the Board of Trustees
 W. D. Parker, Plan Manager
 Alan Dollen, Co-Chairman of the Board of Trustees
OPEN END PENSION FUND
 12-84 5.5% \$1,242 3,510
 Commerce Bank & Trust Co.

CAPITOL FEDERAL SAVINGS & LOAN ASSOCIATION
 (913) 235-1341
 700 Kansas Avenue 66603
 David D. Zellman, Treasurer
 Henry A. Bubbs, Chairman of the Board
PROFIT SHARING TRUST
 6-85 \$332 229
 ♦ 70 First National Bank of Topeka

DUFFENS OPTICAL OF TOPEKA INC.
 (913) 234-3481
 400 Quincy Street
 P.O. Box 361 66601
 Robert Duffens, President
 Roy Duffens, Secretary & Treasurer
PENSION PLAN
 1-85 \$234 257
 In House Asset Management
 CUSTODIAN: First National Bank of Topeka

ELECTRICAL WORKERS, IBEW, LOCAL # 226
 (913) 286-1501
 2924 Armo Drive 66611
 D. B. Smith, Secretary & Treasurer
 Lynn E. Carlin, Chairman
OPEN END PENSION PLAN
 12-84 5% \$488 625
 82 Fiduciary Management Associates, Chicago

FALLEY'S, INC.
 (913) 267-1501
 3120 South Kansas Avenue 66611
 P.O. Box 2982, Treasurer
 John A. Alberg, President & Trustee

KANSAS
TOPEKA Cont'd
 \$ Thous
STOCK OWNERSHIP PLAN & TRUST
 6-85 \$611
 In House Asset Management

THE FIRST NATIONAL BANK OF TOPEKA
 (913) 295-3400
 One Townside Plaza, 6th & Kansas Avenue, Box 88
 66601
 Craig MacPherson, Vice President & Trust Investment Officer
REVISED RETIREMENT PLAN
 6-84 7% \$151 152
PROFIT SHARING PLAN
 6-84 \$132 181

INTERNAL MEDICINE
 (913) 354-9591
 901 Garfield 66606
 Larry Patterson, Administrator
 Dr. Robert O'Neill, President
PROFIT SHARING PLAN
 12-83 \$688 95
 In House Asset Management

KANSAS HIGHWAY PATROL PENSION FUND
 (913) 296-3801
 400 First National Bank Tower
 J. Townside Plaza 66603
 Linden Smith, Secretary
PENSION FUND
 In House Asset Management

KANSAS NATIONAL EDUCATION ASSOCIATION
 (913) 232-8271
 715 West Tenth Street 66614
 Richard Ludolph, Business Manager
PENSION TRUST
 6-85 \$264 57
 In House Asset Management
 Trade through Merrill Lynch, Pierce Fenner & Smith, Inc.

KANSAS POWER & LIGHT COMPANY
 (913) 296-6363
 818 Kansas Avenue 66612
 T. A. Kostanski, Vice President-Finance
RETIREMENT PLAN
 12-83 6.5% \$3,589 2,150
 82 Aetna Life & Casualty Co., Hartford; G.I.C.s
 ♦ Equitable Life Assurance Society of the United States, Secaucus; G.I.C.s
 Rollert & Sullivan, Inc., Boston
 CUSTODIAN: First National Bank of Topeka
 ACTUARY: Towers, Perrin, Forster & Crosby
 SEARCH CONSULTANT: SEI Funds Evaluation Services, Wayne

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	5%
Bonds	29
G.I.C.s	20
Equities	46

BENEFITS ADMINISTRATOR: B. W. Kresie, Administrator

KANSAS PUBLIC EMPLOYEES' RETIREMENT SYSTEM
 (913) 232-6665
 400 West Eighth Street, Capitol Tower, Second Floor 66603
 Marshall Crowther, Executive Secretary
 Virgil A. Basgall, Chairman-Board of Trustees
BENEFIT FUND
 6-85 7% \$113,727 85,956
 81 Robert C. Brown & Co., Inc., San Francisco: Cash & Short-Term, Bonds
 Callan Associates Inc., New York
 73 Capital Supervisors, Inc., Chicago: Cash & Short-Term, Equities
 In House Asset Management: Cash & Short-Term, Mortgage Securities
 74 Investment & Capital Management Corp., Rolling Meadows: Cash & Short-Term, Equities
 83 Investments Management Group, Wichita: Cash & Short-Term, Bonds
 82 Marine Midland Bank, New York: Cash & Short-Term, Bonds
 J. W. O'Connor & Co., Inc., New York: Real Estate Equity
 81 Pacific Investment Management Company, Newport Beach: Cash & Short-Term, Equities

Mark Youngers

♦ Also Custodian

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

KANSAS

TOPEKA Cont'd \$ Thou

84 Pilgrim, Baxter, Hoyt & Greig, Wayne: Cash & Short-Term, Equities

84 Provident Investment Counsel, Pasadena: Cash & Short-Term, Bonds, Equities

73 Reimer & Koger Associates, Inc., Mission: Cash & Short-Term, Bonds

82 CUSTODIAN: Commerce Bank & Trust Co.

70 ACTUARY: Martin F. Segal

75 SEARCH CONSULTANT: Callan Associates, Chicago
SEARCH CONSULTANT: Callan Associates Inc., San Francisco

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	12%
Cash & Short-Term-Pooled	12
Bonds	15
Bonds-Pooled	15
Mortgage Securities	2
Mortgage Securities Pooled	2
Equities	20
Equities-Pooled	20
Real Estate Equity	1
Real Estate Equity-Pooled	1

LAPEKA INCORPORATED
(913) 234-8611
4435 Northwest U.S. Highway 24 66601
Linda Danenhauer, Secretary & Treasurer
Eldon V. Danenhauer, President

PROFIT SHARING PLAN \$1,041
5-83 \$117 30
In House Asset Management
CUSTODIAN: Commerce Bank & Trust, Topeka

MARTIN TRACTOR COMPANY, INC.
(913) 266-5770
1737 Southwest 42nd Street
P.O. Box 1698 66601
C.E. Gahstorf, Vice President-Finance
Judy Knoll, Treasurer

PROFIT SHARING PLAN \$6,480
6-85 \$217 138
In House Asset Management: Cash & Short-Term, Bonds, Equities
Rice, Hall, James & Associates, San Diego: Advisory Only
CUSTODIAN: First National Bank of Topeka

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	20%
Bonds	35
Equities	45

MCELROYS INC.
(913) 266-4870
3209 Topeka Avenue 66611
Jerry McElroys, President

PROFIT SHARING PLAN \$1,456
10-84 \$93 14

RADIOLOGY & NUCLEAR MEDICINE, P.A.
(913) 234-3451
10th & Horn, 310 Medical Arts Building 66604
Dr. Millard Soencer, Director & Trustee
Gavie Vernon, Administrator

PROFIT SHARING PLAN \$5,300
6-83 3385 44

*82 NCNB National Bank, Charlotte: Cash & Short-Term-Pooled, Bonds-Pooled, Equities-Pooled, Real Estate Equity-Pooled

SEARCH CONSULTANT: SEI Funds Evaluation Services, Wayne

PENSION PLAN \$3,100
6-83 \$257 44

*82 NCNB National Bank, Charlotte: Cash & Short-Term-Pooled, Bonds-Pooled, Equities-Pooled, Real Estate Equity-Pooled

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term-Pooled	5%
Bonds-Pooled	20
Equities Pooled	70
Real Estate Equity Pooled	5

ST. FRANCIS HOSPITAL
(913) 295-8000
1700 West Seventh Street 66606
Randall Hyp, Associate Director-Fiscal Services
Juanita DeMotte, Controller

RETIREMENT PLAN \$3,844
12-84 6% \$702 645
Aetna Life & Casualty Co., Hartford
CUSTODIAN: Frank Russell Trust Company, Tacoma

KANSAS

TOPEKA Cont'd \$ Thou

SHEET METAL WORKERS, LOCAL #77
(913) 233-4014
1231 Eugene 66608
Ray Schmidt, Manager

PENSION TRUST \$3,780
12-84 \$216 310

STAUFFER COMMUNICATIONS, INC.
(913) 295-1170
616 Jefferson 66607
Stanley H. Stauffer, Vice President-Finance
Stanley H. Stauffer, President

RETIREMENT PLAN FOR EMPLOYEES OF STAUFFER COMMUNICATIONS, INC. & AFFILIATED COMPANIES \$12,700
1-84 \$858 786

*70 Aetna Life & Casualty Co., Hartford: G.I.C.s, Equities-Pooled

CONSOLIDATED PORTFOLIO MIX

G.I.C.s	60%
Equities-Pooled	40

BENEFITS ADMINISTRATOR: William D. Duckworth, Treasurer

STORMONT-VAIL REGIONAL MEDICAL CENTER
(913) 354-6000
1500 Southwest Tenth 66606
Howard M. Chase, Director

RETIRED RETIREMENT PLAN \$6,290
10-83 7.5% \$949 1,256
Reimer & Koger Associates, Inc., Mission
CUSTODIAN: First National Bank of Topeka

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	34%
Bonds	17
Equities	49

VOLUME SHOE CORP.
(913) 233-5171
3231 Sixth Street
P.O. Box 1198 66607
Subsidiary of May Department Stores Co.
Douglas Dougherty, Vice President-Finance
Steven K. Morse, Manager-Employee Relations
Dorothy Meyer, Administrator-Records

PROFIT SHARING TRUST \$6,655
6-84 \$835 2,291
81 Frank Russell Trust Company, Tacoma
CUSTODIAN: Citicorp Investment Management, Inc., New York

WASHBURN COLLEGE
(913) 295-6656
1700 College Avenue, Room 235 66621
Elliott G. Wood, Treasurer

ENDOWMENT FUND \$14,718
12-84

*70 Connecticut National Bank, Hartford
In House Asset Management

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	4%
Cash & Short-Term-Pooled	7
Bonds	1
Bonds-Pooled	25
Equities	1
Equities-Pooled	61
Real Estate Equity	1

Also Participates in IAA CREF

ULYSSES

GRANT COUNTY STATE BANK
(316) 356-4142
201 South Main Street 67880
L. J. Collins, President
L. J. Collins, Treasurer

PROFIT SHARING PLAN \$9,271
12-83 38
70 Hutchinson National Bank and Trust Company, Hutchinson
In House Asset Management

KANSAS

WEIMORE \$ Thou

J. B. N. TELEPHONE COMPANY, INC.
(913) 866-2310
Main Street
P.O. Box AE 66550
Robert C. Carson, President & Chief Financial Officer

PROFIT SHARING PLAN \$1,141
\$79 23
In House Asset Management

WICHITA

ADORERS OF THE BLOOD OF CHRIST OF WICHITA KANSAS, INC.
(316) 943-1203
1400 South Sheridan 67213
Sr. Vicki Berghamp, Treasurer

PENSION TRUST \$7,555
12-84 6% \$795 589
Union National Bank of Wichita

AMFAC, INC.
(316) 262-3541
1134 North Washington
P.O. Box 4250 67204
Patrick Hayes, Branch Manager
Myron DuBain, President

ALLEN ENTERPRISE PROFIT SHARING TRUST \$1,200
1-84 \$66 29
Union National Bank of Wichita

ASSOCIATED CO., INC.
(316) 265-9451
1441 South McLean Boulevard 67213
W. F. Bowman, President
Craig Leonard, Controller

PENSION PLAN \$1,700
5-83 \$197 53
New York Life Insurance Company, New York

BHP PETROLEUM (AMERICAS) INC.
(316) 265-7721
217 North Water Street
P.O. Box 1201 67202
Dennis Taubridge, Vice President-Finance
R. D. Orr, Senior Vice President-Production
W. M. Brown, Director-Human Resources

RETIREMENT PLAN \$8,400
3-85 11% \$952 400
75 Bankers Life Company, Des Moines

THRIFT PLAN \$7,900
5-85 12% \$2,168 365
81 Aetna Life & Casualty Co., Hartford
CUSTODIAN: Bank of Oklahoma, N.A., Tulsa

CONSOLIDATED PORTFOLIO MIX

G.I.C.s	95%
Equities-Pooled	5

BENEFITS ADMINISTRATOR: Connie D. Kelly, Benefits Administrator
INVESTOR RELATIONS: E. H. Dunham, Manager-Compensation & Benefits

BLEIERS, INC.
(316) 263-0178
2559 South Seneca -67217
Walter Hermann, President
Calvin Hermann, Partner

PROFIT SHARING & RETIREMENT PLAN \$1,000
\$181 46
American National Bank, South Bend

CESSNA AIRCRAFT COMPANY
(316) 685-9111
5800 East Pawnee Road
P.O. Box 1521 67218
Homer G. Nester, Vice President & Treasurer

SALARIED RETIREMENT INCOME PLAN \$9,200
9-83 7% \$5,117 3,687

MASTER TRUSTEE: The Northern Trust Company, Chicago
Alliance Capital Management Corporation, Dallas
70 Continental Illinois National Bank & Trust Company, Chicago
73 Fourth National Bank and Trust Co., Wichita: Cash & Short-Term-Pooled, Bonds, Equities

KANSAS

WICHITA Cont'd \$ Thous

80 Jemison Associates Capital Corporation, New York:
Cash & Short-Term-Pooled, Bonds, Equities

77 Kemper Financial Services, Inc., Chicago

82 Kemper-Murray Johnstone International, Inc., Chicago

HOURLY RETIREMENT PLAN \$71,013

9-83 7% \$3,162 10,394

70 Continental Illinois National Bank & Trust Company of Chicago

70 Fourth National Bank and Trust Co., Wichita: *Cash & Short-Term-Pooled, Bonds, Equities*

80 Jemison Associates Capital Corporation, New York:
Cash & Short-Term-Pooled, Bonds, Equities

79 Kemper Financial Services, Inc., Chicago

CUSTODIAN: The Northern Trust Company, Chicago

RETIREMENT PLAN FOR AIRCRAFT RADIO CORP. \$5,430

9-83 7% \$113 350

70 Continental Illinois National Bank & Trust Company of Chicago

70 Fourth National Bank and Trust Co., Wichita: *Cash & Short-Term-Pooled, Bonds, Equities*

80 Jemison Associates Capital Corporation, New York:
Cash & Short-Term-Pooled, Bonds, Equities

79 Kemper Financial Services, Inc., Chicago

CONSOLIDATED PORTFOLIO MIX

Bonds	19%
Equities	81

BENEFITS ADMINISTRATOR: John E. Moore, Senior Vice President-Personnel

INVESTOR RELATIONS: D. R. Edwards, Secretary

THE COLEMAN COMPANY, INC. (316) 261-3269
250 North St. Francis Street 67202
Richard A. Curry, Senior Vice President-Finance
Vernon L. Williams, Plan Administrator

PENSION PLAN FOR WEEKLY SALARIED & HOURLY EMPLOYEES \$25,547

12-83 8% \$378 4,028

77 Batterymarch Financial Management, Boston: *Cash & Short-Term, Equities*

77 Delaware Investment Advisers, Philadelphia: *Cash & Short-Term, Equities*
In House Asset Management: *Cash & Short-Term, Equities*

84 Liberty Capital Management Inc., New York
United Missouri Bank of Kansas City, N.A.: *G.I.C.s, Mortgage Securities*

CUSTODIAN: Union National Bank of Wichita

SALARIED RETIREMENT PLAN \$21,208

12-83 8% \$1,005 961

77 Batterymarch Financial Management, Boston: *Cash & Short-Term, Equities*

77 Delaware Investment Advisers, Philadelphia: *Cash & Short-Term, Equities*

82 Fourth National Bank and Trust Co., Wichita: *Cash & Short-Term, Bonds*
In House Asset Management: *Cash & Short-Term, Equities*

84 Liberty Capital Management Inc., New York

78 Union National Bank of Wichita: *Cash & Short-Term, Bonds, Equities*
United Missouri Bank of Kansas City, N.A.: *G.I.C.s, Mortgage Securities*

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	6%
Bonds	18
G.I.C.s	12
Mortgage Securities	6
Equities	58

BENEFITS ADMINISTRATOR: Lynn Searls, Corporate Manager-Compensation & Employee Benefits

INVESTOR RELATIONS: Charles B. McIlwaine, Vice President-Corporate Communications

T. M. DEAL LUMBER CO. (316) 267-5285
115 South Hydraulic 67211
Robert P. Erwin, President
Ruth Ann Kahler, Treasurer

PROFIT SHARING TRUST & PLAN \$9,265

30

Equitable Life Assurance Society of the United States, Secaucus

DEVORE & SONS, INC. (316) 267-3211
1199 East Central
P.O. Box 118 67201
Richard A. DeVore, President & Secretary
William D. DeVore, Vice President & Treasurer

KANSAS

WICHITA Cont'd \$ Thous

DEVORE PROFIT SHARING TRUST \$1,814

6-85 \$74 34
In House Asset Management

MARTIN K. EBY CONSTRUCTION CO., INC. (316) 268-3543
610 North Main Street 67201
Charles E. Coon, Senior Vice President-Finance & Administration

EMPLOYEES PROFIT SHARING TRUST NO. 2 \$7,500

6-84 \$550 268
In House Asset Management

EMPLOYEES PROFIT SHARING TRUST NO. 1 \$2,950

6-84 \$269 275
In House Asset Management

EXCEL CORPORATION (316) 832-1121
2901 North Mead
P.O. Box 2519 67201
Dale Rodman, Executive Vice President
William Fielding, President
Orlan Thorbeck, Vice President-Administration & Controller

RETIREMENT PLAN \$6,597

12-84 6.5% \$1,223 1,169
Bankers Life Company, Des Moines

FOLEY TRACTOR CO., INC. (316) 943-4211
1550 Southwest Street 67213
Roy Burton, Secretary & Treasurer
Paul J. Foley, Jr., President

PROFIT SHARING PLAN \$1,794

12-83 \$70 92
In House Asset Management
CUSTODIAN: First National Bank in Wichita

FRIENDS UNIVERSITY (316) 261-5800
2100 University Avenue 67213
Ron Dorn, Chief Fiscal Officer
Richard Felix, President

ENDOWMENT FUND \$3,967

6-85
81 The Common Fund, Fairfield

GARVEY INDUSTRIES, INC. (316) 261-5376
300 West Douglas, Suite 770 67202
Alan A. Korv, Vice President

THRIFT TRUST PLAN \$7,271

6-85 \$1,803
In House Asset Management

GATES LEAR JET CORP. (316) 946-2000
8270 West Harry Street
P.O. Box 7707 67277
Walter H. Anderson, Treasurer
A. M. Hain, Corporate Controller

RETIREMENT PLAN FOR EMPLOYEES OF GATES LEARJET CORPORATION & ITS AFFILIATES \$45,098

12-84 8% \$469 3,326

73 Denver Investment Advisors, Inc.: *Cash & Short-Term-Pooled, Bonds, Bonds-Pooled, Equities*

83 Reimer & Koger Associates, Inc., Mission: *Cash & Short-Term Pooled, Bonds, Equities*
CUSTODIAN: First Interstate Bank of Denver, N.A.
ACTUARY: The Wyatt Company

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term-Pooled	8%
Bonds	15
Bonds Pooled	38
Equities	39

BENEFITS ADMINISTRATOR: Eleanor R. Taylor, Manager

GLOBE ENGINEERING CO., INC. (316) 943-1266
1539 South St. Paul
P.O. Box 12407 67277
Frank Darband, Secretary & Treasurer
Albert H. Nelson, President

KANSAS

WICHITA Cont'd \$ Thous

PROFIT SHARING PLAN \$3,731

10-84 \$352 64
In House Asset Management
Trade through E. F. Hutton & Company

GLOBE OIL & REFINING CO. (316) 265-5611
301 South Market 67202
Howard R. Clements, Secretary & Treasurer
John F. O'Shaughnessy, President

RETIREMENT PLAN \$3,722

6% 156
Equitable Life Assurance Society of the United States, Secaucus

HOLLEICKE PERRIN TIRES INC. (316) 267-8293
2039 North Broadway 67214
Wayne F. Holleicke, President

PENSION TRUST \$8,517

4-83 \$664 9

HUMPHREY PRODUCTS, INC. (316) 267-2201
719 East Zimmerman
P.O. Box 11304 67202
Donald Rood, Treasurer
Ralph L. Humphrey, President

PROFIT SHARING & RETIREMENT PLAN \$1,263

1-83 \$115 74
In House Asset Management

INTERNAL MEDICINE ASSOCIATES (316) 684-4406
3243 East Murdock, Suite 500 67208
Donald Voorhees, Administrator

PENSION BENEFIT PLAN \$4,800

6-85 \$401 37
In House Asset Management
Reimer & Koger Associates, Inc., Mission
CUSTODIAN: Fourth National Bank and Trust Co., Wichita

INTERNATIONAL COLD STORAGE CO., INC. (316) 682-4581
2307 South Oliver 67218
Robert O. Large, Vice President-Finance
Frank D. Stevens, President

PROFIT SHARING PLAN \$2,160

\$150 135
In House Asset Management

IRON WORKERS, LOCAL # 606 (316) 264-2424
417 East English
P.O. Box 11324 67202
William January, Manager

PENSION PLAN \$1,629

3-85 6% \$160 233
Aetna Life & Casualty Co., Hartford

KANSAS GAS & ELECTRIC COMPANY (316) 261-6528
201 North Market
P.O. Box 208 67201
Howard J. Hansen, Vice President-Finance
Gary Farha, Administrator-Investor Relations & Financial Analysis

RETIREMENT PLAN \$55,035

11-84 6.5% \$3,601 2,135

81 MASTER TRUSTEE: Fourth National Bank and Trust Co., Wichita

83 Criterion Investment Management Company, Houston: *Bonds*

78 Delaware Investment Advisers, Philadelphia: *Equities*

81 Fourth National Bank and Trust Co., Wichita: *Cash & Short-Term*

81 Waddell & Reed Asset Management Company, Kansas City: *Equities*

81 ACTUARY: Towers, Perrin, Forster & Crosby

78 SEARCH CONSULTANT: William M. Mercer-Meindinger Asset Planning, Incorporated, Louisville

EMPLOYEE STOCK OWNERSHIP PLAN OF KANSAS GAS & ELECTRIC COMPANY \$4,166

12-84 \$471 1,770
In House Asset Management: *Equities*

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term-Pooled	19%
Bonds	15

Also Custodian

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

KANSAS

WICHITA Cont'd \$ Thous
 Mortgage Securities .5
 Equities 61
 BENEFITS ADMINISTRATOR: Thomas H. Underwood,
 Director-Human Resources

KANSAS STATE BANK & TRUST CO.
 (316) 266-6600
 123 North Market
 P.O. Box 427 67201
 Britt Brown, Senior Vice President & Trust Officer
 E. S. Stephenson, Vice President & Assistant Trust
 Officer
 PROFIT SHARING PLAN \$2,500
 12-84 \$311 174
 In House Asset Management

KANSAS STATE NETWORK, INC.
 (316) 265-5631
 905 North Main Street 67203
 Steve Glasmann, Vice President
 PROFIT SHARING PLAN \$2,648
 12-84 \$198 124
 Fourth National Bank and Trust Co., Wichita

KICE METAL PRODUCTS
 (316) 267-4281
 2040 South Mead Avenue
 P.O. Box 11388 67202
 Randall Staub, Treasurer
 Russell W. Kice, President
 PENSION PLAN \$1,501
 4-84 5.5% \$185 143
 82 First National Bank in Wichita
 71 The Prudential Asset Management Co., Inc., Newark

KOCH INDUSTRIES, INC.
 (316) 832-5500
 4111 East 37th, N.
 P.O. Box 2256 67201
 Thomas M. Carey, Executive Vice President-Finance
 C. J. Nelson, Treasurer
 PENSION PLAN \$44,058
 6-85 6% \$5,203 1,589
 MASTER TRUSTEE: Mellon Bank Corporation,
 Pittsburgh
 In House Asset Management: Cash & Short-Term-
 Pooled, Bonds-Pooled, G.I.C.s
 82 Mellon Bank Corporation, Pittsburgh: Indexed-Pooled
 SAVINGS PLAN \$40,540
 6-85 \$8,112 1,447
 In House Asset Management: Cash & Short-Term-
 Pooled, Bonds-Pooled, G.I.C.s
 Mellon Bank Corporation, Pittsburgh: Indexed-Pooled
 RESTATED SAVINGS PLAN \$40,540
 6-85 \$8,112
 SAVINGS PLAN \$40,540
 6-85 8,112
 SUN TIDE REFINERY RETIREMENT PLAN \$38,255
 6-85 \$13,563
 Mellon Bank Corporation, Pittsburgh: Indexed-Pooled
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 15%
 Bonds-Pooled 25
 G.I.C.s 25
 Indexed-Pooled 35

LAW CO., INC.
 (316) 265-8584
 345 Riverview-67203
 Larry Will, Treasurer
 Richard Kerschen, President
 PENSION & PROFIT SHARING PLAN & TRUST \$2,825
 12-84 \$208 125
 Gould Research, Inc., Phoenix
 In House Asset Management

LOVE BOX CO., INC.
 (316) 838-0851
 700 East 37th, N.
 P.O. Box 546 67201
 Affiliated with Lewisburg Container
 Robert D. Love, President & Treasurer
 LEWISBURG CONTAINER PENSION PLAN \$1,614
 2-84 5.5% \$156 217
 John Hancock Mutual Life Insurance Company,
 Boston

KANSAS

WICHITA Cont'd \$ Thous
 401 (b) PLAN
 400
 United National Bank, Plainfield

METAL-FAB, INC.
 (316) 943-2351
 3025 May Street
 P.O. Box 1138 67201
 Dwayne H. Shannon, President
 George Weinmeister, Vice President-Marketing
 STOCK OWNERSHIP PLAN \$1,570
 12-84 \$125 19
 In House Asset Management

MISCO INDUSTRIES, INC.
 (316) 265-6641
 257 North Broadway 67202
 V. Dale Shelley, Vice President & Treasurer
 Stanley O. Beron, President
 UNITED PROFIT SHARING & RETIREMENT PLAN \$5,039
 12-84 \$31 197
 * Fourth National Bank and Trust Co., Wichita
 Technological Investors Management Corp., New York

PLUMBERS, LOCAL # 171
 (316) 265-4291
 310 Ida 67211
 Howard Leimen, Administrator
 PENSION FUND \$2,959
 3-85 6.5% \$348 503
 Bankers Life Company, Des Moines

RITCHIE CORP.
 (316) 838-9301
 1900 North Amidon
 P.O. Box 4048 67204
 H. D. Ritchie, Treasurer
 H. T. Ritchie, II, President
 PENSION PLAN \$1,465
 8-84 \$161 78
 * Fourth National Bank and Trust Co., Wichita

ROCHE BIO MEDICAL LABORATORIES
 (316) 686-7161
 911 North Hillside
 P.O. Box 2858 67201
 Dr. James Powell, President
 Angela Liggins, Benefits Manager
 RETIREMENT TRUST \$1,924
 \$244 6

ROUNDS AND PORTER LUMBERING COMPANY,
 INC.
 (316) 262-1465
 410 North St. Francis
 P.O. Box 700 67201
 Claude W. Peake, Treasurer
 Claude W. Peake, Secretary
 R. B. Rounds, President & Chairman of the Board
 PROFIT SHARING TRUST \$4,069
 10-84 \$47 178
 * CIGNA Asset Advisers, Inc., Hartford

ST. FRANCIS HOSPITAL OF WICHITA INC.
 (316) 268-5000
 929 North St. Francis Avenue 67214
 Raymond Rancuret, Plan Administrator
 Sr. M. Sylvia Egan, President & Chief Executive Officer
 RESTATED RETIREMENT PLAN \$12,522
 12-84 \$1,448 1,309

STANNARD CONSTRUCTION CO., INC.
 (316) 744-0433
 6015 North Broadway
 P.O. Box 4064 North Wichita Station 67204
 Robert Mock, Controller
 G. A. Stannard, President
 PROFIT SHARING PLAN \$1,125
 9-83 \$146 49
 First National Bank of Topeka
 Bremer & Keper Associates, Inc., Mission

KANSAS

WICHITA Cont'd \$ Thous
 STAR LUMBER AND SUPPLY COMPANY, INC.
 (316) 942-2221
 325 South West Street
 P.O. Box 7712 67277
 Clinton Bauer, Vice President
 Robert L. Goebel, Treasurer

PROFIT SHARING PLAN & TRUST \$5
 6-85 \$608 249
 Hutton Capital Management, New York
 Trade through F. F. Hutton & Company: Equities
 SEARCH CONSULTANT: E. F. Hutton Consulting
 Services, Wilmington
 CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 50%
 Equities 50
 BENEFITS ADMINISTRATOR: Don Steiner, Personnel
 Manager

STEFFEN DAIRY FOODS CO., INC.
 (316) 267-4221
 700 East Central Street 67201
 Lawrence A. Wayne, Controller & Treasurer
 John Haberkorn, President
 PENSION TRUST \$1
 6-85 \$14 52
 * First National Bank in Wichita

WALLS, INC.
 (316) 265-2960
 501 East Pawnee 67211
 Nettie K. Walls, Secretary & Treasurer
 Earl L. Coons, President
 Henry B. Walls, Chairman of the Board & Trustee
 PROFIT SHARING PLAN \$1
 \$120 131
 In House Asset Management
 Trade through E. F. Hutton & Company

WHEELER, KELLY, HAGNY, INVESTMENT CO.
 (316) 262-1414
 Fourth Financial Center
 P.O. Box 2281 67201
 Robert Brent, Trustee
 James Bily, President
 THRIFT PLAN & TRUST \$1
 10-84 \$80 28
 The Hartford Insurance Group, Hartford

WICHITA CITY SCHOOL DISTRICT
 SUPPLEMENTAL ANNUITY PLAN
 (316) 268-7889
 428 South Broadway 67202
 R. E. Hissel, Treasurer
 Sharon Ott Deal, Assistant Controller
 SUPPLEMENTAL ANNUITY PLAN \$1
 8-84 \$322 868
 70 In House Asset Management
 71 Southwest National Bank, Wichita

THE WICHITA CLINIC
 (316) 689-9153
 3311 East Murdock 67208
 Frank Gordon, Controller
 PENSION & RETIREMENT PLAN \$1
 12-83 \$790 247
 Fourth National Bank and Trust Co., Wichita
 Wolf, Webb, Burk & Campbell, Inc., Philadelphia

WICHITA RADIOLOGICAL GROUP, P.A.
 (316) 685-1367
 200 South Hillside
 P.O. Box 8295 C 67208
 C. W. Lee, Business Manager
 Dr. W. J. Barun, Associate
 MONEY PURCHASE PLAN \$1
 \$409 62
 First National Bank in Wichita

WICHITA RETIREMENT FUNDS
 (316) 268-4212
 455 North Main Street 67202
 Ralph Klose, City Treasurer
 EMPLOYEES' RETIREMENT FUND \$6
 12-83 8% \$11,310 1,848
 B1 Fred Alger Management Inc., New York: Cash &
 Short-Term, Equities
 *75 Fourth National Bank and Trust Co., Wichita: Cash
 Short-Term, Bonds, Equities

Joe Robinson

KAN

WICHITA Cont'd \$ Thous

81 In House Asset Management: *Cash & Short-Term, Bonds, Equities*

81 Wolf, Webb, Burk & Campbell, Inc., Philadelphia: *Cash & Short-Term, Bonds*
CUSTODIAN: The Bank of Kansas City

POLICE & FIREMEN'S RETIREMENT SYSTEM \$53,683

12-83 8% \$11,924 775

76 Capital Supervisors, Inc., Chicago: *Cash & Short-Term, Bonds, Equities*

81 SIW Fixed Income Management, Santa Barbara: *Cash & Short-Term, Bonds*

81 Value Line Asset Management, New York: *Cash & Short-Term, Equities*
CUSTODIAN: The Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	10%
Bonds	52
Equities	38

BENEFITS ADMINISTRATOR: Rita Goodwin, Director-Retirement & Insurance

WICHITA STATE UNIVERSITY

(316) 689-3092
1845 Fairmont Street 67208
Richard Reidenbaugh, Executive Vice President-Board of Trustees

ENDOWMENT FUND \$11,967

Fourth National Bank and Trust Co., Wichita
In House Asset Management

Also Participates in TIAA-CREF

WICHITA SURGICAL ANESTHESIA SERVICES, P.A.

(316) 684-7251
758 South Hillside, Suite 301 67211
Dr. Courtney Clark, President

PENSION PLAN & TRUST \$2,407

9-84 \$314 41

WICHITA SURGICAL GROUP, P.A.

(316) 263-0296
818 North Emporia 67214
Joan Gerber, Administrator
Dr. George Farha, President

MONEY PURCHASE PLAN \$2,562

4-19 29

Fourth National Bank and Trust Co., Wichita

WINFIELD

GOTT CORP.

(316) 221-2230
1616 Wheat Road 67156
W. W. Dexter, Treasurer

STOCK OWNERSHIP PLAN \$4,794

9-84 \$140 341

Fourth National Bank and Trust Co., Wichita

KENTUCKY

ASHLAND

WILLIAM G. ALLEN, P.S.C.

(606) 324-2718
1937 Central Avenue 41101
Dr. William G. Allen, Administrator

MONEY PURCHASE PLAN \$1,122

9-83 \$19 3

PENSION PLAN \$923

9-83 \$145 3

FIRST BANK & TRUST CO.

(606) 329-2222
1544 Winchester Avenue 41101
John H. Mays, Vice President & Senior Trust Officer

KENTUCKY

ASHLAND Cont'd \$ Thous

RETIREMENT PLAN \$2,900

6-85 \$180 155

In House Asset Management

HINTON HATCHERIES INC.

(606) 325-2212
2212 Carter Avenue
P.O. Box 29 41105
Cecil Hinton, President
Jerry Allen, Controller

RETIREMENT PLAN \$1,049

2-83 \$117 69

KINGS DAUGHTERS' HOSPITAL

(606) 329-2133
2201 Lexington Avenue 41101
Affiliate of Ashland Hospital Corp., Inc.
Lee McDaniel, Vice President & Chief Financial Officer

REVISED RETIREMENT PLAN \$3,092

6-84 6% \$352 594

CUSTODIAN: Third National Bank and Trust Company, Dayton

PLUMBERS & STEAMFITTERS, LOCAL # 248

(606) 325-2544
942 Greenup Avenue
P.O. Box 477 41105
Roy Glenn Adkins, Financial Secretary
Dick Wilson, Administrator-Pension Fund

PENSION TRUST \$8,704

11-83 \$629 430

PLUMBERS, LOCAL # 248-STEAMFITTERS

(606) 325-2544
942 Greenup Avenue 41101
Raymond Hagg, Jr, Administrator

PENSION TRUST PLAN \$8,630

11-83 \$743 828

PUTNAM AGENCY INC.

(606) 329-2200
City Center Building
P.O. Box 991 41105
Charles Hogg, Treasurer

PROFIT SHARING PLAN \$2,310

3-85 \$140 29

Third National Bank and Trust Company, Dayton

THIRD NATIONAL BANK OF ASHLAND

(606) 329-2900
1000 Carter Avenue
P.O. Box 1270 41101
A Wholly Owned Subsidiary of First Kentucky National Corporation

C. Ronald Christmas, Senior Vice President, Chief Financial Officer & Cashier
John Woods, III, President
William Taylor, Controller

RETIREMENT PLAN \$1,145

6-83 \$257 69

In House Asset Management

THRIFT PLAN

6-83 \$24 \$105

CUSTODIAN: First Security National Bank & Trust Company, Lexington

BARDSTOWN

SALT RIVER RURAL ELECTRIC CO-OP CORP.

(502) 348-3931
111 West Brasher Avenue 40004
Carl Schofner, Chief Financial Officer & Accounting Manager
Robert D. Yates, President

PENSION PLAN \$1,911

6-83 \$142 65

First Financial Services, Purchase

KENTUCKY

BENHAM \$ Thous

BENHAM COAL INC.

(606) 848-5464
158 Central Avenue 40807
Thomas Mills, Chief Financial Officer

SALARIED RETIREMENT PLAN \$1,937

1-84 159

BEREA

BEREA COLLEGE

(606) 986-9341
P.O. Box 2346 40404
Leigh A. Jones, Vice President-Finance

ENDOWMENT FUND \$145,000

6-85

80 Delaware Investment Advisers, Philadelphia: *Equities*

84 Delphi Management, Inc., Boston
The First National Bank of Cincinnati

84 McCowan Associates Inc., New York
84 Meridian Management Co., Little Rock

83 Morgan Stanley Asset Management Inc., New York

CUSTODIAN: First Kentucky Trust Company, Louisville

CONSOLIDATED PORTFOLIO MIX

Bonds	15%
Equities	80
Int'l Investments	5

Also Participates in TIAA-CREF

BOWLING GREEN

AMERICAN NATIONAL BANK & TRUST CO.

(502) 781-6111
922 State Street
P.O. Box 718 C 42101
Herbert J. Smith, Chairman of the Board
David E. Chesnut, Executive Vice President

REVISED PENSION PLAN \$1,711

12-84 \$146 124

In House Asset Management

BOWLING GREEN MUNICIPAL UTILITIES

(502) 782-1200
801 Center Street
P.O. Box 478 42101
James Tabor, Chief Financial Officer

PENSION TRUST \$1,539

1-85 \$244 108

Independence Investment Associates, A Subsidiary of John Hancock, Boston

GILBERT, BARBEE, MOORE & MCILVOY, P.S.C.

(502) 781-5111
1109 State Street 42101
Douglas Keach, Plan Manager
Dr. Frank H. Moore, Chairman of the Board

REVISED PROFIT SHARING PLAN \$3,522

6-84 \$279 104

77 Metropolitan Life Insurance Company, New York

PENSION & PROFIT SHARING PLAN \$1,883

6-84 \$228 93

Metropolitan Life Insurance Company, New York

HOUGHENS INDUSTRIES, INC.

(502) 843-3252
900 Church Street
P.O. Box 53R 42101
Roger M. Page, Vice President-Finance
Ruel Houghens, President

PROFIT SHARING TRUST \$27,074

5-85 \$2,218 866

In House Asset Management

MEDICAL CENTER AT BOWLING GREEN

(502) 781-2150
250 Park Street 42101
Gary Hoefler, Chief Financial Officer

RETIREMENT PLAN \$2,855

6-85 \$335 470

William M. Mercer-Meidinger Asset Planning, Incorporated, Louisville

CUSTODIAN: Citizens National Bank of Bowling Green

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

MISSOURI

JOPLIN Cont'd \$ Thous
TRI-STATE MOTOR TRANSIT CO.
 (417) 624-3131
 P.O. Box 113 64802
 Subsidiary of Tri-State Motor Transit Co. of Delaware
 Donald E. Bassett, Treasurer
 Harold F. Nickels, President & Vice Chairman
STOCK-BONUS & PROFIT SHARING PLAN \$1,875
 12-84 789
 *72 First National Mercantile Bank & Trust Co., Joplin

KANSAS CITY

AMERICAN ACADEMY OF FAMILY PHYSICIANS
 (816) 333-9700
 1740 West 92nd Street 64114
 Arthur Corbin, Controller
CONTRIBUTORY PENSION PLAN \$1,329
 \$124 85
 ♦ Bankers Life Company, Des Moines
DEFINED BENEFIT PLAN
 ♦ Bankers Life Company, Des Moines

AMERICAN BANK OF RAYTOWN
 (816) 356-3500
 9063 East Gregory Street 64133
 Affiliate of American National Bank
 C. A. Ruisinger, Jr., President
PROFIT SHARING PLAN & TRUST \$1,197
 \$96 80

AMERICAN HEREFORD ASSOCIATION
 (816) 842-3757
 715 Hereford Drive 64101
 Don Werth, Treasurer
 H. H. Dickenson, Executive Vice President
RETIREMENT PLAN \$1,505
 6-84 \$105 52
MASTER CUSTODIAN: State Street Bank & Trust
 Company, Boston
 Equitable Life Assurance Society of the United States,
 Secaucus

AMERICAN MULTI-CINEMA, INC.
 (816) 474-6150
 106 West Fourteenth Street, Suite 1700 64105
 Alan K. Benjamin, Sr., Secretary
 S. H. Durwood, President & Treasurer
DEFINED CONTRIBUTION THRIFT PLAN \$5,177
 6-85 \$1,303 604
 Bankers Life Company, Des Moines
 Security Pacific Investment Managers, Inc., Los
 Angeles
DEFINED BENEFIT RETIREMENT PLAN \$3,273
 6-85 11.85% \$256 776
 Bankers Life Company, Des Moines

ANESTHESIA ASSOCIATES OF KANSAS CITY, INC.
 (816) 444-1139
 6400 Prospect, Suite 142 64132
 Mark Meiser, Business Manager
 Georgene McCracken, Office Manager
PROFIT SHARING PLAN \$1,191
 \$193 25
 Bankers Life Company, Des Moines

ANESTHESIOLOGY SERVICE, INC.
 (816) 333-7484
 751 East 63rd Street, Room 12 64110
 Michael Porter, President
PROFIT SHARING PLAN \$2,147
 11-83 \$366 35
 In House Asset Management
PENSION PLAN \$1,429
 11-83 \$186 33
 In House Asset Management

ATLAS MUTUAL INSURANCE, INC.
 (816) 471-0343
 1900 Commerce Tower
 P.O. Box 13525 64199
 Affiliated with Fidelity Underwriting Agency, Inc.
 J. G. Hellings, Chairman of the Board
 Mrs. E. L. Zeikle, Treasurer

MISSOURI

KANSAS CITY Cont'd \$ Thous
PROFIT SHARING PLAN \$1,093
 3-84 \$66 15
 T. Rowe Price Associates, Inc., Baltimore
 Resource Capital Advisers, Milwaukee
AYLWARD PRODUCTS CO. INC.
 (816) 221-6264
 1201 Forest Avenue 64106
 Larry McManis, Controller
 Charles L. Aylward, President
PROFIT SHARING PLAN \$1,586
 \$361 31
 Centre Trust Company of St. Louis

BAPTIST MEDICAL CENTER
 (816) 361-3500
 6601 Rockhill Road 64131
 Gerald Prolost, Vice President
 Paul Hugel, Manager-Compensation
RETIREMENT PLAN \$5,793
 6-85 \$626 992
 Aetna Life & Casualty Co., Hartford

BARTLETT AGRI ENTERPRISES INC.
 (816) 531-6235
 4800 Main Street—64112
 W. Robert Burg, Vice President, Secretary & Treasurer
 Paul D. Bartlett, President
STOCK OWNERSHIP PLAN \$7,915
 4-83 \$675 302
CUSTODIAN: United Missouri Bank of Kansas City,
 N.A.

BARTLETT & CO.
 (816) 753-6300
 4800 Main Street, Suite 600 64112
 W. Robert Burg, Vice President & Secretary
PROFIT SHARING TRUST \$6,555
 4-84 \$531 97
 United Missouri Investment Counsel Service, Kansas
 City
CUSTODIAN: United Missouri Bank of Kansas City,
 N.A.

GEORGE K. BAUM & COMPANY
 (816) 474-1100
 1004 Baltimore 64105
 G. Kenneth Baum, President
 Craig L. Beach, Vice President & Treasurer
PROFIT SHARING PLAN \$1,820
 10-84 \$259 94
 ♦ Boatmen's First National Bank of Kansas City

BELGER CARTAGE SERVICE, INC.
 (816) 474-3250
 2100 Walnut 64108
 Larry E. Belger, Sr., Executive Vice President &
 Treasurer
 Fred Valentine, Controller
PROFIT SHARING TRUST \$2,065
 6-85 \$125 70
 Reimer & Koger Associates, Inc., Mission

MID-AMERICA CARDIOLOGY ASSOCIATES, INC.
 (816) 531-5510
 4320 Wornall Road, Suite 40-B 64111
 John Ponce, Business Manager
MONEY PURCHASE PLAN \$2,500
 6-85 \$150 15
 In House Asset Management
 Southeastern Asset Management Incorporated,
 Memphis
CUSTODIAN: Mercantile Trust Company N.A., St.
 Louis

BLACK & VEATCH
 (913) 967-2000
 1500 Meadowlake Parkway
 P.O. Box 8405 64114
 Donald H. Black, Administrative Committee Chairman
 Lakwana D. Hope, Administrative Committee Secretary
EMPLOYEE & PARTNERS SAVINGS PLANS \$38,992
 12-84 \$6,396 2,275
 In House Asset Management
 83 Waddell & Reed Asset Management Company, Kansas
 City Equities

MISSOURI

KANSAS CITY Cont'd \$ Thous
 84 Wentworth, Hauser and Violich, Inc., San Francisco:
Bonds, Equities
CUSTODIAN: Commerce Bank of Kansas City
SEARCH CONSULTANT: SEI Funds Evaluation
 Services, Wayne
EMPLOYEE PROFIT SHARING PLAN \$26,472
 12-84 \$4,097 2,184
 83 Waddell & Reed Asset Management Company, Kansas
 City: *Equities*
 84 Wentworth, Hauser and Violich, Inc., San Francisco:
Bonds, Equities
CUSTODIAN: Commerce Bank of Kansas City
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 17%
 Bonds 55
 G.I.C.s 19
 Equities 9

H & R BLOCK, INC.
 (816) 753-6900
 4410 Main Street 64111
 Donald W. Ayers, Vice President, Finance & Treasurer
 Henry W. Bloch, President & Chief Executive Officer
PROFIT SHARING PLAN \$7,505
 6-85 \$1,245 761
 ♦ Commerce Bank of Kansas City
 74 Reimer & Koger Associates, Inc., Mission
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 25%
 Bonds 43
 Equities 32
BENEFITS ADMINISTRATOR: Ruth H. Gustin, Director-Human
 Resources

BLUE CROSS OF KANSAS CITY
 (816) 561-2300
 3637 Broadway 69111
 Fred Cromans, Senior Vice President, Finance
 Kathy Iristiano, Pension Administrator
NON CONTRIBUTORY RETIREMENT PROGRAM \$31,509
 12-84 \$1,103
RETIREMENT PLAN \$16,478
 12-84 \$722
NON-CONTRIBUTORY RETIREMENT PROGRAM \$10,779
 12-84 \$729
NON CONTRIBUTORY RETIREMENT PROGRAM \$9,921
 12-84 \$721
NON-CONTRIBUTORY RETIREMENT PROGRAM \$9,687
 12-84 \$954
NON-CONTRIBUTORY RETIREMENT PROGRAM \$9,485
 12-84 \$578
NON-CONTRIBUTORY RETIREMENT PROGRAM \$9,043
 12-84 5% \$906 614
CUSTODIAN: Bankers Trust Co., Des Moines
NON-CONTRIBUTORY RETIREMENT PROGRAM \$8,366
 12-84 \$607
1 A NON-CONTRIBUTORY RETIREMENT PROGRAM \$6,073
 12-84 \$339
1 A NON-CONTRIBUTORY RETIREMENT PROGRAM \$5,452
 12-84 \$349
NON-CONTRIBUTORY RETIREMENT PROGRAM \$5,031
 12-84 \$320
1 A NON-CONTRIBUTORY RETIREMENT PROGRAM \$4,988
 12-84 \$312
NON-CONTRIBUTORY RETIREMENT PROGRAM \$4,789
 12-84 \$341
NON-CONTRIBUTORY RETIREMENT PROGRAM \$4,079
 12-84 \$241
1 A NON-CONTRIBUTORY RETIREMENT PROGRAM \$3,185
 12-84 \$217
NON CONTRIBUTORY RETIREMENT PROGRAM \$2,895
 12-84 \$175
NON-CONTRIBUTORY RETIREMENT PROGRAM \$2,841
 12-84 \$213

MISSOURI

K CITY Cont'd
\$ Thous
 SEGUROS NON-CONTRIBUTORY RETIREMENT PROGRAM
 12-84 \$272 \$2,743
 RETIREMENT PLAN
 12-84 \$148 \$2,206
 RETIREMENT PLAN
 12-84 \$104 \$1,955

MAURICE L. BROWN CO.
 (816) 361-6000
 9229 Ward Parkway 64114
 Reuben Paulsen, President
 Larry Miller, Controller
EMPLOYEE SAVINGS PLAN
 9-82 \$338 62 \$1,415
 In House Asset Management
 Trade through Prudential-Bache Securities, Inc.

BUSINESS MEN'S ASSURANCE CO. OF AMERICA
 (816) 753-8000

700 Karnes Boulevard, BMA Tower
 P.O. Box 458 64141
 William D. Grant, Chairman of the Board
 P. Anthony Jacobs, C.F.A., Senior Vice President-
 Investments
EMPLOYEES RETIREMENT PLAN
 12-84 7% \$1,756 625 \$25,567
 In House Asset Management
 Frank Russell Trust Company, Tacoma; *Advisory Only*
CUSTODIAN: Boatmen's First National Bank of
 Kansas City

SALESMEN STOCK PLAN
 12-84 \$453 323 \$11,113
 In House Asset Management
CUSTODIAN: Boatmen's First National Bank of
 Kansas City

ESOP
 12-84 \$819 1,056 \$7,254
 In House Asset Management
CUSTODIAN: Boatmen's First National Bank of
 Kansas City

PAYSP
 12-84 \$165 1,056 \$179
 In House Asset Management
CUSTODIAN: Boatmen's First National Bank of
 Kansas City

CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 2%
 Bonds 27
 Bonds-Pooled 5
 Equities 40
 Equities-Pooled 25
 Oil & Gas Investments 1

BENEFITS ADMINISTRATOR: John W. Jones, Jr, Vice
 President-Personnel
INVESTOR RELATIONS: Alex Matthews, Vice President-
 Corporate Communications

BUTLER MANUFACTURING CO.

(816) 968-3000
 BMA Tower
 P.O. Box 917 64141
 Leslie V. Rist, Vice President-Finance & Treasurer
 Larry C. Miller, Assistant Treasurer
BUTLER MANUFACTURING COMPANY
MASTER RETIREMENT TRUST
 1-84 9% \$1,800 3,000 \$37,000
MASTER TRUSTEE: The Northern Trust Company,
 Chicago
 The Manhattan Life Insurance Co., New York
 J. P. Morgan Investment Management Inc., New York
CUSTODIAN: The Northern Trust Company, Chicago
ACTUARY: William M. Mercer-Meindinger, Inc.

PROFIT SHARING STOCK PURCHASE
PLAN
 6-85 750 \$18,000
 *70 Boatmen's First National Bank of Kansas City
BUTLER MANUFACTURING COMPANY
EMPLOYEE STOCK OWNERSHIP PLAN
 1-84 9% 1,800 \$15,000
 In House Asset Management

BENEFITS ADMINISTRATOR: Charles R. Johnson, Manager-
 Corporate Benefits

CALVIN COMMUNICATIONS

(816) 471-7800
 1105 Truman Road
 P.O. Box 15607 64106
 Leonard W. Keck, President

* Also Custodian

MISSOURI

KANSAS CITY Cont'd
\$ Thous
PENSION PLAN
 \$197 80 \$1,903
 Massachusetts Mutual Life Insurance Company,
 Springfield
CARONDELET ORTHOPEDICS
 (816) 941-0200
 1019 Carondelet Drive, Suite 426 64114
 Dr. Daniel Downs, Administrator
 Gloria Findley, Business Manager
PROFIT SHARING PLAN
 2-84 \$129 17 \$1,540
 In House Asset Management

CARPENTERS, DISTRICT COUNCIL, KANSAS CITY
& VICINITY
 (816) 931-3414
 625 West 39th Street 64111
 Ivan Hebelee, Executive Secretary & Treasurer
 Ivan Hebelee, President-District Council
PENSION FUND
 3-84 5.5% \$3,736 7,086 \$36,029
SEARCH CONSULTANT: DeMarche Associates,
 Kansas City
INVESTOR RELATIONS: Gary Hewnan, Administrator

CENTRAL BAG CO.
 (816) 471-0388
 1323 West Thirteenth Street 64101
 Milton Silverman, Chairman
SALARIED PENSION PLAN
 9-84 \$282 27 \$3,050

B.C. CHRISTOPHER AND COMPANY
 (816) 932-7000
 4800 Main Street, Suite 100 64112
 Craig Bouise, Treasurer
 Douglas C. Black, President
PROFIT SHARING TRUST
 4-83 \$300 215 \$1,665
 In House Asset Management

CLARKSON CONSTRUCTION CO.
 (816) 483-8800
 4133 Gardner Avenue 64120
 Janice Clarkson, Secretary & Treasurer
 William Edwin Clarkson, President
RESTATEd PROFIT SHARING PLAN
 12-83 \$147 62 \$1,277
 United Missouri Investment Counsel Service, Kansas
 City

COMMONWEALTH AMUSEMENT CORP.
 (816) 474-3050
 213-215 West Eighteenth 64108
 Subsidiary of Commonwealth Theatres, Inc.
 Dale M. Stewart, President
RETIREMENT INCOME PLAN
 12-83 6% \$328 241 \$5,617
CUSTODIAN: John Hancock Mutual Life Insurance
 Company, Boston
STOCK OWNERSHIP PLAN
 12-83 \$211 \$1,641

CONTRACTORS SUPPLY CO., INC.
 (816) 221-7788
 620 East Eighteenth Street 64108
 Robert F. McCann, Vice President & Treasurer
PROFIT SHARING PLAN
 1-85 \$641 166 \$5,552
 Southgate Bank and Trust Co., Prairie Village

COVERT MARINE, INC.
 (816) 421-3100
 708 East Eighteenth Street 64108
 Dennis Lewis, Controller
 Walter Peck, President
PROFIT SHARING PLAN
 \$194 53 \$1,247
 United Missouri Investment Counsel Service, Kansas
 City

DEAN MACHINERY CO.
 (816) 753-5300
 1201 West 31st Street
 P.O. Box 1176 64141
 Subsidiary of Dean Operations, Inc.
 Robert Cahoon, Assistant Treasurer
PROFIT SHARING PLAN
 12-84 \$170 104 \$4,148
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas
 City

MISSOURI

KANSAS CITY Cont'd
\$ Thous
CHARLES F. CURRY COMPANY
 (816) 471-8300
 20 West Ninth Street 64105
 Carl Willard, Senior Vice President
 William H. Curry, President & Chief Executive Officer
PENSION PLAN
 6-85 7% \$150 153 \$2,100
 * Boatmen's First National Bank of Kansas City
 In House Asset Management

DEAN MACHINERY CO.
 (816) 753-5300
 1201 West 31st Street
 P.O. Box 1176 64141
 Subsidiary of Dean Operations, Inc.
 Robert Cahoon, Assistant Treasurer
PROFIT SHARING PLAN
 12-84 \$170 104 \$4,148
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas
 City

DEWEESE RADIOLOGICAL GROUP, INC.
 (816) 756-1049
 2929 Baltimore, Suite 340 64108
 Carolyn Barry, Business Manager
PROFIT SHARING PLAN
 7-83 10% \$176 19 \$2,979
 Financial Counselors, Inc., Kansas City
CUSTODIAN: Boatmen's First National Bank of
 Kansas City
RETIREMENT PLAN
 7-83 \$138 \$1,358

DST SYSTEMS, INC.
 (816) 221-5545
 1004 Baltimore 64105
 87% owned by Kansas City Industries, Inc.
 Kent Flury, Vice President
 Darold Frenzen, Controller
PROFIT SHARING PLAN
 6-84 \$1,182 916 \$6,498
 Ruane, Cunniff & Co., Inc., New York
CUSTODIAN: United Missouri Bank of Kansas City,
 N.A.

ELECTRICAL WORKERS, IBEW, LOCAL #53
 (816) 421-5464
 1100 Admiral Boulevard 64106
 Lyle K. Querry, Business Manager & Financial Secretary
RETIREMENT PLAN
 5-85 \$54 1,276 \$1,460
 CIGNA Asset Advisers, Inc., Hartford

ELECTRICAL WORKERS, IBEW, LOCAL #124
 (816) 361-1212
 7920 Ward Parkway 64114
 Robert W. Haines, Secretary & Treasurer
 Emil Ducoulombier, Chairman
PENSION TRUST FUND
 6-85 6.5% \$2,510 1,950 \$24,865
 In House Asset Management
ACTUARY: Martin E. Segal

CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 27%
 Bonds 55
 G.I.C.s 6
 Equities 12
BENEFITS ADMINISTRATOR: Fred J. Atchity, Administrative
 Manager

ENGINEERS, OPERATING, LOCAL #101
 (816) 361-0880
 6301 Rockville Road, Suite 101 64131
 Roger Cunningham, Secretary & Treasurer
 Ken W. Caterer, Administrative Manager
PENSION FUND
 12-84 5.5% \$3,633 4,477 \$63,031
 Analytic Investment Management, Inc., Irvine
 Bankers Life Company, Des Moines
 83 Kennedy Associates, Inc., Seattle

FARMLAND INDUSTRIES, INC.
 (816) 459-6000
 3315 North Oak Trafficway
 Box 7305 64116
 E. L. Krauss, Vice President-Finance & Treasurer
 Jack K. Warren, Manager-Plan

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

MISSOURI

KANSAS CITY Cont'd \$ Thous

RETIREMENT PLAN \$431,000
 6-85 8% \$27,261 18,852
 70 MASTER TRUSTEE: Commerce Bank of Kansas City
 84 Fred Alger Management Inc., New York: *Equities*
 84 INVESCO Capital Management, Inc., Atlanta: *Equities*
 84 Morgan Stanley Asset Management Inc., New York: *Equities*
 70 Scudder, Stevens & Clark, Incorporated, Chicago: *Bonds, Bonds-Pooled, Mortgages-Pooled*
 84 Systematic Investors, Inc., Boston: *Cash & Short-Term-Pooled*
 84 Waddell & Reed, Inc., Kansas City: *Cash & Short-Term, Equities*
 80 ACTUARY: Alexander and Alexander
INCENTIVE & SAVINGS PLAN \$56,589
 5-85 4,000
 84 Morgan Stanley Asset Management Inc., New York: *Equities*
 Systematic Investors, Inc., Boston: *Cash & Short-Term-Pooled*
 70 CUSTODIAN: Commerce Bank of Kansas City
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 8%
 Bonds 49
 Equities 43

BENEFITS ADMINISTRATOR: John S. Modlin, Executive Director

FINANCIAL GUARDIAN GROUP INC.
 (816) 561-8630

3100 Broadway 64111
 Darrell D. Prater, Senior Vice President & Treasurer
 Donald Weber, President
STOCK OWNERSHIP PLAN \$1,268
 12-84 \$146 279
 Center Bank of Kansas City, N.A.

FIRST FEDERAL SAVINGS & LOAN ASSOCIATION
 (816) 842-8544

919 Walnut Street 64106
 James F. Denny, Vice President & Controller
DEFINED BENEFIT PLAN \$3,391
 6-84 8.5% \$42 89
 In House Asset Management
 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

FIXTURES MANUFACTURING INC.
 (816) 241-4500

1642 Crystal 64126
 Norman Polsky, President
 Mendel Small, Secretary & Treasurer
 Robert Merritt, Controller
PROFIT SHARING PLAN \$3,709
 12-84 \$251 67
 Boatmen's Bank of St. Louis
PENSION PLAN \$946
 12-84 \$46

FOOD & COMMERCIAL WORKERS, LOCAL #576
 (816) 842-4086

1305 East 27th Street 64108
 Cindi Rance, Secretary & Treasurer
 H. Kay McMabill, Administrator
 Linda Sullivan, Assistant Administrator
 Theodore Wilson, President
PENSION FUND \$46,941
 3-84 5.7% \$4,036 6,455
 Aetna Life & Casualty Co., Hartford
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas City

GAGE & TUCKER
 (816) 474-6460

2345 Grand Avenue 64108
 Richard Brown, Investment Officer-Plan & Administrator
 John H. Krammer, Managing Partner
PROFIT SHARING PLAN \$2,959
 6-84 \$427 55
 77 Commerce Bank of Kansas City

GAS SERVICE COMPANY
 (816) 221-4765

2460 Pershing Road 64108
 David Montgomery, Senior Vice President-Finance
 Leland Nickolson, III, President
RETIREMENT PLAN \$71,011
 12-83 8% \$4,769 3,280
 Aetna Life & Casualty Co., Hartford

MISSOURI

KANSAS CITY Cont'd \$ Thous

Equitable Life Assurance Society of the United States, Secaucus
 Lehman Management Co., Inc., New York
 81 Mutual Benefit Life Insurance Company, Newark
 80 The Prudential Asset Management Co., Inc., Newark
SAVINGS PLAN \$6,528
 12-83 \$1,180 650
 Harris Trust and Savings Bank, Chicago
 Metropolitan Life Insurance Company, New York
STOCK OWNERSHIP PLAN \$2,270
 12-83 \$410 699
 Boatmen's First National Bank of Kansas City
 BENEFITS ADMINISTRATOR: Stuart Hines, Supervisor-Fringe Benefits & Plan Administrator

GENERAL STANDARD, INC.
 (816) 221-1070

400 Atlantic Avenue 64116
 Al Warner, Controller
PROFIT SHARING PLAN & TRUST \$1,316
 1-83 \$100 30
 Commerce Bank of Kansas City

GOPPERT BANK & TRUST CO.
 (816) 444-4444

222 West Gregory 64114
 Richard D. Goppert, Chairman of the Board & President
 Howard Buntin, Plan Administrator
PENSION PLAN \$1,757
 10-83 \$229 63
 In House Asset Management

GRASIS CO.
 (816) 483-1100

5601 Gardner Avenue 64120
 Subsidiary of Kansas City Southern Industries
 August Grasis, President & Treasurer
PROFIT SHARING PLAN \$2,402
 12-84 \$4 102
 CUSTODIAN: Mercantile Trust Company N.A., St. Louis

HALL FAMILY FOUNDATION
 (816) 274-5615

Charitable & Crown Investment-323
 P.O. Box 580, Mail Drop 323 64141
 William A. McDonald, Vice President & Treasurer
 William A. Hall, President
FOUNDATION FUND \$67,841

INVESCO Capital Management, Inc., Atlanta

HALLMARK CARDS, INC.
 (816) 274-5810

25th & McGee Traffic Way
 P.O. Box 580 64141
 William A. McDonald, Treasurer
PROFIT SHARING & OWNERSHIP PLAN \$475,000
 6-85 \$29,000 10,772

IDS Advisory Group, Minneapolis
 United States Trust Company of New York
 Wells Fargo Investment Advisors, San Francisco
 CUSTODIAN: Boatmen's First National Bank of Kansas City

RETIREMENT PLAN \$170,000
 6-85 7.5% 14,812
 77 American Fletcher National Bank, Indianapolis
 Boatmen's First National Bank of Kansas City
 82 Brundage, Story & Rose, New York
 77 Trust Company of the West, Los Angeles

THRIFT PLAN \$50,000
 6-85 \$7,000 12,000
 CIGNA Asset Advisers, Inc., Hartford
 82 Pioneering Management Corporation, Boston

CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 8%
 Bonds 13
 GICs 8
 Equities 70
 Real Estate Equity 1

BENEFITS ADMINISTRATOR: Gene Schindel, Director-Benefit Administration

Drs. HARTWIG, QUER & DOERING, INC.
 (816) 333-8151

6420 Prospect 64132
 Dr. Fredrick Hartwig, Partner

MISSOURI

KANSAS CITY Cont'd \$ Thous

PROFIT SHARING PLAN \$1,358
 6-83 \$128 8
 United Missouri Bank of Kansas City, N.A.

HAVENS STEEL COMPANY
 (816) 231-5724

7219 East Seventeenth Street 64126
 J. Jack Franke, Vice President-Finance
STOCK OWNERSHIP PLAN \$2,632
 12-84 \$4 128
 Commerce Bank of Kansas City

INSTITUTIONAL AGENCIES CORP.
 (816) 842-8842

1600 Oak Street 64108
 Ronald F. Jones, Vice President-Investments
 Robert E. Stroud, President
PROFIT SHARING TRUST \$1,808
 6-85 73
 76 United Missouri Investment Counsel Service, Kansas City

IRON WORKERS, LOCAL #10
 (816) 842-8917

1000 East Tenth Street 64106
 John J. Phillips, Business Manager & Chairman-Board of Trustees
 Dolores Cole, Administrator
PENSION FUND \$32,275
 1-85 5% \$2,022 1,311
 The Bank of Kansas City
 Karsten Institutional Realty Advisors, Los Angeles
 Segal Advisors, Inc., New York
 United Missouri Bank of Kansas City, N.A.
 United Missouri Investment Counsel Service, Kansas City
 SEARCH CONSULTANT: DeMarche Associates, Kansas City

SEARCH CONSULTANT: DeMarche Associates, Kansas City

A. D. JACOBSON COMPANY, INC.
 (816) 842-0500

2030 Central 64108
 Max I. Dewese, Secretary & Treasurer
 Elliot L. Jacobson, President
PROFIT SHARING PLAN \$1,660
 12-84 \$126 9

FORREST T. JONES & CO., INC.
 (816) 756-1060

3130 Broadway 64111
 Richard F. Jones, President & Treasurer
 Dorothy Jones, Vice President & Secretary
PROFIT SHARING TRUST \$2,871
 4-83 \$200 91
 Boatmen's First National Bank of Kansas City

CITY OF KANSAS CITY
 (816) 274-1220

City Hall, 12th Floor 64106
 Ralph E. Tannahill, Retirement Administrator
THE EMPLOYEES' RETIREMENT SYSTEM \$113,398
 6-85 7.0% \$7,579 3,500
 84 C-S Capital Advisors, Inc., Cincinnati: *Cash & Short-Term-Pooled, Equities, Options*

84 Frontier Capital Management Company, Inc., Boston: *Cash & Short-Term-Pooled, Equities*
 84 Gardner and Preston Moss, Inc., Boston: *Cash & Short-Term-Pooled, Bonds*
 84 Midwest Advisory Service, St. Louis

70 CUSTODIAN: Boatmen's First National Bank of Kansas City
 ACTUARY: Martin E. Segal
 SEARCH CONSULTANT: E. F. Hutton Consulting Services, Wilmington

FIREFIGHTERS' PENSION SYSTEM \$64,079
 6-85 7% \$5,152 750
 84 C-S Capital Advisors, Inc., Cincinnati: *Cash & Short-Term-Pooled, Equities, Options*

84 Gardner and Preston Moss, Inc., Boston: *Cash & Short-Term-Pooled, Bonds*
 84 New South Capital Management, Memphis: *Cash & Short-Term-Pooled, Equities, Options*
 84 M. D. Sass Investors Services, Inc., New York: *Cash & Short-Term-Pooled, Bonds*

70 CUSTODIAN: United Missouri Bank of Kansas City, N.A.
 SEARCH CONSULTANT: Segal Advisors, Inc., New York
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 18%

MI **RI**
KAN. **CITY Cont'd**

Bonds	34
Equities	40
Equities-Pooled	6
Real Estate Equity-Pooled	2

KANSAS CITY POLICE RETIREMENT SYSTEM
(816) 242-8138
306 East Twelfth Street, Room 414 64108
Philip F. Brinkman, Secretary *eb*

RETIREMENT FUND \$111,000
4-85 \$8,417 1,693

Financial Counselors, Inc., Kansas City
CUSTODIAN: Boatmen's Bank of St. Louis
ACTUARY: William M. Mercer-Meidinger, Inc.
SEARCH CONSULTANT: DeMarche Associates, Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	15%
Bonds	67
Equities	18

KANSAS CITY POWER & LIGHT CO.
(816) 556-2000
330 Baltimore Avenue
P.O. Box 679 64141
Louis Rasmussen, Executive Vice President & Chief Financial Officer

JOINT TRUSTEED RETIREMENT PLAN \$93,861
12-84 6% \$5,086 1,893

♦ United Missouri Bank of Kansas City, N.A.
80 United Missouri Investment Counsel Service, Kansas City: *Cash & Short-Term, Bonds, G.I.C.s, Equities*
ACTUARY: Tillinghast, Nelson, Warren, Newton
SEARCH CONSULTANT: E. F. Hutton Consulting Services, Wilmington

RETIREMENT PLAN \$66,356
10-84 7% \$2,605 912

80 Metropolitan Life Insurance Company, New York: *G.I.C.s, General Insurance Account*
80 United Missouri Investment Counsel Service, Kansas City: *Cash & Short-Term, Bonds, G.I.C.s, Equities*
CUSTODIAN: United Missouri Bank of Kansas City, N.A.

STOCK OWNERSHIP PLAN \$11,649
12-84 2,240

♦76 Boatmen's First National Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	15%
Bonds	19
G.I.C.s	23
Equities	9
General Insurance Account	34

BENEFITS ADMINISTRATOR: J. Wallace Feild, Director- Employee Compensation
INVESTOR RELATIONS: S. P. Cowley, Senior Vice President- Corporate Affairs

KANSAS CITY PUBLIC SCHOOL RETIREMENT SYSTEM
(816) 221-7565
1211 McGee Street 64106
James C. Baker, Executive Secretary *eb*

BENEFIT FUND \$126,759
12-84 7% \$7,785 6,291

84 Lazard Freres Asset Management, New York
84 Newbold's Asset Management, Philadelphia
70 Scudder, Stevens & Clark, Incorporated, Chicago
79 Weiss, Peck & Greer, New York: *Cash & Short-Term, Bonds, Equities*
CUSTODIAN: Boatmen's First National Bank of Kansas City
80 ACTUARY: William M. Mercer-Meidinger, Inc.
83 SEARCH CONSULTANT: Merrill Lynch Government Securities Fund

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	6%
Bonds	55
Equities	39

KANSAS CITY ROYALS BASEBALL CORP.
(816) 921-2200
One Royals Way
P.O. Box 1969 64141
Dale Rohr, Vice President & Controller

PROFIT SHARING PLAN \$2,057
100

78 Janus Capital Corporation, Denver
CUSTODIAN: Commerce Bank of Kansas City

MISSOURI
KANSAS CITY Cont'd

\$ Thous

KANSAS CITY SOUTHERN INDUSTRIES, INC.
(816) 556-0303
114 West Eleventh Street 64105
Donald L. Graf, Senior Vice President-Finance & Chief Executive Officer
Thomas A. Giltner, Comptroller
Walter Howland, Vice President-Taxes

PROFIT SHARING PLAN \$7,991
\$2,000 483

STOCK OWNERSHIP PLAN \$2,717
\$943 631

EMD AND CROSBY KEMPER FOUNDATION
(816) 556-7722
928 Grand Avenue
P.O. Box 226 64141
Melanie Graham-Alm, Secretary of the Fund
R. Crosby Kemper, III, Trustee

FOUNDATION FUND \$24,938

C. A. KIGER COMPANY, INC.
(816) 421-6333
1101 Walnut Street, Suite 1704
P.O. Box 2538 64142
Dave Hennikson, Treasurer

PROFIT SHARING TRUST \$1,061
1-82 \$124 13

Financial Counselors, Inc., Kansas City

KOCH SUPPLIES, INC.
(816) 753-2150
1411 West 29th Street 64108
Howard E. Meyer, Vice President & Treasurer
Lawrence D. Starr, President

PROFIT SHARING PLAN \$1,410
5-84 \$162 94

♦ Boatmen's First National Bank of Kansas City

LABORERS, LOCALS # 264, # 555, # 1290
(816) 756-0414
3100 Broadway, Suite 609 64111
Ely Goodson, Administrator

PENSION FUND \$14,162
6-85 \$851 1,881

Investment Advisers, Inc., Minneapolis
Reimer & Koper Associates, Inc., Mission

LATHROP, KOONITZ, RICHTER, CLAGETT, PARKER & NORQUIST
(816) 842-0820
2345 Grand Avenue, Suite 2600 64108
Jack Headley, Managing Partner

RETIREMENT PLAN \$2,098
12-84 \$236 45

MARION LABORATORIES, INC.
(816) 966-5000
10236 Bunker Ridge Road 64137
Kent Higman, Cash Manager *II*

PROFIT SHARING PLAN \$84,000
3-85 \$9,000 1,700

In House Asset Management
Janus Capital Corporation, Denver
Reimer & Koper Associates, Inc., Mission
CUSTODIAN: Commerce Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	15%
Bonds	15
Equities	70

BENEFITS ADMINISTRATOR: Gene Muhlenpoh, Director

MASSMAN CONSTRUCTION CO.
(816) 523-1000
8201 State Line
P.O. Box 8458 64114
Herbert M. Martin, Vice President & Controller
Omar P. Whitesell, Treasurer

PROFIT SHARING PLAN \$3,784
\$400 72

In House Asset Management

MISSOURI
KANSAS CITY Cont'd

\$ Thous

MEAT CUTTERS, LOCAL # 576, KANSAS & MISSOURI
(816) 842-4086
1305 East 27th Street 64108
Ted Wolff, President & Trustee
Cindy Nance, Secretary & Treasurer & Trustee

PENSION PLAN \$19,993
9-83 \$2,686 2,733

Pacific Mutual Life Insurance Company, Newport Beach

MEMORAH MEDICAL CENTER
(816) 276-8000
4949 Rockhill Road 64110
Frank Janner, Director-Financial Affairs
Dr. Lonnie Wright, Executive Director

GROUP RETIREMENT PLAN \$7,116
4-85 \$866 1,155

♦ The Travelers Insurance Co. and Its Affiliate The Travelers Investment Management Co., Hartford

MID-STATES SUPPLY CO., INC.
(816) 842-4290
1716 Gunotte
P.O. Box 558 64141
Robert G. Brown, Treasurer
Milton Brown, President

PROFIT SHARING PLAN \$2,045
3-84 \$195 50

United Missouri Bank of Kansas City, N.A.

PENSION PLAN
6-85

♦ United Missouri Bank of Kansas City, N.A.

MIDDLEWEST MOTOR FREIGHT BUREAU
(816) 931-4333
215 Volker Boulevard
P.O. Box 647 64141
George D. Michalson, Executive Vice President

PENSION TRUST \$2,281
\$216 71

In House Asset Management
CUSTODIAN: The Bank of Kansas City

MIDWEST RESEARCH INSTITUTE
(816) 753-7600
425 Volker Boulevard 64110
John A. Dinwiddie, Senior Vice President & Chief Financial Officer
Meldon C. Kirk, Treasurer

RETIREMENT PLAN # 1 \$10,000
5-85 \$700 350

79 Financial Counselors, Inc., Kansas City
ACTUARY: Alexander and Alexander

SOLAR ENERGY RESEARCH INSTITUTE
RETIREMENT PLAN \$6,000
5-85 \$700 300

79 Financial Counselors, Inc., Kansas City
CUSTODIAN: The Colorado National Bank of Denver

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	1%
Bonds	71
Equities	28

MILBANK MANUFACTURING CO.
(816) 483-5314
4801 Deramus
P.O. Box 28 64141
Wendell L. Bynum, Vice President-Finance & Treasurer
Robert F. Waldrop, President Chairman of the Board

RETIREMENT PLAN \$1,890
6-84 \$161 78

United Missouri Investment Counsel Service, Kansas City
CUSTODIAN: United Missouri Bank of Kansas City, N.A.

MISSOURI NATIONAL LIFE INSURANCE CO.
(816) 931-7500
4646 Roanoke Parkway 64112
Frank C. Plas, Senior Vice President
Richard Steamer, President & Legal Counsel

STOCK OWNERSHIP PLAN \$1,577
12-83 \$84 48

In House Asset Management

♦ Also Custodian

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

MISSOURI

KANSAS CITY Cont'd \$ Thous

MISSOURI PUBLIC SERVICE CO.
(816) 737-9332
10700 East 350 Highway 64138
Division of UtiliCorp United, Inc.
Richard C. Green, Jr, President
John R. Baker, Senior Vice President *ir*

UNION PENSION PLAN \$12,166
12-84 7% \$785 506

In House Asset Management: *Cash & Short-Term, Bonds, Equities*

75 Kemper Financial Services, Inc., Chicago: *Cash & Short-Term, Bonds-Pooled, Equities-Pooled*

75 United Missouri Investment Counsel Service, Kansas City: *Cash & Short-Term, Bonds, Equities*

75 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

70 ACTUARY: A. S. Hansen Inc., Deerfield

NON-UNION PENSION PLAN \$10,800

12-84 7% \$739 407

In House Asset Management: *Cash & Short-Term, Bonds, Equities*

75 Kemper Financial Services, Inc., Chicago: *Cash & Short-Term, Bonds-Pooled, Equities-Pooled*

75 United Missouri Investment Counsel Service, Kansas City: *Cash & Short-Term, Bonds, Equities*

75 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

STOCK OWNERSHIP PLAN \$3,672

12-84 \$63 250

76 Boatmen's First National Bank of Kansas City: *Equities*

TAX-DEFERRED SAVINGS PLAN \$226

12-84 \$212 144

84 Fidelity Management & Research Company, Boston: *Bonds-Pooled, Equities-Pooled*

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	3%
Bonds	24
Bonds-Pooled	15
Equities	39
Equities-Pooled	19

BENEFITS ADMINISTRATOR: Ervina J. Clements, Risk Manager & Plan Administrator

MODERN HANDCRAFT, INC.

(816) 531-5730
4251 Pennsylvania Avenue 64111
John Tillotson, III, President
Finley Tate, Personnel Director

PROFIT SHARING PLAN & TRUST \$2,558

6-85 \$336 96

♦ Southgate Bank and Trust Co., Prairie Village

WILLIAM ROCKHILL NELSON TRUST

(816) 561-4000
4525 Oak Street 64111
Steven P. Geiger, Controller
Menefee D. Blackwell, Trustee
Donald J. Hall, Trustee
Herman R. Sutherland, Trustee

FOUNDATION FUND \$14,000

6-83

♦ Boatmen's First National Bank of Kansas City
Capital Consultants, Inc., Portland

82 Eagle Management & Trust Company, Houston
In House Asset Management

SEARCH CONSULTANT: DeMarche Associates, Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	23%
Equities	27

Also Participates in TIAA-CREF

OLD AMERICAN INSURANCE GROUP

(816) 753-4900
4900 Oak Street 64112
Thomas R. McGee, Vice President & Treasurer
Duncan Samuel, Investment Analyst

RETIREMENT PLAN \$9,180

1-85 \$555 396

In House Asset Management

Waddell & Reed, Inc., Kansas City

ACTUARY: William M. Mercer-Meindinger, Inc.

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	5%
Bonds	59
Mortgages	18
Mortgage Securities	6
Equities	10
Real Estate Equity	2

BENEFITS ADMINISTRATOR: Harold Wedel, Personnel Director

MISSOURI

KANSAS CITY Cont'd \$ Thous

PAINTERS, LOCAL #558
(816) 444-0558
6301 Rockhill Road, Room 403 64131
Charles Foland, Business Manager
Jack Zander, Trustee

GLAZIERS PENSION FUND \$5,585

12-83 \$598 322

CUSTODIAN: New England Mutual Life Insurance Company, Boston

PANHANDLE EASTERN CORP.

(816) 968-2933

3444 Broadway

P.O. Box 1341 64141

Verona D. Diefen, Senior Vice President & Treasurer *ir*

RETIREMENT INCOME PLAN \$233,989

6-85 6% \$14,800 5,240

MASTER TRUSTEE: Mellon Bank Corporation, Pittsburgh

78 Delaware Investment Advisers, Philadelphia
Mellon Bank Corporation, Pittsburgh

70 J. P. Morgan Investment Management Inc., New York

78 Fayer Sarofim & Company, Houston

ACTUARY: Hazlehurst and Associates

SEARCH CONSULTANT: Callan Associates, Chicago

STOCK PURCHASE & SAVINGS PLAN \$79,288

6-85 \$5,811 5,102

In House Asset Management

CUSTODIAN: First City National Bank of Houston

STOCK OWNERSHIP PLAN \$26,697

6-85 4,189

In House Asset Management

CUSTODIAN: First City National Bank of Houston

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	7%
Bonds	12
G.I.C.s	23
Equities	51
General Insurance Account	7

PANHANDLE EASTERN PIPE

(816) 753-5600

3000 Bissonnet Avenue

P.O. Box 1348 77001

V. D. Rigdon, Plan Administrator, Senior Vice President, & Treasurer

RETIREMENT PLAN \$1,305

6-85 288

Aetna Life & Casualty Co., Hartford

PROFIT SHARING THRIFT PLAN \$354

6-85 \$358 225

First City National Bank of Houston

PARK COLLEGE

(816) 741-2000

Mackay Building 64152

Paul Gault, Vice President-Business Affairs

EMPLOYMENT FUND \$4,147

6-85 \$1,000

In House Asset Management

Scudder, Stevens & Clark, Incorporated, Chicago

Smith Barney, Harris Upham Capital Management, New York

71 United Missouri Investment Counsel Service, Kansas City

CUSTODIAN: United Missouri Bank of Kansas City, N.A.

Also Participates in TIAA-CREF

PARMELEE INDUSTRIES, INC.

(816) 842-8500

1535 Walnut

P.O. Box 1237 64141

Orah R. McKomy, Vice President & Treasurer

Helton G. Friesenborg, President

C. S. Vahl, Controller

PROFIT SHARING PLAN \$1,461

12-83 \$54 42

United Missouri Investment Counsel Service, Kansas City

CUSTODIAN: United Missouri Bank of Kansas City, N.A.

SALARIED RETIREMENT PLAN \$1,235

8-83 \$138 78

United Missouri Investment Counsel Service, Kansas City

CUSTODIAN: United Missouri Bank of Kansas City, N.A.

MISSOURI

KANSAS CITY Cont'd \$ Thous

C. J. PATTERSON COMPANY
(816) 561-9050
3947 Broadway 64111
James King, Controller
Thomas Talbott, President

RETIREMENT PLAN \$5,179

6-85 \$595 79

Citicorp Investment Management, Inc., New York

PAYLESS CASHWAYS, INC.

(816) 234-6000

2301 Main Street

P.O. Box 466 64141

John Woodfill, Vice President & Treasurer

Steve Lightstone, Vice President-Finance

RETIREMENT PLAN \$6,681

6-85 \$1,700 813

Investment Advisers, Inc., Minneapolis

RepublicBank Dallas, N.A., Dallas

CUSTODIAN: Norwest Bank Des Moines, N.A., Des Moines

PEERLESS PRODUCTS, INC.

(816) 421-6690

2534 Madison 64108

Dale Engel, Chief Financial Officer & Treasurer

PEERLESS RESTATED PROFIT SHARING PLAN \$2,222

Boatmen's First National Bank of Kansas City

PLUMBERS, LOCAL #8

(816) 361-0666

8600 Hillcrest Road 64138

James L. Corless, Jr, Business Manager

Doris K. Wilson, Plan Administrator

PENSION PLAN \$15,222

5-85 5% \$788 1,026

Aetna Life & Casualty Co., Hartford

Liberty Capital Management Inc., New York

PRINTING & GRAPHIC COMMUNICATIONS, LOCAL #16

(816) 842-5875

818 Grand Avenue, Room 702 64106

Clarence E. Coen, Sr, Secretary & Treasurer

PENSION PLAN \$3,222

10-84 \$229 351

In House Asset Management

REALEX CORP.

(816) 842-8092

2500 Summit Street

P.O. Box 78 64141

Paul M. Vandyne, Manager-Benefits & Compensation

PROFIT SHARING PLAN \$3,222

6-84 \$218 102

United Missouri Investment Counsel Service, Kansas City

CUSTODIAN: United Missouri Bank of Kansas City, N.A.

RETIREMENT INCOME PLAN \$1,222

6-84 \$237 334

70 CIGNA Asset Advisers, Inc., Hartford

GEORGE P. REINTJES CO., INC.

(816) 756-2150

3800 Summit

P.O. Box 856 64141

Harold E. Hackney, Secretary & Treasurer

Robert J. Reintjes, President

PROFIT SHARING PLAN \$2,222

10-84 \$361 70

United Missouri Bank of Kansas City, N.A.

RESEARCH HEALTH SERVICES SYSTEM

(816) 276-9297

6400 Prospect Avenue, Suite 228 64132

James Combes, Vice President & Chief Financial Officer

PENSION PLAN & TRUST \$11,222

4-83 \$1,619 1,706

RESEARCH MEDICAL CENTER

(816) 276-4000

2316 East Meyer Boulevard 64132

Richard Brown, President

A. Alan Fransue, Vice President-Finance

Marlene Long, Vice President-Human Resources *ir*

M IRI
KA. CITY Cont'd \$ Thous
 PENSION TRUST \$10,819
 4-84 5% \$1,144 1,106
 * Commerce Bank of Kansas City

RIVAL MANUFACTURING COMPANY
 (816) 861-1000
 36th & Bennington 64129
 Charles W. Rootes, Executive Vice President & Treasurer
 I. H. Miller, President
 PENSION PLANS \$4,306
 12-83 \$418 990
 CIGNA Asset Advisers, Inc., Hartford
 State Mutual of America, Worcester

ROCKHURST COLLEGE
 (816) 926-4300
 5225 Troost Avenue 64110
 Maurice M. McNellis, Assistant to President
ENDOWMENT FUND \$11,800
 6-85 \$838
 83 Commerce Bank of Kansas City: *Cash & Short-Term-Pooled, Bonds-Pooled, Equities-Pooled*
 70 In House Asset Management: *Mortgages-Pooled, Real Estate Equity-Pooled*
ANNUITY & TRUST FUNDS \$535
 6-85 \$107
 70 In House Asset Management: *Mortgages-Pooled, Real Estate Equity-Pooled*
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term-Pooled 25%
 Bonds-Pooled 45
 Equities-Pooled 30
Also Participates in TIAA-CREF

ROOFERS, LOCAL #20
 (816) 333-9420
 6301 Rockhill Road, Fourth Floor 64131
 Joseph Wiederkehr, Plan Administrator
PENSION FUND \$7,071
 5-85 \$520 403
 Boatmen's Bank of St. Louis
 New England Mutual Life Insurance Company, Boston

WALTER W. ROSS & CO., INC.
 (816) 444-6800
 1800 West 91st Place 64114
 James W. Plunkett, Jr., Treasurer
 Walter W. Ross, III, President
PROFIT SHARING PLAN \$2,476
 6-85 12% \$163 66
 81 United Missouri Investment Counsel Service, Kansas City
 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

ST. LUKE'S HOSPITAL
 (816) 932-2000
 4400 Wornall Road 64111
 Ronald Bremer, Director-Fiscal Services
RETIREMENT PLAN \$10,391
 6-85 8% \$762 2,115
 * Boatmen's First National Bank of Kansas City
 ACTUARY: William M. Mercer-Meindinger, Inc.
 SEARCH CONSULTANT: DeMarche Associates, Kansas City
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 3%
 Bonds 57
 Equities 40
 BENEFITS ADMINISTRATOR: Al Himegarner, Human Resources Manager

SAVE MART FOODS, INC.
 (816) 861-5280
 4231 Clary Boulevard
 P.O. Box 490 64141
 Larry Townsend, Vice President-Finance
 Frank Hopfinger, President
NON BARGAINING RETIREMENT PLAN \$1,619
 12-84 6% \$146 179
 * The Travelers Insurance Co. and Its Affiliate The Travelers Investment Management Co., Hartford

DRS. SCHOTTMAN, GERMANN, DAVIDSON & DIXON INC.
 (816) 531-9481
 4320 Wornall Road 64111
 Dr. G. W. Schottman, President

MISSOURI
KANSAS CITY Cont'd \$ Thous
PROFIT SHARING PLAN \$1,795
 6-83 \$177 15
 In House Asset Management

SHOOK, HARDY & BACON
 (816) 474-6550
 1101 Walnut, Twentieth Floor 64106
 Madeleine Hutchinson, Controller
PROFIT SHARING PLAN \$2,172
 \$377 80

KENNETH SMITH GOLF CLUBS, INC.
 (816) 221-6644
 12925 West 71st Street
 P.O. Box 41 66216
 Eva Smith, President
PENSION PLAN \$1,111
 \$128 55
 Commerce Bank of Kansas City

VICTOR E. SPEAS FOUNDATION
 (816) 221-2800
 The First National Bank of Kansas City, 14 West Tenth Street 64103
 Paula Holius, Vice President
FOUNDATION FUND \$12,103
 6-84
 70 Boatmen's First National Bank of Kansas City
CONSOLIDATED PORTFOLIO MIX
 Cash & Short-Term 6%
 Cash & Short-Term-Pooled 10
 Bonds 19
 Bonds-Pooled 5
 GICs 1
 Mortgage Securities-Pooled 1
 Equities 54
 Equities-Pooled 2
 Real Estate Equity 1
 Oil & Gas Investments 1

STANDARD HAVENS, INC.
 (816) 737-0400
 8800 East 63rd Street 64133
 William B. Berk, Vice President-Finance & Assistant Secretary
 Michael Zak, Treasurer
STOCK OWNERSHIP PLAN \$1,115
 \$278 217

STERN BROTHERS & CO.
 (816) 471-6460
 1100 Main Street
 P.O. Box 13486 64199
 Richard J. Stern, President
PROFIT SHARING TRUST \$4,369
 12-84 \$195 61
 In House Asset Management

STINSON, MAG & FIZZELL P.C.
 (816) 842-8600
 2100 Charter Bank Center
 P.O. Box 19251 64141
 Robert Philips, Administrator
RETIREMENT PLAN & TRUST \$3,261
 9-84 \$596 73
 * Boatmen's First National Bank of Kansas City

SUTHERLAND LUMBER COMPANY
 (816) 756-3000
 4000 Main Street 64111
 Steven Smith, Controller
MONEY PURCHASE PLAN \$5,704
 6-84 \$588 924
 Boatmen's First National Bank of Kansas City
CONSOLIDATED PORTFOLIO MIX
 Bonds 82%
 Equities 18

TEMPERATURE INDUSTRIES, INC.
 (816) 421-0750
 1222 Ozark 64116
 William Scott, Vice President-Finance
 Donald Redman, Controller
PROFIT SHARING PLAN \$1,351
 10-83 \$213 211
 CIGNA Asset Advisers, Inc., Hartford

MISSOURI
KANSAS CITY Cont'd \$ Thous
TENSION ENVELOPE CORP.
 (816) 471-3800
 19th & Campbell Streets 64108
 Larry R. Denton, Vice President-Finance
 Richard L. Berkley, Secretary & Treasurer
 E. B. Berkley, President & Chairman
RETIREMENT PLAN \$5,826
 12-83 \$422 335
 The Fields Investment Group, Park City
 * United Missouri Bank of Kansas City, N.A.

AMENDED & RESTATED PROFIT SHARING PLAN \$5,326
 \$250 856
 The Fields Investment Group, Park City
 * United Missouri Bank of Kansas City, N.A.

TIVOL PLAZA INC.
 (816) 531-5800
 220 Nichols Road 64112
 Kathy Tivol, Secretary & Treasurer
PROFIT SHARING PLAN \$1,215
 \$112 16
 In House Asset Management
PENSION PLAN & TRUST \$842
 \$90 14

THEMEC CO., INC.
 (816) 483-3400
 123 West 23rd Avenue
 P.O. Box 1749 64141
 Peter Cortelyou, Executive Vice President-Finance & Chief Executive Officer
 Albert C. Bean, President
PROFIT SHARING PLAN \$2,449
 11-84 \$274 103
 Boatmen's First National Bank of Kansas City

TRINITY LUTHERAN HOSPITAL
 (816) 753-4600
 2030 Baltimore Avenue 64108
 Max Salazar, Controller
 George W. Dickenson, Administrator
PENSION PLAN \$4,215
 6-84 7% \$405 742
 *81 Boatmen's First National Bank of Kansas City

TRUMAN MEDICAL CENTER-WEST
 (816) 556-3000
 2301 Holmes Street 64108
 Daniel M. Couch, Deputy Executive Director & Administrator
RETIREMENT PLAN \$6,441
 \$926 1,519
 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

U.S. SUPPLY COMPANY
 (816) 234-1200
 1315 West Twelfth Street 64101
 A subsidiary of BTR Inc.
 Roger Nelson, Treasurer
PENSION TRUST \$4,900
 6-85 6% \$17 191
 *70 Commerce Bank of Kansas City

THE UHLMANN COMPANY
 (816) 221-8200
 1009 Central Street
 P.O. Box 410 64141
 Stanley P. Cyphers, Controller & Treasurer
 Paul Uhlmann, Jr., President
EMPLOYEES' RETIREMENT INCOME PLAN (#001) \$2,410
 6-85 9% 244
 *70 United Missouri Bank of Kansas City, N.A.
 81 United Missouri Investment Counsel Service, Kansas City
RETIREMENT PLAN FOR EMPLOYEES OF THE UHLMANN COMPANY COVERED BY NEGOTIATED UNION CONTRACTS (#003) \$964
 6-85 9% \$87 162
 *70 United Missouri Bank of Kansas City, N.A.

UNITED FARM AGENCY, INC.
 (816) 753-4212
 612 West 47th Street
 P.O. Box 11400 64112
 Jeff Campbell, Treasurer
 Forest Brown, President

MONEY MARKET DIRECTORY: PART I; TAX-EXEMPT FUNDS

MISSOURI

KANSAS CITY Cont'd \$ Thous

COMBINED PENSION FUND \$1,822
 11-84 5.7% \$80 64
 *81 CIGNA Asset-Advisers, Inc., Hartford
 The Vanguard Group, Inc., Valley Forge

UNITED TELECOMMUNICATIONS, INC.

(913) 676-3000
 2330 Johnson Drive
 P.O. Box 11315 64112
 W. H. Russell, Vice President Pension Trust
 William J. Gunter, Vice President & Treasurer

UNITED SYSTEM MASTER TRUST \$750,000
 6-85 7% \$36,000 28,000

MASTER TRUSTEE: The Northern Trust Company, Chicago

80 Fred Alger Management Inc., New York: Equities
 70 Bankers Trust Company Investment Management Group, New York

80 Campbell Advisors, Inc., New York
 85 Dillon, Read Capital Inc., New York
 83 Dimensional Fund Advisors, Inc., Santa Monica
 78 In House Asset Management
 70 NCNB National Bank, Charlotte

*81 The Northern Trust Company, Chicago
 81 Pacific Investment Management Company, Newport Beach: Bonds, Mortgage Securities
 Pacific Mutual Life Insurance Company, Newport Beach

83 Frank Russell Trust Company, Tacoma
 84 Sit Investment Associates, Inc., Minneapolis
 84 Trinity Investment Management Corp., Boston
 70 United Missouri Investment Counsel Service, Kansas City

83 ACTUARY: The Wyatt Company
 401 (k) PLAN \$25,000
 6-85 \$10,000 15,000

84 CUSTODIAN: Bank of America, San Francisco

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	11%
Bonds	6
Mortgages	2
Mortgage Securities	12
Equities	54
Indexed	10
Real Estate Equity	3
Venture Capital	2

BENEFITS ADMINISTRATOR: R. J. Christopher, Administrator-Benefit Plan
 INVESTOR RELATIONS: Donald A. Jensen, Vice President & Secretary

INVESTOR RELATIONS: D. G. Forsythe, Vice President, Corporate Communications

UNITOG CO.

(816) 474-7000
 101 West Eleventh Street 64105
 Robert F. Hagans, Chairman of the Board
 Arthur D. Brookfield, II, President

THRIFT PLAN \$5,570
 5-85 10.85% \$275 479

82 Metropolitan Life Insurance Company, New York
 Reimer & Koger Associates, Inc., Mission

70 CUSTODIAN: Boatmen's First National Bank of Kansas City

ACTUARY: Alexander and Alexander
 SALARIED & CLERICAL PENSION PLAN \$3,320
 6-85 \$239 455

70 Reimer & Koger Associates, Inc., Mission
 70 CUSTODIAN: Boatmen's First National Bank of Kansas City

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	81%
Bonds	4
Equities	15

BENEFITS ADMINISTRATOR: V. C. Minor, Assistant Corporate Secretary
 INVESTOR RELATIONS: Thomas F. Pearson, Senior Vice President-Finance

UNIVERSAL UNDERWRITERS INC.

(816) 753-5800
 5115 Oak Street 64112
 J. B. Martin, Treasurer & Vice President-Finance
 Darlene Spielbusch, Assistant Secretary

RETIREMENT PLAN \$14,404
 6-85 6.75% \$1,087 868

In House Asset Management
 81 CUSTODIAN: United Missouri Bank of Kansas City, N.A.

THRIFT PLAN \$12,032
 3-85 11% \$1,711 635

* United Missouri Bank of Kansas City, N.A.

MISSOURI

KANSAS CITY Cont'd \$ Thous

ACTUARY: Towers, Perrin, Forster & Crosby
 R2 SEARCH CONSULTANTS: Buck Pension Fund Services, Inc., New York

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term	4%
Bonds	34
GIC's	42
Equities	20

BENEFITS ADMINISTRATOR: William L. Ward, Vice President

VALENTINE RADFORD INC.

(816) 842-5021
 911 Main, 1100 Commerce Tower
 P.O. Box 13407 64105
 Frieda Wise, Controller

PROFIT SHARING PLAN \$3,719
 11-84 \$438 69

81 Commerce Bank of Kansas City

PENSION PLAN \$2,117
 5-85 \$175 57

Commerce Bank of Kansas City

VERHOIS INC.

(816) 421-1650
 P.O. Box 1760 64141
 Subsidiary of Locke Stove Company

William Foley, Vice President-Finance & Plan Administrator

PENSION PLAN \$1,833
 6-85 \$110 325

VETERANS OF FOREIGN WARS OF THE UNITED STATES

(816) 756-3390
 406 West 34th Street 64111
 J. A. Cheatham, Quartermaster General

VFW EMPLOYEES' AMENDED RETIREMENT PLAN \$8,485
 8-83 \$340 298

70 United Missouri Investment Counsel Service, Kansas City

WESTERN AUTO SUPPLY COMPANY

(816) 346-4000
 2107 Grand Avenue 64108
 C. J. Miller, Asst. Treasurer

RETIREMENT PLAN \$43,644
 6-11 6.5% \$3,800 4,128

MASTER TRUSTEE: Bankers Trust Company- Investment Management Group, New York

80 Aetna Life & Casualty Co., Hartford: GIC's

* Bankers Trust Company Investment Management Group, New York: Cash & Short-Term-Pooled, Bonds, Equities, Equities-Pooled

ACTUARY: Buck Consultants, Inc., New York

PROFIT SHARING/THRIFT PLAN \$26,694
 6-84 \$1,198 3,690

* Bankers Trust Company Investment Management Group, New York: Cash & Short-Term-Pooled, Bonds, Equities, Equities-Pooled

81 The Travelers Insurance Co. and Its Affiliate The Travelers Investment Management Co., Hartford:

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term Pooled	3%
Bonds	22
GIC's	42
Equities	30
Equities Pooled	3

BENEFITS ADMINISTRATOR: Larry Redden, Assistant Vice President

WESTERN INSURANCE GROUP

(816) 474-0121
 Commerce Tower, Suite 13046
 P.O. Box 13046 64199
 Charles M. Duboc, Vice President-Investments

PROFIT SHARING TRUST \$37,600
 5-84 \$4,160 1,124

* Boatmen's First National Bank of Kansas City: Cash & Short-Term Pooled, Bonds, Equities

CONSOLIDATED PORTFOLIO MIX

Cash & Short-Term Pooled	8%
Bonds	46
Equities	46

MISSOURI

KANSAS CITY Cont'd \$ Thous

WOOLF BROTHERS, INC.
 (816) 283-7500
 1020 Walnut Street 64106
 Lonnie Lawton, Vice President & Treasurer

GROUP PENSION PLAN & TRUST \$2,411
 1-85 6% \$278 590

* Commerce Bank of Kansas City
 Reimer & Koger Associates, Inc., Mission

PROFIT SHARING PLAN \$2,047
 1-85 \$236 579

* Commerce Bank of Kansas City
 Reimer & Koger Associates, Inc., Mission

ZAHNER & CO.

(816) 221-4311
 127 West 10th Street 64105
 F. Toplikar, Vice President & Treasurer
 K. Britt, Vice President & Secretary
 J. McCarthy, Vice President

PROFIT SHARING TRUST \$1,833
 12-83 \$50 14

In House Asset Management

KINGSVILLE

STAHL SPECIALTY CO.

(816) 597-3322
 Main Street 64061
 Glenn W. Stahl, President
 Jacob M. Cunningham, Vice President

PROFIT SHARING PLAN \$1,758
 6-84 \$139 27

75 Transamerica Investment Services, Inc., Los Angeles

KIRKWOOD

ST. JOSEPH'S HOSPITAL OF KIRKWOOD

(314) 966-1500
 525 Couch Avenue 63122
 James Martin, Vice President-Fiscal Affairs
 Edward Rerdin, Personnel Director

PENSION PLAN \$5,082
 6-85 \$935 764

Hewitt Associates, Lincoln

LAMAR

FINLEY ENGINEERING COMPANY

(417) 682-5531
 104 East Eleventh Street
 P.O. Box 352 64759
 Fred W. Finley, Administrator & Partner

PROFIT SHARING PLAN & TRUST \$2,632
 6-85 9.7% \$218 142

75 Aetna Life & Casualty Co., Hartford
 75 CUSTODIAN: Connecticut National Bank, Hartford

LEBANON

DETROIT TOOL AND ENGINEERING COMPANY

(417) 532-2141
 441 West Elm Street 65536
 Raymond Autdenbank, Vice President-Finance
 Dallas Vernon, President

RETIREMENT PLAN \$2,087
 6-85 \$240 325

Aetna Life & Casualty Co., Hartford

EMPIRE GAS CORPORATION

(417) 532-3101
 1700 South Jefferson Street
 P.O. Box 303 65536
 Larry D. Ellison, Senior Vice President-Finance & Chief Financial Officer

Paul L. Lindsay, Jr. Vice President

PROFIT SHARING FOR EMPIRE GAS \$4,110
 6-85 \$300 878

In House Asset Management