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Joint Committee on State Building Construction July 19, 2016

Chanute RFP Leases

Bobby Kosmala Deputy Director of Leasing & Real Estate Office of Facilities & Property Management

At the request of the committee, a second Request For Proposal (RFP) was issued earlier this year to locate suitable leased space in Chanute, Kansas for the remaining tenants in the DCF Chanute Service Center (Old Tuberculosis Hospital). These tenants included the Department for Children and Families (DCF), the Kansas Corporation Commission (KCC), the Kansas Department of Aging & Disability Services (KDADS), and the Kansas Department of Wildlife, Parks, and Tourism (KDWPT).

As previously discussed, this was driven by Senate Bill 112, which granted permission to the Department for Children and Families (DCF) to sell the building and land which currently houses these agencies to the Neosho Memorial Regional Medical Center.

The RFP requested various square footages of office space for the agencies and 154 parking spaces for staff, visitors, and state vehicle parking. The proposals could be for new construction or remodeled/renovated space; they must also be ADA compliant and energy efficient based on the EPA Energy Star guidelines. Furthermore, it was requested that where possible, efficient space utilization and facility design be implemented for such items as shared reception areas, restrooms, break rooms, etc.; which will be accomplished with the approval of these leases.

The following terms were negotiated from the perspective landlord's proposal. The new DCF lease will be for 16,915 square feet at a rate of \$13.59 per square foot for a term of 15 years. This includes a five year renewal term at the same rate, which is at the discretion of the agency. In an adjacent building consisting of 11,151 square feet, KCC, KDADS, and KDWPT will have similar terms; \$13.59 per square foot for a term of 15 years, with five year renewal terms at the same rate at the discretion of the agencies.

The leases being presented are for new construction and will be built to suit the unique needs of agencies involved. The buildings will include safety features to protect employees and clients such as secure interview rooms, electronic access management systems, and storm shelters, as well as panic buttons and a video surveillance system for DCF.

An Energy Audit will be performed after twelve (12) months of energy usage has been established.

The Department of Administration is supportive of these leases.

I am available to answer your questions as are representatives from the agencies.

Thank You

Lease Comparison Sheet Chanute RFP

July 19, 2016

Α	В	С	D
GENERAL INFORMATION	PROPOSED LEASE	PROPOSED LEASE	LEASE COMPARABLE
State Agency	DCF	KCC/KDADS/KDWPT	KDHE
Address	Vacant Lot-21st & Santa Fe	Vacant Lot-21st & Santa Fe	14th & Steuben
City Location (market)	Chanute	Chanute	Chanute
Office Function	Office Space	Office Space	Office Space
Lease Space (sq. ft.) Office Sq. Ft.	16,915	11,151	5,547
Storage Sq. Ft.	0	0	0
Common Space Sq. Ft.	0	0	0
Total Sq. Ft.	16,915	11,151	5,547
Parking Stalls	85	68	42
Energy Audit	N/A	N/A	Better than Average
Full Time Equivalency (FTE) employees/workstations	54	41	15
Lease Begin Date	7/1/2017	8/1/2017	1/1/2016
Lease End Date	6/30/2032	7/31/2032	12/31/2025
Years of Lease	15	15	10
Space Standards Check (sq. ft. per FTE/workstation)	313	272	370
LEASE COSTS			
Base Lease Office Cost (annual per sq. ft.)	\$13.59	\$13.59	\$12.18
Storage (per square foot)	\$0.00	\$0.00	\$0.00
Common Area	\$0.00	\$0.00	\$0.00
Additional Services	\$0.00	\$0.00	\$0.00
AGENCY FUNDED OCCUPANCY COSTS			
Real Estate Taxes	in base w/stop	in base w/stop	inc. in lease
Insurance	in base w/stop	in base w/stop	inc. in lease
Major Maintenance	inc. in lease	inc. in lease	inc. in lease
Utilities (Combined)			ine. in loads
Electricity	\$0.68	\$0.68	inc. in lease
Gas	\$0.09	\$0.09	inc. in lease
Water/Sewer/etc.	\$0.03	\$0.03	inc. in lease
Trash Pickup/Removal	\$0.08	\$0.08	inc. in lease
Custodial/Janitorial	\$0.54	\$0.54	inc. in lease
Pest Control	\$0.05	\$0.05	inc. in lease
Grounds Maintenance (inc. snow removal)	inc. in lease	inc. in lease	inc. in lease
Parking	inc. in lease	inc. in lease	inc. in lease
Other Miscellaneous Expenses	\$0.00	\$0.00	\$0.00
Total Other Bldg Optg Costs (not included in lease)	\$1.47	\$1.47	\$0.00
IMPROVEMENTS		3.001.010	, 3.55
Improvements	\$0.00	\$0.00	\$0.00
Subtotal - Improvements	\$0.00	\$0.00	\$0.00
Annual Cost per Sq. Ft. (estimated)	\$15.06	\$15.06	\$12.18
Annual Cost (estimated)	\$254,739.90	\$167,934.06	\$67,562.46

37 Total Cost of Lease (estimated) \$3,821,099 \$2,519,011 \$675,625