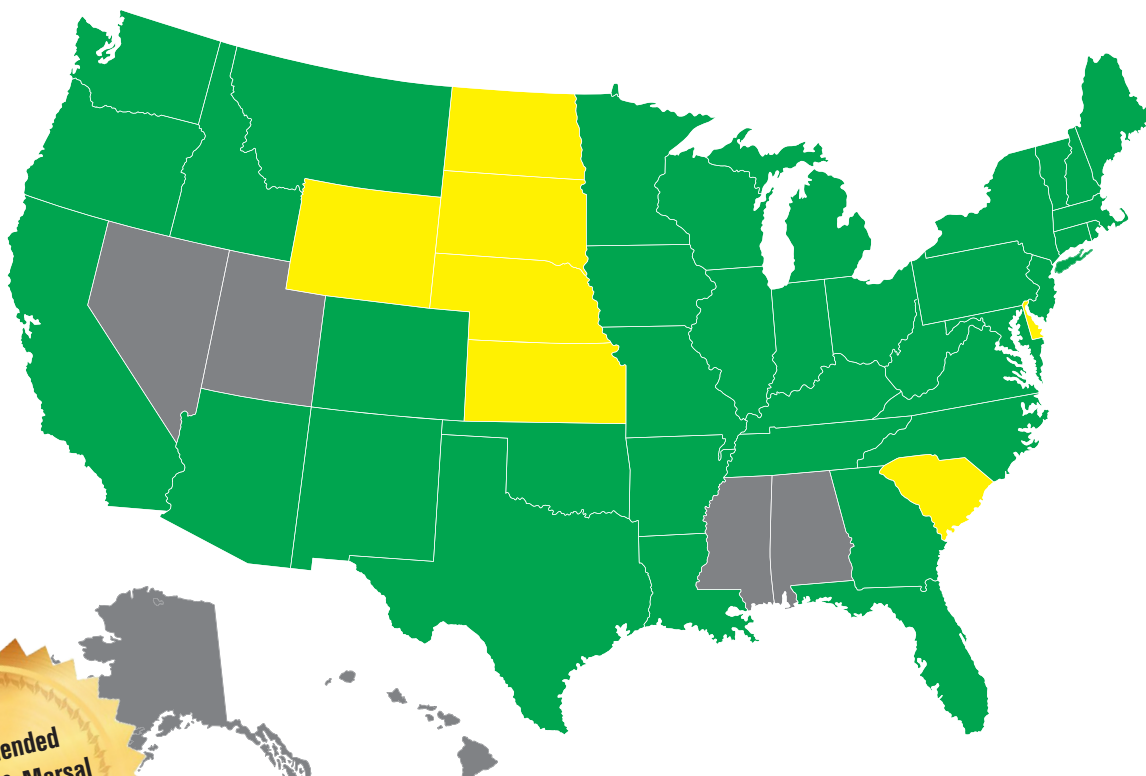


KANSAS LOTTERY ELECTRONIC DISPENSERS

Electronic Dispensers are an Industry Best Practice utilized in 38 U.S. Lotteries.



■ States with Self-Service Electronic Dispensers
■ States with No Self-Service Electronic Dispensers (DE, KS, ND, NE, SC, SD, WY)
■ Non-Lottery States (AK, AL, HI, MS, NV, UT)

STATE BENEFITS:

Estimated increase of \$30 Million in annual lottery sales

Estimated additional \$8-\$10 Million in annual transfers to the state

RETAILER BENEFITS:

Increased \$1.3 - \$1.5 million in retailer profit annually

Increased player attraction

Responsible age verification controls

Reduced lines, labor, and loss

Enhanced retailer inventory controls and accounting

PLAYER BENEFITS:

Player convenience

User-friendly and secure



For more information contact Sherriene Jones-Sontag at Sherriene.Jones-Sontag@kslottery.net

FOOD FOR THOUGHT



**ELECTRONIC DISPENSERS COULD
INCREASE ANNUAL LOTTERY
TRANSFERS TO THE STATE BY UP TO**

\$10 MILLION!

That's a lot of cherries on top!