



## Kansas Development Finance Authority



\$1,005,180,000 Revenue Bonds (State of Kansas – KPERS) Series 2015H (Taxable)

Joint Committee on Pensions, Investments, and Benefits Presentation --- Post Sale
November 4, 2015



#### **Transaction Overview**

Kansas Development Finance Authority Revenue Bonds, Series 2015H				
Issuer / Obligor	Kansas Development Finance Authority/State of Kansas			
Par Amount	\$1,005,180,000			
Use of Proceeds	Deposit net proceeds into KPERS (State/School Group) in order to reduce the system's unfunded pension liability			
Security	Revenues derived from the Trust Estate, which are <i>subject to annual appropriation from the State General Fund by the Kansas Legislature</i> before transfer into the Trust Estate. The Kansas Department of Administration is obligated to provide revenues for debt service by i) requesting each year that the Kansas Legislature appropriate revenues adequate in the aggregate to meet the debt service requirements and ii) applying to the payment of debt service any funds appropriated for such purpose			
Structure	Fixed rate, 30-year level debt service with anticipated combination of serial and term bonds (amortizing)			
Tax Status	Taxable, both Federal and State			
Optional Redemption	Make-Whole Call, at any time PV of debt service discounted at US Treasury + 35 basis points			
Ratings	Moody's: Aa3 (Stable Outlook); S&P: AA- (Negative Outlook)			

#### Schedule & Marketing



The transaction schedule was largely driven by the State Disclosure process.

Based on the recommendations of the Joint Book Running Managers (Bank of America and Wells Fargo) and our Financial Advisors (Public Financial Management and Columbia Capital Management) KDFA planned and executed a domestic marketing plan to institutional investors.

Fri 7/31	Print POS				
Mon 8/3	Record & Post Investor				
	Presentation				
	Los Angeles CANCELLED				
Tues 8/4	Chicago \$55M in orders				
Wed 8/5	Boston \$600M in orders				
Thurs 8/6 New York \$25M in orders					
Fri 8/7	Investor 1 on 1 Calls				
Mon 8/10	Investor 1 on 1 Calls				
Tues 8/11	Indications of Interest				
Wed 8/12	Launch, Verbal Award,				
	Coupon Set, Signed BPA				

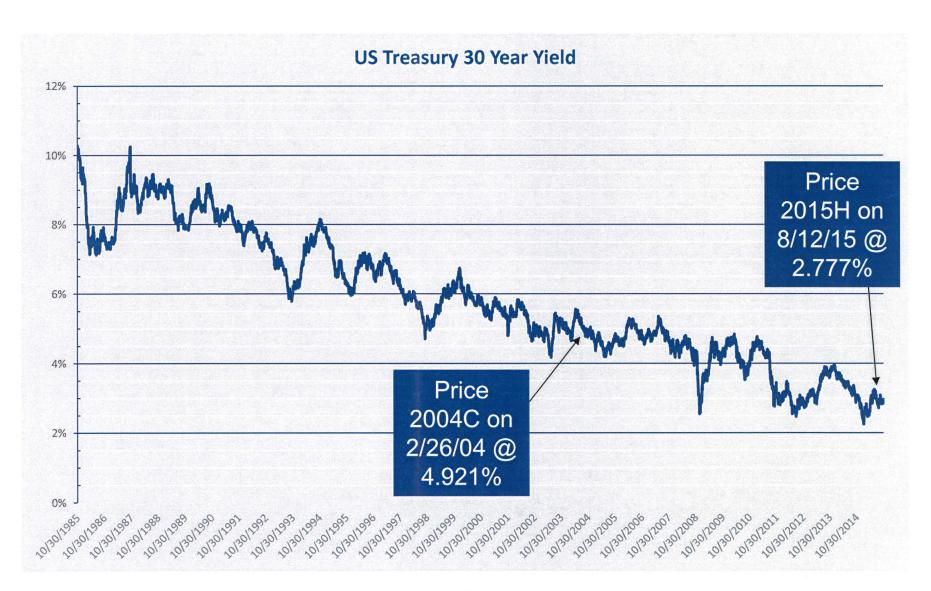
Thurs 8/13 Print OS

Thurs 8/20 Close

21 Accounts Placed Orders for \$25M or more						
Account	Orders ('000)	Investor Lunch	1 on 1 Investor Call			
Wellington Management Company	265,025	Boston				
Income Research & Management	127,755	Boston				
Pimco	124,015					
Liberty Mutual Insurance	104,295	Boston	Yes			
Seattle Northwest Asset Management	102,180					
DFW Airport	80,515					
Nationwide Life Insurance	70,000					
Confidential	66,820	Boston				
Progressive Capital Management	59,340					
USAA Investment Management	58,750					
CONNING & CO	55,550					
Northwestern Mutual Life Insurance	55,000	Chicago				
Sentinel Advisors Company	40,475					
BBNI	40,000					
Logan Circle	39,475					
Segall Bryant & Hamill Invt. Counsel	38,630					
Fort Washington	35,000					
Columbia Management Advisors	30,000					
Longfellow Investment Management	29,000	Boston				
NISA Milwaukee	25,000		Yes			
Genworth Financial Inc.	25,000	NYC	Yes			

#### 30 Year Historical Context of Long Yields





### Final Structure & Pricing



The Bonds were issued as serial bonds maturing in 2017 through 2030 and two index-eligible term bonds maturing in 2037 and 2045.

#### **Final Amortization**

Maturity	Principal	Spread to UST	Orders	Subscription
4/15/2017	18,300,000	+85	188,485,000	10.3X
4/15/2018	20,330,000	+100	207,670,000	10.2X
4/15/2019	20,710,000	+80	175,150,000	8.5x
4/15/2020	21,175,000	+115	180,745,000	8.5x
4/15/2021	21,730,000	+110	124,915,000	5.7x
4/15/2022	22,365,000	+140	82,505,000	3.7x
4/15/2023	23,085,000	+140	69,085,000	3.ox
4/15/2024	23,895,000	+155	22,750,000	1.0X
4/15/2025	24,765,000	+165	65,750,000	2.7x
4/15/2026	25,690,000	+185	62,975,000	2.5x
4/15/2027	26,700,000	+200	20,275,000	o.8x
4/15/2028	27,795,000	+210	27,790,000	1.OX
4/15/2029	28,960,000	+220	28,960,000	1.0X
4/15/2030	30,200,000	+230	35,205,000	1.2X
***	***	****	***	***
4/15/2037	254,585,000	+195	260,690,000	1.0X
***	***	***	****	***
4/15/2045	414,895,000	+215	420,275,000	1.0X

Heavy subscription on the short end...but limped across the finish line on the long end. Book Runners underwrote \$95M.

HUGE tailwind from China...more good fortune than skill. 1 basis point = \$1M on the \$415M 2045 Term Bond.



#### **Questions & Answers**



# Q&A